

# Panorama Super

## Investment Options Booklet - Compact menu

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The Issuer of Panorama Super is:

BT Funds Management Limited  
ABN 63 002 916 458 AFSL 233724 USI 39 827 542 991 002  
275 Kent St, Sydney, NSW 2000

Super fund details:  
Retirement Wrap ABN 39 827 542 991

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# About this Investment Options Booklet

This is the Investment Options Booklet for the Compact menu on Panorama Super (Panorama Super). Panorama Super is part of the super fund known as Retirement Wrap ABN 39 827 542 991. The issuer of Panorama Super and trustee of Retirement Wrap is BT Funds Management Limited ABN 63 002 916 458 AFSL 233724 ('BTFM', 'we', 'us,' 'our', 'Trustee'). The administrator of Panorama Super is BT Portfolio Services Limited ABN 73 095 055 208 (Administrator). The details of any relevant distributor of Panorama Super are set out in the Product Disclosure Statement (PDS) for Panorama Super.

Before applying for a Panorama Super account, it is important that you consider the PDS and the Additional Information Booklet (Booklet) for Panorama Super. The PDS and the Booklet are available free of charge from your adviser or by contacting us.

## General advice warning

The information in this Investment Options Booklet is general information only and does not take into account your individual objectives, financial situation or needs. Consequently you should consider whether it is appropriate for you to act on the information provided in light of your objectives, financial situation and needs.

To obtain advice or more information about Panorama Super, or the investments offered through Panorama Super, you should speak to an Australian financial services licensee or an authorised representative of an Australian financial services licensee.

## Eligibility

Panorama Super is only available to investors who receive the PDS in Australia and have an Australian licensed or authorised adviser who is registered to distribute Panorama Super. The Trustee and the Administrator may at their discretion refuse to accept applications from particular persons or classes of

persons. If your relationship with your adviser or distributor (if applicable) ends, the terms and conditions applicable to your account may change, including being charged higher fees. Refer to 'What happens if you no longer have an authorised adviser?' in the Panorama Super PDS for further information.

## Investment in Panorama Super

The Trustee and the Administrator are subsidiaries of Westpac Banking Corporation ABN 33 007 457 141 AFSL 233714 (Westpac). Apart from any interest you may have in underlying bank accounts held at Westpac through your transaction account, Westpac term deposit products or Westpac securities acquired through Panorama Super, an investment in Panorama Super is not an investment in, deposit with, or any other liability of Westpac or any other company in the Westpac Group. As with all investments, investments in Panorama Super are subject to investment risk, including possible delays in payment of withdrawal proceeds and income payments, and loss of principal invested. None of the Trustee, Westpac or any other company in the Westpac Group stands behind, or otherwise guarantees, the capital value or investment performance of Retirement Wrap or any Panorama Super investments.

## About the investment options

This Investment Options Booklet contains information on the investment strategies available within the Compact menu on Panorama Super and the range of investment options within each strategy that are available for Panorama Super accounts.

The investment options available in the Compact menu on Panorama Super include managed funds, managed portfolios and term deposits. Not all investments are available to all investors. Please check with your adviser to see which options are available to you.

This Investment Options Booklet includes the following specific information on each available managed portfolio and managed fund investment:

- Managed portfolio option/managed fund name
- Fund manager
- APIR code
- SRM Risk Level

Before investing in any investment option in Panorama Super it is important that you understand the features of that option. When you are considering a particular managed fund, managed portfolio option or term deposit, you should ensure you read and understand (if applicable):

- the product disclosure statement or relevant disclosure document and Fund Profile for the managed fund
- the product disclosure statement and Fact Sheet for the managed portfolio option
- the terms and conditions for a term deposit

You have a right to receive these current disclosure documents free of charge and on request from your adviser or us.

Before investing you should also refer to the Panorama Super PDS and the Booklet for the key features of the investment options.

## Investment strategies

Panorama Super provides a range of diversified managed, sector-specific managed and sector-specific direct investment strategies for you to choose from. The available investment options for the Compact menu are managed funds, managed portfolios and term deposits.

Each investment strategy has an investment objective that covers its aim, how it is normally invested and the type of investor for whom it is intended to be suitable.

Your adviser can help you determine which investment strategy is right for you and they can also help you to select the appropriate investment options within that strategy.

In the descriptions of the diversified managed investment strategies set out in this Investment Options Booklet, indicative asset allocation ranges may be provided. These provide a guide to how the assets of most of the managed funds within the relevant strategy will normally be invested by the fund manager (for managed funds) or investment manager (for managed portfolios). These indicative ranges are provided for guidance only. Some fund managers or investment managers may invest in a way that falls outside of these ranges periodically while still maintaining the same strategic investment objective.

The Trustee may change, add or remove the investment options made available in Panorama Super at any time. The Trustee may, in certain circumstances, also sell down an investment option that you are invested in, for example, a drawdown to maintain your minimum transaction account balance. If the Trustee removes an investment option that you are invested in, your adviser will be notified and your balance in that option may be transferred to your transaction account.

## Important information

Your investment in Panorama Super is not guaranteed. The value of your investment can rise and fall depending on the investment returns achieved by the investment options you select. By participating in Panorama Super, you and your adviser (if applicable) are solely responsible for selecting the investment options in which you invest. The Trustee and the Administrator are not responsible for the investment options you decide to invest in and are not liable for any loss or damage you may incur as a result of you deciding to invest in, or withdraw from, a particular investment option.

Note: investment returns can be volatile and past performance is not a reliable indicator of future performance.

## Fees - investment options

You should refer to the applicable product disclosure statement or other disclosure document for an investment option to obtain information about fees and costs for that investment option.

## Investment Holding Limits and Limit Buffers for investment options

Currently limits do not apply on the amount of your account that may be invested in any investment option. However in the future, Investment Holding Limits may apply to certain investment options or across the range of investment options available under particular investment strategies.

Where an Investment Holding Limit applies, if at any time the value of your investment in the investment option or across the investment strategy as a percentage of your account exceeds the Investment Holding Limit, you will not be permitted to purchase any further holdings in that investment option until such time as the value of your holdings, as a percentage of your account, moves below the Investment Holding Limit.

### Monitoring of investment holding limits

Each quarter the Trustee monitors your account to ensure that the value of your holding in any investment option where an Investment Holding Limit applies does not, as a percentage of the total value of your account, exceed the Investment Holding Limit plus the Limit Buffer for the investment option.

If the value of your holding exceeds the Investment Holding Limit plus the Limit Buffer, your adviser will be notified.

## Standard Risk Measure

The Standard Risk Measure is based on industry guidance to allow investors to compare investment options that are expected to deliver a similar number of negative annual returns over any 20 year period.

The Standard Risk Measure is not a complete assessment of all forms of investment risk. For instance it does not detail what the size of a negative return could be or the potential for a positive return to be less than an investor may require to meet their objectives. Further, it does not take into account the impact of administration fees and tax on the likelihood of a negative return.

Investors should still ensure they are comfortable with the risks and potential losses associated with their chosen investment option/s.

The Standard Risk Measure is general information only and does not take into account your personal financial situation or needs. You may wish to consult a licensed financial adviser to obtain financial advice that is tailored to suit your personal circumstances.

| Risk Band | Risk Level     | Estimated number of negative annual returns over any 20 year period |
|-----------|----------------|---------------------------------------------------------------------|
| 1         | Very low       | Less than 0.5                                                       |
| 2         | Low            | 0.5 to less than 1                                                  |
| 3         | Low to medium  | 1 to less than 2                                                    |
| 4         | Medium         | 2 to less than 3                                                    |
| 5         | Medium to high | 3 to less than 4                                                    |
| 6         | High           | 4 to less than 6                                                    |
| 7         | Very high      | 6 or greater                                                        |

# Investment strategies

## Diversified managed investment strategies

| <b>Conservative</b>               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|-----------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Standard Risk Measure             | 2 (Low)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| Suggested minimum timeframe       | Two years                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Investment objective and strategy | To provide investors primarily with income and also some growth through an investment portfolio consisting mainly of fixed interest and cash investments, but which normally will also have some exposure to growth assets such as shares and property. This may include an exposure to alternative assets. Investment options in this strategy will suit investors who prefer a higher exposure to income producing investments, while having limited exposure to growth investments and accept that returns over the short term will fluctuate and may even be negative. |
| Indicative ranges                 | Growth assets 0% – 20%<br>Defensive assets 80% – 100%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |

  

| <b>Conservative balanced</b>      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|-----------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Standard Risk Measure             | 2-5 (Low - Medium to high)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Suggested minimum timeframe       | Three to four years                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Investment objective and strategy | To provide investors primarily with income and also some growth with a higher level of capital security through an investment portfolio consisting mainly of fixed interest and cash investments, but which normally will also have some exposure to growth assets such as shares and property. This may also include an exposure to alternative assets. Investment options in this strategy will suit investors who prefer a higher exposure to income producing investments, while having limited exposure to growth investments and accept that returns over the short term will fluctuate and may even be negative. |
| Indicative ranges                 | Growth assets 20% – 40%<br>Defensive assets 60% – 80%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |

  

| <b>Balanced</b>                   |                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|-----------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Standard Risk Measure             | 4-5 (Medium - Medium to high)                                                                                                                                                                                                                                                                                                                                                                                                    |
| Suggested minimum timeframe       | Four to five years                                                                                                                                                                                                                                                                                                                                                                                                               |
| Investment objective and strategy | To provide investors with growth through a balanced exposure to growth assets such as shares and property as well as to fixed interest and cash investments. This may include an exposure to alternative assets. Investment options in this strategy will suit investors who want a balanced exposure to growth and income producing assets and accept that returns over the short term will fluctuate and may even be negative. |
| Indicative ranges                 | Growth assets 40% – 60%<br>Defensive assets 40% – 60%                                                                                                                                                                                                                                                                                                                                                                            |

## Growth

|                                   |                                                                                                                                                                                                                                                                                                                                                                                                                           |
|-----------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Standard Risk Measure             | 5-6 (Medium to high - High)                                                                                                                                                                                                                                                                                                                                                                                               |
| Suggested minimum timeframe       | Five to six years                                                                                                                                                                                                                                                                                                                                                                                                         |
| Investment objective and strategy | To provide investors with growth through higher exposure to growth assets such as shares and property, with some fixed interest and cash investments as well as a possible exposure to alternative assets. Investment options in this strategy will suit investors who want to grow the value of their investment over the long term and accept that returns over the short term will fluctuate and may even be negative. |
| Indicative ranges                 | Growth assets 60% – 80%<br>Defensive assets 20% – 40%                                                                                                                                                                                                                                                                                                                                                                     |

## High growth

|                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|-----------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Standard Risk Measure             | 6 (High)                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Suggested minimum timeframe       | Six years                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Investment objective and strategy | To provide investors with growth through higher exposure to growth assets with a low level of capital security through a higher exposure to shares and property, with some fixed interest and cash investments as well as a possible exposure to alternative assets. Investment options in this strategy will suit investors who want to grow the value of their investment over the long term and accept that returns over the short term will fluctuate and may well be negative. |
| Indicative ranges                 | Growth assets 80% – 100%<br>Defensive assets 0% – 20%                                                                                                                                                                                                                                                                                                                                                                                                                               |

## Sector-specific managed investment strategies

### Australian shares

|                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|-----------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Standard Risk Measure             | 6-7 (High - Very high)                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Suggested minimum timeframe       | Six to seven years                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| Investment objective and strategy | To provide investors with growth in the value of their investments primarily through exposure to Australian shares in a variety of market sectors. Within this strategy investment options may have a specific focus such as smaller companies or employ internal leverage. Investment options in this strategy will suit investors who want to grow the value of their investment over the long term and accept that returns over the short term will fluctuate and may even be negative. |

### International shares

|                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|-----------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Standard Risk Measure             | 6-7 (High - Very high)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Suggested minimum timeframe       | Six to seven years                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Investment objective and strategy | To provide investors with growth in the value of their investments primarily through exposure to shares from around the world, although some funds may have exposure to Australian shares. Within this strategy investment options may have a specific focus such as smaller companies or employ internal leverage. Investment options in this strategy will suit investors who are seeking to invest in international share markets through a managed investment vehicle and who accept that returns over the short term will fluctuate and may even be negative. |

### Property securities

|                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|-----------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Standard Risk Measure             | 6-7 (High - Very high)                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Suggested minimum timeframe       | Five years or more                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Investment objective and strategy | To provide investors with income and some growth in the value of their investments through exposure primarily to property related listed securities in Australia and New Zealand. Investment options in this strategy will suit investors who want mostly income returns while maintaining some growth in the value of their investment over the long term and accept that returns over the short term will fluctuate and may even be negative. |

### Global REITs

|                                   |                                                                                                                                                                                                                                                                                                                                                                                                      |
|-----------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Standard Risk Measure             | 7 (Very high)                                                                                                                                                                                                                                                                                                                                                                                        |
| Suggested minimum timeframe       | Seven years                                                                                                                                                                                                                                                                                                                                                                                          |
| Investment objective and strategy | To provide investors with growth in the value of their investments over rolling five year periods through exposure primarily to property related listed securities around the world. Investment options in this strategy will suit investors who want to grow the value of their investments over the long term and accept that returns over the short term will fluctuate and may even be negative. |

### Australian fixed interest

|                                   |                                                                                                                                                                                                                                                                                                                                                                                  |
|-----------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Standard Risk Measure             | 3-4 (Low to medium - Medium)                                                                                                                                                                                                                                                                                                                                                     |
| Suggested minimum timeframe       | Three to five years                                                                                                                                                                                                                                                                                                                                                              |
| Investment objective and strategy | To provide investors with mainly income returns that are above inflation and cash through exposure to Australian and New Zealand fixed interest securities. Investment options in this strategy will suit investors who want to maintain the value of their investment over the medium term and accept that returns over the short term will fluctuate and may even be negative. |

### International fixed interest

|                                   |                                                                                                                                                                                                                                                                                                                                                                                            |
|-----------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Standard Risk Measure             | 3-5 (Low to medium - Medium to high)                                                                                                                                                                                                                                                                                                                                                       |
| Suggested minimum timeframe       | Three to four years                                                                                                                                                                                                                                                                                                                                                                        |
| Investment objective and strategy | To provide investors with income returns that are above inflation and cash through exposure to fixed interest securities from around the world (including Australia). Investment options in this strategy will suit investors who want to maintain the value of their investment over the medium term and accept that returns over the short term will fluctuate and may even be negative. |



### Short term fixed interest

|                                   |                                                                                                                                                                                                                                                                                                                                                                                                             |
|-----------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Standard Risk Measure             | 1-2 (Very low - Low)                                                                                                                                                                                                                                                                                                                                                                                        |
| Suggested minimum timeframe       | Two years                                                                                                                                                                                                                                                                                                                                                                                                   |
| Investment objective and strategy | To provide investors with mainly income returns that are higher than cash through exposure to a range of cash, fixed interest securities and mortgages (which may reduce liquidity). Investment options in this strategy will suit investors seeking returns and risk slightly higher than those available from cash investments and wanting to maintain the value of their investment over the short term. |

### Diversified fixed interest

|                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|-----------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Standard Risk Measure             | 4-6 (Medium - High)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| Suggested minimum timeframe       | Four to six years                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| Investment objective and strategy | To provide investors with mainly income returns that are above inflation and cash with a higher level of capital security. This is achieved primarily through exposure to fixed interest securities from around the world and may include exposure to the high yield and emerging market sectors. Investment options in this strategy will suit investors who want to maintain the value of their investment over the medium term and accept that returns over the short term will fluctuate and may even be negative. |

### Alternative assets

|                                   |                                                                                                                                                                                                                                                                                                                                                                                       |
|-----------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Standard Risk Measure             | 4-7 (Medium - Very high)                                                                                                                                                                                                                                                                                                                                                              |
| Suggested minimum timeframe       | Five years                                                                                                                                                                                                                                                                                                                                                                            |
| Investment objective and strategy | To provide investors with returns that may be uncorrelated to the direction of the share and bond markets. Investment options in this strategy may not be managed to track a specific index, such as the All Ordinaries, Dow Jones or MSCI, may invest in both physical securities and derivatives and may use leverage with a clear goal to deliver an absolute return to investors. |

### Cash (cash managed funds and cash products)

|                                   |                                                                                                                                                                                                                                                                                                                                                                                             |
|-----------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Standard Risk Measure             | 1-2 (Very low - Low)                                                                                                                                                                                                                                                                                                                                                                        |
| Suggested minimum timeframe       | No minimum                                                                                                                                                                                                                                                                                                                                                                                  |
| Investment objective and strategy | To provide investors with income returns that are above at call bank deposit rates with a high level of capital security through exposure to a range of short term securities, government and bank backed securities and corporate securities. Investment options in this strategy will suit investors seeking high investment liquidity for short periods with a low risk of capital loss. |

### Listed infrastructure

|                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|-----------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Standard Risk Measure             | 6 (High)                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Suggested minimum timeframe       | Six years                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Investment objective and strategy | To provide investors with income and growth in the value of their investments through distributions and capital growth with a low level of capital security primarily through exposure to infrastructure related listed securities around the world. Investment options in this strategy will suit investors who want to grow the value of their investment over the long term and accept that returns over the short term will fluctuate and may even be negative. |

## Investment options - Managed portfolios

| Managed portfolio option name                             | APIR code | Investment manager                 | SRM risk level |
|-----------------------------------------------------------|-----------|------------------------------------|----------------|
| <b>Australian real estate</b>                             |           |                                    |                |
| Pendal Australian Listed Property Portfolio               | WFS0550AU | Westpac Financial Services Limited | High           |
| <b>Australian shares</b>                                  |           |                                    |                |
| Bennelong Aus Equities Portfolio                          | WFS0556AU | Westpac Financial Services Limited | High           |
| DNR Capital Australian Equities High Conviction Portfolio | WFS0552AU | Westpac Financial Services Limited | High           |
| DNR Capital Australian Equities Income Portfolio          | WFS0553AU | Westpac Financial Services Limited | High           |
| Hyperion High Conviction Portfolio                        | WFS0580AU | Westpac Financial Services Limited | High           |
| Pendal Australian Shares Portfolio                        | WFS0551AU | Westpac Financial Services Limited | High           |
| <b>Diversified - balanced</b>                             |           |                                    |                |
| BT Indexed Balanced Portfolio                             | WFS0567AU | Westpac Financial Services Limited | Medium to high |
| CoreSeries Income Portfolio                               | WFS4217AU | Westpac Financial Services Limited | Medium         |
| CoreSeries Moderate Portfolio                             | WFS9084AU | Westpac Financial Services Limited | Medium         |
| iShares Enhanced Strategic Balanced Portfolio             | WFS3408AU | Westpac Financial Services Limited | Medium         |
| <b>Diversified - defensive</b>                            |           |                                    |                |
| BT Indexed Conservative Portfolio                         | WFS0565AU | Westpac Financial Services Limited | Low to medium  |
| iShares Enhanced Strategic Conservative Portfolio         | WFS2254AU | Westpac Financial Services Limited | Low            |
| <b>Diversified - growth</b>                               |           |                                    |                |
| BT Indexed Growth Portfolio                               | WFS0568AU | Westpac Financial Services Limited | High           |
| CoreSeries Balanced Portfolio                             | WFS8074AU | Westpac Financial Services Limited | Medium to high |
| iShares Enhanced Strategic Growth Portfolio               | WFS6387AU | Westpac Financial Services Limited | Medium to high |

| Managed portfolio option name                   | APIR code | Investment manager                 | SRM risk level |
|-------------------------------------------------|-----------|------------------------------------|----------------|
| <b>Diversified - high growth</b>                |           |                                    |                |
| BT Indexed High Growth Portfolio                | WFS0569AU | Westpac Financial Services Limited | High           |
| CoreSeries Growth Portfolio                     | WFS3363AU | Westpac Financial Services Limited | High           |
| CoreSeries High Growth Portfolio                | WFS4680AU | Westpac Financial Services Limited | High           |
| iShares Enhanced Strategic Aggressive Portfolio | WFS5738AU | Westpac Financial Services Limited | High           |
| <b>Diversified - moderate</b>                   |           |                                    |                |
| BT Indexed Moderate Portfolio                   | WFS0566AU | Westpac Financial Services Limited | Low to medium  |
| CoreSeries Defensive Portfolio                  | WFS7916AU | Westpac Financial Services Limited | Medium         |
| iShares Enhanced Strategic Moderate Portfolio   | WFS1358AU | Westpac Financial Services Limited | Medium         |

## Investment options - Managed funds

| Managed fund name                                              | APIR code | Fund manager                                     | SRM risk level |
|----------------------------------------------------------------|-----------|--------------------------------------------------|----------------|
| <b>Alternative investment</b>                                  |           |                                                  |                |
| Man AHL Wholesale Plus Alpha (AUD)                             | BTA0567AU | Man Investments Australia                        | Very high      |
| <b>Australian fixed interest</b>                               |           |                                                  |                |
| BT Australian Fixed Interest Index Fund                        | ADV0064AU | Advance Asset Management Limited                 | Medium         |
| Schroder Wholesale Plus Fixed Income Fund                      | BTA0545AU | Schroder Investment Management Australia Limited | Low to medium  |
| AMP Capital Wholesale Plus Corporate Bond Fund                 | BTA0474AU | AMP Capital Investors Limited                    | Medium         |
| Pendal Wholesale Plus Fixed Interest Fund                      | BTA0547AU | Pendal Institutional Limited                     | Medium         |
| UBS Wholesale Plus Australian Bond Fund                        | BTA0478AU | UBS Global Asset Management (Australia) Ltd      | Medium         |
| <b>Australian property</b>                                     |           |                                                  |                |
| APN Wholesale Plus AREIT Fund                                  | BTA0475AU | APN Funds Management Ltd (AREIT)                 | High           |
| BT Property Securities Index Fund                              | ADV0060AU | Advance Asset Management Limited                 | High           |
| Pendal Wholesale Plus Property Securities Fund                 | BTA0540AU | Pendal Institutional Limited                     | High           |
| <b>Australian shares</b>                                       |           |                                                  |                |
| BT Australian Shares Index Fund                                | ADV0062AU | Advance Asset Management Limited                 | High           |
| Bennelong Wholesale Plus ex-20 Australian Equities Fund        | BTA0480AU | Bennelong Funds Management Ltd                   | High           |
| Fidelity Wholesale Plus Australian Equities Fund               | BTA0481AU | FIL Investment Management (Aust) Ltd             | High           |
| Nikko AM Wholesale Plus Australian Share Fund                  | BTA0537AU | Nikko AM Limited                                 | High           |
| Nikko AM Wholesale Plus Australian Share Income Fund           | WFS8168AU | Nikko AM Limited                                 | High           |
| Pendal Wholesale Plus Australian Share Fund                    | BTA0476AU | Pendal Institutional Limited                     | High           |
| Perpetual Wholesale Plus Australian Fund                       | BTA0482AU | Perpetual Investment Management Limited          | High           |
| Schroder Wholesale Plus Australian Equity Fund                 | BTA0483AU | Schroder Investment Management Australia Limited | High           |
| Ironbark Karara Wholesale Plus Australian Small Companies Fund | BTA0477AU | Ironbark Funds Management (RE) Ltd               | Very high      |
| Spheria Wholesale Plus Australian Smaller Companies Fund       | WFS8908AU | Spheria Asset Management                         | Very high      |

| Managed fund name                                       | APIR code | Fund manager                                     | SRM risk level |
|---------------------------------------------------------|-----------|--------------------------------------------------|----------------|
| <b>Cash</b>                                             |           |                                                  |                |
| Advance Cash Multi-Blend Fund                           | ADV0069AU | Advance Asset Management Limited                 | Low            |
| <b>Diversified</b>                                      |           |                                                  |                |
| Advance Defensive Multi-Blend Fund                      | ADV0049AU | Advance Asset Management Limited                 | Low to medium  |
| BT Index Defensive Fund                                 | WFS0588AU | Westpac Financial Services Limited               | Low to medium  |
| Pendal Wholesale Plus Active Conservative Fund          | WFS0859AU | Pendal Institutional Limited                     | Low to medium  |
| Advance Moderate Multi-Blend Fund - Wholesale Units     | ADV0091AU | Advance Asset Management Limited                 | Medium         |
| BT Index Moderate Fund                                  | WFS0589AU | Westpac Financial Services Limited               | Medium         |
| Pendal Wholesale Plus Active Moderate Fund              | WFS0860AU | Pendal Institutional Limited                     | Medium         |
| Advance Balanced Multi-Blend Fund - Wholesale Units     | ADV0050AU | Advance Asset Management Limited                 | Medium to high |
| Pendal Wholesale Plus Active Balanced Fund              | WFS0861AU | Pendal Institutional Limited                     | Medium to high |
| Schroder Wholesale Plus Real Return CPI Plus 5% Fund    | WFS0866AU | Schroder Investment Management Australia Limited | Medium to high |
| Advance Growth Multi-Blend Fund Wholesale               | ADV0085AU | Advance Asset Management Limited                 | High           |
| Advance High Growth Multi-Blend Fund - Wholesale Units  | ADV0087AU | Advance Asset Management Limited                 | High           |
| BT Index Balanced Fund                                  | WFS0590AU | Westpac Financial Services Limited               | Medium to high |
| BT Index Growth Fund                                    | WFS0591AU | Westpac Financial Services Limited               | High           |
| BT Index High Growth Fund                               | WFS0592AU | Westpac Financial Services Limited               | High           |
| Pendal Wholesale Plus Active Growth Fund                | WFS0862AU | Pendal Institutional Limited                     | High           |
| Pendal Wholesale Plus Active High Growth Fund           | WFS0863AU | Pendal Institutional Limited                     | High           |
| <b>Diversified fixed interest</b>                       |           |                                                  |                |
| Kapstream Wholesale Plus Absolute Return Income Fund    | BTA0539AU | Fidante Partners Limited                         | Medium         |
| Perpetual Wholesale Plus Diversified Income Fund        | BTA0556AU | Perpetual Investment Management Limited          | Medium         |
| Macquarie Wholesale Plus Income Opportunities Fund      | BTA0544AU | Macquarie Investment Management Global Limited   | Medium to high |
| Franklin Templeton Wholesale Plus Multisector Bond Fund | BTA0552AU | Franklin Templeton Investment Australia Limited  | High           |

| Managed fund name                                                              | APIR code | Fund manager                                    | SRM risk level |
|--------------------------------------------------------------------------------|-----------|-------------------------------------------------|----------------|
| <b>International fixed interest</b>                                            |           |                                                 |                |
| BT International Fixed Interest Index Fund                                     | ADV0058AU | Advance Asset Management Limited                | Medium         |
| PIMCO Wholesale Plus Diversified Fixed Interest Fund                           | BTA0499AU | PIMCO Australia Pty Ltd                         | Medium         |
| PIMCO Wholesale Plus Global Bond Fund                                          | BTA0498AU | PIMCO Australia Pty Ltd                         | Medium         |
| <b>International property</b>                                                  |           |                                                 |                |
| Pendal Wholesale Plus Global Property Securities Fund                          | BTA0541AU | Pendal Institutional Limited                    | Very high      |
| <b>International shares</b>                                                    |           |                                                 |                |
| Aberdeen Standard Wholesale Plus Actively Hedged International Equities Fund   | BTA0479AU | Aberdeen Standard Investments Australia Limited | High           |
| Antipodes Wholesale Plus Asia Fund                                             | WFS1033AU | Antipodes Partners                              | High           |
| Antipodes Wholesale Plus Global Fund                                           | WFS0864AU | Antipodes Partners                              | High           |
| Fidelity Wholesale Plus Global Equities Fund                                   | BTA0551AU | FIL Investment Management (Aust) Ltd            | High           |
| Magellan Wholesale Plus Global Fund                                            | BTA0565AU | Magellan Asset Management Limited               | High           |
| Pendal Wholesale Plus Core Global Share Fund                                   | BTA0536AU | Pendal Institutional Limited                    | High           |
| Perpetual Wholesale Plus Global Share Fund                                     | WFS0865AU | Perpetual Investment Management Limited         | High           |
| T. Rowe Price Wholesale Plus Global Equity Fund                                | BTA0538AU | T. Rowe Price International Ltd                 | High           |
| Talaria WS Plus Global Equity Fund                                             | BTA0563AU | Talaria Asset Management Pty Ltd                | High           |
| Walter Scott Wholesale Plus Global Equity Fund                                 | BTA0542AU | Macquarie Investment Management Global Limited  | High           |
| BT International Shares Index Fund                                             | ADV0056AU | Advance Asset Management Limited                | Very high      |
| Lazard Wholesale Plus Emerging Markets Equity Fund                             | BTA0555AU | Lazard Asset Management Pacific Co              | Very high      |
| Pendal Wholesale Plus Global Emerging Markets Opportunities Fund               | BTA0550AU | Pendal Institutional Limited                    | Very high      |
| <b>Listed infrastructure</b>                                                   |           |                                                 |                |
| Macquarie Wholesale Plus International Infrastructure Securities Fund (Hedged) | WFS0867AU | Macquarie Investment Management Global Limited  | Very high      |
| Magellan Wholesale Plus Infrastructure Fund                                    | WFS0858AU | Magellan Asset Management Limited               | Very high      |
| RARE Infrastructure Wholesale Plus Value Fund - Hedged                         | BTA0543AU | RARE Infrastructure Ltd                         | Very high      |
| RARE Infrastructure Wholesale Plus Value Fund - Unhedged                       | BTA0546AU | RARE Infrastructure Ltd                         | Very high      |

## Investment options - Term deposits

Not all term deposits are available to all investors. Please check with your adviser to see which options are available to you.

| Term deposit name | Term (months) | Interest frequency |
|-------------------|---------------|--------------------|
| BT                | 3             | At maturity        |
| BT                | 6             | At maturity        |
| BT                | 12            | At maturity        |
| BT                | 12            | Monthly            |
| BT                | 36            | Monthly            |
| BT                | 36            | Yearly             |
| BT                | 60            | Monthly            |
| BT                | 60            | Yearly             |
| Bank of Melbourne | 3             | At maturity        |
| Bank of Melbourne | 6             | At maturity        |
| Bank of Melbourne | 12            | Monthly            |
| Bank of Melbourne | 12            | At maturity        |
| Bank of Melbourne | 36            | Monthly            |
| Bank of Melbourne | 36            | Yearly             |
| Bank of Melbourne | 60            | Monthly            |
| Bank of Melbourne | 60            | Yearly             |
| St. George        | 3             | At maturity        |
| St. George        | 6             | At maturity        |
| St. George        | 12            | Monthly            |
| St. George        | 12            | At maturity        |
| St. George        | 36            | Monthly            |
| St. George        | 36            | Yearly             |
| St. George        | 60            | Monthly            |
| St. George        | 60            | Yearly             |



| Term deposit name | Term (months) | Interest frequency |
|-------------------|---------------|--------------------|
| Westpac           | 3             | At maturity        |
| Westpac           | 6             | At maturity        |
| Westpac           | 12            | Monthly            |
| Westpac           | 12            | At maturity        |
| Westpac           | 36            | Monthly            |
| Westpac           | 36            | Yearly             |
| Westpac           | 60            | Monthly            |
| Westpac           | 60            | Yearly             |

## For more information

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