

**PRODUCT  
DISCLOSURE  
STATEMENT**



**PENGANA  
EMERGING  
COMPANIES FUND**

ARSN 111 894 510 APIR PER0270AU

ISSUED BY PENGANA CAPITAL LIMITED  
ABN 30 103 800 568 AFSL 226566

**PREPARATION  
DATE:**

28 SEPTEMBER 2017

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This PDS summarises significant information about the Pengana Emerging Companies Fund ('Fund'). It also contains a number of references to important information in the Fund Product Guide marked with an 'i' symbol. The Fund Product Guide is a separate document which forms part of this PDS. The PDS and the Fund Product Guide are available from [www.pengana.com](http://www.pengana.com) or you can request a copy free of charge by calling Client Service on 02 8524 9900 or your investor directed portfolio service, master trust or wrap operator (collectively referred to as an 'IDPS' in this PDS). The content in these documents may change from time to time.

The PDS and the Fund Product Guide contain important information you should consider before making an investment decision in relation to the Fund. The information provided in this PDS is general information only and does not take into account your personal financial situation, needs or objectives. We recommend you obtain financial advice for your own personal circumstances before making any investment decision.

Pengana Capital Limited is a subsidiary of Pengana Capital Group Limited ('PCG'). No company in the PCG group of companies ('PCG Group') nor any other party, guarantees the capital value, payment of income or performance of the Fund. An investment in the Fund does not represent a deposit with or liability of the PCG Group and is subject to investment risk, including possible delays in repayment and loss of income and principal invested.

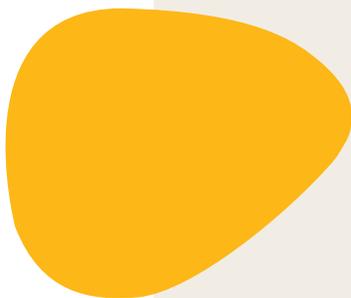
**1. ABOUT PENGANA CAPITAL LIMITED**

Pengana Capital Limited ('Pengana') is the Responsible Entity of the Fund. As Responsible Entity, Pengana is responsible for all aspects of operating the Fund including administration of the assets, overall investment policy and investment selection. Pengana is a wholly owned subsidiary of PCG. In addition to being the Responsible Entity for the Fund, Pengana provides a range of distribution, marketing, compliance and client service functions associated with the Fund.

**2. HOW THE PENGANA EMERGING COMPANIES FUND WORKS**

**ABOUT THE FUND**

The Fund operates like most other managed investment schemes. Your money is pooled together with other investors' money to buy investments which are managed on behalf of all investors. When you invest in a managed investment scheme, such as the Fund, you gain exposure to investments that you may not ordinarily have access to, if you invest on your own. The Fund is governed by its constitution and is registered with the Australian Securities and Investments Commission ('ASIC').



## HOW THE FUND INVESTS

### THE FUND INVESTS PRINCIPALLY IN SMALL AND MID CAP LISTED AUSTRALIAN EQUITIES

ASIC takes no responsibility for this PDS or the operation of the Fund by Pengana. While Pengana is ultimately responsible for the general administration of the Fund, Pengana has appointed BNP Paribas ('BNP') as the custodian and administrator for the Fund.

#### UNITS AND UNIT PRICES

The Fund is a 'unit trust'. When you invest in the Fund you acquire an 'interest' in the form of units in the trust. When your money is paid into the Fund, units are issued to you and when money is paid out, your units are redeemed. The value of your investment is reflected in the price of the units. The unit price changes every day reflecting the performance (rises and falls in value) of the underlying assets due to market movements, as well as income earned, fees, expenses and taxes paid and payable. We usually calculate the unit price for the Fund as at the end of each business day (being a day on which banks are open for business in Sydney excluding a Saturday or Sunday ('Business Day')). Only one class of units is offered under this PDS ('Class').

The unit price is calculated by dividing the net asset value of the Class of units (total assets less total liabilities) ('Net Asset Value' or 'NAV') by the number of units on issue in that Class at the time the unit price is calculated. There is a difference between the price at which you buy units (entry price) and the price at which you redeem units (exit price).

#### INVESTING DIRECTLY

To invest in the Fund you will need to complete the accompanying relevant Initial Application Form. Please see section 8 'How to apply' for more information. Once you've opened your account, you can make additional contributions to your investment by sending a completed Additional Investment Form together with your application money (by electronic funds transfer or cheque). Full details are set out in the Additional Investment Form.

The following minimum investment amounts apply:

- minimum initial investment: \$25,000, and
- minimum additional contribution: \$5,000

Application requests accepted by the Fund before 2:00pm (Sydney time) on any Business Day will normally receive that day's unit price. Application requests accepted after 2:00pm will normally receive the next Business Day's unit price. If you invest directly into the Fund then you hold units in the Fund and have the rights of a unitholder, as set out in the constitution.

#### INVESTING VIA AN IDPS

If you invest in the Fund through an IDPS, then you do not hold units in the Fund and you have none of the rights of a unitholder. Instead the IDPS holds units on your behalf, acquires unitholder rights and may exercise these rights as they see fit without reference to you. We authorise the use of this PDS as disclosure to persons who wish to access the Fund through an IDPS. This PDS must be read together with offer documents provided by the IDPS operator and you can apply to invest or perform other transactions by completing the relevant forms provided by the IDPS operator. Investing through an IDPS may result in different conditions applying from those referred to in this PDS including minimum balance requirements, fees and other costs, cooling-off rights, how to transact on your investment, timing of processing of transactions, payment of distributions and withdrawals and provision of statements and other information. You should contact your financial adviser or IDPS operator for further information.

#### ACCESSING YOUR MONEY

You can request a partial or a full withdrawal to a nominated bank account at any time by either mailing, emailing or faxing a completed Withdrawal Form.

Full details regarding the process to be followed are set out in the Withdrawal Form which can be found at [www.pengana.com](http://www.pengana.com). If you want to change your nominated bank account for the payment of the withdrawal proceeds then we must receive the original instruction (emailed or faxed instructions will not be accepted). The minimum withdrawal amount is \$5,000. Partial withdrawals can only be made if your account balance does not fall below \$25,000. Once lodged, withdrawal requests may not be withdrawn except with our consent. If accepted, withdrawal requests received by the Fund before 2:00pm (Sydney time) on any Business Day will normally receive that day's unit price. Requests received after 2:00pm will normally receive the next Business Day's unit price.

Withdrawal payments will generally be made within 3 Business Days although the Fund's Constitution allows up to 30 days for payment to be made. In addition, this period may be extended in certain circumstances outside our control. In certain circumstances, such as when there are adverse market conditions, we may suspend withdrawals. We may also process withdrawal requests in instalments over a period of time. In circumstances where withdrawals are delayed, suspended or being paid in instalments, the unit prices used for a withdrawal may be those applicable to the day the withdrawal is effected, rather than the time the withdrawal request is received.

Withdrawals will be effected by way of redemption. In the case of New Zealand investors, Pengana may at its discretion alternatively effect a withdrawal by a buy-back of units. Please refer to the Important Information for New Zealand Investors Document enclosed with this PDS for further information regarding this.

Payments will not be made to bank accounts in foreign countries. New Zealand investors who do not have an Australian bank account will be paid by cheque denominated in Australian dollars.

If you invest in the Fund through an IDPS, then your withdrawal will be made in accordance with your arrangement with your IDPS operator and your withdrawal will not be governed by the terms of this PDS. Your IDPS operator will advise you how to make a withdrawal including any minimum amount involved. You should contact your IDPS operator to obtain these details.

### INCOME DISTRIBUTIONS

The income of the Fund will generally be calculated effective the last day of June and December each year. To receive a distribution, you must hold units on the distribution calculation date.

Distributions are generally calculated based on the Class' net income at the end of the distribution period divided by the number of units on issue in that Class. We generally aim to pay income distributions within 20 Business Days. There may be periods in which no distributions are made or the Fund may make additional distributions. You can request to have income distributions reinvested in the Fund or paid into your bank account. If you do not make a selection we will reinvest the income back into the Fund. Payments will not be made to bank accounts in foreign countries. New Zealand investors who do not have an Australian bank account will be paid by cheque denominated in Australian dollars.



### IMPORTANT NOTICE

i You should read the important additional information about **How the Fund works** in the Pengana Emerging Companies Fund Product Guide before making an investment decision. Go to: the Product Guide enclosed with this PDS or <http://www.pengana.com>.

The material relating to **How the Fund works** may change between the time you read this PDS statement and the day you are invested in the product.

## 3. BENEFITS OF INVESTING IN THE PENGANA EMERGING COMPANIES FUND

### SIGNIFICANT FEATURES

The Fund is an actively managed portfolio of predominantly small and mid cap listed Australian securities. The Fund's investments are managed by Pengana.

### SIGNIFICANT BENEFITS

The Fund offers investors the following benefits:

- Access to Pengana's specialist investment expertise
- Participation in an investment strategy which focuses on small and mid cap listed securities
- Exposure to investment opportunities that individual investors may not be able to access on their own
- Active asset allocation and portfolio risk management

## 4. RISKS OF MANAGED INVESTMENT SCHEMES

All investments carry risk. Different investment strategies carry different levels of risk depending on the underlying mix of assets that make up the strategy. Usually, assets with the potential for the highest long-term returns carry the highest levels of short-term risk.

While Pengana aims to generate good investment returns over the medium to long term, it is important for you to carefully consider the risks of investing in the Fund and to understand that:

- the value of your investment will go up and down,
- investment returns will vary and future returns may differ from past returns,
- returns are not guaranteed and you may lose some of the money you invest, and
- laws affecting managed investment schemes may change in the future.

### SIGNIFICANT RISKS

The significant risks of investing in the Fund are described below, but there could be other risks that affect the performance of the Fund. You should seek your own professional advice on the appropriateness of this investment to your circumstances.

#### Individual Investment Risk

The value of the Fund's portfolio may be affected by unexpected changes in the value of the investments in the portfolio. Such changes may be due to

unexpected company specific issues that impact the market value of the individual investments.

#### Market Risk

Economic, technological, political or legal conditions, and market sentiment change can affect the value of the investments in the Fund.

#### Derivatives Risk

A small investment in derivatives may control a much greater value of underlying assets. This magnifies potential profits and losses, as measured against the outlay. The Fund may also be exposed to counterparty risk, i.e. risk in connection with the parties on the other side of derivatives contracts entered into for the Fund.

#### Fund Risk

Risks particular to the Fund include the risk that the Fund could terminate and that fees and expenses payable by the Fund could change. There is also a risk that investing in the Fund may give different results than investing individually because of income or capital gains accrued in the Fund or the consequences of investments and withdrawals by other investors.

#### International Investing Risk

The risks of international investing include adverse currency fluctuations, foreign withholding tax or duties on income or capital gains, securities regulations, market and settlement practices, potential political and economic instability affecting overseas markets, limited liquidity and volatility of some international investments, and investment and repatriation restrictions.

#### Counterparty and Broker Credit Risk

There is a risk of loss caused by another party, including the custodian (BNP), defaulting on their financial obligations.

#### Investment Manager Risk

Like other investment managers, Pengana's investment approach directly impacts the value of this investment and performance is likely to vary in different market conditions. No single investment approach performs better than all others in all market conditions. Changes in key personnel within Pengana may also impact the Fund's returns.

The level of risk you are willing to accept will depend on a range of factors including

- your investment goals,
- your age,
- your investment time frame,
- how other parts of your wealth are invested, and
- your overall risk tolerance.

## 5. HOW WE INVEST YOUR MONEY

The following table provides an overview of the Fund's return objective and investment strategy. You should consider the likely investment return and risk of the Fund and your investment time frame when deciding whether to invest into the Fund

### Pengana Emerging Companies Fund

<b>FUND DESCRIPTION</b>	The Fund invests principally in small and mid cap listed (or soon to be listed) Australian equities. The Fund may also invest up to 15% of its assets in small and mid cap listed (or soon to be listed) New Zealand equities.
<b>INVESTMENT RETURN OBJECTIVE</b>	The Fund's investment objective is to obtain returns greater than the S&P/ASX Small Ordinaries Accumulation Index ('Index') over rolling 3 year periods after fees.
<b>INVESTMENT APPROACH</b>	<p>The Fund's Investment Team utilises a robust investment process that combines in-depth fundamental research with disciplined portfolio construction and risk controls. Pengana has a stated capacity target of approximately 0.5% of the Index capitalisation for the Fund and will manage the size of the Fund with a view to achieving this target over the medium term. This may include closing the Fund to new investors or returning capital.</p> <p>The Investment Team seeks to identify market inefficiencies in the pricing of small / mid cap securities by focusing on the following factors:</p> <ul style="list-style-type: none"> <li>• active company visitation program and the maintenance of strong relationships with company management;</li> <li>• industry based feedback to complement our analysis of the company via visiting other unlisted companies;</li> <li>• close monitoring of the ownership structure of each company to help assess market sentiment of each stock;</li> <li>• the maintenance of strong relationships with broker analysts; and</li> <li>• discounted cash flow basis for valuation of all stocks using integrated earnings / cashflow / balance sheet models. Other valuation methodologies will also be deployed.</li> </ul> <p>The portfolio construction process aims to develop portfolios that incorporate the best investment ideas from the Investment Team's research with appropriate levels of diversification with the objective of realising the Fund's return and risk targets.</p>
<b>INVESTMENT PROCESS</b>	<p>The Investment Team seeks to identify market inefficiencies in the pricing of small / mid cap securities by focusing on the following factors:</p> <ul style="list-style-type: none"> <li>• active company visitation program and the maintenance of strong relationships with company management;</li> <li>• industry based feedback to complement our analysis of the company via visiting other unlisted companies;</li> <li>• close monitoring of the ownership structure of each company to help assess market sentiment of each stock;</li> <li>• the maintenance of strong relationships with broker analysts; and</li> <li>• discounted cash flow basis for valuation of all stocks using integrated earnings / cashflow / balance sheet models. Other valuation methodologies will also be deployed.</li> </ul> <p>The portfolio construction process aims to develop portfolios that incorporate the best investment ideas from the Investment Team's research with appropriate levels of diversification with the objective of realising the Fund's return and risk targets.</p>
<b>INDICATIVE STRATEGIC ASSET ALLOCATION</b>	<p>Pengana aims to manage the Fund within the following guidelines:</p> <ul style="list-style-type: none"> <li>• 75%-100% Australian listed securities</li> <li>• 0%-15% New Zealand listed securities</li> <li>• 0%-10% cash and cash equivalents</li> </ul> <p>The Fund can invest in securities that are not part of the Index including companies included in the S&amp;P / ASX MidCap 50 Index provided that the companies do not form part of the S&amp;P/ASX 50 Leaders Index. There may also be limited investment in small and mid cap listed (or soon to be listed) New Zealand equities and in listed (or soon to be listed) trusts. Generally, the maximum / minimum value of any individual security in the Fund relative to the Index, will be the percentage weight of that security in the Index +/- 7%. Pengana will endeavour to work within the above guidelines – however these should be viewed as objectives only and not absolute limits.</p>
<b>USE OF DERIVATIVES</b>	The Fund's Investment Team may use derivatives to reduce risk or gain exposure to investment when it thinks appropriate. The Investment Team never uses derivatives speculatively or to borrow on behalf of the Fund. When derivatives are used, the Investment Team aims to make sure that the Fund can meet obligations that come with the derivatives from the investments of the Fund.
<b>MINIMUM SUGGESTED TIMEFRAME FOR INVESTMENT</b>	3 years (Please note this is a guide not a recommendation.)
<b>RISK LEVEL (EXPECTED VOLATILITY)</b>	<div style="display: flex; align-items: center;"> <div style="width: 100px; height: 15px; background: repeating-linear-gradient(90deg, transparent, transparent 2px, #ccc 2px, #ccc 4px); margin-right: 10px;"></div> <div style="display: flex; gap: 10px;"> <div style="width: 20px; height: 15px; background-color: #ccc; border: 1px solid #ccc;"></div> <div style="width: 20px; height: 15px; background-color: #ccc; border: 1px solid #ccc;"></div> <div style="width: 20px; height: 15px; background-color: #ccc; border: 1px solid #ccc;"></div> <div style="width: 20px; height: 15px; background-color: #000080; border: 1px solid #000080;"></div> <div style="width: 20px; height: 15px; background-color: #ccc; border: 1px solid #ccc;"></div> </div> </div> <p>Low Moderate High Very High</p> <p>The likelihood of the value of your investment going down over the short term is relatively high compared to investments in funds investing in other types of assets such as fixed interest or cash. See Section 4 'Risks of managed investment schemes' for further information.</p>
<b>THE FUND MAY BE SUITED TO YOU IF:</b>	<ul style="list-style-type: none"> <li>• you want to diversify your portfolio with principally Australian and some New Zealand small and mid caps equity exposure managed by a specialist boutique manager</li> <li>• you are looking to invest for at least 3 years and are seeking primarily capital growth with some income.</li> </ul>

## CHANGES TO THE FUND AND UP TO DATE INFORMATION

Information in this PDS is up to date at the time of preparation but is subject to change from time to time. We may make changes to the Fund (and the information in this PDS) without prior notice to you where such changes are not materially adverse. This may include, but is not limited to, closing the Fund to new applications, changes to the Fund's investment objective (including benchmark), investment strategy, asset allocation and service providers. If a change is considered materially adverse, we will issue a replacement PDS.

Information that is not materially adverse and material information that is subject to the continuous disclosure requirements of the Corporations Act may be obtained in a number of ways. You should check our website [www.pengana.com](http://www.pengana.com) for the latest information or you can obtain a copy of any updated information free of charge by calling Client Service on +61 2 8524 9900. If you invest via an IDPS and you would like to receive notices of any changes to the Fund or PDS you should request this from your IDPS operator.



## IMPORTANT NOTICE

You should read the important additional information about **How we invest your money** in the Pengana Emerging Companies Fund Product Guide before making an investment decision. Go to: the Product Guide enclosed with this PDS or <http://www.pengana.com>.

The material relating to **How we invest your money** may change between the time when you read this statement and the day you are invested in the Fund.

## 6. FEES & COSTS

### DID YOU KNOW?

**Small differences in both investment performance and fees and costs can have a substantial impact on your long-term returns.**

**For example, total annual fees and costs of 2% of your investment balance rather than 1% could reduce your final return by up to 20% over a 30 year period (for example, reduce it from \$100,000 to \$80,000).**

**You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.**

**You may be able to negotiate to pay lower contribution fees and management costs where applicable. Ask the Fund or your financial adviser.**

### TO FIND OUT MORE:

If you would like to find out more, or see the impact of the fees based on your own circumstance, the **Australian Securities and Investments Commission (ASIC)** website [www.moneySMART.gov.au](http://www.moneySMART.gov.au) has a managed investment fee calculator to help you check out different fee options.

The fees and costs outlined in this PDS are for the Fund only. You should read all of the information about fees and costs, as it is important to understand their impact on your investment in the Fund. If you are investing in the Fund via an IDPS, you will need to consider the fees and other costs of the IDPS when calculating the total cost of your investment. If you consult a financial adviser you may also pay an additional fee that will be set out in the Statement of Advice between you and the financial adviser. This section shows the fees and other costs that you may be charged in relation to the Fund. These fees and costs may be deducted from your account, from the returns on your investment or from the Fund's assets as a whole. The information in the table below may be used to compare fees and costs between different simple managed investment schemes.

TYPE OF FEE OR COST	AMOUNT
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Fees when your money moves in or out of the Fund

#### ESTABLISHMENT FEE

The fee to open your investment	Nil
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#### CONTRIBUTION FEE

The fee on each amount contributed to your investment	Nil
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#### TERMINATION FEE

The fee to close your investment	Nil
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TYPE OF FEE OR COST	AMOUNT
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### Management Costs <sup>1, 2</sup>

The fees and costs for managing your investment	<p>Total management costs consist of:</p> <ul style="list-style-type: none"> <li>• Management fee<sup>3</sup> amount of 1.3340% pa of the Fund's NAV (including GST net of RITC)</li> <li>• Performance fee<sup>3</sup> of 20.5% (including GST net of RITC) of any return of the Class greater than the return of the Index after deduction of the management fee and adjusted for applications, redemptions and distributions to investors.</li> </ul> <p>Estimated indirect costs of 0% pa of the Fund's NAV (including GST net of RITC)<sup>4</sup></p>
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<sup>1</sup> See 'Additional explanation of fees and costs' paragraphs later in section 6 of this PDS for further details.

<sup>2</sup> The management costs are quoted inclusive of Goods and Services Tax ('GST') and net of any reduced input tax credits ('RITC') at the prescribed rates.

<sup>3</sup> The management fee and performance fee may in some cases be negotiated with direct wholesale investors. Please refer to the 'Management fee and performance fee may be negotiated' section in the Fund's Product Guide. For more information on how the performance fee is calculated please refer to the 'Additional Explanation of Fees and Costs' section below and in the Fund's Product Guide.

<sup>4</sup> The indirect costs are calculated and incorporate estimated amounts with reference to the relevant costs incurred in the financial year ending 30 June 2017. Details of any future changes to indirect costs will be provided on Pengana's website at [www.pengana.com](http://www.pengana.com) where they are not materially adverse to investors.

### EXAMPLE OF ANNUAL FEES AND COSTS

This table gives an example of how the fees and costs in the Fund can affect your investment over a one year period. You should use this table to compare this product with other managed investment products.

#### EXAMPLE:

#### Pengana Emerging Companies Fund

Balance of \$50,000 with a contribution of \$5,000 during the year<sup>1</sup>

Contribution Fees	0%	Not applicable
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#### Plus Management costs comprising:

- the management fee	1.334%pa
- estimated performance fee <sup>2</sup>	1.774%pa
- estimated indirect costs	0%pa

**And**, for every \$50,000 you have in the Fund you will be charged \$1,554.20 (comprising \$667 management fee, \$887 estimated performance fee<sup>2</sup> and \$0 estimated indirect costs) each year.

#### Equals Cost of Fund

If you had an investment of \$50,000 at the beginning of the year and you put in an additional \$5,000 during that year, then for that year you would be charged fees of \$1,554.20<sup>3</sup>

**What it costs you will depend on the fees you negotiate with the Fund, your IDPS Operator or your financial adviser.**

<sup>1</sup> This example assumes that Management Costs were calculated on a balance of \$50,000. It does not take account of Management Costs that would be charged on the additional \$5,000 contributed during the year nor any movements in the value of an investor's units that may occur over the course of the year. If you had invested the additional \$5,000 for the full 12 months, the additional management costs would be \$155.42 (comprising \$66.70 management fee, \$88.72 estimated performance fee and \$0 estimated indirect costs).

<sup>2</sup> The listed performance fee amount is the average performance fee amount incurred during the financial years from 30 June 2012 until 30 June 2016 which we consider constitutes a reasonable basis for determining a typical ongoing performance fee. The performance fee amount is an estimate only and is not a forecast. The performance fee may be higher, lower or not payable at all.

<sup>3</sup> Additional fees may apply. Please refer to the 'Additional information on fees and costs'.

## ADDITIONAL INFORMATION ON FEES AND COSTS

### Management Costs

The Management Costs are fees and costs for investing the Fund's assets. They include fees charged by the Responsible Entity and other expenses incurred in operating the Fund such as custody costs, registry costs, auditing fees and tax return fees. The Management Costs do not include buy/sell spreads or any abnormal expenses such as the cost of holding an investor meeting.

### Performance Fee

The performance fee is not payable unless the return of the Class is positive for that half year period. If no performance fee is payable to Pengana at the end of a half year period, then the accrued performance fee, positive or negative, will be carried forward into the next half year period and form part of the performance fee for that half year. This means that negative performance by the Class must be made up before a performance fee is payable.

### Buy/Sell Spreads

When you buy or sell units in the Fund the Responsible Entity adds or deducts an allowance for the costs of respectively buying and selling underlying assets. Known as buy/sell spreads these costs are included in the unit price and include allowance for items such as brokerage. The buy/sell spreads are retained in the Fund and are not paid to Pengana. When you transact on your account a small portion of the amount you transact will be allocated towards meeting these costs. These costs are variable and may change without notice to you. As at the date of this PDS, the buy/sell spreads are:

**Buy cost allowance:** - 0.30% of each amount invested into the Fund; and

**Sell cost allowance** - 0.30% of each amount withdrawn from the Fund.

The current buy/sell spreads applicable for this Fund can be found on our website at [www.pengana.com.au](http://www.pengana.com.au).

### Commission Sharing Arrangements

Some of Pengana's brokers may have their commission 'soft dollar'd'. This means that part of the brokerage fee may be credited to an account for the Fund's investment manager. These credits can only be used to pay for approved research, products or services that are directly linked to trading activity and / or support the investment decision making process. We may enter into other soft dollar arrangements and/or relinquish current arrangements without prior notification.

### Changes to Fees and Costs

We may vary fees or introduce new fees up to the maximums described in the constitution without your consent. If you invest directly in the Fund we will give you 30 days' notice of increases in fees or costs. No notice will be given in respect of changes to the buy/sell spreads. ASIC provides a fees calculator on its website [www.moneysmart.gov.au](http://www.moneysmart.gov.au) which you could use to calculate the effects of fees and costs on your investment in the Fund.



### IMPORTANT NOTICE

You should read the important additional information about **Fees and costs** in the Pengana Emerging Companies Fund Product Guide before making an investment decision. Go to: the Product Guide enclosed with this PDS or <http://www.pengana.com>

The material relating to **Fees and costs** may change between the time when you read this statement and the day you are invested in the fund.

## 7. HOW MANAGED INVESTMENT SCHEMES ARE TAXED

Investing in a managed investment scheme is likely to have tax consequences. Because this PDS and the Fund's Product Guide are not tax guides and tax laws are complex and change from time to time, we strongly recommend that you obtain professional tax advice in relation to your own personal circumstances. This applies whether you are an Australian resident or a non-resident for tax purposes. The Fund itself should not be liable for tax on its net earnings. Managed investment schemes do not pay tax on behalf of members. Australian resident investors are generally subject to tax on their share of the taxable income of the Fund. This will include amounts reinvested in the Fund. Any net losses are retained by the Fund and used to offset future matching gains. If you buy units before a distribution, the unit price will include income accumulated in the Fund since the last distribution payment. The income that has been accumulating will be distributed and you may potentially have taxation liabilities in respect of that income. Depending on an investor's circumstances, a revenue or capital gain or loss may arise when units in the Fund are sold or redeemed.

You do not have to tell us your TFN or ABN, but most people do. If you choose

not to and you do not have an exemption, we must deduct tax at the highest personal rate, plus the Medicare levy and any other applicable Government charges, before paying any income distribution to you. We may also be required to withhold tax in relation to certain distributions made to non-resident investors.



### IMPORTANT NOTICE

You should read the important additional information about **Taxation considerations** in the Pengana Emerging Companies Fund Product Guide before making an investment decision. Go to: the Product Guide enclosed with this PDS or <http://www.pengana.com>.

The material relating to **taxation considerations** may change between the time when you read this statement and the day you are invested in the Fund.

## 8. HOW TO APPLY

### OPENING AN ACCOUNT

To invest directly, you must complete the relevant accompanying Initial Application Form for the Fund and send this with your application monies and identification documentation as applicable. Further details regarding the application process are set out in the relevant Initial Application Form.

### INVESTING VIA AN IDPS

To invest in the Fund via an IDPS, you will need to contact your IDPS and complete the relevant IDPS application form and any other documentation required by the IDPS. You will also need to contact your IDPS in relation to making additional contributions to your investment.

### COOLING-OFF RIGHT

Unless you are a 'wholesale client' (as defined in the Corporations Act), direct investors have a 'cooling-off right' whereby you can change your mind about your initial investment in the Fund and ask for your money to be repaid. The cooling-off right must be exercised by writing to the Responsible Entity. Your written request must be received by Pengana in its offices within 14 days from the earlier of:

- when you receive confirmation of your investment; or
- the end of the fifth Business Day after the day on which your units were issued to you.

Your cooling-off right terminates immediately if you exercise a right or power under the terms of the Fund, such as withdrawing or transferring part of your investment. Cooling-off rights do not apply to any additional contributions you make to your investment (including those made under any distribution reinvestment election). Any repayment of your investment under the cooling-off right is subject to an adjustment for market movements (both positive and negative), taxes, buy/sell spreads, and fees and other costs referred to in section 6 of the PDS.

## RESOLVING COMPLAINTS

If you are investing directly and have a complaint, you can contact us on (02) 8524 9900. Our Client Services team can usually resolve complaints over the phone. If we can't or you're not satisfied with the outcome, then we ask that you write to us (address details in section 10). We will work to resolve your complaint as soon as possible. If you are a retail client (as defined in the Corporations Act) and you are not satisfied with the outcome of your complaint, you can refer the matter to the Financial Ombudsman Service. See [www.fos.org.au](http://www.fos.org.au) for more information.

Indirect investors with a complaint should contact their IDPS operator who is able to contact Pengana where necessary.

## 9. OTHER INFORMATION



### IMPORTANT NOTICE

You should read the important additional information about **Keeping you informed** in the Pengana Emerging Companies Fund Product Guide before making an investment decision. Go to: the Product Guide enclosed with this PDS or <http://www.pengana.com>.

The material relating to **Keeping you informed** may change between the time when you read this statement and the day you are invested in the Fund.

## ADDITIONAL DISCLOSURE

The Fund is a 'disclosing entity' under the Corporations Act and is subject to regular reporting and disclosure obligations. Copies of documents lodged with ASIC may be obtained from, or inspected at, an ASIC office and are available on our website at [www.pengana.com](http://www.pengana.com). If you wish to obtain any of the following documents, please contact your IDPS operator (for indirect investors), or alternatively contact Pengana (for direct investors):

- the annual financial statements most recently lodged with ASIC;
- any half yearly statements for the Fund lodged with ASIC after the lodgement of the annual financial statements and before the date of this PDS;
- any continuous disclosure notices given by the Fund after lodgement of the annual financial statements and before the date of the PDS.

## NEW ZEALAND RESIDENT INVESTORS

New Zealand resident investors must read the 'Important Information for New Zealand Investors' document before investing in the Fund. A copy of this document is enclosed with this PDS.

## 10. CONTACT DETAILS

If you wish to receive a paper copy of the PDS and the Fund's Product Guide, you can contact Pengana on the contact details listed below.

### RESPONSIBLE ENTITY

Pengana Capital Limited  
GPO Box 5409  
Sydney NSW 2001

**W:** [Pengana.com](http://Pengana.com)  
**T:** +61 2 8524 9900  
**F:** +61 2 8524 9901  
**E:** [clientservice@pengana.com](mailto:clientservice@pengana.com)

**Registered Office**  
Level 12, 167 Macquarie Street  
Sydney NSW 2000

### ADMINISTRATOR AND CUSTODIAN

BNP Paribas  
Level 6  
60 Castlereagh Street  
Sydney NSW 2000

**T:** +61 2 9222 0000  
**F:** +61 2 9006 9080

### FOR APPLICATIONS AND WITHDRAWALS

Pengana Capital Ltd  
GPO Box 804  
MELBOURNE VIC 3001

**For additional applications and redemptions only**  
**E:** [transact@pengana.com](mailto:transact@pengana.com)

## PRODUCT GUIDE



# PENGANA EMERGING COMPANIES FUND

ARSN 111 894 510 APIR PER0270AU

ISSUED BY PENGANA CAPITAL LIMITED  
ABN 30 103 800 568 AFSL 226566

**PREPARATION DATE:**

28 SEPTEMBER 2017

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This Pengana Emerging Companies Fund Product Guide ('Guide') provides additional information about topics under the prescribed sections of the Pengana Emerging Companies Fund Product Disclosure Statement dated 28 September 2017 ('PDS'). The information in this Guide forms part of the PDS. Words defined in the PDS have the same meaning in this Guide.

This Guide and the PDS contain important information you should consider before making an investment decision in relation to the Pengana Emerging Companies Fund ('Fund'). The information provided in this Guide and the PDS is general information only and does not take into account your personal financial situation, needs or objectives. We recommend you obtain financial advice for your own personal circumstances before making any investment decision.

These documents are available from [www.pengana.com](http://www.pengana.com) or you can request a copy free of charge by calling us or your investor directed portfolio service, master trust or wrap operator (collectively referred to as an 'IDPS' in this Guide and the PDS). The content in these documents may change from time to time.

Pengana Capital Limited is a subsidiary of Pengana Capital Group Limited ('PCG'). No company in the PCG Group of companies nor any other party, guarantees the capital value, payment of income or performance of the Fund. An investment in the Fund does not represent a deposit with or liability of the PCG Group and is subject to investment risk, including possible delays in repayment and loss of income and principal invested.

## 1. HOW THE FUND WORKS

### OPENING AN ACCOUNT

To invest directly in the Fund you must have received the PDS (electronically or otherwise) within Australia or New Zealand.

### SELLING RESTRICTIONS

As at the date of the PDS, no action has been taken to register or qualify the units or offer or otherwise permit the public offering of the units outside Australia or New Zealand. If you come into possession of the PDS outside Australia or New Zealand you should seek advice on and observe any such restrictions imposed by local law. Any failure to

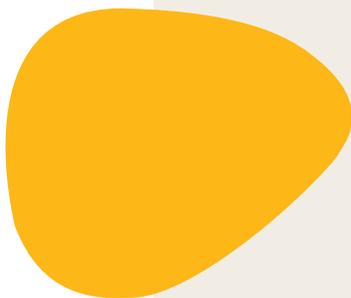
comply with such restrictions may violate securities laws in that jurisdiction.

The PDS does not constitute an offer or invitation in any jurisdiction in which it would be unlawful to make such an offer or invitation.

We reserve the right to make an offer of units to any institutional investor outside Australia or New Zealand where to do so would not be in breach of the securities law requirements of that jurisdiction.

### DISCRETION TO ACCEPT OR REFUSE APPLICATIONS AND WITHDRAWALS

We have the discretion to accept or refuse any initial investment, any additional contribution, or any withdrawal without explanation.



## HOW THE FUND INVESTS

### THE FUND INVESTS PRINCIPALLY IN SMALL AND MID CAP LISTED AUSTRALIAN EQUITIES

#### MINIMUM BALANCE

You need to maintain a minimum balance of \$25,000. We may, however, accept lower amounts at our discretion. We may redeem your unit holding if your account balance falls below \$25,000.

#### UNIT PRICING POLICY

If you would like to find out more about our unit pricing philosophy and how we will exercise any discretions in relation to unit pricing, you can obtain a copy of our Unit Pricing Policy from [www.pengana.com](http://www.pengana.com) or by calling Client Services on +61 2 8524 9900.

If there is a unit pricing error that substantially impacts the Fund's performance, an adjustment may be made. This will generally involve reprocessing affected transactions using the corrected unit price. The value of your investment could be increased or decreased as a result.

#### WE MAY SUSPEND APPLICATIONS

We may suspend applications if we believe it is in the best interests of unit holders as a whole to do so or if it is not possible to calculate an application price due to circumstances outside our control, e.g. market disruption.

Any applications received during a period of suspension will receive the price applicable to the Business Day immediately following the end of the suspension period.

#### WE MAY DEDUCT AMOUNTS OR REDEEM UNITS IN CERTAIN CIRCUMSTANCES

We may deduct from a withdrawal payment any amount owed under the constitution, including taxes.

We may also redeem some or all of an investor's unitholding in the Fund to satisfy any such amounts or if we form the opinion that the unitholding is prejudicial to the interests of other investors.

#### BANK ACCOUNTS

No payments will be made to third party bank accounts.

#### TRANSFERS

You may be able to transfer all or some of your unitholding to another eligible investor. Please contact us for more information.

#### TRANSACTING ON YOUR ACCOUNT

We can only process transaction requests when we receive all required information. Neither Pengana nor BNP will be responsible for any loss arising from unauthorised or fraudulent requests.

Application money will be held in trust in our applications account until processed. If we are unable to process your application within 14 days of receipt we will return your money to you. Any interest earned on your application money will not be paid to you – rather it will become an asset of the Fund.

#### INCOME DISTRIBUTIONS

Our policy is to distribute the net income of the Fund (via half yearly distributions) to investors each financial year.

The Fund's investments may generate capital gains or losses that may result in net capital gains being distributed from time to time.

While distributions are being determined, unit prices will not be released. Once the distribution is finalised the unit prices will then be released. All transaction requests received during this period will be processed after the distribution is finalised using the final unit prices applicable to the day requests are received.

If we agree to reinvest the distributions on your behalf, additional units will be issued to you at the unit price applicable at the distribution calculation date. Buy spreads do not currently apply to the issue of these units. You will still be liable to pay any tax payable in respect of distributions which are reinvested.

In certain circumstances we may choose to allocate undistributed income and any net realised capital gains to withdrawing investors based on a pro rata allocation with reference to the number of units being redeemed. This would only be utilised to ensure a fair and reasonable allocation of any undistributed income and net realised capital gains amongst investors.

If you wish to change your distribution instructions, we will need to receive these instructions at least 5 Business Days before the relevant distribution date.

#### UNITHOLDERS' LIABILITY

The Fund's constitution limits unitholders' liability to the value of their investment in the Fund. However, we cannot give an absolute assurance that your liability to the Fund or any creditor of the Fund is limited in all circumstances, as the issue has not been finally determined by a superior court.

#### TERM AND TERMINATION OF THE FUND

The Fund will terminate on 30 October 2084 unless the law or constitution requires that the Fund is terminated earlier, or the Responsible Entity determines that the Fund be terminated earlier.

#### APPOINTING AN AUTHORISED REPRESENTATIVE

If you wish to appoint someone else to operate your investment on your behalf, the following conditions apply:

- Your authorised representative can do everything you can do with your investment except appoint another authorised representative and change the bank account for payment of distributions or withdrawal proceeds.
- To cancel your authorised representative you must give us seven Business Days' written notice.

- If Pengana determines the circumstances require, Pengana may cancel an appointment by giving you 10 Business Days' written notice. If an appointment is cancelled, Pengana and BNP are not obliged to act on the instructions of the authorised representative. If the instructions are varied, Pengana and BNP will only act in accordance with the varied instructions.
- You release and indemnify Pengana and BNP (including for the purposes of this section, each of their respective subsidiaries, affiliates, directors, officers, shareholders, employees, agents, permitted delegates and sub-delegates) from and against all liability which may be suffered by you or by us or brought against us or BNP in respect of any acts or omissions of your authorised representative, whether authorised by you or not.
- Any instructions of your authorised representative to Pengana or BNP, which are followed by Pengana or BNP (as applicable), shall be a complete satisfaction of Pengana or BNP's obligations (as applicable), notwithstanding any fact or circumstance, including whether such instructions are authorised by you or not. If the authorised representative's instructions are followed by Pengana or BNP (as applicable), you and any person claiming through or under you shall have no claim against Pengana or BNP (as applicable) in relation to the instructions.

Withdrawal payments will only be made payable to the investor and directed to the account nominated on the investor's Initial Application Form (as updated by the investor from time to time). We will not accept a change of bank account notified by the authorised representative.

To appoint an authorised representative, please complete the relevant sections in the Initial Application Form.

## PRIVACY

If you are investing via an IDPS, please be aware that neither Pengana nor BNP nor any of their respective subsidiaries, affiliates, agents, permitted delegates and sub-delegates (together the "Entities") collect or hold personal information in connection with your investment in the Fund.

If you are investing directly in the Fund, by signing an application form, you agree to the Entities collecting, holding and using your personal information to process your application, to manage the products and

services provided, for the Entities to perform their business activities and functions and to send you educational and marketing material about our other products and services (you may contact us at any time to ask us not to send this information). Without this information, it may be impossible to process your application or provide an appropriate level of service. Your personal information will not be shared, sold, rented or disclosed other than as described in Pengana's and BNP's privacy policies.

In order for the Entities to perform their roles and for the purposes described above your personal information may be provided to recipients located in India, Hong Kong, Singapore, New Zealand, France, United Kingdom, Luxembourg, Poland, Portugal and the United States of America – although it is not reasonably practicable to list all of the countries to which your personal information may be provided from time to time.

In most cases we collect your personal information directly from you although we may also collect your personal information from third parties such as a financial planner including where information is missing from the application form that you send us.

The Entities may disclose your personal information to:

- employees, related bodies corporate, contractors or service providers including, without limitation, custodians, registry providers, web hosting providers, IT systems administrators, mailing houses, printing companies, payment processors, data entry service providers, electronic network administrators, debt collectors, and professional advisors such as accountants, solicitors, business advisors and consultants;
- suppliers and other third parties with whom we have commercial relationships, for business, marketing, and related purposes;
- a governmental or regulatory body (such as ASIC, ATO, AUSTRAC, the United States of America Securities and Exchange Commission and Inland Revenue Service or any other regulator or law enforcement agency located in Australia or elsewhere);
- any organisation where required to by a court order or under law; and
- any organisation for any authorised purpose with your express consent. For example, to your financial adviser or administrator or another person nominated by you.

Pengana's and BNP's privacy policies contain information about (i) how you may access your personal information that is held by the Entity and seek the correction of such information and (ii) how you may complain about a breach of the Privacy Act and how your complaint will be dealt with. You can contact Pengana to make such a request or complaint or to arrange for a copy of Pengana's and BNP's privacy policies to be provided (Pengana's privacy policy is available at [www.pengana.com](http://www.pengana.com)).

## ANTI-MONEY LAUNDERING

We are required to comply with the Anti-Money Laundering and Counter-Terrorism Financing Act 2006 (Cth) and as such we may need to collect information from you or anyone acting on your behalf, to comply with our obligations. Your application can be refused (and your funds returned without interest) if the verification information that is required is not received within two weeks of receiving your original application. Investors can find further information on the anti-money laundering requirements in the Initial Application Form.

## 2. HOW WE INVEST YOUR MONEY

### ENVIRONMENTAL, SOCIAL AND CORPORATE GOVERNANCE CONSIDERATIONS

Pengana's decisions about the selection, retention or realisation of investments in the Fund are primarily based on economic factors. Pengana does not take into account labour standards or environmental, social or ethical considerations when making investment decisions. Pengana may incorporate environmental, social and corporate governance considerations into its investment analysis processes, as these matters have the potential to impact the factors upon which investment decisions are based. However, Pengana has no predetermined view as to whether environmental or social considerations will be taken into account when making investment decisions.

### 3. FEES AND COSTS

#### THE FEES AND COSTS OUTLINED IN THE PDS AND THIS GUIDE ARE FOR THE FUND ONLY.

If you are investing in the Fund via an IDPS, you will need to consider the fees and other costs of the IDPS when calculating the total cost of your investment.

This section shows the fees and other costs that you may be charged. These fees and costs may be deducted from your money, from the returns on your investment or from the Fund's assets as a whole.

TYPE OF FEE OR COST	AMOUNT	HOW AND WHEN PAID
<b>Fees when your money moves into or out of the Fund</b>		
<b>ESTABLISHMENT FEE</b> The fee to open your investment	Nil	There is no establishment fee.
<b>CONTRIBUTION FEE</b> The fee on each amount contributed to your investment	Nil	There is no contribution fee.
<b>WITHDRAWAL FEE</b> The fee on each amount you take out of your investment	Nil	There is no withdrawal fee.
<b>TERMINATION FEE</b> The fee to close your investment.	Nil	There is no termination fee.
<b>Management Costs</b> <sup>1,2</sup>		
The fees and costs for managing your investment.  Management costs do not include buy/sell spreads.	Total management costs consist of a management fee and a performance fee.  - management fee of 1.3340% p.a. (including GST net of RITC)  - performance fee of 20.5% (including GST net of RITC) of any return of the Class greater than the return of the Index after deduction of the management fee and adjusted for applications, redemptions and distributions to investors  - estimated indirect costs of 0% pa (including GST net of RITC)	The management fee is a per annum fee, charged against the NAV per unit. It is calculated and accrued daily and payable monthly in arrears by the Fund. The fee is paid directly from the Fund and reflected in the unit price.  All fees and expenses of the Fund (excluding transactional and operational costs, the Buy Sell spread, performance fees, indirect costs and abnormal expenses such as the cost of holding an investor meeting) are paid from the management fee.  The performance fee is calculated and accrued daily. The performance fee at the end of the half year is the sum of the daily performance fees accrued during the half year. The performance fee is payable half yearly as at 30 June and 31 December each year. The fee is paid directly from the Fund and reflected in the unit price. Depending on the return of the Class in relation to the Index, the daily accrual may be a positive or negative amount. The performance fee is not payable unless the return of the Fund is positive for that half year period. If no performance fee is payable to Pengana at the end of a half year period, then the accrued performance fee, positive or negative, will be carried forward into the next half year period and form part of the performance fee for that half year. This means that negative performance by the Class must be made up before a performance fee is payable.  These fees may be negotiated with wholesale clients.
<b>Service Fees</b>		
<b>INVESTMENT SWITCHING FEE</b> The fee for changing investment options	Nil	There is no investment switching fee.

<sup>1</sup> See 'Additional explanation of fees and costs' below and in the PDSs for further details.

<sup>2</sup> The management costs are quoted inclusive of the Goods and Services Tax ('GST') and net of any reduced input tax credits ('RITC') at the prescribed rates.

## **ADDITIONAL EXPLANATION OF FEES AND COSTS**

You should read all of the information about fees and costs, as it is important to understand their impact on your investment in the Fund.

### **INDIRECT COSTS**

In general, indirect costs are any amounts that directly or indirectly reduce the returns on the units that is paid from, or the amount or value of, the income or assets of the Fund (including any underlying investment of the Fund). The amount of indirect costs set out in the fees and costs table are calculated and incorporate estimated amounts with reference to the relevant costs incurred in the financial year ended 30 June 2017. Indirect costs may differ from the amount set out in the table. Details of any future changes to indirect costs will be provided on Pengana's website at [www.pengana.com.au](http://www.pengana.com.au) where they are not materially adverse to investors.

Indirect costs are deducted from the returns on investors' investment in the Fund or the Fund's assets as a whole. They are reflected in the unit price of the Fund and are not an additional cost to you.

### **REIMBURSABLE EXPENSES**

We are entitled to be reimbursed from the Fund for all costs and expenses incurred in acting as Responsible Entity or in relation to the administration and management of the Fund. The expenses may include, but are not limited to, audit fees, PDS preparation and printing costs, and custodian and registry services. However, for the life of the PDS Pengana has determined that the management fee will cover all fees and expenses of the Fund excluding transactional and operational costs, indirect costs, performance fees and abnormal expenses (such as the cost of holding an investor meeting).

### **TRANSACTIONAL AND OPERATIONAL COSTS**

Transactional and operational costs are a broad category of costs incurred by the Fund that relate to managing the assets of the Fund including buying and selling Fund investments. Some of these costs are brokerage, settlement costs, settlement charges, clearing costs.

For the financial year ending 30 June 2017, we estimate the Fund's transactional and operational costs to be approximately 0.19% p.a. based on the average Fund value through the financial year. The buy/sell spread of 0.30%

generated 0.06% as a proportion of the average Fund value.

The net transactional and operational costs not recovered through the buy/sell spread were accordingly estimated to be approximately 0.13% p.a.

Transactional and operational costs may vary as the turnover in the underlying assets may change substantially as investment and market conditions change, which may affect the level of transactional and operational costs not recovered in the buy-sell spread. Further, there are highly variable drivers upon which such transactional and operational costs are dependent.

### **BUY-SELL SPREAD**

Sometimes, transactional costs are incurred by the Fund because investors buy or sell units in the Fund and so the Fund may buy and sell investments to meet those investor transactions. We increase the cost at which we sell units in the Fund and decrease the amount which we pay on a withdrawal to recover these costs from investors. The amount of the increase or decrease of the cost of units is called a 'buy-sell spread'. The purpose of applying a buy-sell spread is to ensure that the existing investors in the Fund are not affected by the transactional costs associated with other investors buying or selling units in the Fund. The buy-sell spread is an additional cost to you when you buy or sell units in the Fund. The amount of the buy-sell spread is not a fee paid to us and it is retained in the Fund to cover the actual transactional costs as they are incurred. As at the date of this PDS, the buy spread and the sell spread for applications and withdrawals are 0.30% of the value of the application or withdrawal amount. These spreads may change from time to time without notice, depending on the nature of the costs and the volume and types of assets being purchased or sold. The current buy/sell spreads applicable for this Fund can be found on our website at [www.pengana.com.au](http://www.pengana.com.au).

Based on a buy spread of 0.30%, an investment of \$50,000 will incur a transaction cost of \$150. Based on a sell spread of 0.30%, a withdrawal of \$50,000 would also incur a transaction cost of \$150. This cost will be charged through adjusting the unit price by the spread and paid to the Fund, not to Pengana.

### **PAYMENTS TO IDPS OPERATORS**

These are commercial payments made by the Responsible Entity to IDPS operators. If you invest via an IDPS these payments may be rebated to you or may be retained by the IDPS operator.

How and when these payments are made vary between the Responsible Entity and IDPS operators. They are paid by the Responsible Entity out of the management costs that it receives from the Fund and are not additional costs to you.

### **MANAGEMENT FEE AND PERFORMANCE FEE MAY BE NEGOTIATED WITH DIRECT WHOLESALE CLIENTS**

Wholesale clients who invest directly in the Fund may be able to negotiate a rebate of part or all of the management fee and / or performance fee by contacting Pengana. We suggest that you consult your tax adviser in regard to the tax treatment of any fee rebates.

### **DOLLAR FEE EXAMPLES OF PERFORMANCE FEES FOR THE FUND<sup>#</sup>**

The below examples assume a \$50,000 balance is maintained throughout the period with no contributions or withdrawals.

Notes on examples:

1. The performance fee is calculated and accrued daily and payable at the end of each fiscal half year period.
2. The examples assume that there is no negative accrued performance fee at the beginning of the period (for more information please see section 6 of the PDS which describes the performance fee accrual).

PERFORMANCE FEE	INDEX RETURN	CALCULATION	AMOUNT	HOW AND WHEN PAID
For the performance fee period: • the half yearly Class net performance (after the management fees have been deducted) was +5%	For the half year period the Index return was +10%	The Class return is below the Index, no performance fee amount is payable.  The performance fee is \$50,000 x 20.5% x (5%-10%)	-\$512.50	A performance fee amount will not be charged and the negative accrued performance fee amount will be carried forward into the next performance fee period.
For the performance fee period: • the half yearly Class net performance (after the management fees have been deducted) was -5.0%	For the half year period the Index return was -10%	The Class return is negative but above the Index, no performance fee amount is payable.  The performance fee is \$50,000 x 20.5% x (-5% - -10%)	+\$512.50	A performance fee amount will not be charged and the positive accrued performance fee amount will be carried forward into the next performance fee period.
For the performance fee period: • the half yearly Class net performance (after the management fees have been deducted) was +10%	For the half year period the Index return was +5%	The Class return is positive and above the Index, a performance fee amount is payable.  The performance fee is \$50,000 x 20.5% x (10% - 5%)	+\$512.50	The performance fee amount is payable in arrears at the end of the performance fee period.

# These examples are illustrative only and do not represent any actual, past or future performance of the Fund. They are not a forecast of the expected investment return for the Fund and do not include any tax payable on the investment return. The actual performance fee will vary, depending on the Class' actual return. Pengana does not provide any assurance that the Fund will achieve the performance used in the examples and Investors should not rely on this in deciding whether to invest in the Fund. Further, this calculation is actually performed daily and the performance fee is an aggregate of the daily amounts. We have presented in this more simplified manner to help understanding.

#### 4. TAXATION CONSIDERATIONS

##### US FOREIGN ACCOUNT TAX COMPLIANCE ACT (“FATCA”)

Pengana Pengana may be required under Australian tax legislation to request investors to provide additional information in order to comply with US FATCA compliance obligations. FATCA is a US tax law that requires Foreign Financial Institutions (FFIs) to comply with a number of additional compliance obligations in order to ensure that 30% FATCA withholding tax is not deducted from certain US sourced income, gross proceeds from the sale of securities giving rise to such income and 'pass thru' payments.

##### OECD COMMON REPORTING STANDARD

The OECD Common Reporting Standard for Automatic Exchange of Financial Account Information (known as Common Reporting Standard or CRS) requires certain financial institutions to report information regarding certain financial accounts to their local tax authority and also requires certain due diligence procedures to be followed. Generally speaking, the Responsible Entity of the Fund will be required to report information under the CRS. We may therefore request that investors and prospective investors provide certain information in order to comply with the requirements. A jurisdiction that has signed the CRS Multilateral Competent Authority Agreement may provide this information to other jurisdictions that have signed the CRS Multilateral Competent Authority Agreement. Australia is a signatory of the CRS Multilateral Competent Authority Agreement and the Australian Government has enacted legislation to give effect to the CRS.

#### 5. KEEPING YOU INFORMED

If you invest directly into the Fund, we provide you with the information set out in the table below. You can obtain information on your account and update your details by contacting our Client Services team (see contact details below).

If you invest via an IDPS you can obtain information on your investment in the Fund by contacting your IDPS operator.

## INFORMATION PROVIDED TO DIRECT INVESTORS

<b>TRANSACTION CONFIRMATION</b>	Confirms any investment, or withdrawal you make on your account.
<b>ANNUAL TRANSACTION STATEMENT</b>	Provides a summary of your transactions and investment details for the year.
<b>DISTRIBUTION STATEMENT</b>	Provides details of the distributions paid on your account.
<b>ANNUAL TAXATION STATEMENT</b>	Provides details of the income and capital gains paid on your account for the financial year.
<b>CONSTITUTION</b>	
<b>ANNUAL AUDITED FINANCIAL STATEMENT</b>	
<b>PERFORMANCE HISTORY</b>	This information is available to you without charge on request by contacting us.
<b>UNIT PRICING POLICY</b>	
<b>DERIVATIVES POLICY</b>	
<b>PRIVACY POLICY</b>	
<b>PRODUCT DISCLOSURE STATEMENT UPDATES</b>	You can obtain a copy of the latest PDS on request by contacting Client Service on +61 2 8524 9900 or visit the website <a href="http://www.pengana.com">www.pengana.com</a> . The PDS can be updated or replaced from time to time.

## 6. CONTACT DETAILS

### RESPONSIBLE ENTITY

Pengana Capital Limited  
GPO Box 5409  
Sydney NSW 2001

**W:** [pengana.com](http://pengana.com)

**T:** +61 2 8524 9900

**F:** +61 2 8524 9901

**E:** [clientservice@pengana.com](mailto:clientservice@pengana.com)

### Registered Office

Macquarie House, Level 12, 167  
Macquarie Street  
Sydney NSW 2000

### ADMINISTRATOR AND CUSTODIAN

BNP Paribas  
Level 6  
60 Castlereagh Street  
Sydney NSW 2000

**T:** +61 2 9222 0000

**F:** +61 2 9006 9080

### FOR APPLICATIONS AND WITHDRAWALS

Pengana Capital Ltd  
GPO Box 804  
Melbourne VIC 3001

**For additional applications & withdrawals only**

**E:** [transact@pengana.com](mailto:transact@pengana.com)

## IMPORTANT INFORMATION FOR NEW ZEALAND INVESTORS IN THE PENGANA EMERGING COMPANIES FUND

This Important Information for New Zealand Investors in the Pengana Emerging Companies Fund (Fund) must be read together with the current Australian Product Disclosure Statement and Product Guide relating to the Fund. Words defined in the Product Disclosure Statement or Product Guide have the same meaning in this document.

### WARNING STATEMENT FOR NEW ZEALAND INVESTORS IN THE PENGANA EMERGING COMPANIES FUND

This offer to New Zealand investors is a regulated offer made under Australian and New Zealand law. In Australia, this is Chapter 8 of the Corporations Act 2001 (Aust) and regulations made under that Act. In New Zealand, this is subpart 6 of Part 9 of the Financial Markets Conduct Act 2013 and Part 9 of the Financial Markets Conduct Regulations 2014.

This offer and the content of the offer document are principally governed by Australian rather than New Zealand law. In the main, the Corporations Act 2001 (Aust) and the regulations made under that Act set out how the offer must be made.

There are differences in how financial products are regulated under Australian law. For example, the disclosure of fees for managed investment schemes is different under the Australian regime.

The rights, remedies, and compensation arrangements available to New Zealand investors in Australian financial products may differ from the rights, remedies, and compensation arrangements for New Zealand financial products.

Both the Australian and New Zealand financial markets regulators have enforcement responsibilities in relation to this offer. If you need to make a complaint about this offer, please contact the Financial Markets Authority, New Zealand (<http://www.fma.govt.nz>). The Australian and New Zealand regulators will work together to settle your complaint.

The taxation treatment of Australian financial products is not the same as for New Zealand financial products.

If you are uncertain about whether this investment is appropriate for you, you should seek the advice of an appropriately qualified financial adviser.

The offer may involve a currency exchange risk. The currency for the financial products is not New Zealand dollars. The value of the financial products will go up or down according to changes in the exchange rate between that currency and New Zealand dollars. These changes may be significant.

If you expect the financial products to pay any amounts in a currency that is not New Zealand dollars, you may incur significant fees in having the funds credited to a bank account in New Zealand in New Zealand dollars.

The dispute resolution process described in this offer document is only available in Australia and is not available in New Zealand.

### DISTRIBUTION REINVESTMENT SCHEME

Units in the Fund allotted under the distribution reinvestment scheme will be allotted in accordance with the current Australian Product Disclosure Statement, Product Guide and the Constitution for the Fund.

Within 30 days of the day on which the units in the Fund are allotted to a person under the distribution reinvestment scheme, the person will be sent a statement of the amount of the distribution and the number of securities that have been allotted to that person.

Pengana may suspend the distribution reinvestment scheme at any time including for the purpose of controlling the size of the Fund and protecting investors' interests.

The distribution reinvestment scheme contains provisions requiring that:

- a) at the time the price of the specified financial products is set, the issuer has no information that is not publicly available that would, or would be likely to, have a material adverse effect on the realisable price of the financial products if the information were publicly available;

- b) the right to acquire, or require the issuer to issue, specified financial products is offered to all holders of financial products of the issuer of the same class, other than product holders who are resident outside Australia or New Zealand and who are excluded by the issuer to avoid a risk of breaching the laws of the relevant overseas country;
- c) every product holder to whom the right is offered is given a reasonable opportunity to accept it;
- d) the specified financial products issued to a product holder are issued on the terms disclosed to the holder; and
- e) the specified financial products issued to a product holder are subject to the same rights as the financial products issued to all holders of financial products of the same class who agree to receive the financial products.

The following documents are available from Pengana, on request and free of charge:

- the most recent annual report of the Fund (if any);
- the most recent financial statements of the Fund (if any), including the auditor's report in respect of those financial statements (if any); and
- the current Australian Product Disclosure Statement and Product Guide relating to the Fund.

These documents may be obtained by electronic means at [www.pengana.com](http://www.pengana.com).

### WITHDRAWALS BY NEW ZEALAND INVESTORS

Withdrawals from the Fund are normally effected by way of redemption. However, in the case of New Zealand Investors, Pengana may at its discretion alternatively effect a withdrawal by a buy-back of units.