

This is a combined Financial Services Guide and Product Disclosure Statement

Issue No 2022/2, dated 21 November 2022

Colonial First State FirstChoice Wholesale Personal Super USI FSF0511AU Colonial First State FirstChoice Wholesale Pension USI FSF0510AU

FirstChoice Wholesale Personal Super and FirstChoice Wholesale Pension are offered from the Colonial First State FirstChoice Superannuation Trust ABN 26 458 298 557 by Avanteos Investments Limited ABN 20 096 259 979 AFSL 245531

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This document is the Product Disclosure Statement (PDS) for FirstChoice Wholesale Personal Super and Pension. The PDS also includes references to the following documents which contain statements and information incorporated by reference and which are taken to be included in the PDS:

- FirstChoice Investment Options Menu
- · FirstChoice Reference Guide Super and Pension products
- · FirstChoice Wholesale Personal Super Insurance booklet
- Reference Guide Complex Funds
- Reference Guide FirstChoice Managed Accounts.

A reference to 'the PDS' includes a reference to all of these documents. You should assess whether the product is appropriate for you and speak to your financial adviser before making a decision to invest in the product. You should also read the PDS and all statements and information incorporated by reference into the PDS before making a decision about the product. You can obtain a copy of that information, free of charge, by calling us on 13 13 36, visiting our website at cfs.com.au/fcwps, or from your financial adviser.

You should regularly review how the superannuation and taxation laws affect you with your financial adviser.

If any part of the PDS (such as a term or condition) is invalid or unenforceable under the law, it is excluded so that it does not in any way affect the validity or enforceability of the remaining parts.

FirstChoice Wholesale Personal Super and FirstChoice Wholesale Pension ('the funds') are offered through the Colonial First State FirstChoice Superannuation Trust ABN 26 458 298 557 ('FirstChoice Trust'). The FirstChoice Trust is a public offer superannuation fund which offers personal super, employer super and pension products.

The FirstChoice Trust is a resident, regulated superannuation fund within the meaning of the *Superannuation Industry (Supervision) Act 1993* and is not subject to a direction not to accept contributions.

This PDS is issued by Avanteos Investments Limited ('AIL', 'the trustee', 'we', 'our' or 'us'), the trustee of the FirstChoice Trust. Colonial First State Investments Limited ABN 98 002 348 352 AFSL 232468 (CFSIL) is the responsible entity of the underlying managed investment schemes into which the FirstChoice Wholesale product (both super and pension) invest.

Colonial First State (CFS) refers to Superannuation and Investments HoldCo Pty Limited ABN 64 644 660 882 and its subsidiaries which include AIL and CFSIL. CFS is majority owned by an affiliate of Kohlberg Kravis Roberts & Co. L.P. (KKR), with the Commonwealth Bank of Australia ABN 48 123 123 124 AFSL 234945 (CBA) holding a significant minority interest.

The insurance provider is AIA Australia Limited ABN 79 004 837 861 AFSL 230043 (AIA Australia, the 'Insurer'). AIA Australia is part of the AIA Group. The insurance cover is provided under policies issued to the trustee. AIA Australia is not part of the CFS group of companies. CFS and its subsidiaries, CFSIL and AIL, do not guarantee the obligations or performance of AIA Australia or the products it offers. The investment performance and the repayment of capital of AIL products is not guaranteed. Investments in the funds are subject to investment risk, including loss of income and capital invested.

#### **Privacy**

Your personal information is important to us. The CFS Privacy Policy may be accessed at www.cfs.com.au/privacy

Information about how we collect, use, exchange and protect your personal information is also set out in the FirstChoice Reference Guide – Super and Pension products. Our Privacy Policy outlines how we do this and covers:

- information we collect
- how we use your information
- who we exchange information with
- · keeping your information secure
- accessing, updating and correcting your information
- making a privacy complaint.

You should read this information when you apply to make an investment in our products and also when you transact with us. We regularly update this information, so it's important to check the most up-to-date Privacy Policy available online.

If you do not want to receive any direct marketing information, including telemarketing, please call us on 13 13 36 to opt out of direct marketing.

You consent and agree to how we deal with the collection, use and disclosure of your personal information as set out in the current FirstChoice Reference Guide – Super and Pension products when you apply to make an investment in or otherwise transact on the products available. This consent continues to operate even though your relationship with us may come to an end.

The issue of this PDS is authorised solely by AIL. Apart from AIL, no other CFS entities are responsible for any statement or information contained within the PDS relating to the funds.

The trustee may change any of the terms and conditions contained or referred to in the PDS, subject to compliance with the Trust Deed and laws and, where a change is material, the trustee will notify you in writing within the timeframes provided for in the relevant legislation.

Information contained in this PDS which is not materially adverse information is subject to change from time to time and may be updated via our website and can be found at any time by visiting www.cfs.com.au/product-updates. A paper or electronic copy of any updated information is available free of charge on request by contacting us on 13 13 36.

An interest in the funds cannot be issued to you unless you complete the application form attached to or accompanied by either a paper or an electronic copy of the PDS. The trustee of the funds is not bound to accept an application.

The offer made in this PDS is available only to persons who are receiving the PDS within Australia and accepting the offer within Australia. It does not constitute an offer in any other country or jurisdiction including the European Union. Accordingly the applicant must have an Australian residential address at the point of opening an account.

You should note that unless an investment option is suspended, restricted or unavailable you may withdraw from an investment option in accordance with our normal processes.

The investment managers of the investment options available for investment through the funds have given, and not withdrawn, their consent to be included in the PDS in the form and context in which they are included. The investment managers are acting as investment managers only for the relevant options. They are not issuing, selling, guaranteeing, underwriting or performing any other function in relation to the options.

CFSIL reserves the right to outsource any or all of its investment management functions, including to related parties, without notice to investors.

Taxation considerations are general and based on present taxation laws, rulings and their interpretation as at 21 November 2022. You should seek professional tax advice on your situation before making any decision based on this information.

AIL is also not a registered tax (financial) adviser under the *Tax Agent Services Act 2009* and you should seek tax advice from a registered tax agent or a registered tax (financial) adviser if you intend to rely on this information to satisfy the liabilities or obligations or claim entitlements that arise, or could arise, under a taxation law.

The information provided in this PDS is general information only and does not take account of your objectives, personal financial or taxation situation or needs. Because of this, before acting on the information, you should consider its appropriateness having regard to these factors. You should consider obtaining financial advice relevant to your personal circumstances before investing. You should also consider the PDS before making any decision to acquire, or continue to hold, an interest in either of the funds.

All monetary amounts referred to in the PDS are, unless specifically identified to the contrary, references to Australian dollars.

FirstChoice and FirstNet are trademarks of Colonial First State Investments Limited.

The Target Market Determinations (TMD) for our financial products can be found at www.cfs.com.au/tmd and include a description of who the financial product is appropriate for.

#### 1 About Colonial First State

At Colonial First State, we've been helping Australians with their investment needs since 1988.

We're one of Australia's leading financial services organisations that provides investment, superannuation and pension products to individual, corporate and superannuation fund investors. Our investment management expertise spans Australian and global shares, property, fixed interest and credit, cash and infrastructure.

Our business has been built on people who exercise good judgement and are acknowledged as leaders in their respective fields of expertise. We've succeeded by doing the small things well, and we're absolutely dedicated to the financial wellbeing of our investors.

Colonial First State's consistent, disciplined approach to investing has been recognised by many awards within the investment management industry.

For further information about Colonial First State, please refer to the 'About Us' section on cfs.com.au

# **2** Benefits of investing with FirstChoice Wholesale

FirstChoice Wholesale is designed to help you achieve your super and retirement goals. FirstChoice Wholesale provides you with exceptional value, service and choice.

#### **Value**

We are committed to providing you with a competitively priced product that gives you value for money. We seek to provide a great platform for a competitive price.

#### Service

Our brand is synonymous with service excellence. You will receive fast and personal service.

#### **Product options**

Depending on your lifestage, you can choose to have a superannuation account, pre-retirement pension (commonly referred to as a transition to retirement pension), or account based pension. Refer to section 3 'How super and pensions work', for more information.

#### **Investment options**

You can access more than 170 investment options from over 70 well-respected Australian and international investment managers (except for pre-retirement pension members who have access to a limited investment menu of over 120 investment options).

These options include specialist boutique investment managers, across different asset classes such as shares, fixed interest, property, term deposits and cash, giving you real choice and diversity so that you can tailor an investment portfolio to meet your needs. You can choose one option or a combination of different options, and transfer your money between investment options at any time.

You can choose from:

- · multi-manager portfolios that are pre-mixed for you
- single manager options allowing you to tailor-make your portfolio
- a range of FirstChoice Managed Accounts within our FirstChoice Managed Accounts service, if you have an adviser.

FirstChoice Managed Accounts are tailored investment portfolios managed by us in consultation with an appointed portfolio consultant, your adviser's dealer group or licensee. Once you select to invest in a FirstChoice Managed Account, your portfolio will be regularly reviewed for you. For more details, you should consult with your financial adviser or refer to the Reference Guide – FirstChoice Managed Accounts.

**Warning:** Before choosing an investment option or a range of investment options in which to invest, you should consider the likely investment return of each option, the risk of investing in any or all of those options and your investment timeframe.

When you are invested in FirstChoice Wholesale, your money is combined with other investors' money in FirstChoice Wholesale. Each option invests in an underlying 'pool' which is managed according to the option's objectives. Each option has a different level of risk and potential level of returns.

#### Personal customer service every time

We understand that our success depends on our ability to provide you with great service – every time. We have some of the most dedicated and highly trained people in the market, and we constantly aim for exceptional service.

#### No waiting for reports and statements

Instead of you waiting weeks for annual reports and statements, FirstChoice Wholesale provides you with consolidated reporting at least twice a year, which will give you a complete picture of all your investments and a summary of all your transactions.

#### FirstNet makes it easy

You can access up-to-date information on your investments at any time via our secure internet site, FirstNet.

#### FirstNet e-Post

e-Post is the fast and secure way to submit original forms and requests via FirstNet, our secure online service. You no longer need to post the originals, saving you time and effort. You will receive an instant email confirmation when you submit your request and a reference number.

#### Receive informative material

As a member in FirstChoice Wholesale, you can look forward to receiving:

- · iQ magazine
- regular statements
- confirmation letters.

#### **Minimums**

	FirstChoice Wholesale Personal Super	FirstChoice Wholesale Pension
Initial investment <sup>1</sup>	No minimum	\$20,000 <sup>1</sup>
Account balance	\$1,500	Not applicable <sup>3</sup>
Additional investment	No minimum	Not applicable
Regular investment plan (monthly)¹	\$100 per month <sup>1</sup>	Not applicable
Switch	No minimum	No minimum
Withdrawal <sup>2</sup>	No minimum <sup>2</sup>	No minimum <sup>2</sup>

## Insurance for FirstChoice Wholesale Personal Super

You can choose from:

- · Death only cover
- · Death and Total and Permanent Disablement (TPD) cover
- · Salary Continuance Insurance (SCI) cover.

You should refer to section 7 'Insurance in FirstChoice Wholesale Personal Super' for more information.

## Transfers between FirstChoice Wholesale Super and Pension products

FirstChoice Wholesale Personal Super and FirstChoice Wholesale Pension are offered from the same FirstChoice Trust. This may allow us to offer you a refund of buy/ sell spreads where you transfer between like-for-like investment options, between these FirstChoice products.

For more information, refer to section 3 'How super and pensions work'.

#### **Estate planning**

Estate planning is important as it provides you with more certainty about who will receive your death benefit when you die.

In the event of your death, a death benefit will become payable from the super fund either to:

- your dependants or your legal personal representative nominated on your valid 'Non-lapsing death benefit nomination' form, or
- your reversionary beneficiary (pension accounts only)
   the pension continues to be paid to this person after your death, or
- in any other case, your legal personal representative, to be distributed in accordance with your Will or the laws of intestacy.

You should read the Investment Options Menu and all the statements and information incorporated by reference in the FirstChoice Reference Guide – Super and Pension products, available online at cfs.com.au/fcwps or by calling 13 13 36. The material relating to investments may change between the time you read the PDS and the day you sign the application form.

### 3 How super and pensions work

#### What is super?

Super is a long-term form of savings which is designed to be paid to you when you retire. For most people, your employer will contribute to your super.

The Federal Government provides a number of tax concessions to super making it a tax-effective way to save for your retirement. These include generally applying a 15% tax rate to concessional contributions and taxing earnings at a maximum of 15%. Additionally, your super benefits can generally be paid to you tax free after age 60. Refer to section 6 'Taxation', for more information.

#### **Contributing to your super**

If you are an employee, your employer is generally required to contribute a percentage of your ordinary time earnings (earnings for your ordinary hours of work) to a super fund for you. In addition to the contributions made by your employer, you can contribute to your super fund for yourself (or your spouse can do so on your behalf).

There are different types of contributions that can be made to your super fund. The main types of contributions are:

- Compulsory employer contributions these are contributions an employer is required to make on your behalf by law. They include Superannuation Guarantee contributions and contributions required under an industrial award.
- Voluntary employer contributions these are contributions an employer makes on your behalf in excess of any compulsory contributions. They include salary sacrifice contributions, where you negotiate to give up some of your pre-tax salary in return for additional employer contributions.
- Personal contributions these are contributions that you make for yourself. Depending on your circumstances, you may be entitled to claim a tax deduction for the amount of the contribution, or you may be entitled to a Government co-contribution.
- Spouse contributions these are contributions that you make for your spouse.
- Other third party contributions these are contributions made by a third party, other than an employer or your spouse.

The Federal Government applies caps to the different types of contributions. Contributions made in excess of these caps may be subject to significant additional tax up to the top marginal tax rate (plus applicable levies). Refer to section 6 'Taxation', for more information.

#### Consolidating your super

You may have super accounts in other funds. Consolidating your accounts will help you keep track of your super balance more easily and may mean you pay less fees.

It's important to consider whether you'll lose any existing insurance cover after consolidating your super funds and whether your remaining cover is sufficient.

You can consolidate super accounts through the myGov website www.my.gov.au.

<sup>1</sup> We may accept amounts less than the minimum, at our discretion.

<sup>2</sup> Subject to minimum account balance requirements and normal conditions of release. For those account based pensions that are pre-retirement pensions, some conditions apply to withdrawals. Refer to the FirstChoice Reference Guide – Super and Pension products for further details.

<sup>3</sup> We have the discretion to close your account once it falls below \$3,000 or if your pension payment is more than your account balance.

You may have more than one super account in our FirstChoice product range which includes, FirstChoice Employer Super and FirstChoice Wholesale Personal Super. If you hold multiple accounts, we will inform you in writing and you can choose to consolidate your accounts if you wish. We may use your TFN to help identify if you have more than one super account.

If you have a financial adviser, we recommend that you speak with them about whether consolidating is the best option for your situation.

#### **Accessing your super**

Generally, you can't fully access your super until after you reach your preservation age and retire.

Your preservation age is set by the Federal Government. If you were born before 1 July 1960, your preservation age is 55. If you were born later, your preservation age is between ages 56 and 60 depending on your date of birth. To find out your preservation age, go to www.ato.gov.au

Once you have full access to your super, you can commence an account based pension to allow you to use your super money as an income stream, as well as make lump sum withdrawals.

Alternatively, if you have reached your preservation age, you can commence a pre-retirement pension (without needing to meet any other requirements such as retiring).

Other ways in which you may be able to access your super include:

- · ceasing gainful employment after reaching age 60
- reaching age 65
- · financial hardship
- · compassionate grounds
- · permanent incapacity
- a terminal medical condition
- death
- temporary incapacity
- eligible withdrawals under the First Home Super Saver Scheme
- departing Australia superannuation payment (for former temporary residents only).

#### How your super is valued

FirstChoice Wholesale Personal Super is an accumulation super product which is designed to help you accumulate and grow your savings for your retirement.

You'll have an account balance which changes over time (for example due to contributions received, net investment returns, and fund costs). When a contribution is made to your account, it will be used to purchase units in your chosen investment options. For example, if you make a contribution of \$100 and the entry unit price for your chosen option is \$1.00, you'll will receive 100 units.

The value of your units will fluctuate due to the receipt of investment income and changes in the value of the underlying assets held in each option (except for FirstRate options, where the number of units change as a result of the payment of interest). The unit price you receive will also be affected by other factors such as the payment of fees and

costs, and taxes from either your account or the assets of your investment options in which you are invested.

Other costs that relate specifically to you, such as the payment of insurance premiums or adviser service fees, may also be deducted from your account via the withdrawal of units.

This means that your account balance can fluctuate on a daily basis depending on market movements, the costs of running the fund and any expenses that relate specifically to your account.

The following table provides a number of factors which may impact the value of your superannuation account.

### Things that may increase your super account balance

- Contributions, such as employer, personal and spouse contributions.
- · Rollovers from other funds.
- Increases in the unit price of an option due to the accrual of investment income and changes in the market value of the underlying assets.
- Family law payment splits received and spouse contribution splitting payments received.
- Co-contributions or low income super tax offset paid by the Government.

### Things that may reduce your super account balance

- Tax (including tax levied on contributions and the fund's investment income).
- Decreases in the unit price of an investment option due to changes in the market value of the underlying assets.
- Benefit payments (lump sum and income stream payments).
- Fund fees and charges.
- Insurance premiums or adviser service fees.
- Family law payment splits and spouse contribution splitting payments.

#### What is a pension?

A pension is a regular income stream achieved by drawing upon your superannuation once you have reached preservation age for pre-retirement pensions or met a relevant condition of release for account based pensions.

FirstChoice Wholesale Pension offers the payment of the following types of pensions:

- · a pre-retirement pension
- an account based pension.

Depending on your personal circumstances, a pension may be a tax-effective way of receiving income. Investment earnings of account based pensions are not subject to tax. For pre-retirement pensions, a maximum of 15% tax on the investment earnings is applicable. If you commence a pension before you reach age 60, tax may be withheld from your pension payment amounts. Please refer to section 6 'Taxation' for more information about the tax treatment of pensions.

Your regular income is based on a percentage of your account balance as at 1 July each year. In the first financial year that you commence your pension, a percentage of your account balance as at the commencement date of your pension is used instead.

The pension ceases to be paid to you when your account balance is reduced to zero.<sup>2</sup>

You should speak with your financial adviser about whether a pension account may be appropriate for your individual objectives, financial situation and needs.

<sup>1</sup> Once you reach age 65 or notify us that you have met another eligible condition of release, your pension will be treated as a retirement phase account based pension, and will no longer be subject to tax on investment earnings.

<sup>2</sup> We have the discretion to close your account once it falls below \$3,000 or if your pension payment is more than your account balance.

#### How a pension account is valued

Your account balance is initially equal to your rollovers and super contributions made to commence your pension. Once you commence a pension you cannot invest additional money.

The money invested to establish your pension is used to purchase units in your chosen investment options. For example, if you invest \$100,000 and the entry unit price for your chosen option is \$1.00, you'll receive 100,000 units.

The value of your units will fluctuate due to the receipt of investment income and changes in the value of the underlying assets held in each option (except for FirstRate options, where the number of units change as a result of the payment of interest). The unit price you receive will also be affected by other factors such as the payment of certain fees and costs, and taxes from either your account or the assets of the investment options in which you are invested.

Account deductions which may cause your pension account balance to reduce include:

- pension payment amounts and other super benefits paid to you
- fees and costs as well as benefits paid due to a release authority (e.g. the release of excess contributions)
- family law payment split.

#### **Account based pensions**

If you commence an account based pension, we must pay you at least a minimum pension payment amount each year (rounded to the nearest 10 whole dollars) but you can choose to receive as much income above that amount that you wish, or withdraw a lump sum benefit at any time.

Your minimum pension payment, which is calculated each year, is calculated by multiplying your account balance as at 1 July (or as at the commencement of your pension if your pension commenced during the financial year) by a percentage factor depending on your age (see the section titled 'Minimum pension payment requirements', below for details). There is no maximum pension payment amount you must receive from an account based pension.

There is a cap¹ on the total amount of your superannuation savings you can use to commence retirement phase income streams, which include account based pensions. The ATO tracks how much you transfer to retirement phase pensions, in a notional 'transfer balance account' available on my.gov.au. Your transfer balance account includes the value of existing retirement phase income streams at 30 June 2017 and the starting value of new retirement phase income streams from 1 July 2017. Please refer to the FirstChoice Reference Guide – Super and Pension products for further information.

#### **Pre-retirement pensions**

Pre-retirement pensions are typically available to members who have reached their preservation age. A pre-retirement pension is also known as a 'transition to retirement pension'.

It is similar to an account based pension, except that it is designed to supplement your income in the later years of your working life, before you retire.

Minimum pension payment requirements (as outlined in the section titled 'Minimum pension payment requirements' below) are applicable to pre-retirement pension accounts.

A pre-retirement pension is also restricted to a maximum pension payment amount each year of 10% of your account balance as at 1 July (or, in the first financial year that you

commence your pension, your account balance as at the date of commencement).

In addition, there are restrictions on when you can take an additional lump sum super benefit from your account balance while you are receiving a pre-retirement pension.

Your pre-retirement pension will convert to the rules of an account based pension (with no maximum pension payment amount or restrictions on lump sum super benefits) on the earlier of the date that:

- you notify us that you have met an eligible condition of release (refer to the FirstChoice Reference Guide – Super and Pension products for details), or
- you turn age 65.

Initially, your pre-retirement pension will not increase your transfer balance account. However, when your pre-retirement pension converts to the rules of an account based pension, it will also become a retirement phase income stream and be included in your transfer balance account. Refer to the FirstChoice Reference Guide – Super and Pension products for further information.

#### Minimum pension payment requirements

The minimum drawdown requirements for account based pensions and pre-retirement pensions have been temporarily reduced by 50% for the 2019–20 to 2022–23 financial years, as shown in the following table.

If you have chosen to receive your minimum pension, you will be paid the reduced minimum in the 2021–22 and 2022–23 financial years, however, you can increase this at any time.

Age	Standard minimum percentage factor	Reduced minimum percentage factor for 2019–20 to 2022–23 financial years
Under 65	4%	2%
65 to 74	5%	2.5%
75 to 79	6%	3%
80 to 84	7%	3.5%
85 to 89	9%	4.5%
90 to 94	11%	5.5%
95 or over	14%	7%

The Government may change these pension minimums at any time. If required by law, we may adjust your minimum pension payment amount (or maximum for pre-retirement pensions) to comply with the legislation.

We must pro rata your minimum pension payment amount in the first financial year of your pension for the number of days remaining in the financial year. If you commence your pension on or after 1 June, no minimum pension payment amount is required to be made for that financial year.

#### **SuperFirst Transfer Facility**

The SuperFirst Transfer Facility is a temporary account that allows you to consolidate your super savings (including super held by other super funds) and make additional super contributions before:

- · commencing your pension for the first time, or
- rolling over an existing pension, with the addition of the funds in SuperFirst, and commencing a new pension.

Refer to the FirstChoice Reference Guide – Super and Pension products for further details.

1 This cap is the 'transfer balance cap' and is \$1.7million if you commence a retirement phase pension for the first time in 2022-23.

#### **Transfers between Super and Pension**

FirstChoice Wholesale Personal Super and FirstChoice Wholesale Pension are offered from the same FirstChoice Trust. Many of the same investment options are offered in both products which may allow us to offer you a refund of buy/sell spreads where you transfer between like-for-like investment options, between these FirstChoice products.

When you transfer from FirstChoice Wholesale Personal Super to FirstChoice Wholesale Pension, any tax liability will be deducted.

If you hold a FirstRate Wholesale Term Deposit option, you can transfer your super benefit from FirstChoice Wholesale Personal Super to FirstChoice Wholesale Pension and retain this investment without incurring an early withdrawal adjustment.

If you transfer from a pre-retirement pension to an account based pension in FirstChoice Wholesale Pension, you'll not incur a buy/sell spread. This is because we'll process the transfer using net asset value unit prices.

With the exception of pension payments, this transfer is the only transaction that can occur on your account on the day of transfer. All other requested transactions will be processed as soon as practical, after this transfer has been completed.

For more information about early withdrawal adjustments, please refer to the FirstChoice Reference Guide – Super and Pension products.

Please refer to section 6 'Taxation', for more information about taxation.

#### 4 Risks

Understanding investment risk is important in successfully developing your investment strategy. Before you consider your investment strategy, it is important to understand that:

- · all investments are subject to risk
- there may be a loss of principal, capital or earnings
- different strategies carry different levels of risk depending on the assets that make up the strategy
- assets with the highest long-term returns may also carry the highest level of short-term risk.

When considering your investment, it is important to understand that:

- the value of investment options will go up and down
- · returns are not guaranteed
- you may lose money
- previous returns don't predict future performance
- laws affecting superannuation and pensions may change
- the amount of your superannuation savings may not be adequate for your retirement
- your level of risk will vary, depending on your age, investment timeframe, where other parts of your money are invested and how comfortable you are with the possibility of losing some of your super in some years.

Different investments perform differently over time. Investments that have provided higher returns over the longer term have also tended to produce a wider range of returns. These investments are generally described as more risky, as there is a higher chance of losing money, but they can also give you a better chance of achieving your long-term objectives. Investments that have provided more stable returns are

considered less risky, but they may not provide sufficient longterm returns for you to achieve your long-term goals. Selecting the investments that best match your investment needs and timeframe is crucial in managing this risk.

Your adviser can help you understand investment risks, including those applicable to complex options, and design an investment strategy that is right for you.

#### General risks for all investment options

The main risks which typically affect all investment options are:

#### Market risk

Investment returns are influenced by the performance of the market as a whole. This means that your investments can be affected by things like changes in interest rates, investor sentiment and global events, depending on which markets or asset classes you invest in and the timeframe you are considering.

If you are invested in the FirstRate Saver or FirstRate Cash Non-Auto-rebalancing investment options, while returns are generally stable, a low interest rate environment may impact the future growth of your super. Investing in these investment options may result in a very low or negative return. This will depend on prevailing market interest rates, fee amounts charged, the proportion of your super invested in these options and your total super account balance.

#### Security and investment-specific risk

Within each asset class and each option, individual securities like mortgages, shares, fixed interest securities or hybrid securities can be affected by risks that are specific to that investment or that security. For example, the value of a company's shares can be influenced by changes in company management, its business environment or profitability. These risks can also impact on the company's ability to repay its debt.

#### Management risk

Each option in the PDS has an investment manager to manage your investments on your behalf. There is a risk that the investment manager will not perform to expectation. Management risk may arise from the use of financial models by the investment manager to simulate the performance of financial markets. The performance of financial markets may differ to that anticipated by the financial models.

#### Liquidity risk

Liquidity risk refers to the difficulty in selling an asset for cash quickly without an adverse impact on the price received. Assets such as shares in large listed companies are generally considered liquid, while 'real' assets such as direct property and infrastructure are generally considered illiquid. Under abnormal or difficult market conditions, some normally liquid assets may become illiquid, restricting our ability to sell them and to make withdrawal payments or process switches for investors without a potentially significant delay.

**Please note:** For FirstRate options, in the event we have initiated a withdrawal from deposits held with CBA, other than at your direction, the payment of any withdrawals or switches requested by you may be delayed for a period no greater than 35 days.

#### Counterparty risk

This is the risk that a party to a transaction such as a swap, foreign currency forward or stock lending fails to meet its obligations such as delivering a borrowed security or settling obligations under a financial contract.

#### Legal, regulatory and foreign investment risk

This is the risk that any change in taxation, corporate or other relevant laws, regulations or rules may adversely affect your investment.

In particular, for funds investing in assets outside Australia, your investment may also be adversely impacted by changes in broader economic, social or political factors, regulatory change and legal risks applicable to where the investment is made or regulated.

## Environmental, social and governance (ESG) and climate risk

The value of individual securities may be influenced by environmental, social and governance factors. These risks may be real or perceived and may lead to financial penalties and reputational damage. For example, environmental risks include waste and pollution, resource depletion and land use. Social risks are where the investment may be impacted by social, labour and human rights risks and include health and safety. Governance risks can impact sustainability of an investment and cover business practices such as Board diversity and independence, voting procedures, transparency and accountability.

Climate change also poses a risk – not only to the environment, but also to the broader economy and valuation of an investment. Typically, climate change risks can be split between physical and transition risks.

- Physical risks refer to the direct impact that climate change has on our physical environment. For example, a company's revenue may be reduced due to weather events and this may reduce the value of the company's shares.
- Transition risks refer to the much wider set of changes in policy, law, markets, technology and prices that may be needed to address the mitigation and adaption requirements which are necessary for the transition to a low carbon economy.

## Investment performance risk from sustainability exclusions

Some investment options will exclude certain industries from their portfolios in accordance with their sustainability criteria. This means that their portfolios will differ from that of traditional funds not predominantly focused on sustainable investment. As a result, the investment performance may deviate from traditional funds in the short to medium term. Over the longer term, the expected risk and return objectives are likely to be consistent with traditional funds.

#### **Option-specific risks**

Typical option-specific risks are described below and crossreferenced to particular options in the table on pages 19 to 23 in the Investment Options Menu.

#### Securities lending risk

When an option engages in securities lending, there is a risk that the borrower may become insolvent or otherwise become unable to meet, or refuse to honour, its obligations to return the loaned assets. In this event, the option could experience delays in recovering assets and may incur a capital loss. Where an option invests any collateral it receives as part of the securities lending program, such investments are also subject to the general investment risks outlined above.

Further information on securities lending is provided on page 6 in the Investment Options Menu.

#### Currency risk

Investments in global markets or securities which are denominated in foreign currencies give rise to foreign currency exposure. This means that the Australian dollar value of these investments may vary depending on changes in the exchange rate. Investment options in the PDS which have significant currency risks adopt different currency management strategies. These strategies may include currency hedging, which involves reducing or aiming to remove the impact of currency movements on the value of the investment, whereas some investment options remain unhedged.

Information on the currency management strategy for each option with a significant currency risk is set out in that option's description in the Investment Options Menu.

Because different options have different currency management strategies, you should consult your financial adviser on the best approach for you.

#### **Derivatives risk**

Derivatives are contracts between two parties that usually derive their value from the price of a physical asset or market index. They can be used to manage certain risks in investment portfolios or as part of an investment strategy. However, they can also increase other risks in a portfolio or expose a portfolio to additional risks. Risks include: the possibility that the derivative position is difficult or costly to reverse; that there is an adverse movement in the asset or index underlying the derivative; or that the parties do not perform their obligations under the contract.

In general, investment managers may use derivatives to:

- protect against changes in the market value of existing investments
- achieve a desired investment position without buying or selling the underlying asset
- leverage a portfolio
- manage actual or anticipated interest rate and credit risk
- alter the risk profile of the portfolio or the various investment positions
- · manage currency risk.

Derivatives may be used in an option to provide leverage and may result in the effective exposure to a particular asset, asset class or combination of asset classes exceeding the value of the portfolio. The effect of using derivatives to provide leverage may not only result in capital losses but also an increase in the volatility and magnitude of the returns (both positive and negative) for the option.

As financial instruments, derivatives are valued regularly, and movements in the value of the underlying asset or index should be reflected in the value of the derivative. Information on whether an option in this PDS uses derivatives, such as futures, options, forward currency contracts and swaps, is outlined in the strategy of the option in the Investment Options Menu.

#### Credit risk

Credit risk refers to the risk that a party to a credit transaction fails to meet its obligations, such as defaulting under a mortgage, a mortgage-backed security, a hybrid security, a fixed interest security or a derivative contract. This creates an exposure to underlying borrowers and the financial condition of issuers of these securities.

#### Term deposit risk

An investment in FirstRate Wholesale Term Deposits provides a fixed interest rate. This means you are protected from decreases in interest rates during the term of

your investment. However, you may not be able to take advantage of interest rate increases should interest rates rise during the term of your investment.

#### Early withdrawal risk

These FirstRate Wholesale deposit choices are designed to be held for a specified period.

## • FirstRate Wholesale Term Deposit options for terms up to and including 12 months

Should you need to withdraw or switch from FirstRate Wholesale Term Deposits prior to the maturity date, the interest rate applying on the amount withdrawn is reduced.

## • FirstRate Wholesale Term Deposit options for terms greater than 12 months

Withdrawals of all or part of your investment before the end of the specified period may be subject to an adjustment (reduction) to the withdrawal proceeds because of the recovery of costs and other charges connected with withdrawal. It is possible that you may receive back a net amount that is less than the amount of initial principal invested.

The amount of the reduction considers reasonable costs incurred in connection with termination or replacement of funding for the FirstRate Wholesale deposit. These costs can include break costs, administrative costs and replacement funding costs. Some major influences that may affect the size of the withdrawal costs are:

- market interest rates are higher than when you acquired the term deposit
- liquidity in the financial markets
- · market pricing of credit risk
- the term remaining for the offer.

Further details about early withdrawal adjustments for FirstRate Wholesale Term Deposits are contained in the FirstChoice Reference Guide – Super and Pension products, available online at cfs.com.au/fcwps or by calling 13 13 36.

#### Gearing risk

Some of the options in the PDS use gearing. Gearing means that the option borrows so that it can invest more to increase potential gains. Gearing can magnify gains and always magnifies losses from the option's investments.

For an option geared at 50%, if the growth of underlying investments is less than the option's borrowing and administration and investment fees and costs, then it is unlikely that the geared option will outperform an equivalent ungeared portfolio. Consequently, a geared option will not always magnify market gains (particularly in a low return environment), but it will always magnify market losses.

In extreme market conditions, such as a rapid fall of over 60% in the value of investments in the FirstChoice Wholesale Geared Global Share option, or over 40% for the other geared options, you may lose all your capital.

We suggest you consult a financial adviser regarding the impact of these investments on your overall portfolio.

#### Short selling risk

Some of the options in the PDS use short selling. Short selling means the option sells a security it does not own to try and profit from a decrease in the value of the security. This is generally done by borrowing the security from another

party to make the sale. The short sale of a security can greatly increase the risk of loss, as losses on a short position are not limited to the purchased value of the security.

Short selling strategies involve additional risks such as:

#### · Liquidity risk

In certain market conditions, an option that adopts a short selling strategy may not be able to reverse a short position because the security it needs to buy may not be available for purchase in a reasonable timeframe or at all. In this event, losses may be magnified.

#### Leverage risk

Whilst short selling can often reduce risk, it is also possible for an option's long positions and short positions to both lose money at the same time.

#### · Prime broker risk

When short selling is employed, the assets of the investment option are generally held by the prime broker (which provides broking, stock lending and other services). As part of this arrangement, assets may be used by or transferred to the prime broker under a securities lending arrangement which will also expose the option to securities lending risk. There is a risk that the prime broker does not return equivalent assets or value to the option (for example, because of insolvency). This would have a substantial negative impact on the value of your investment. This risk is managed by having arrangements with large, well-established and globally operating prime brokers. If you would like details of our prime broker, please contact us.

If an option uses short selling, this is detailed in the strategy of the option – refer to the Investment Options Menu.

#### Emerging markets risk

Due to the nature of the investments in emerging markets, there is an increased risk that the political and/or legal framework may change and adversely impact your investments. This could include the ability to sell assets. Options that invest in global markets may have exposure to emerging markets.

All of the investment options in the PDS are subject to some or all of these risks, which can also vary from time to time. You should consult your financial adviser before making a decision to invest. Your financial adviser is required to be qualified in understanding the risk and return associated with the wide range of investment options available to you and can help you make decisions regarding these investment options.

Further details about option-specific risks, such as currency, gearing, emerging markets and short selling risks and ways to manage investment risk are contained on pages 15 to 17 of the Investment Options Menu, which forms part of the PDS.

You should read all the important information about the investment risks and diversification in the Investment Options Menu, which forms part of the PDS, before making an investment decision. The material relating to investments may change between the time you read the PDS and the day you sign the application form.

#### Role of your financial adviser

Your financial adviser may play a large role in implementing your financial plan and can assist you to meet your financial needs. We have therefore designed an online platform service to enable your financial adviser to monitor the progress of your portfolio and make transactions on your behalf if you nominate this.

Your financial adviser will automatically be given online transaction authority unless you choose to opt out of this option by completing the Adviser Online Transaction Authority section in the application form.

By granting your financial adviser online transaction authority, you authorise the named adviser, and their authorised delegates, access to the details of your account(s) to perform the following activities using our online services on your behalf:

- make an additional investment, set up or modify a regular investment plan, switch investment options and nominate the investment option from which account based fees (including adviser service fees) will be deducted
- cancel an adviser service fee
- modify personal and account details, excluding bank account details
- modify investment selection and frequency, including auto-rebalancing and elections in relation to managed accounts
- withdraw an investment to your pre-nominated bank account
- make super and pension withdrawals, excluding transfers and rollovers, to your pre-nominated bank account
- transact on FirstRate Wholesale products, including managing maturity instructions.

If your circumstances change and this authority is no longer consistent with your needs, you have the ability to revoke your authorisation.

AIL can, at any time, remove an adviser or refuse to record or deal with an adviser nominated on your account.

As part of normal business practice, advice businesses may be sold, a new adviser may take over a book of clients, or an adviser may transfer from one dealer group to another. Where this occurs a new adviser may be nominated on your account or the dealer group attached to your account may change without your direction.

If there is a change of adviser nominated on your account we will notify you so that you are aware of who has access to your account information and to whom any adviser service fees are being paid (if applicable).

Where your account is transferred to a new dealer group or adviser they (and their delegates) will be authorised to access information regarding your account. If the adviser nominated on your account changes, any adviser online transaction authority you previously authorised will cease. The adviser online transaction authority can only be granted to your new adviser if you complete a new authority.

Your periodic statement will contain details of the adviser nominated on your account.

## Additional disclosure required for hedge funds and other complex options

Hedge funds and funds with certain hedge fund characteristics can pose more complex risks for investors than traditional managed investment schemes. This can arise due to their diverse investment strategies, in many cases involving the use of leverage, and complex and offshore structures.

The Australian Securities and Investments Commission (ASIC) has identified some characteristics that distinguish hedge funds from other managed investment schemes in its Regulatory Guide 240, such as the use of leverage, derivatives and short selling, charging performance fees, or funds that have complex investment strategies or structures. Where an option exhibits two or more of the characteristics defined, ASIC requires responsible entities to provide additional reporting and disclosure. Whilst these ASIC requirements only apply to managed investment schemes, not super or pension options, we will still provide this additional reporting and disclosure for the following superannuation investment options:

#### **Option name**

Antipodes Wholesale Global

Aspect Wholesale Absolute Return

Aspect Wholesale Diversified Futures

Brandywine Wholesale Global Income Optimiser

First Sentier Wholesale Target Return Income

FirstChoice Wholesale Alternatives

Platinum Wholesale Asia

Platinum Wholesale International

PM Capital Wholesale Enhanced Yield

PM Capital Wholesale Global Companies

Sage Capital Wholesale Equity Plus

For each option identified, we will report against the following benchmarks as required by ASIC:

- valuation of assets: information about whether assets which are not exchange-traded are valued by an independent administrator or an independent valuation service provider, and
- · periodic reporting.

Where we can't provide all the components of the periodic reporting benchmark, we will explain why we can't and the types of information which will be provided instead, so that you can monitor the performance of your investment.

In addition, for each option identified, we will provide the following information in the Reference Guide – Complex Funds, available online at colonialfirststate.com.au/complex. This information will be updated from time to time, in accordance with our legal obligations.

Description
Details of the option's investment strategy, including the type of strategy, how it works and how risks are managed.
Information about the people responsible for managing the option's investments.
An explanation of the investment structures involved.
Disclosure about the types of assets held, where they are located, how they are valued and the custodial arrangements.
The option's ability to realise its assets in a timely manner and the risks of illiquid classes of assets.
Outlines the maximum level of leverage (where applicable) of the option.
The purpose and types of derivatives used by the appointed investment manager and the associated risks.
How short selling (where applicable) may be used as part of the investment strategy and the associated risks and costs of short selling.
Circumstances in which AIL allows withdrawals. A full explanation of how your withdrawal will be processed can be found in the Reference Guide for the product you are investing in, which is available on cfs.com.au

This disclosure principle information is available on our website at colonial first state.com.au/complex

#### **5** Fees and other costs

#### Did you know?

Small differences in both investment performance and fees and costs can have a substantial impact on your long-term returns. For example, total annual fees and costs of 2% of your account balance rather than 1% could reduce your final return by up to 20% over a 30-year period (for example, reduce it from \$100,000 to \$80,000). You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs. You or your employer, as applicable, may be able to negotiate to pay lower fees. Ask the fund or your financial adviser.

#### To find out more

If you would like to find out more, or see the impact of the fees based on your own circumstances, the **Australian Securities and Investments Commission (ASIC)** MoneySmart website (www.moneysmart.gov.au) has a superannuation calculator to help you check out different fee options.

This section shows fees and other costs that you may be charged. These fees and other costs may be deducted from your money, from the returns on your investment or from the assets of the superannuation entity as a whole. Other fees, such as activity fees, advice fees for personal advice and insurance fees, may also be charged, but these will depend on the nature of the activity, advice or insurance chosen by you. Entry fees and exit fees cannot be charged. Taxes, insurance fees and other costs relating to insurance are set out in another part of this document. You should read all the information about fees and other costs because it is important to understand their impact on your investment.

The fees and other costs for each investment option offered by the superannuation entity are set out on pages 18 to 31.

<sup>1</sup> Please note: Although we are required by law to include this wording, individual members of FirstChoice Wholesale Personal Super and Pension and their employers (if applicable) are not able to negotiate any administration fees.

Type of fee or cost	Amount <sup>2</sup>		How and when paid
Ongoing annual fees and costs <sup>1,9</sup>			
Administration fees and costs <sup>1</sup>	The current fee is set out at cfs.com.au/saver		The administration fees and costs are reflected in the daily unit price and are deducted from the assets of the relevant option on a monthly basis.
	FirstRate Wholesale Term Deposit 0.00% All other options 0.20%		
	You may be entitled to a portfolio rebate which fees and costs of your investment. <sup>5</sup>		
	The rebates are as follows:		The portfolio rebate is calculated monthly based on
	8	Portfolio rebate (p.a.)	the value of your total portfolio and is credited to your account half-yearly in the form of additional units.
	\$0-\$100,000	Nil	Please refer to page 50 under the heading 'Portfolio rebate' for details on the portfolio rebates.
	next \$400,000	0.05%	
	next \$500,000	0.10%	
	over \$1,000,000	0.20%	
Investment fees and costs <sup>1, 6, 8</sup>	Options with performance fees 0.46% to 3.15	% p.a. (estimated)	The investment fees and costs are reflected in the daily unit price and is generally deducted from the assets of the investment option on a monthly basis. Performance fees may also be payable on some options. See pages 18 to 31 for details of options with performance fees.
Transaction costs <sup>1,6</sup>	0% to 0.49% p.a. (estimated) depending on the Refer to pages 36 to 48 for the transaction cosapplies to each option.	·	These costs are deducted from the underlying assets of the option and are reflected in the daily unit price for that option. Depending on the cost, they may be deducted daily, monthly or at some other time.
Member activity related	Member activity related fees and costs		
Buy/sell spread	0% to 0.50% of the transaction, depending or Refer to pages 18 to 31 for the buy/sell spread option. These spreads may change without no to reflect changing market conditions. Please 'Product Update' section of our website at cfs updates for any changes to buy/sell spreads.	ds for each otice to you, refer to the	This fee is payable each time you add to, withdraw from or switch to/from an option.
Switching fee⁴	Nil		N/A
Other fees and costs <sup>7</sup>	Insurance fee For details of insurance costs, refer to pages 2 FirstChoice Wholesale Personal Super Insurar The cost includes the premium and an insurar fee of 10% (including the net effect of GST and GST credits) of insurance premiums (including stamp duty).  Adviser service fees	nce booklet. nce administration d any related	Deducted directly from your account in advance each month.
	As agreed between you and your adviser. Please refer to page 49 for further details.		A fee for advice and advice services negotiated with your adviser and deducted directly from your account. Ongoing and fixed term adviser service fees are generally deducted from your account at the beginning of each month. One-off adviser service fees may be deducted at any time. These fees are optional and can only be deducted for advice relating to your investment in the fund.

- 1 If your account balance for a product offered by the superannuation entity is less than \$6,000 at the end of the entity's income year, certain fees and costs charged to you in relation to administration and investment are capped at 3% of the account balance. Any amount charged in excess of that cap must be refunded.
- 2 All figures disclosed include the net effect of GST and any related GST credits.
- 3 We may derive monetary or administrative benefits from CBA. Refer to 'Are there any other benefits to CFSIL?' in the Investment Options Menu.
- 4 Even though switching fees and exit fees are not charged, buy/sell spreads apply to most options (refer to page 35 for further details).
- 5 Although your investments in FirstChoice Employer Super, the First Sentier Wholesale Strategic Cash and the FirstRate Wholesale investment options in any of the eligible FirstChoice products count towards whether you are eligible for the portfolio rebate, no rebate is payable on amounts invested in those options. Please refer to page 50 for further details.
- $6\,\,$  Past costs are not a reliable indicator of future costs. Future costs may differ.
- 7 For further details about other fees and costs that may apply, including Insurance fees and Adviser Service Fees, please refer to the 'Additional explanation of fees and costs' section below.
- 8 Investment fees and costs include an amount for performance fees as set out in pages 18 to 31. The calculation basis for this amount is set out under 'Additional explanation of fees and costs'.
- 9 The fees and costs are estimates based on the costs incurred in the previous financial year.

## Example of annual fees and costs for superannuation products

This table gives an example of how the ongoing annual fees and costs for the First Sentier Wholesale Diversified option for this superannuation product can affect your superannuation investment over a one-year period.

You should use this table to compare this superannuation product with other superannuation products.

#### **Example**

First Sentier Who Diversified <sup>1</sup> option		Balance of \$50,000	
Administration fees and costs	0.20% p.a.	For every \$50,000 you have in the superannuation product, you will be charged or have deducted from your investment \$100 in administration fees and costs	
PLUS Investment fees and costs	0.84% p.a.	And, you will be charged or have deducted from your investment \$420 in investment fees and costs	
PLUS Transaction costs	0.03% p.a.	And, you will be charged or have deducted from your investment \$15 in transaction costs	
EQUALS Cost of product <sup>2</sup>		If your balance was \$50,000, at the beginning of the year, then for that year you will be charged fees and costs of \$535 for the superannuation product.	

These figures are inclusive of the net effect of GST and any related GST credits. This does not take into account any entitlement to portfolio rebates which may reduce the fees and costs of your investment.

**Please note** that this is just an example. In practice, the actual investment balance of an investor will vary daily, and the actual fees and expenses we charge are based on the value of the option, which also fluctuates daily. Buy/sell spreads also apply. Refer to pages 18 to 31.

#### Cost of product for 1 year

The cost of product gives a summary calculation about how ongoing annual fees and costs can affect your superannuation investment over a one-year period for all superannuation products and investment options. It is calculated in the manner shown in the Example of annual fees and costs.

The cost of product information assumes a balance of \$50,000 at the beginning of the year. Additional fees such as a buy/sell spread may apply. Refer to the Fees and costs summary for the relevant superannuation product or investment option.

You should use this figure to help compare superannuation products and investment options.

#### FirstChoice Wholesale Personal Super

Option name	Cost of product
FirstChoice Multi-Manager Multi-Sector	
FirstChoice Wholesale Defensive	\$460
FirstChoice Wholesale Conservative	\$505
FirstChoice Wholesale Diversified	\$530
FirstChoice Wholesale Moderate	\$555
FirstChoice Wholesale Balanced	\$570
FirstChoice Wholesale Growth	\$605
FirstChoice Wholesale High Growth	\$630
FirstChoice Wholesale Geared Growth Plus	\$1,205
FirstChoice Multi-Manager Single-Sector	
FirstChoice Wholesale Fixed Interest	\$410
FirstChoice Wholesale Alternatives	\$1,095
FirstChoice Wholesale Australian Share	\$555
FirstChoice Wholesale Australian Small Companies	\$755
FirstChoice Wholesale Global Share	\$735
FirstChoice Wholesale Global Share – Hedged	\$740
FirstChoice Wholesale Asian Share	\$795
FirstChoice Wholesale Emerging Markets	\$775
FirstChoice Wholesale Property Securities	\$490
FirstChoice Wholesale Global Property Securities	\$685
FirstChoice Wholesale Global Infrastructure Securities	\$670
FirstChoice Wholesale Geared Australian Share	\$1,125
FirstChoice Wholesale Geared Global Share	\$945
	Ψ740
CFS ETF Exposure Series: Physical Cold	\$325
CFS ETF Exposure Series: All World ox US Shares	\$160
CFS ETF Exposure Series: All-World ex-US Shares	\$145
CFS Strate in a billion	\$145
CFS Sustainability CFS Thrive+ Sustainable Growth	¢EDE
	\$535
Colonial First State Enhanced Index Series	#20F
Colonial First State Wholesale Enhanced Index Conservative	\$325
Colonial First State Wholesale Enhanced Index Diversified	\$345
Colonial First State Wholesale Enhanced Index Moderate	\$355
Colonial First State Wholesale Enhanced Index Balanced	\$370
Colonial First State Wholesale Enhanced Index Growth	\$380
Colonial First State Wholesale Enhanced Index High Growth	\$405
Colonial First State Index Series	
Colonial First State Wholesale Index Conservative	\$170
Colonial First State Wholesale Index Diversified	\$170
Colonial First State Wholesale Index Moderate	\$170
Colonial First State Wholesale Index Balanced	\$175
Colonial First State Wholesale Index Growth	\$175
Colonial First State Wholesale Index High Growth	\$175
Colonial First State Wholesale Index Australian Bond	\$170
Colonial First State Wholesale Index Global Bond	\$175
Colonial First State Wholesale Index Australian Share	\$170
Colonial First State Wholesale Index Global Share	\$180
Colonial First State Wholesale Index Global Share – Hedged	\$180
Colonial First State Wholesale Index Property Securities	\$170

<sup>1</sup> This option targets a 30% allocation to income asset classes and a 70% allocation to growth asset classes.

<sup>2</sup> Additional fees may apply.

Option name	Cost of product
Colonial First State Wholesale Index Global Property Securities	\$180
Colonial First State Wholesale Index Global Listed Infrastructure Securities	\$175
Colonial First State Wholesale Geared Index Australian Share	\$545
Colonial First State Wholesale Geared Index Global Share	\$570
Other Multi-Sector	
Conservative	
AZ Sestante Wholesale Conservative	\$410
First Sentier Wholesale Conservative	\$410
Perpetual Wholesale Conservative Growth	\$620
Moderate	
AZ Sestante Wholesale Diversified	\$490
First Sentier Wholesale Balanced	\$465
Perpetual Wholesale Diversified Growth	\$680
Growth	
First Sentier Wholesale Diversified	\$535
Pendal Wholesale Sustainable Balanced	\$700
Perpetual Wholesale Balanced Growth	\$705
Diversified real return	
Perpetual Wholesale Diversified Real Return	\$675
Schroder Wholesale Real Return	\$665
High growth	
AZ Sestante Wholesale Growth	\$585
First Sentier Wholesale High Growth	\$635
Single-Manager Single-Sector	
Cash and deposits	
FirstRate Wholesale Saver	\$250
FirstRate Wholesale Term Deposits	\$0
Enhanced cash	
First Sentier Wholesale Strategic Cash	\$195
Short duration fixed interest	
First Sentier Wholesale Global Credit Income	\$355
Franklin Wholesale Australian Absolute Return Bond	\$415
Kapstream Wholesale Absolute Return Income	\$470
Macquarie Wholesale Income Opportunities	\$410
Perpetual Wholesale Diversified Income	\$480
PM Capital Wholesale Enhanced Yield	\$550
Schroder Wholesale Absolute Return Income	\$460
Alternative income	
Acadian Wholesale Defensive Income	\$330
First Sentier Wholesale Target Return Income	\$340
Pendal Wholesale Monthly Income Plus	\$520
Diversified fixed interest	
Affirmative Wholesale Global Impact Bond	\$500
Brandywine Wholesale Global Income Optimiser	\$505
Colchester Wholesale Global Government Bond	\$470
First Sentier Wholesale Diversified Fixed Interest	\$300
PIMCO Wholesale Diversified Fixed Interest	\$415
PIMCO Wholesale Global Bond	\$435
T. Rowe Price Wholesale Dynamic Global Bond	\$475
UBS Wholesale Diversified Fixed Income	\$395

Option name	Cost of product
Australian fixed interest	
First Sentier Wholesale Australian Bond	\$245
Janus Henderson Wholesale Tactical Income	\$375
Pendal Wholesale Sustainable Australian Fixed Interest	\$370
PIMCO Wholesale Australian Bond	\$375
Western Asset Wholesale Australian Bond	\$335
Alternatives	
Aspect Wholesale Absolute Return	\$1,030
Aspect Wholesale Diversified Futures	\$1,820
Lower volatility share	
AB Wholesale Managed Volatility Equities	\$645
Acadian Wholesale Global Managed Volatility Equity	\$450
First Sentier Wholesale Equity Income	\$650
Merlon Wholesale Australian Share Income	\$605
State Street Wholesale Australian Equity	\$520
Australian share	
Acadian Wholesale Australian Equity	\$460
Alphinity Wholesale Sustainable Share	\$615
Ausbil Wholesale Active Sustainable Equity	\$520
Ausbil Wholesale Australian Active Equity	\$530
Bennelong Wholesale Ex-20 Australian Equities	\$985
DNR Capital Wholesale Australian Equities High Conviction	\$525
Fidelity Wholesale Australian Equities	\$555
First Sentier Wholesale Concentrated Australian Share	\$500
First Sentier Wholesale Imputation	\$530
Investors Mutual Wholesale Australian Share	\$620
Lazard Wholesale Select Australian Equity	\$555
Maple-Brown Abbott Wholesale Australian Share	\$645
Pendal Wholesale Australian Share	\$530
Pendal Wholesale Sustainable Australian Share	\$520
Perennial Value Wholesale Australian Share	\$600
Perpetual Wholesale Australian Share	\$690
Perpetual Wholesale Industrial Share	\$665
Realindex Wholesale Australian Share Value	\$320
	\$540
Schroder Wholesale Australian Equity  Solaris Wholesale Core Australian Equity	\$525
T. Rowe Price Wholesale Australian Equity	\$535
Tyndall Wholesale Australian Share Income	\$525
WaveStone Wholesale Australian Share	\$565
Australian share – small companies	\$202
Ausbil Wholesale Australian Emerging Leaders	\$660
	\$580
Celeste Wholesale Australian Small Companies  Eiger Wholesale Australian Small Companies	\$620
<u> </u>	\$585
First Sentier Wholesale Australian Small Companies	
First Sentier Wholesale Developing Companies  First Sentier Wholesale Future Leaders	\$695
	\$820
OC Wholesale Premium Small Companies	\$990
Realindex Wholesale Australian Small Companies Value	\$420
Global share	фго <i>г</i>
Acadian Wholesale Sustainable Global Equity	\$535
Antipodes Wholesale Global	\$850
AXA IM Wholesale Sustainable Equity	\$300

Option name	Cost of product
Baillie Gifford Wholesale Sustainable Growth	\$500
Baillie Gifford Wholesale Long Term Global Growth	\$550
Barrow Hanley Wholesale Global Share	\$670
Epoch Wholesale Global Equity Shareholder Yield	\$680
GQG Partners Wholesale Global Equity	\$500
Hyperion Wholesale Global Growth Companies	\$495
Intermede Wholesale Global Equities	\$595
Ironbark Royal London Wholesale Concentrated Global Share	\$655
Magellan Wholesale Global Share	\$940
Magellan Wholesale Global Share – Hedged	\$890
MFS Wholesale Global Equity	\$630
Nanuk Wholesale New World	\$575
Pendal Wholesale Concentrated Global Share	\$620
Pendal Wholesale Global Select	\$600
Realindex Wholesale Global Share Value	\$375
Realindex Wholesale Global Share Value – Hedged	\$390
Stewart Investors Wholesale Worldwide Leaders Sustainability	\$635
Stewart Investors Wholesale Worldwide Sustainability	\$525
Talaria Wholesale Global Equity	\$670
T. Rowe Price Wholesale Global Equity	\$655
T. Rowe Price Wholesale Global Equity – Hedged	\$670
Global share – emerging markets	
Fidelity Wholesale Asia	\$700
Pendal Wholesale Global Emerging Market Opportunities	\$800
Platinum Wholesale Asia	\$99!
Realindex Wholesale Emerging Markets Value	\$500
Stewart Investors Wholesale Global Emerging Markets Leaders Sustainability	\$725
Specialist share	
Acadian Wholesale Australian Equity Long Short	\$665
Acadian Wholesale Global Equity Long Short	\$715
Bell Wholesale Global Emerging Companies	\$745
Colonial First State Wholesale Global Health & Biotechnology	\$620
Colonial First State Wholesale Global Small Companies	\$735
Colonial First State Wholesale Global Technology & Communications	\$635
Janus Henderson Wholesale Global Natural Resources	\$800
Platinum Wholesale International	\$970
PM Capital Wholesale Global Companies	\$1,675
Sage Capital Wholesale Equity Plus	\$740
Australian property and infrastructure securities	
Dexus Wholesale AREIT	\$495
First Sentier Wholesale Property Securities	\$430
Ironbark Wholesale Property Securities	\$440
Martin Currie Wholesale Real Income	\$520
Pendal Wholesale Property Investment	\$565
Global property and infrastructure securities	
First Sentier Wholesale Global Listed Infrastructure	\$760
First Sentier Wholesale Global Property Securities	\$670
Macquarie Wholesale Global Listed Real Estate	\$650
Magellan Wholesale Infrastructure	\$810

Option name	Cost of product
Quay Wholesale Global Real Estate – Unhedged	\$510
Resolution Capital Wholesale Global Property Securities	\$725
Geared	
Acadian Wholesale Geared Australian Equity	\$1,150
Acadian Wholesale Geared Sustainable Global Equity	\$1,390
First Sentier Wholesale Geared Share	\$1,155

### FirstChoice Wholesale Retirement Pension

0-1	Cost of
Option name	product
FirstChoice Multi-Manager Multi-Sector  FirstChoice Wholesale Defensive	\$460
FirstChoice Wholesale Conservative	
FirstChoice Wholesale Diversified	\$510
	\$535
FirstChoice Wholesale Moderate	\$565
FirstChoice Wholesale Balanced	\$575
FirstChoice Wholesale Growth	\$615
FirstChoice Wholesale High Growth	\$635
FirstChoice Wholesale Geared Growth Plus	\$1,225
FirstChoice Lifestage	
FirstChoice Wholesale Lifestage 1945–49	\$330
FirstChoice Wholesale Lifestage 1950–54	\$320
FirstChoice Wholesale Lifestage 1955–59	\$320
FirstChoice Wholesale Lifestage 1960–64	\$330
FirstChoice Multi-Manager Single-Sector	
FirstChoice Wholesale Fixed Interest	\$410
FirstChoice Wholesale Alternatives	\$1,100
FirstChoice Wholesale Australian Share	\$555
FirstChoice Wholesale Australian Small Companies	\$750
FirstChoice Wholesale Global Share	\$740
FirstChoice Wholesale Global Share – Hedged	\$740
FirstChoice Wholesale Asian Share	\$800
FirstChoice Wholesale Emerging Markets	\$775
FirstChoice Wholesale Property Securities	\$485
FirstChoice Wholesale Global Property Securities	\$675
FirstChoice Wholesale Global Infrastructure Securities	\$675
FirstChoice Wholesale Geared Australian Share	\$1,110
FirstChoice Wholesale Geared Global Share	\$950
CFS ETF Exposure Series	
CFS ETF Exposure Series: Physical Gold	\$325
CFS ETF Exposure Series: All-World ex-US Shares	\$160
CFS ETF Exposure Series: US Shares	\$145
CFS Sustainability	
CFS Thrive+ Sustainable Growth	\$535
Colonial First State Enhanced Index Series	
Colonial First State Wholesale Enhanced Index Conservative	\$325
Colonial First State Wholesale Enhanced Index Diversified	\$345
Colonial First State Wholesale Enhanced Index Moderate	\$355
Colonial First State Wholesale Enhanced Index Balanced	\$370
Colonial First State Wholesale Enhanced Index Growth	\$385
Colonial First State Wholesale Enhanced Index High Growth	\$410
<u> </u>	

Option name	Cost of product
Colonial First State Index Series	
Colonial First State Wholesale Index Conservative	\$170
Colonial First State Wholesale Index Diversified	\$170
Colonial First State Wholesale Index Moderate	\$170
Colonial First State Wholesale Index Balanced	\$175
Colonial First State Wholesale Index Growth	\$175
Colonial First State Wholesale Index High Growth	\$175
Colonial First State Wholesale Index Australian Bond	\$170
Colonial First State Wholesale Index Global Bond	\$175
Colonial First State Wholesale Index Australian Share	\$170
Colonial First State Wholesale Index Global Share	\$175
Colonial First State Wholesale Index Global Share – Hedge	· · ·
Colonial First State Wholesale Index Property Securities	\$170
Colonial First State Wholesale Index Global Property	\$175
Securities	Ψ1/3
Colonial First State Wholesale Index Global Listed Infrastructure Securities	\$175
Colonial First State Wholesale Geared Index Australian Shar	re \$545
Colonial First State Wholesale Geared Index Global Share	\$570
Other Multi-Sector	
Conservative	
AZ Sestante Wholesale Conservative	\$410
First Sentier Wholesale Conservative	\$410
Perpetual Wholesale Conservative Growth	\$615
Moderate	
AZ Sestante Wholesale Diversified	\$495
First Sentier Wholesale Balanced	\$470
Perpetual Wholesale Diversified Growth	\$680
Growth	
First Sentier Wholesale Diversified	\$530
Pendal Wholesale Sustainable Balanced	\$700
Perpetual Wholesale Balanced Growth	\$705
Diversified real return	
Perpetual Wholesale Diversified Real Return	\$675
Schroder Wholesale Real Return	\$665
High growth	,,,,
AZ Sestante Wholesale Growth	\$590
First Sentier Wholesale High Growth	\$625
That achier wholesale riigh drowth	Ψ023
Single-Manager Single-Sector	
Single-Manager Single-Sector  Cash and denosits	
Cash and deposits	\$250
Cash and deposits FirstRate Cash Non-Auto-rebalancing	
Cash and deposits FirstRate Cash Non-Auto-rebalancing FirstRate Wholesale Saver	\$250
Cash and deposits  FirstRate Cash Non-Auto-rebalancing  FirstRate Wholesale Saver  FirstRate Wholesale Term Deposits	\$250 \$250 \$0
Cash and deposits  FirstRate Cash Non-Auto-rebalancing  FirstRate Wholesale Saver  FirstRate Wholesale Term Deposits  Enhanced cash	\$250 \$0
Cash and deposits  FirstRate Cash Non-Auto-rebalancing  FirstRate Wholesale Saver  FirstRate Wholesale Term Deposits  Enhanced cash  First Sentier Wholesale Strategic Cash	\$250 \$0
Cash and deposits  FirstRate Cash Non-Auto-rebalancing  FirstRate Wholesale Saver  FirstRate Wholesale Term Deposits  Enhanced cash  First Sentier Wholesale Strategic Cash  Short duration fixed interest	\$250 \$0 \$195
Cash and deposits  FirstRate Cash Non-Auto-rebalancing  FirstRate Wholesale Saver  FirstRate Wholesale Term Deposits  Enhanced cash  First Sentier Wholesale Strategic Cash  Short duration fixed interest  First Sentier Wholesale Global Credit Income	\$250 \$0 \$195 \$355
Cash and deposits  FirstRate Cash Non-Auto-rebalancing  FirstRate Wholesale Saver  FirstRate Wholesale Term Deposits  Enhanced cash  First Sentier Wholesale Strategic Cash  Short duration fixed interest  First Sentier Wholesale Global Credit Income  Franklin Wholesale Australian Absolute Return Bond	\$250 \$0 \$195 \$355 \$415
Cash and deposits  FirstRate Cash Non-Auto-rebalancing  FirstRate Wholesale Saver  FirstRate Wholesale Term Deposits  Enhanced cash  First Sentier Wholesale Strategic Cash  Short duration fixed interest  First Sentier Wholesale Global Credit Income  Franklin Wholesale Australian Absolute Return Bond  Kapstream Wholesale Absolute Return Income	\$250 \$0 \$195 \$355 \$415 \$470
Cash and deposits  FirstRate Cash Non-Auto-rebalancing  FirstRate Wholesale Saver  FirstRate Wholesale Term Deposits  Enhanced cash  First Sentier Wholesale Strategic Cash  Short duration fixed interest  First Sentier Wholesale Global Credit Income  Franklin Wholesale Australian Absolute Return Bond  Kapstream Wholesale Absolute Return Income  Macquarie Wholesale Income Opportunities	\$250 \$0 \$195 \$355 \$416 \$470 \$410
Cash and deposits  FirstRate Cash Non-Auto-rebalancing  FirstRate Wholesale Saver  FirstRate Wholesale Term Deposits  Enhanced cash  First Sentier Wholesale Strategic Cash  Short duration fixed interest  First Sentier Wholesale Global Credit Income  Franklin Wholesale Australian Absolute Return Bond  Kapstream Wholesale Absolute Return Income	\$250 \$0

	Cost of
Option name	product
Alternative income	
Acadian Wholesale Defensive Income	\$335
First Sentier Wholesale Target Return Income	\$330
Pendal Wholesale Monthly Income Plus	\$520
Diversified fixed interest	
Affirmative Wholesale Global Impact Bond	\$505
Brandywine Wholesale Global Income Optimiser	\$510
Colchester Wholesale Global Government Bond	\$470
First Sentier Wholesale Diversified Fixed Interest	\$300
PIMCO Wholesale Diversified Fixed Interest	\$415
PIMCO Wholesale Global Bond	\$435
T. Rowe Price Wholesale Dynamic Global Bond	\$475
UBS Wholesale Diversified Fixed Income	\$395
Australian fixed interest	
First Sentier Wholesale Australian Bond	\$245
Janus Henderson Wholesale Tactical Income	\$375
Pendal Wholesale Sustainable Australian Fixed Interest	\$370
PIMCO Wholesale Australian Bond	\$375
Western Asset Wholesale Australian Bond	\$335
Alternatives	
Aspect Wholesale Absolute Return	\$1,035
Aspect Wholesale Diversified Futures	\$1,770
Lower volatility share	
AB Wholesale Managed Volatility Equities	\$645
Acadian Wholesale Global Managed Volatility Equity	\$445
First Sentier Wholesale Equity Income	\$650
Merlon Wholesale Australian Share Income	\$595
State Street Wholesale Australian Equity	\$520
Australian share	
Acadian Wholesale Australian Equity	\$450
Alphinity Wholesale Sustainable Share	\$610
Ausbil Wholesale Active Sustainable Equity	\$520
Ausbil Wholesale Australian Active Equity	\$520
Bennelong Wholesale Ex-20 Australian Equities	\$1,005
DNR Capital Wholesale Australian Equities High Conviction	\$525
Fidelity Wholesale Australian Equities	\$545
First Sentier Wholesale Concentrated Australian Share	\$495
First Sentier Wholesale Imputation	\$525
Investors Mutual Wholesale Australian Share	\$620
Lazard Wholesale Select Australian Equity	\$560
Maple-Brown Abbott Wholesale Australian Share	\$645
Pendal Wholesale Australian Share	\$530
Pendal Wholesale Sustainable Australian Share	\$520
Perennial Value Wholesale Australian Share	\$600
Perpetual Wholesale Australian Share	\$685
Perpetual Wholesale Industrial Share	\$670
Realindex Wholesale Australian Share Value	\$320
Schroder Wholesale Australian Equity	\$535
Solaris Wholesale Core Australian Equity	\$520
T. Rowe Price Wholesale Australian Equity	\$535
Tyndall Wholesale Australian Share Income	\$520
WaveStone Wholesale Australian Share	\$560

Option name	Cost of product
Australian share – small companies	
Ausbil Wholesale Australian Emerging Leaders	\$700
Celeste Wholesale Australian Small Companies	\$570
Eiger Wholesale Australian Small Companies	\$620
First Sentier Wholesale Australian Small Companies	\$580
First Sentier Wholesale Developing Companies	\$700
First Sentier Wholesale Future Leaders	\$825
OC Wholesale Premium Small Companies	\$1,040
Realindex Wholesale Australian Small Companies Value	\$420
Global share	Ψ-120
Acadian Wholesale Sustainable Global Equity	\$525
Antipodes Wholesale Global	\$845
AXA IM Wholesale Sustainable Equity	\$300
Baillie Gifford Wholesale Sustainable Growth	\$500
Baillie Gifford Wholesale Long Term Global Growth	\$545
	\$670
Barrow Hanley Wholesale Global Share	
Epoch Wholesale Global Equity Shareholder Yield	\$670
GQG Partners Wholesale Global Equity	\$500
Hyperion Wholesale Global Growth Companies	\$495
Intermede Wholesale Global Equities	\$595
Ironbark Royal London Wholesale Concentrated Global Share	\$645
Magellan Wholesale Global Share	\$935
Magellan Wholesale Global Share – Hedged	\$885
MFS Wholesale Global Equity	\$620
Nanuk Wholesale New World	\$575
Pendal Wholesale Concentrated Global Share	\$620
Pendal Wholesale Global Select	\$600
Realindex Wholesale Global Share Value	\$375
Realindex Wholesale Global Share Value – Hedged	\$385
Stewart Investors Wholesale Worldwide Leaders Sustainability	\$595
Stewart Investors Wholesale Worldwide Sustainability	\$520
Talaria Wholesale Global Equity	\$670
T. Rowe Price Wholesale Global Equity	\$650
T. Rowe Price Wholesale Global Equity – Hedged	\$670
Global share – emerging markets	
Fidelity Wholesale Asia	\$700
Pendal Wholesale Global Emerging Market Opportunities	\$795
Platinum Wholesale Asia	\$990
Realindex Wholesale Emerging Markets Value	\$500
Stewart Investors Wholesale Global Emerging Markets Leaders Sustainability	\$740
Specialist share	
Acadian Wholesale Australian Equity Long Short	\$660
Acadian Wholesale Global Equity Long Short	\$710
Bell Wholesale Global Emerging Companies	\$745
Colonial First State Wholesale Global Health & Biotechnology	\$605
Colonial First State Wholesale Global Small Companies	\$735
Colonial First State Wholesale Global Technology & Communications	\$610
Janus Henderson Wholesale Global Natural Resources	\$780
Platinum Wholesale International	\$970

Option name	Cost of product
PM Capital Wholesale Global Companies	\$1,605
Sage Capital Wholesale Equity Plus	\$740
Australian property and infrastructure securities	
Dexus Wholesale AREIT	\$495
First Sentier Wholesale Property Securities	\$420
Ironbark Wholesale Property Securities	\$430
Martin Currie Wholesale Real Income	\$520
Pendal Wholesale Property Investment	\$560
Global property and infrastructure securities	
First Sentier Wholesale Global Listed Infrastructure	\$760
First Sentier Wholesale Global Property Securities	\$665
Macquarie Wholesale Global Listed Real Estate	\$650
Magellan Wholesale Infrastructure	\$810
Quay Wholesale Global Real Estate – Unhedged	\$510
Resolution Capital Wholesale Global Property Securities	\$730
Geared	
Acadian Wholesale Geared Australian Equity	\$1,145
Acadian Wholesale Geared Sustainable Global Equity	\$1,390
First Sentier Wholesale Geared Share	\$1,120

### FirstChoice Wholesale Pre-Retirement Pension

Option name	Cost of product
FirstChoice Multi-Manager Multi-Sector	
FirstChoice Wholesale TTR Defensive	\$460
FirstChoice Wholesale TTR Conservative	\$510
FirstChoice Wholesale TTR Diversified	\$535
FirstChoice Wholesale TTR Moderate	\$565
FirstChoice Wholesale TTR Balanced	\$575
FirstChoice Wholesale TTR Growth	\$615
FirstChoice Wholesale TTR High Growth	\$645
FirstChoice Multi-Manager Single-Sector	
FirstChoice Wholesale TTR Fixed Interest	\$410
FirstChoice Wholesale TTR Alternatives	\$1,110
FirstChoice Wholesale TTR Australian Share	\$555
FirstChoice Wholesale TTR Australian Small Companies	\$750
FirstChoice Wholesale TTR Global Share	\$745
FirstChoice Wholesale TTR Emerging Markets	\$775
FirstChoice Wholesale TTR Property Securities	\$500
FirstChoice Wholesale TTR Global Infrastructure Securities	\$675
CFS Sustainability	
CFS TTR Thrive+ Sustainable Growth	\$535
Colonial First State Enhanced Index Series	
Colonial First State Wholesale TTR Enhanced Index Conservative	\$325
Colonial First State Wholesale TTR Enhanced Index Diversified	\$345
Colonial First State Wholesale TTR Enhanced Index Moderate	\$360
Colonial First State Wholesale TTR Enhanced Index Balanced	\$375
Colonial First State Wholesale TTR Enhanced Index Growth	\$385
Colonial First State Wholesale TTR Enhanced Index High Growth	\$415
Colonial First State Index Series	
Colonial First State Wholesale TTR Index Conservative	\$170
Colonial First State Wholesale TTR Index Diversified	\$170
Colonial First State Wholesale TTR Index Moderate	\$170
Colonial First State Wholesale TTR Index Balanced	\$175
Colonial First State Wholesale TTR Index Growth	\$175
Colonial First State Wholesale TTR Index High Growth	\$175
Colonial First State Wholesale TTR Index Australian Bond	\$170
Colonial First State Wholesale TTR Index Global Bond	\$175
Colonial First State Wholesale TTR Index Australian Share	\$170
Colonial First State Wholesale TTR Index Global Share	\$175
Colonial First State Wholesale TTR Index Global Share – Hedged	\$180
Colonial First State Wholesale TTR Index Property Securities	\$170
Colonial First State Wholesale TTR Index Global Property Securities	\$175
Colonial First State Wholesale TTR Index Global Listed Infrastructure Securities	\$175
Other Multi-Sector	
Conservative	
AZ Sestante Wholesale TTR Conservative	\$375
First Sentier Wholesale TTR Conservative	\$410
	\$615

Option name	Cost of product
Moderate	product
AZ Sestante Wholesale TTR Diversified	\$500
First Sentier Wholesale TTR Balanced	\$470
	\$680
Perpetual Wholesale TTR Diversified Growth  Growth	\$000
First Sentier Wholesale TTR Diversified	\$530
Perpetual Wholesale TTR Balanced Growth	\$705
Diversified real return	
Perpetual Wholesale TTR Diversified Real Return	\$675
Schroder Wholesale TTR Real Return	\$665
High growth	,,,,,
AZ Sestante Wholesale TTR Growth	\$590
Single-Manager Single-Sector	
Cash and deposits	
FirstRate Wholesale TTR Saver	\$250
Enhanced cash	
First Sentier Wholesale TTR Strategic Cash	\$195
Short duration fixed interest	
First Sentier Wholesale TTR Global Credit Income	\$355
Franklin Wholesale TTR Australian Absolute Return Bond	\$420
Kapstream Wholesale TTR Absolute Return Income	\$470
Macquarie Wholesale TTR Income Opportunities	\$410
Perpetual Wholesale TTR Diversified Income	\$480
PM Capital Wholesale TTR Enhanced Yield	\$530
Schroder Wholesale TTR Absolute Return Income	\$460
Alternative income	
Acadian Wholesale TTR Defensive Income	\$340
Pendal Wholesale TTR Monthly Income Plus	\$520
Diversified fixed interest	
Brandywine Wholesale TTR Global Income Optimiser	\$510
Colchester Wholesale TTR Global Government Bond	\$470
First Sentier Wholesale TTR Diversified Fixed Interest	\$300
PIMCO Wholesale TTR Diversified Fixed Interest	\$415
PIMCO Wholesale TTR Global Bond	\$435
T. Rowe Price Wholesale TTR Dynamic Global Bond	\$475
UBS Wholesale TTR Diversified Fixed Income	\$395
Australian fixed interest	
First Sentier Wholesale TTR Australian Bond	\$245
Janus Henderson Wholesale TTR Tactical Income	\$375
Pendal Wholesale TTR Sustainable Australian Fixed Interest	\$370
PIMCO Wholesale TTR Australian Bond	\$375
Western Asset Wholesale TTR Australian Bond	\$335
Alternatives	
Aspect Wholesale TTR Diversified Futures	\$1,740
Lower volatility share	
Acadian Wholesale TTR Global Managed Volatility Equity	\$445
First Sentier Wholesale TTR Equity Income	\$660
Merlon Wholesale TTR Australian Share Income	\$620
State Street Wholesale TTR Australian Equity	\$520
Australian share	
Alphinity Wholesale TTR Sustainable Share	\$610
Ausbil Wholesale TTR Australian Active Equity	\$520

Option name	Cost of product
Bennelong Wholesale TTR Ex-20 Australian Equities	\$995
DNR Capital Wholesale TTR Australian Equities High Conviction	\$525
Fidelity Wholesale TTR Australian Equities	\$550
First Sentier Wholesale TTR Concentrated Australian Share	\$495
First Sentier Wholesale TTR Imputation	\$525
Investors Mutual Wholesale TTR Australian Share	\$620
Lazard Wholesale TTR Select Australian Equity	\$565
Pendal Wholesale TTR Australian Share	\$530
Perennial Value Wholesale TTR Australian Share	\$600
Perpetual Wholesale TTR Australian Share	\$685
Perpetual Wholesale TTR Industrial Share	\$670
Realindex Wholesale TTR Australian Share Value	\$320
Schroder Wholesale TTR Australian Equity	\$545
T. Rowe Price Wholesale TTR Australian Equity	\$535
WaveStone Wholesale TTR Australian Share	\$565
Australian share – small companies	
Ausbil Wholesale TTR Australian Emerging Leaders	\$675
First Sentier Wholesale TTR Australian Small Companies	\$580
OC Wholesale TTR Premium Small Companies	\$945
Global share	
AXA IM Wholesale TTR Sustainable Equity	\$300
Baillie Gifford Wholesale TTR Long Term Global Growth	\$545
Barrow Hanley Wholesale TTR Global Share	\$670
Epoch Wholesale TTR Global Equity Shareholder Yield	\$685
GQG Partners Wholesale TTR Global Equity	\$500
Intermede Wholesale TTR Global Equities	\$595
Ironbark Royal London Wholesale TTR Concentrated Global Share	\$645
Magellan Wholesale TTR Global Share	\$975
Magellan Wholesale TTR Global Share – Hedged	\$885
MFS Wholesale TTR Global Equity	\$630
Nanuk Wholesale TTR New World	\$575
Pendal Wholesale TTR Global Select	\$600
Realindex Wholesale TTR Global Share Value	\$375
Realindex Wholesale TTR Global Share Value – Hedged	\$385
Stewart Investors Wholesale TTR Worldwide Sustainability	\$530
Talaria Wholesale TTR Global Equity	\$670
T. Rowe Price Wholesale TTR Global Equity	\$660
T. Rowe Price Wholesale TTR Global Equity – Hedged	\$670
Global share – emerging markets	
Pendal Wholesale TTR Global Emerging Market Opportunities	\$795
Platinum Wholesale TTR Asia	\$1,015
Specialist share	
Bell Wholesale TTR Global Emerging Companies	\$745
Platinum Wholesale TTR International	\$970
Sage Capital Wholesale TTR Equity Plus	\$740
Australian property and infrastructure securities	
Dexus Wholesale TTR AREIT	\$500
Pendal Wholesale TTR Property Investment	\$580

Option name	Cost of product
Global property and infrastructure securities	
First Sentier Wholesale TTR Global Listed Infrastructure	\$765
First Sentier Wholesale TTR Global Property Securities	\$665
Macquarie Wholesale TTR Global Listed Real Estate	\$650
Magellan Wholesale TTR Infrastructure	\$820
Quay Wholesale TTR Global Real Estate – Unhedged	\$510
Resolution Capital Wholesale TTR Global Property Securities	\$740
Geared	
First Sentier Wholesale TTR Geared Share	\$1,160

### Additional explanation of fees and costs

### Fees and costs – FirstChoice Wholesale Personal Super

Option name	Total administration and investment fees and costs (p.a.)	e fees and e	Investment fees and costs (p.a.) <sup>2</sup>	+ Performance fee (p.a.) <sup>1</sup>	Buy/sell spread (%) <sup>6</sup>
FirstChoice Multi-manager multi-sector (These invest	ment options are loca	ated in the 'Investme	ent Options Menu' o	on pages 24 to 2	6.)
FirstChoice Wholesale Defensive	0.92%	0.20%	0.72%	-	0.15
FirstChoice Wholesale Conservative	1.01%1	0.20%	0.79%	0.02%1	0.15
FirstChoice Wholesale Diversified	1.06%1	0.20%	0.83%	0.03%1	0.15
FirstChoice Wholesale Moderate	1.08%1	0.20%	0.85%	0.03%1	0.15
FirstChoice Wholesale Balanced	1.12% <sup>1</sup>	0.20%	0.89%	0.03%1	0.15
FirstChoice Wholesale Growth	1.16%1	0.20%	0.92%	0.04%1	0.15
FirstChoice Wholesale High Growth	1.21%	0.20%	1.01%	0.0 .70	0.15
FirstChoice Wholesale Geared Growth Plus <sup>3</sup>	1.13%(g)/2.36%(n)			)	0.10-0.30
FirstChoice Multi-manager single sector (These invest		<u> </u>			
FirstChoice Wholesale Fixed Interest	0.82%	0.20%	0.62%	on pages 27 to s	0.20
FirstChoice Wholesale Alternatives	2.01%1	0.20%	1.36%	0.45% <sup>1</sup>	0.10
FirstChoice Wholesale Australian Share	1.04%	0.20%	0.84%	0.4370	0.15
FirstChoice Wholesale Australian Small Companies	1.36%	0.20%	1.16%		0.13
<u> </u>					
FirstChoice Wholesale Global Share	1.42%	0.20%	1.22%		0.10
FirstChoice Wholesale Global Share – Hedged	1.42%	0.20%	1.22%		0.10
FirstChoice Wholesale Asian Share	1.57%	0.20%	1.37%		0.20
FirstChoice Wholesale Emerging Markets	1.55%	0.20%	1.35%		0.20
FirstChoice Wholesale Property Securities	0.95%	0.20%	0.75%		0.20
FirstChoice Wholesale Global Property Securities	1.32%	0.20%	1.12%		0.10
FirstChoice Wholesale Global Infrastructure Securities	1.28%	0.20%	1.08%		0.10
FirstChoice Wholesale Geared Australian Share <sup>3</sup>	1.02%(g)/2.25%(n)				0.05-0.1
FirstChoice Wholesale Geared Global Share <sup>3</sup>	1.18%(g)/1.80%(n)	0.13%(g)/0.20%(n)	1.05%(g)/1.60%(n	1)	0.10-0.16
CFS ETF Exposure Series (These investment options a	re located in the 'Inv	estment Options Me	nu' on page 34.)		
CFS ETF Exposure Series: Physical Gold	0.65%5	0.20%	0.45%⁵		0.10
CFS ETF Exposure Series: All-World ex-US Shares	0.32%5	0.20%	0.12%5		0.10
CFS ETF Exposure Series: US Shares	0.29%5	0.20%	0.09%5		0.10
CFS Sustainability (This investment option is located in	n the 'Investment Op	tions Menu' on page	35.)		
CFS Thrive+ Sustainable Growth	1.03%1,5	0.20%	0.69%5	0.14% <sup>1, 5</sup>	0.10
Colonial First State Enhanced Index Series (These inv	estment options are	located in the 'Inves	tment Options Men	u' on pages 36 t	o 37.)
Colonial First State Wholesale Enhanced Index Conservative	0.65%	0.20%	0.45%		0.10
Colonial First State Wholesale Enhanced Index Diversified	0.69%	0.20%	0.49%		0.10
Colonial First State Wholesale Enhanced Index Moderate	0.71%	0.20%	0.51%		0.10
Colonial First State Wholesale Enhanced Index Balanced	0.73%	0.20%	0.53%		0.10
Colonial First State Wholesale Enhanced Index Growth	0.76%	0.20%	0.56%		0.10
Colonial First State Wholesale Enhanced Index High Growth	0.80%	0.20%	0.60%		0.10
Colonial First State Index Series (These investment op	otions are located in t	the 'Investment Opti	ons Menu' on page	s 38 to 42.)	
Colonial First State Wholesale Index Conservative	0.34%	0.20%	0.14%		0.05
Colonial First State Wholesale Index Diversified	0.34%	0.20%	0.14%		0.05
Colonial First State Wholesale Index Moderate	0.34%	0.20%	0.14%		0.10
Colonial First State Wholesale Index Balanced	0.35%	0.20%	0.15%		0.10
Colonial First State Wholesale Index Growth	0.35%	0.20%	0.15%		0.10
Colonial First State Wholesale Index High Growth	0.35%	0.20%	0.15%		0.05
Colonial First State Wholesale Index Australian Bond	0.34%	0.20%	0.14%		0.10
Colonial First State Wholesale Index Global Bond	0.35%	0.20%	0.15%		0.10
Total the control of the contr	0.0070	5.2576	5.2070		3.10
Colonial First State Wholesale Index Australian Share	0.34%	0.20%	0.14%		0.05

Option name	Total administration and investment fees and costs (p.a.)	Administration fees and costs (p.a.)	Investment fees + and costs (p.a.) <sup>2</sup>	Performance fee (p.a.) <sup>1</sup>	Buy/sell spread (%) <sup>6</sup>
Colonial First State Wholesale Index Global Share – Hedged	0.36%	0.20%	0.16%	-	0.05
Colonial First State Wholesale Index Property Securities	0.34%	0.20%	0.14%		0.05
Colonial First State Wholesale Index Global Property Securities	0.36%	0.20%	0.16%		0.05
Colonial First State Wholesale Index Global Listed Infrastructure Securities	0.35%	0.20%	0.15%		0.05
Colonial First State Wholesale Geared Index Australian ${\rm Share}^3$	0.51%(g)/1.09%(n) <sup>5</sup>	0.09%(g)/0.20%(n)	0.42%(g)/0.89%(n) <sup>5</sup>		0.05-0.204
Colonial First State Wholesale Geared Index Global Share <sup>3</sup>	0.52%(g)/1.10%(n) <sup>5</sup>	0.09%(g)/0.20%(n)	0.43%(g)/0.90%(n) <sup>5</sup>		0.05-0.20
Other multi-sector (These investment options are local	ated in the 'Investmer	nt Options Menu' on	pages 43 to 47.)		
Conservative					
AZ Sestante Wholesale Conservative	0.80%1	0.20%	0.53%	$0.07\%^{1}$	0.10
First Sentier Wholesale Conservative	0.82%	0.20%	0.62%		0.10
Perpetual Wholesale Conservative Growth	1.23%	0.20%	1.03%		0.25
Moderate					
AZ Sestante Wholesale Diversified	0.96%1	0.20%	0.64%	$0.12\%^{1}$	0.10
First Sentier Wholesale Balanced	0.92%	0.20%	0.72%		0.15
Perpetual Wholesale Diversified Growth	1.35%	0.20%	1.15%		0.25
Growth					
First Sentier Wholesale Diversified	1.04%	0.20%	0.84%		0.20
Pendal Wholesale Sustainable Balanced	1.19%5	0.20%	0.99%5		0.15
Perpetual Wholesale Balanced Growth	1.37%	0.20%	1.17%		0.25
Diversified real return					
Perpetual Wholesale Diversified Real Return	1.28%5	0.20%	1.08%5		0.15
Schroder Wholesale Real Return	1.33%	0.20%	1.13%		0.20
High growth					
AZ Sestante Wholesale Growth	1.10% <sup>1</sup>	0.20%	0.74%	0.16%1	0.10
First Sentier Wholesale High Growth	1.21%	0.20%	1.01%	0.2070	0.15
Single manager single sector (These investment optic				87)	0.10
Cash and deposits	ns are tocated in the	investment options	Mena on pages 40 to	, 0 , . ,	
FirstRate Wholesale Saver	0.35% to 0.50%	0.35% to 0.50%	0.00%		nil
FirstRate Wholesale Term Deposits	0.00%	0.00%	0.00%		nil
Enhanced cash	0.0070	0.0070	0.0070		THE
First Sentier Wholesale Strategic Cash	0.39%7	0.20%	0.19%		nil
Short duration fixed interest	0.3770	0.2070	0.1770		1111
First Sentier Wholesale Global Credit Income	0.71%	0.20%	0.51%		0.15
Franklin Wholesale Australian Absolute Return Bond	0.71%	0.20%	0.51%		0.10
Kapstream Wholesale Absolute Return Income	0.94%	0.20%	0.74%		0.10
Macquarie Wholesale Income Opportunities	0.82%	0.20%	0.62%		0.15
Perpetual Wholesale Diversified Income	0.96%	0.20%	0.76%		0.15
•				0.250/1	
PM Capital Wholesale Enhanced Yield Schroder Wholesale Absolute Return Income	1.10%1	0.20%	0.55%	0.35%1	0.10
Alternative income	0.92%	0.20%	0.72%		0.20
Acadian Wholesale Defensive Income	0.64%	0.20%	0.44%		0.10
				0.09%1	
First Sentier Wholesale Target Return Income	0.68%1	0.20%	0.39%	U.U9%+	0.15
Pendal Wholesale Monthly Income Plus	1.04%	0.20%	0.84%		0.15
Diversified fixed interest	4.000/	0.2007	0.000/		0.40
Affirmative Wholesale Global Impact Bond	1.00%	0.20%	0.80%		0.10
Brandywine Wholesale Global Income Optimiser	1.01%5	0.20%	0.81%5		0.15
Colchester Wholesale Global Government Bond	0.94%	0.20%	0.74%		0.10
First Sentier Wholesale Diversified Fixed Interest	0.60%	0.20%	0.40%		0.20

Refer to page 22 for footnotes 1–7.

Option name	Total administration and investment fees and costs (p.a.)	Administration fees and costs (p.a.)	Investment fees and costs (p.a.) <sup>2</sup>	Performance fee (p.a.) <sup>1</sup>	Buy/sell spread (%) <sup>6</sup>
PIMCO Wholesale Diversified Fixed Interest	0.83%5	0.20%	0.63%5		0.10
PIMCO Wholesale Global Bond	0.87%	0.20%	0.67%		0.10
T. Rowe Price Wholesale Dynamic Global Bond	0.65%5	0.20%	0.45%5		0.15
UBS Wholesale Diversified Fixed Income	0.79%	0.20%	0.59%		0.15
Australian fixed interest					
First Sentier Wholesale Australian Bond	0.49%	0.20%	0.29%		0.10
Janus Henderson Wholesale Tactical Income	0.70%5	0.20%	0.50%5		0.10
Pendal Wholesale Sustainable Australian Fixed Interest	0.74%5	0.20%	0.54%5		0.10
PIMCO Wholesale Australian Bond	0.75%	0.20%	0.55%		0.10
Western Asset Wholesale Australian Bond	0.67%5	0.20%	0.47%5		0.10
Alternatives					
Aspect Wholesale Absolute Return	1.70% <sup>1,</sup>	0.20%	0.89%	0.61% <sup>1</sup>	nil
Aspect Wholesale Diversified Futures	3.35%1	0.20%	1.55%	1.60%¹	nil
Lower volatility share					
AB Wholesale Managed Volatility Equities	0.80%5	0.20%	0.60%5		0.10
Acadian Wholesale Global Managed Volatility Equity	0.90%	0.20%	0.70%		0.05
First Sentier Wholesale Equity Income	1.24%	0.20%	1.04%		0.05
Merlon Wholesale Australian Share Income	1.19%	0.20%	0.99%		0.15
State Street Wholesale Australian Equity	1.04%	0.20%	0.84%		0.05
Australian share	2.0 . / 0	0.2070	0.0 . 70		0.00
Acadian Wholesale Australian Equity	0.85%	0.20%	0.65%		0.10
Alphinity Wholesale Sustainable Share	1.20%	0.20%	1.00%		0.10
Ausbil Wholesale Active Sustainable Equity	1.04%5	0.20%	0.84%5		0.20
Ausbil Wholesale Australian Active Equity	1.05%	0.20%	0.85%		0.15
Bennelong Wholesale Ex-20 Australian Equities	1.97%1	0.20%	0.96%	0.81%1	0.20
DNR Capital Wholesale Australian Equities High Conviction	1.05%5	0.20%	0.85%5	0.0170	0.20
Fidelity Wholesale Australian Equities	1.11%	0.20%	0.91%		0.10
First Sentier Wholesale Concentrated Australian Share	0.99%	0.20%	0.79%		0.10
First Sentier Wholesale Imputation	0.99%	0.20%	0.79%		0.20
Investors Mutual Wholesale Australian Share	1.24%	0.20%	1.04%		0.20
Lazard Wholesale Select Australian Equity	1.04%	0.20%	0.84%		0.10
Maple-Brown Abbott Wholesale Australian Share	1.24%	0.20%	1.04%		0.10
Pendal Wholesale Australian Share	1.04%	0.20%	0.84%		0.15
Pendal Wholesale Sustainable Australian Share	1.04%	0.20%	0.84%		0.10
Perennial Value Wholesale Australian Share	1.04%	0.20%	0.84%		0.20
Perpetual Wholesale Australian Share	1.27%	0.20%	1.07%		0.15
Perpetual Wholesale Industrial Share	1.25%	0.20%	1.05%		0.15
Realindex Wholesale Australian Share Value	0.64%	0.20%	0.44%		0.05
Schroder Wholesale Australian Equity	1.05%	0.20%	0.85%		0.10
Solaris Wholesale Core Australian Equity	1.04%	0.20%	0.84%		0.15
T. Rowe Price Wholesale Australian Equity	0.99%	0.20%	0.79%		0.10
Tyndall Wholesale Australian Share Income	1.05%	0.20%	0.79%		0.10
WaveStone Wholesale Australian Share					
	1.05%	0.20%	0.85%		0.15
Australian share – small companies	1 1 5 0 / 1	0.20%	0.05%	0.000/1	0.15
Ausbil Wholesale Australian Emerging Leaders	1.15%1	0.20%	0.95%	0.00%1	0.15
Celeste Wholesale Australian Small Companies	1.05%1	0.20%	0.85%	0.00%1	0.30
Eiger Wholesale Australian Small Companies	1.24% <sup>1, 5</sup>	0.20%	1.04%5	0.00%1	0.20
First Sentier Wholesale Australian Small Companies	1.15%	0.20%	0.95%		0.15
First Sentier Wholesale Developing Companies	1.35%	0.20%	1.15%		0.20
First Sentier Wholesale Future Leaders	1.34%	0.20%	1.14%		0.20

Option name	Total administration and investment fees and costs (p.a.)	Administration fees and + costs (p.a.)	Investment fees and costs (p.a.) <sup>2</sup>	+ Performance fee (p.a.) <sup>1</sup>	Buy/sel spread (%) <sup>6</sup>
OC Wholesale Premium Small Companies	1.88%1	0.20%	1.20%	0.48%1	0.20
Realindex Wholesale Australian Small Companies Value	0.84%	0.20%	0.64%		0.05
Global share					
Acadian Wholesale Sustainable Global Equity	1.02%	0.20%	0.82%		0.05
Antipodes Wholesale Global	1.62%1	0.20%	1.39%	0.03%1	0.10
AXA IM Wholesale Sustainable Equity	0.60%5	0.20%	0.40%5		0.10
Baillie Gifford Wholesale Sustainable Growth	1.00%	0.20%	0.80%		0.10
Baillie Gifford Wholesale Long Term Global Growth	1.10%	0.20%	0.90%		0.05
Barrow Hanley Wholesale Global Share	1.34%	0.20%	1.14%		0.10
Epoch Wholesale Global Equity Shareholder Yield	1.35%	0.20%	1.15%		0.05
GQG Partners Wholesale Global Equity	1.00%5	0.20%	0.80%5		0.10
Hyperion Wholesale Global Growth Companies	0.99%1,5	0.20%	0.79%5	0.00%1	0.15
Intermede Wholesale Global Equities	1.19%⁵	0.20%	0.99%5		0.10
Ironbark Royal London Wholesale Concentrated Global Share	1.31%5	0.20%	1.11%5		0.20
Magellan Wholesale Global Share	1.86%1	0.20%	1.40%	0.26%1	0.05
Magellan Wholesale Global Share – Hedged	1.76%1	0.20%	1.40%	0.16%1	0.05
MFS Wholesale Global Equity	1.26%	0.20%	1.06%		0.05
Nanuk Wholesale New World	1.15%5	0.20%	0.95%5		0.20
Pendal Wholesale Concentrated Global Share	1.24%	0.20%	1.04%		0.10
Pendal Wholesale Global Select	<b>1.15</b> % <sup>5</sup>	0.20%	0.95%⁵		0.10
Realindex Wholesale Global Share Value	0.75%	0.20%	0.55%		0.10
Realindex Wholesale Global Share Value – Hedged	0.78%	0.20%	0.58%		0.10
Stewart Investors Wholesale Worldwide Leaders Sustainability	1.25%	0.20%	1.05%		0.10
Stewart Investors Wholesale Worldwide Sustainability	1.05%	0.20%	0.85%		0.10
Talaria Wholesale Global Equity	1.34%5	0.20%	1.14%5		0.20
T. Rowe Price Wholesale Global Equity	1.30%	0.20%	1.10%		0.05
T. Rowe Price Wholesale Global Equity – Hedged	1.29%5	0.20%	1.09%5		0.05
Global share – emerging markets					
Fidelity Wholesale Asia	1.40%5	0.20%	1.20%5		0.20
Pendal Wholesale Global Emerging Market Opportunities	1.60%	0.20%	1.40%		0.15
Platinum Wholesale Asia	1.99%	0.20%	1.79%		0.15
Realindex Wholesale Emerging Markets Value	0.90%	0.20%	0.70%		0.10
Stewart Investors Wholesale Global Emerging Markets Leaders Sustainability	1.25%	0.20%	1.05%		0.15
Specialist share					
Acadian Wholesale Australian Equity Long Short	1.15%	0.20%	0.95%		0.15
Acadian Wholesale Global Equity Long Short	1.31%	0.20%	1.11%		0.05
Bell Wholesale Global Emerging Companies	1.44%5	0.20%	1.24%5		0.15
Colonial First State Wholesale Global Health & Biotechnology	1.22%	0.20%	1.02%		0.05
Colonial First State Wholesale Global Small Companies	1.37%	0.20%	1.17%		0.10
Colonial First State Wholesale Global Technology & Communications	1.22%	0.20%	1.02%		0.05
Janus Henderson Wholesale Global Natural Resources	1.22%	0.20%	1.02%		0.10
Platinum Wholesale International	1.86%	0.20%	1.66%		0.10
PM Capital Wholesale Global Companies	3.34%1	0.20%	1.06%	2.08% <sup>1</sup>	0.25
Sage Capital Wholesale Equity Plus	1.10%1,5	0.20%	0.90%5	0.00%1,5	0.20

Option name	Total administration and investment fees and costs (p.a.)	Administration fees and + costs (p.a.)	Investment fees and costs (p.a.) <sup>2</sup>	Performance fee (p.a.) <sup>1</sup>	Buy/sell spread (%) <sup>6</sup>
Australian property and infrastructure securities					
Dexus Wholesale AREIT	0.99%	0.20%	0.79%		0.15
First Sentier Wholesale Property Securities	0.86%	0.20%	0.66%		0.10
Ironbark Wholesale Property Securities	0.86%	0.20%	0.66%		0.05
Martin Currie Wholesale Real Income	1.04%	0.20%	0.84%		0.10
Pendal Wholesale Property Investment	1.09%	0.20%	0.89%		0.15
Global property and infrastructure securities					
First Sentier Wholesale Global Listed Infrastructure	1.50%	0.20%	1.30%		0.10
First Sentier Wholesale Global Property Securities	1.29%	0.20%	1.09%		0.10
Macquarie Wholesale Global Listed Real Estate	1.25%	0.20%	1.05%		0.15
Magellan Wholesale Infrastructure	1.62%1	0.20%	1.14%	$0.28\%^{1}$	0.10
Quay Wholesale Global Real Estate – Unhedged	1.02% <sup>1, 5</sup>	0.20%	0.82%5	0.00%1,5	0.15
Resolution Capital Wholesale Global Property Securities	1.44%5	0.20%	1.24%5		0.10
Geared					
Acadian Wholesale Geared Australian Equity <sup>3</sup>	0.98%(g)/2.19%(n)	0.09%(g)/0.20%(n)	0.89%(g)/1.99%(n)		0.10-0.304
Acadian Wholesale Geared Sustainable Global Equity <sup>3</sup>	1.24%(g)/2.73%(n)	0.09%(g)/0.20%(n)	1.15%(g)/2.53%(n)		0.05-0.154
First Sentier Wholesale Geared Share <sup>3</sup>	1.05%(g)/2.24%(n)	0.09%(g)/0.20%(n)	0.96%(g)/2.04%(n)		0.20-0.504

These figures are inclusive of the net effect of GST and any related GST credits.

- 1 Refer to pages 33 to 35 for more details on the different types of performance fees, how they have been calculated and how they have been estimated in the assessment of fees and costs. This estimate is generally based on the average of the performance fees charged in the five previous financial years to 30 June 2022. As past performance is not a reliable indicator of future performance, the performance fee charged in the future may differ.
- 2 The fees and costs are estimates based on the costs incurred in the previous financial year. This excludes any performance fee which is shown separately in the next column.
- 3 The figures shown above for the geared share options express the investment and Total administration and investment fees and costs as a percentage of both the gross (g) and net (n) assets. Gross assets include assets acquired from borrowings and net assets exclude assets acquired from borrowings. The net fees reflect the level of gearing as a percentage at 30 June 2022. Your investment returns will reduce by the net Total administration and investment fees and costs. The net investment fees and costs will vary in line with the gearing level of the option. Borrowings include any exposure to borrowings from an option investing directly or indirectly into another managed investment scheme that borrows.
- 4 Buy/sell spreads depend on the specific gearing level of the option.
- 5 These options have not been in existence for 12 months (as at 30 June 2022). For these options, these are estimated figures. For any options with performance fees, we assume no outperformance.
- 6 These spreads may change without notice to you to reflect changing market conditions. Please refer to the 'Product Update' section of our website at www.cfs.com.au/product-updates for any changes to buy/sell spreads.
- 7 This fee has been temporarily reduced to 0.29% until 1 May 2023.

### Fees and costs – FirstChoice Wholesale Retirement Pension

Option name	Total administration and investment fees and costs (p.a.)	= fees and +	Investment fees and costs (p.a.) <sup>2</sup>	+ Performance fee (p.a.) <sup>1</sup>	Buy/sell spread (%) <sup>6</sup>
FirstChoice Multi-manager multi-sector (These invest	ment options are loca	ated in the 'Investme	ent Options Menu'	on pages 24 to 2	5.)
FirstChoice Wholesale Defensive	0.92%	0.20%	0.72%		0.15
FirstChoice Wholesale Conservative	1.01% <sup>1</sup>	0.20%	0.79%	0.02%1	0.15
FirstChoice Wholesale Diversified	1.06%1	0.20%	0.83%	0.03%1	0.15
FirstChoice Wholesale Moderate	1.09%1	0.20%	0.86%	0.03%1	0.15
FirstChoice Wholesale Balanced	1.12%1	0.20%	0.89%	0.03%1	0.15
FirstChoice Wholesale Growth	1.16% <sup>1</sup>	0.20%	0.92%	0.04%1	0.15
FirstChoice Wholesale High Growth	1.21%	0.20%	1.01%		0.15
FirstChoice Wholesale Geared Growth Plus <sup>3</sup>	1.13%(g)/2.36%(n)	0.10%(g)/0.20%(n)		n)	0.10-0.3
FirstChoice Lifestage (These investment options are lo				-	
FirstChoice Wholesale Lifestage 1945–49	0.62%5	0.20%	0.42%5		0.10
FirstChoice Wholesale Lifestage 1950–54	0.62%5	0.20%	0.42%5		0.10
FirstChoice Wholesale Lifestage 1955–59	0.62%5	0.20%	0.42%5		0.10
FirstChoice Wholesale Lifestage 1960–64	0.62%5	0.20%	0.42%5		0.10
FirstChoice Multi-manager single sector (These invest				on nages 29 to 3	
FirstChoice Wholesale Fixed Interest	0.82%	0.20%	0.62%	o pages 27 to 6	0.20
FirstChoice Wholesale Alternatives	2.00%1	0.20%	1.35%	0.45%1	0.10
FirstChoice Wholesale Australian Share	1.04%	0.20%	0.84%	0.4370	0.15
FirstChoice Wholesale Australian Small Companies	1.34%	0.20%	1.14%		0.20
FirstChoice Wholesale Global Share	1.42%	0.20%	1.22%		0.10
	1.42%	0.20%	1.22%		0.10
FirstChoice Wholesale Global Share – Hedged FirstChoice Wholesale Asian Share	1.42%	0.20%	1.37%		0.10
	1.55%	0.20%	1.35%		0.20
FirstChoice Wholesale Emerging Markets					
FirstChoice Wholesale Property Securities	0.94%	0.20%	0.74%		0.20
FirstChoice Wholesale Global Property Securities	1.31%	0.20%	1.11%		0.10
FirstChoice Wholesale Global Infrastructure Securities	1.28%	0.20%	1.08%	`	0.10
FirstChoice Wholesale Geared Australian Share <sup>3</sup>	1.02%(g)/2.22%(n)				0.05-0.1
FirstChoice Wholesale Geared Global Share <sup>3</sup>	1.18%(g)/1.79%(n)	•		1)	0.10-0.1
CFS ETF Exposure Series (These investment options a					
CFS ETF Exposure Series: Physical Gold	0.65%5	0.20%	0.45%5		0.10
CFS ETF Exposure Series: All-World ex-US Shares	0.32%5	0.20%	0.12%5		0.10
CFS ETF Exposure Series: US Shares	0.29%5	0.20%	0.09%⁵		0.10
CFS Sustainability (This investment option is located i		, 0	-		
CFS Thrive+ Sustainable Growth	1.03%1,5	0.20%	0.69%5	0.14% <sup>1, 5</sup>	0.10
Colonial First State Enhanced Index Series (These inv	estment options are	located in the 'Inves	tment Options Mer	ıu' on pages 36 t	o 37.)
Colonial First State Wholesale Enhanced Index Conservative	0.65%	0.20%	0.45%		0.10
Colonial First State Wholesale Enhanced Index Diversified	0.69%	0.20%	0.49%		0.10
Colonial First State Wholesale Enhanced Index Moderate	0.71%	0.20%	0.51%		0.10
Colonial First State Wholesale Enhanced Index Balanced	0.73%	0.20%	0.53%		0.10
Colonial First State Wholesale Enhanced Index Growth	0.76%	0.20%	0.56%		0.10
Colonial First State Wholesale Enhanced Index High Growth	0.80%	0.20%	0.60%		0.10
Colonial First State Index Series (These investment opt	ions are located in the	'Investment Options	s Menu' on pages 38	3 to 42.)	
Colonial First State Wholesale Index Conservative	0.34%	0.20%	0.14%		0.05
Colonial First State Wholesale Index Diversified	0.34%	0.20%	0.14%		0.05
Colonial First State Wholesale Index Moderate	0.34%	0.20%	0.14%		0.10
Colonial First State Wholesale Index Balanced	0.35%	0.20%	0.15%		0.10
Colonial First State Wholesale Index Growth	0.35%	0.20%	0.15%		0.10
Colonial First State Wholesale Index High Growth	0.35%	0.20%	0.15%		0.05

Refer to page 27 for footnotes 1–7.

Option name	Total administration and investment fees and costs (p.a.)	Administration fees and + costs (p.a.)	Investment fees + and costs (p.a.) <sup>2</sup>	Performance fee (p.a.)¹	Buy/sell spread (%) <sup>6</sup>
Colonial First State Wholesale Index Global Bond	0.35%	0.20%	0.15%		0.10
Colonial First State Wholesale Index Australian Share	0.34%	0.20%	0.14%		0.05
Colonial First State Wholesale Index Global Share	0.35%	0.20%	0.15%		0.05
Colonial First State Wholesale Index Global Share – Hedged	0.36%	0.20%	0.16%		0.05
Colonial First State Wholesale Index Property Securities	0.34%	0.20%	0.14%		0.05
Colonial First State Wholesale Index Global Property Securities	0.35%	0.20%	0.15%		0.05
Colonial First State Wholesale Index Global Listed Infrastructure Securities	0.35%	0.20%	0.15%		0.05
Colonial First State Wholesale Geared Index Australian Share³	0.51%(g)/1.09%(n) <sup>5</sup>	0.09%(g)/0.20%(n)	0.42%(g)/0.89%(n) <sup>5</sup>		0.05-0.20
Colonial First State Wholesale Geared Index Global Share <sup>3</sup>	0.52%(g)/1.10%(n) <sup>5</sup>	0.09%(g)/0.20%(n)	0.43%(g)/0.90%(n) <sup>5</sup>		0.05-0.20
Other multi-sector (These investment options are local	ted in the 'Investmer	nt Options Menu' on	pages 43 to 47.)		
Conservative					
AZ Sestante Wholesale Conservative	0.80%1	0.20%	0.53%	0.07%1	0.10
First Sentier Wholesale Conservative	0.82%	0.20%	0.62%		0.10
Perpetual Wholesale Conservative Growth	1.22%	0.20%	1.02%		0.25
Moderate					
AZ Sestante Wholesale Diversified	0.96%1	0.20%	0.64%	0.12%1	0.10
First Sentier Wholesale Balanced	0.92%	0.20%	0.72%		0.15
Perpetual Wholesale Diversified Growth	1.35%	0.20%	1.15%		0.25
Growth					
First Sentier Wholesale Diversified	1.03%	0.20%	0.83%		0.20
Pendal Wholesale Sustainable Balanced	1.19%5	0.20%	0.99%5		0.15
Perpetual Wholesale Balanced Growth	1.37%	0.20%	1.17%		0.25
Diversified real return					
Perpetual Wholesale Diversified Real Return	1.28%5	0.20%	1.08%5		0.15
Schroder Wholesale Real Return	1.33%	0.20%	1.13%		0.20
High growth					
AZ Sestante Wholesale Growth	1.10% <sup>1</sup>	0.20%	0.74%	0.16%1	0.10
First Sentier Wholesale High Growth	1.19%	0.20%	0.99%		0.15
Single manager single sector (These investment option				to 87.)	
Cash and deposits			a riena en pages ie		
FirstRate Cash Non-Auto-rebalancing	0.35% to 0.50%	0.35% to 0.50%	0.00%		nil
FirstRate Wholesale Saver	0.35% to 0.50%	0.35% to 0.50%	0.00%		nil
FirstRate Wholesale Term Deposits	0.00%	0.00%	0.00%		nil
Enhanced cash	0.0070	0.0070	0.0070		****
First Sentier Wholesale Strategic Cash	0.39%7	0.20%	0.19%		nil
Short duration fixed interest					
First Sentier Wholesale Global Credit Income	0.71%	0.20%	0.51%		0.15
Franklin Wholesale Australian Absolute Return Bond	0.78%5	0.20%	0.58%5		0.10
Kapstream Wholesale Absolute Return Income	0.94%	0.20%	0.74%		0.10
Macquarie Wholesale Income Opportunities	0.82%	0.20%	0.62%		0.15
Perpetual Wholesale Diversified Income	0.96%	0.20%	0.76%		0.15
PM Capital Wholesale Enhanced Yield	1.13%¹	0.20%	0.55%	0.38%1	0.10
FM Cabital WildeSale Ellianced field	,		0.72%	0.0070	0.20
	0.92%	(1.50%			
Schroder Wholesale Absolute Return Income	0.92%	0.20%	0.7270		0.20
Schroder Wholesale Absolute Return Income Alternative income					
Schroder Wholesale Absolute Return Income	0.92% 0.64% 0.66% <sup>1</sup>	0.20%	0.44%	0.07%1	0.10

Option name	Total administration and investment fees and costs (p.a.)	Administration fees and + costs (p.a.)	Investment fees and costs (p.a.) <sup>2</sup>	Performance fee (p.a.) <sup>1</sup>	Buy/sell spread (%) <sup>6</sup>
Diversified fixed interest					
Affirmative Wholesale Global Impact Bond	1.01%	0.20%	0.81%		0.10
Brandywine Wholesale Global Income Optimiser	1.02%5	0.20%	0.82%5		0.15
Colchester Wholesale Global Government Bond	0.94%	0.20%	0.74%		0.10
First Sentier Wholesale Diversified Fixed Interest	0.60%	0.20%	0.40%		0.20
PIMCO Wholesale Diversified Fixed Interest	0.83%5	0.20%	0.63%5		0.10
PIMCO Wholesale Global Bond	0.87%	0.20%	0.67%		0.10
T. Rowe Price Wholesale Dynamic Global Bond	0.65%5	0.20%	0.45%5		0.15
UBS Wholesale Diversified Fixed Income	0.79%	0.20%	0.59%		0.15
Australian fixed interest					
First Sentier Wholesale Australian Bond	0.49%	0.20%	0.29%		0.10
Janus Henderson Wholesale Tactical Income	0.70%5	0.20%	0.50%5		0.10
Pendal Wholesale Sustainable Australian Fixed Interest	0.74%5	0.20%	0.54%5		0.10
PIMCO Wholesale Australian Bond	0.75%	0.20%	0.55%		0.10
Western Asset Wholesale Australian Bond	0.67%5	0.20%	0.47%5		0.10
Alternatives					
Aspect Wholesale Absolute Return	1.71%1	0.20%	0.88%	0.63%1	nil
Aspect Wholesale Diversified Futures	3.25%1	0.20%	1.53%	1.52% <sup>1</sup>	nil
Lower volatility share					
AB Wholesale Managed Volatility Equities	0.80%5	0.20%	0.60%5		0.10
Acadian Wholesale Global Managed Volatility Equity	0.89%	0.20%	0.69%		0.05
First Sentier Wholesale Equity Income	1.24%	0.20%	1.04%		0.05
Merlon Wholesale Australian Share Income	1.19%	0.20%	0.99%		0.15
State Street Wholesale Australian Equity	1.04%	0.20%	0.84%		0.05
Australian share	_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	0.2070	0.0		0.00
Acadian Wholesale Australian Equity	0.84%	0.20%	0.64%		0.10
Alphinity Wholesale Sustainable Share	1.19%	0.20%	0.99%		0.10
Ausbil Wholesale Active Sustainable Equity	1.04%5	0.20%	0.84%5		0.20
Ausbil Wholesale Australian Active Equity	1.04%	0.20%	0.84%		0.15
Bennelong Wholesale Ex-20 Australian Equities	2.01%1	0.20%	0.94%	0.87%1	0.20
DNR Capital Wholesale Australian Equities High Conviction	1.05%5	0.20%	0.85%5		0.20
Fidelity Wholesale Australian Equities	1.09%	0.20%	0.89%		0.10
First Sentier Wholesale Concentrated Australian Share	0.99%	0.20%	0.79%		0.10
First Sentier Wholesale Imputation	0.99%	0.20%	0.79%		0.20
Investors Mutual Wholesale Australian Share	1.24%	0.20%	1.04%		0.20
Lazard Wholesale Select Australian Equity	1.04%	0.20%	0.84%		0.10
Maple-Brown Abbott Wholesale Australian Share	1.24%	0.20%	1.04%		0.10
Pendal Wholesale Australian Share	1.04%	0.20%	0.84%		0.15
Pendal Wholesale Sustainable Australian Share	1.04%	0.20%	0.84%		0.10
Perennial Value Wholesale Australian Share	1.04%	0.20%	0.84%		0.20
Perpetual Wholesale Australian Share	1.26%	0.20%	1.06%		0.15
Perpetual Wholesale Industrial Share	1.25%	0.20%	1.05%		0.15
Realindex Wholesale Australian Share Value	0.64%	0.20%	0.44%		0.05
Schroder Wholesale Australian Equity	1.04%	0.20%	0.84%		0.10
Solaris Wholesale Core Australian Equity	1.04%	0.20%	0.84%		0.15
T. Rowe Price Wholesale Australian Equity	0.99%	0.20%	0.79%		0.10
Tyndall Wholesale Australian Share Income	1.04%5	0.20%	0.84%5		0.20
WaveStone Wholesale Australian Share	1.04%	0.20%	0.84%		0.20

Option name	Total administration and investment fees and costs (p.a.)	Administration fees and costs (p.a.)	Investment fees and costs (p.a.) <sup>2</sup>	+ Performance fee (p.a.) <sup>1</sup>	Buy/sell spread (%) <sup>6</sup>
Australian share – small companies					
Ausbil Wholesale Australian Emerging Leaders	1.22%1	0.20%	0.94%	0.08%1	0.15
Celeste Wholesale Australian Small Companies	1.04%1	0.20%	0.84%	0.00%1	0.30
Eiger Wholesale Australian Small Companies	1.24%1,5	0.20%	1.04%5	0.00%1	0.20
First Sentier Wholesale Australian Small Companies	1.14%	0.20%	0.94%		0.15
First Sentier Wholesale Developing Companies	1.34%	0.20%	1.14%		0.20
First Sentier Wholesale Future Leaders	1.34%	0.20%	1.14%		0.20
OC Wholesale Premium Small Companies	1.97%1	0.20%	1.19%	0.58%1	0.20
Realindex Wholesale Australian Small Companies Value	0.84%	0.20%	0.64%		0.05
Global share					
Acadian Wholesale Sustainable Global Equity	1.00%	0.20%	0.80%		0.05
Antipodes Wholesale Global	1.61%1	0.20%	1.38%	0.03%1	0.10
AXA IM Wholesale Sustainable Equity	0.60%5	0.20%	0.40%5		0.10
Baillie Gifford Wholesale Sustainable Growth	1.00%5	0.20%	0.80%5		0.10
Baillie Gifford Wholesale Long Term Global Growth	1.09%	0.20%	0.89%		0.05
Barrow Hanley Wholesale Global Share	1.34%	0.20%	1.14%		0.10
Epoch Wholesale Global Equity Shareholder Yield	1.34%	0.20%	1.14%		0.05
GQG Partners Wholesale Global Equity	1.00%5	0.20%	0.80%5		0.10
Hyperion Wholesale Global Growth Companies	0.99%5	0.20%	0.79%5	0.00%1	0.15
Intermede Wholesale Global Equities	1.19%5	0.20%	0.99%5		0.10
Ironbark Royal London Wholesale Concentrated Global Share	1.29%5	0.20%	1.09%5		0.20
Magellan Wholesale Global Share	1.84%1	0.20%	1.39%	0.25%1	0.05
Magellan Wholesale Global Share – Hedged	1.75%1	0.20%	1.39%	0.16%1	0.05
MFS Wholesale Global Equity	1.24%	0.20%	1.04%		0.05
Nanuk Wholesale New World	1.15%5	0.20%	0.95%5		0.20
Pendal Wholesale Concentrated Global Share	1.24%	0.20%	1.04%		0.10
Pendal Wholesale Global Select	1.15%5	0.20%	0.95%5		0.10
Realindex Wholesale Global Share Value	0.75%	0.20%	0.55%		0.10
Realindex Wholesale Global Share Value – Hedged	0.77%	0.20%	0.57%		0.10
Stewart Investors Wholesale Worldwide Leaders Sustainability	1.19%	0.20%	0.99%		0.10
Stewart Investors Wholesale Worldwide Sustainability	1.04%	0.20%	0.84%		0.10
Talaria Wholesale Global Equity	1.34%5	0.20%	1.14%5		0.20
T. Rowe Price Wholesale Global Equity	1.29%	0.20%	1.09%		0.05
T. Rowe Price Wholesale Global Equity – Hedged	1.29%5	0.20%	1.09%5		0.05
Global share – emerging markets					
Fidelity Wholesale Asia	1.40%5	0.20%	1.20%5		0.20
Pendal Wholesale Global Emerging Market Opportunities	1.59%	0.20%	1.39%		0.15
Platinum Wholesale Asia	1.98%	0.20%	1.78%		0.15
Realindex Wholesale Emerging Markets Value	0.90%	0.20%	0.70%		0.10
Stewart Investors Wholesale Global Emerging Markets Leaders Sustainability	1.25%	0.20%	1.05%		0.15
Specialist share					
Acadian Wholesale Australian Equity Long Short	1.13%	0.20%	0.93%		0.15
Acadian Wholesale Global Equity Long Short	1.29%	0.20%	1.09%		0.05
Bell Wholesale Global Emerging Companies	1.44%5	0.20%	1.24%5		0.15
Colonial First State Wholesale Global Health & Biotechnology	1.19%	0.20%	0.99%		0.05
Colonial First State Wholesale Global Small Companies	1.37%	0.20%	1.17%		0.10

Option name	Total administration and investment fees and costs (p.a.)	Administration  = fees and costs (p.a.)	Investment fees and costs (p.a.) <sup>2</sup>	+ Performance fee (p.a.) <sup>1</sup>	Buy/sell spread (%) <sup>6</sup>
Colonial First State Wholesale Global Technology & Communications	1.19%	0.20%	0.99%		0.05
Janus Henderson Wholesale Global Natural Resources	1.19%	0.20%	0.99%		0.10
Platinum Wholesale International	1.85%	0.20%	1.65%		0.10
PM Capital Wholesale Global Companies	3.19%1	0.20%	1.04%	$1.95\%^{1}$	0.25
Sage Capital Wholesale Equity Plus	1.10%1,5	0.20%	0.90%5	$0.00\%^{1,5}$	0.20
Australian property and infrastructure securities					
Dexus Wholesale AREIT	0.99%	0.20%	0.79%		0.15
First Sentier Wholesale Property Securities	0.84%	0.20%	0.64%		0.10
Ironbark Wholesale Property Securities	0.84%	0.20%	0.64%		0.05
Martin Currie Wholesale Real Income	1.04%	0.20%	0.84%		0.10
Pendal Wholesale Property Investment	1.09%	0.20%	0.89%		0.15
Global property and infrastructure securities					
First Sentier Wholesale Global Listed Infrastructure	1.50%	0.20%	1.30%		0.10
First Sentier Wholesale Global Property Securities	1.29%	0.20%	1.09%		0.10
Macquarie Wholesale Global Listed Real Estate	1.24%	0.20%	1.04%		0.15
Magellan Wholesale Infrastructure	1.62%1	0.20%	1.14%	$0.28\%^{1}$	0.10
Quay Wholesale Global Real Estate – Unhedged	1.02%1,5	0.20%	0.82%5	$0.00\%^{1,5}$	0.15
Resolution Capital Wholesale Global Property Securities	1.45% <sup>5</sup>	0.20%	1.25%5		0.10
Geared					
Acadian Wholesale Geared Australian Equity <sup>3</sup>	0.98%(g)/2.18%(n)	0.09%(g)/0.20%(n)	0.89%(g)/1.98%(n)	)	0.10-0.304
Acadian Wholesale Geared Sustainable Global Equity <sup>3</sup>	1.24%(g)/2.71%(n)	0.09%(g)/0.20%(n)	1.15%(g)/2.51%(n)	)	0.05-0.154
First Sentier Wholesale Geared Share <sup>3</sup>	1.05%(g)/2.19%(n)	0.10%(g)/0.20%(n)	0.95%(g)/1.99%(n)	)	0.20-0.504

These figures are inclusive of the net effect of GST and any related GST credits.

- 1 Refer to pages 33 to 35 for more details on the different types of performance fees, how they have been calculated and how they have been estimated in the assessment of fees and costs. This estimate is generally based on the average of the performance fees charged in the five previous financial years to 30 June 2022. As past performance is not a reliable indicator of future performance, the performance fee charged in the future may differ.
- 2 The fees and costs are estimates based on the costs incurred in the previous financial year. This excludes any performance fee which is shown separately in the next column.
- 3 The figures shown above for the geared share options express the investment and Total administration and investment fees and costs as a percentage of both the gross (g) and net (n) assets. Gross assets include assets acquired from borrowings and net assets exclude assets acquired from borrowings. The net fees reflect the level of gearing as a percentage at 30 June 2022. Your investment returns will reduce by the net Total administration and investment fees and costs. The net investment fees and costs will vary in line with the gearing level of the option. Borrowings include any exposure to borrowings from an option investing directly or indirectly into another managed investment scheme that borrows.
- 4 Buy/sell spreads depend on the specific gearing level of the option.
- 5 These options have not been in existence for 12 months (as at 30 June 2022). For these options, these are estimated figures. For any options with performance fees, we assume no outperformance.
- 6 These spreads may change without notice to you to reflect changing market conditions. Please refer to the 'Product Update' section of our website at www.cfs.com.au/product-updates for any changes to buy/sell spreads.
- 7 This fee has been temporarily reduced to 0.29% until 1 May 2023.

### Fees and costs – FirstChoice Wholesale Pre-Retirement Pension

Option name	Total administration and investment fees and costs (p.a.)	Administration fees and costs (p.a.)	Investment fees and costs (p.a.) <sup>2</sup>	+ Performance fee (p.a.) <sup>1</sup>	Buy/sell spread (%) <sup>5</sup>
FirstChoice Multi-manager multi-sector (These inves	stment options are loca	ated in the 'Inves	tment Options Menu'	on pages 24 to 2	5.)
FirstChoice Wholesale TTR Defensive	0.92%	0.20%	0.72%		0.15
FirstChoice Wholesale TTR Conservative	1.01%1	0.20%	0.79%	$0.02\%^{1}$	0.15
FirstChoice Wholesale TTR Diversified	1.06%1	0.20%	0.83%	0.03%1	0.15
FirstChoice Wholesale TTR Moderate	1.08%1	0.20%	0.85%	0.03%1	0.15
FirstChoice Wholesale TTR Balanced	1.12%1	0.20%	0.89%	0.03%1	0.15
FirstChoice Wholesale TTR Growth	1.16%1	0.20%	0.92%	0.04%1	0.15
FirstChoice Wholesale TTR High Growth	1.21%	0.20%	1.01%		0.15
FirstChoice Multi-manager single-sector (These inve	stment options are loc	ated in the 'Inve	stment Options Menu	on pages 29 to 3	3.)
FirstChoice Wholesale TTR Fixed Interest	0.82%	0.20%	0.62%		0.20
FirstChoice Wholesale TTR Alternatives	2.01%1	0.20%	1.36%	0.45%1	0.10
FirstChoice Wholesale TTR Australian Share	1.04%	0.20%	0.84%		0.15
FirstChoice Wholesale TTR Australian Small Companies	1.35%	0.20%	1.15%		0.20
FirstChoice Wholesale TTR Global Share	1.43%	0.20%	1.23%		0.10
FirstChoice Wholesale TTR Emerging Markets	1.55%	0.20%	1.35%		0.20
FirstChoice Wholesale TTR Property Securities	0.95%	0.20%	0.75%		0.20
FirstChoice Wholesale TTR Global Infrastructure	1.28%	0.20%	1.08%		0.10
Securities	1.2070	0.2070	1.0070		0.10
CFS Sustainability (This investment option is located	in the 'Investment Op	tions Menu' on p	age 35.)		
CFS TTR Thrive+ Sustainable Growth	1.03%1,7	0.20%	0.69%7	0.14%1,7	0.10
Colonial First State Enhanced Index Series (These inv	vestment options are l	ocated in the 'Inv	estment Options Mer	nu' on pages 36 to	37.)
Colonial First State Wholesale TTR Enhanced Index Conservative	0.65%	0.20%	0.45%		0.10
Colonial First State Wholesale TTR Enhanced Index Diversified	0.69%	0.20%	0.49%		0.10
Colonial First State Wholesale TTR Enhanced Index Moderate	0.71%	0.20%	0.51%		0.10
Colonial First State Wholesale TTR Enhanced Index Balanced	0.73%	0.20%	0.53%		0.10
Colonial First State Wholesale TTR Enhanced Index Growth	0.76%	0.20%	0.56%		0.10
Colonial First State Wholesale TTR Enhanced Index High Growth	0.80%	0.20%	0.60%		0.10
Colonial First State Index Series (These investment o	options are located in t	the 'Investment C	ptions Menu' on pag	es 38 to 42.)	
Colonial First State Wholesale TTR Index Conservative	0.34%7	0.20%	0.14%7		0.05
Colonial First State Wholesale TTR Index Diversified	0.34%7	0.20%	$0.14\%^{7}$		0.05
Colonial First State Wholesale TTR Index Moderate	0.34%7	0.20%	0.14%7		0.10
Colonial First State Wholesale TTR Index Balanced	0.35%7	0.20%	0.15%7		0.10
Colonial First State Wholesale TTR Index Growth	0.35%7	0.20%	0.15%7		0.10
Colonial First State Wholesale TTR Index High Growth	0.35%7	0.20%	0.15%7		0.05
Colonial First State Wholesale TTR Index Australian Bond	0.34%7	0.20%	0.14%7		0.10
Colonial First State Wholesale TTR Index Global Bond	0.35%7	0.20%	0.15%7		0.10
Colonial First State Wholesale TTR Index Australian Share	0.34%	0.20%	0.14%		0.05
Colonial First State Wholesale TTR Index Global Share	0.35%	0.20%	0.15%		0.05
Colonial First State Wholesale TTR Index Global Share – Hedged		0.20%	0.16%		0.05
Colonial First State Wholesale TTR Index Property Securities	0.34%	0.20%	0.14%		0.05
Colonial First State Wholesale TTR Index Global Property Securities	0.35%7	0.20%	0.15%7		0.05
		0.20%	0.15%7		

Option name	Total administration and investment fees and costs (p.a.)	Administration fees and + costs (p.a.)	Investment fees and costs (p.a.) <sup>2</sup>	+ Performance fee (p.a.) <sup>1</sup>	Buy/sel spread (%) <sup>5</sup>
Other multi-sector (These investment options are loc			<u> </u>	· · · · · · · · · · · · · · · · · · ·	(70)
Conservative			. pages is to i.i.,		
AZ Sestante Wholesale TTR Conservative	0.73%1,7	0.20%	0.53%7	0.00%1	0.10
First Sentier Wholesale TTR Conservative	0.82%7	0.20%	0.62%	0.0070	0.10
Perpetual Wholesale TTR Conservative Growth	1.22%	0.20%	1.02%		0.25
Moderate	1.22 /0	0.2070	1.0270		0.23
AZ Sestante Wholesale TTR Diversified	0.96%1	0.20%	0.64%	0.12%1	0.10
First Sentier Wholesale TTR Balanced	0.92%7	0.20%	$0.72\%^{7}$		0.15
Perpetual Wholesale TTR Diversified Growth	1.35%7	0.20%	1.15%7		0.25
Growth					
First Sentier Wholesale TTR Diversified	1.03%7	0.20%	0.83%7		0.20
Perpetual Wholesale TTR Balanced Growth	1.37%7	0.20%	$1.17\%^{7}$		0.25
Diversified real return					
Perpetual Wholesale TTR Diversified Real Return	1.28%7	0.20%	1.08%7		0.15
Schroder Wholesale TTR Real Return	1.33%	0.20%	1.13%		0.20
High growth					
AZ Sestante Wholesale TTR Growth	1.10%1,7	0.20%	0.74%7	0.16%1	0.10
Single manager single sector (These investment opti	ons are located in the	Investment Option	s Menu' on pages 4	48 to 87.)	
Cash and deposits					
FirstRate Wholesale TTR Saver	0.35 to 0.50%	0.35 to 0.50%	0.00%		nil
Enhanced cash					
First Sentier Wholesale TTR Strategic Cash	0.39%6	0.20%	0.19%		nil
Short duration fixed interest					
First Sentier Wholesale TTR Global Credit Income	0.71%7	0.20%	0.51%7		0.15
Franklin Wholesale TTR Australian Absolute Return Bond	0.79%7	0.20%	0.59%7		0.10
Kapstream Wholesale TTR Absolute Return Income	0.94%	0.20%	0.74%		0.10
Macquarie Wholesale TTR Income Opportunities	0.82%	0.20%	0.62%		0.15
Perpetual Wholesale TTR Diversified Income	0.96%	0.20%	0.76%		0.15
PM Capital Wholesale TTR Enhanced Yield	1.06% <sup>1</sup>	0.20%	0.55%	0.31%1	0.10
Schroder Wholesale TTR Absolute Return Income	0.92%	0.20%	0.72%		0.20
Alternative income					
Acadian Wholesale TTR Defensive Income	0.64%	0.20%	0.44%		0.10
Pendal Wholesale TTR Monthly Income Plus	1.04%	0.20%	0.84%		0.15
Diversified fixed interest		0.2070	0.0 . 7.0		0.20
Brandywine Wholesale TTR Global Income Optimiser	1.02%7	0.20%	0.82%7		0.15
Colchester Wholesale TTR Global Government Bond	0.94%	0.20%	0.74%		0.10
First Sentier Wholesale TTR Diversified Fixed Interest	0.60%7	0.20%	0.40%7		0.20
PIMCO Wholesale TTR Diversified Fixed Interest	0.83%7	0.20%	0.63%		0.10
PIMCO Wholesale TTR Global Bond	0.87%	0.20%	0.67%		0.10
T. Rowe Price Wholesale TTR Dynamic Global Bond	0.65%	0.20%	0.45%		0.15
UBS Wholesale TTR Diversified Fixed Income	0.79%	0.20%	0.59%		0.15
Australian fixed interest	3.770	3.2070	3.3770		0.13
First Sentier Wholesale TTR Australian Bond	0.49% <sup>7</sup>	0.20%	0.29%7		0.10
Janus Henderson Wholesale TTR Tactical Income	0.49%	0.20%	0.29%		0.10
Pendal Wholesale TTR Sustainable Australian Fixed Interest	0.74%	0.20%	0.54% <sup>7</sup>		0.10
PIMCO Wholesale TTR Australian Bond	0.75%	0.20%	0.55%		0.10
	0.75%	0.20%	0.55%		
Western Asset Wholesale TTR Australian Bond	0.0770	0.2070	0.47%		0.10

Option name	Total administration and investment fees and costs (p.a.)	Administration fees and + costs (p.a.)	Investment fees and costs (p.a.) <sup>2</sup>	+ Performance fee (p.a.) <sup>1</sup>	Buy/sell spread (%) <sup>5</sup>
Alternatives					
Aspect Wholesale TTR Diversified Futures	3.19%1	0.20%	1.55%	1.44% <sup>1</sup>	nil
Lower volatility share					
Acadian Wholesale TTR Global Managed Volatility Equity	0.89%7	0.20%	0.69%7		0.05
First Sentier Wholesale TTR Equity Income	1.25%	0.20%	1.05%		0.05
Merlon Wholesale TTR Australian Share Income	1.19%	0.20%	0.99%		0.15
State Street Wholesale TTR Australian Equity	1.04%7	0.20%	0.84%7		0.05
Australian share					
Alphinity Wholesale TTR Sustainable Share	1.19%7	0.20%	0.99%7		0.10
Ausbil Wholesale TTR Australian Active Equity	1.04%7	0.20%	0.84%7		0.15
Bennelong Wholesale TTR Ex-20 Australian Equities	1.98%1	0.20%	0.96%	0.82%1	0.20
DNR Capital Wholesale TTR Australian Equities High Conviction	1.05%7	0.20%	0.85%7		0.20
Fidelity Wholesale TTR Australian Equities	1.10%	0.20%	0.90%		0.10
First Sentier Wholesale TTR Concentrated Australian Share	0.99%7	0.20%	0.79%7		0.10
First Sentier Wholesale TTR Imputation	0.99%7	0.20%	$0.79\%^{7}$		0.20
Investors Mutual Wholesale TTR Australian Share	1.24%	0.20%	1.04%		0.20
Lazard Wholesale TTR Select Australian Equity	1.04%	0.20%	0.84%		0.10
Pendal Wholesale TTR Australian Share	1.04%7	0.20%	0.84%7		0.15
Perennial Value Wholesale TTR Australian Share	1.04%7	0.20%	0.84%7		0.20
Perpetual Wholesale TTR Australian Share	1.26%7	0.20%	1.06%7		0.15
Perpetual Wholesale TTR Industrial Share	1.25%7	0.20%	1.05%7		0.15
Realindex Wholesale TTR Australian Share Value	0.64%	0.20%	0.44%		0.05
Schroder Wholesale TTR Australian Equity	1.05%	0.20%	0.85%		0.10
T. Rowe Price Wholesale TTR Australian Equity	0.99%7	0.20%	$0.79\%^{7}$		0.10
WaveStone Wholesale TTR Australian Share	1.05%	0.20%	0.85%		0.15
Australian share – small companies					
Ausbil Wholesale TTR Australian Emerging Leaders	1.15% <sup>1</sup>	0.20%	0.95%	0.00%1	0.15
First Sentier Wholesale TTR Australian Small Companies	<b>1.14%</b> <sup>7</sup>	0.20%	0.94%7		0.15
OC Wholesale TTR Premium Small Companies Global share	1.76%1	0.20%	1.20%	0.36%1	0.20
AXA IM Wholesale TTR Sustainable Equity	0.60%7	0.20%	0.40%7		0.10
Baillie Gifford Wholesale TTR Long Term Global Growth	1.09%7	0.20%	0.89%7		0.05
Barrow Hanley Wholesale TTR Global Share	1.34%7	0.20%	1.14%7		0.10
Epoch Wholesale TTR Global Equity Shareholder Yield	1.35%	0.20%	1.15%		0.05
GQG Partners Wholesale TTR Global Equity	1.00%7	0.20%	0.80%7		0.10
Intermede Wholesale TTR Global Equities	<b>1.19%</b> <sup>7</sup>	0.20%	0.99%7		0.10
Ironbark Royal London Wholesale TTR Concentrated Global Share	1.29% <sup>7</sup>	0.20%	1.09%7		0.20
Magellan Wholesale TTR Global Share	1.92% <sup>1</sup>	0.20%	1.40%	0.32%1	0.05
Magellan Wholesale TTR Global Share – Hedged	1.74% <sup>1</sup>	0.20%	1.40%	$0.14\%^{1}$	0.05
MFS Wholesale TTR Global Equity	1.26%	0.20%	1.06%		0.05
Nanuk Wholesale TTR New World	1.15% <sup>7</sup>	0.20%	0.95%7		0.20
Pendal Wholesale TTR Global Select	1.15% <sup>7</sup>	0.20%	0.95% <sup>7</sup>		0.10
Realindex Wholesale TTR Global Share Value	0.75%	0.20%	0.55%		0.10
Realindex Wholesale TTR Global Share Value – Hedged	0.77% <sup>7</sup>	0.20%	0.57%7		0.10
Stewart Investors Wholesale TTR Worldwide Sustainability	1.05%	0.20%	0.85%		0.10

Option name	Total administration and investment fees and costs (p.a.)	Administration fees and + costs (p.a.)	Investment fees and costs (p.a.) <sup>2</sup>	Performance fee (p.a.)¹	Buy/sell spread (%) <sup>5</sup>
Talaria Wholesale TTR Global Equity	1.34%7	0.20%	1.14%7		0.20
T. Rowe Price Wholesale TTR Global Equity	1.30%	0.20%	1.10%		0.05
T. Rowe Price Wholesale TTR Global Equity – Hedged	1.29%7	0.20%	1.09%7		0.05
Global share – emerging markets					
Pendal Wholesale TTR Global Emerging Market Opportunities	1.59%7	0.20%	1.39% <sup>7</sup>		0.15
Platinum Wholesale TTR Asia	1.99%	0.20%	1.79%		0.15
Specialist share					
Bell Wholesale TTR Global Emerging Companies	1.44% <sup>7</sup>	0.20%	1.24%7		0.15
Platinum Wholesale TTR International	1.85%	0.20%	1.65%		0.10
Sage Capital Wholesale TTR Equity Plus	1.10% <sup>1,7</sup>	0.20%	0.90%7	0.00%1,7	0.20
Australian property and infrastructure securities					
Dexus Wholesale TTR AREIT	0.99%	0.20%	0.79%		0.15
Pendal Wholesale TTR Property Investment	1.10%	0.20%	0.90%		0.15
Global property and infrastructure securities					
First Sentier Wholesale TTR Global Listed Infrastructure	1.50%	0.20%	1.30%		0.10
First Sentier Wholesale TTR Global Property Securities	1.29% <sup>7</sup>	0.20%	1.09%7		0.10
Macquarie Wholesale TTR Global Listed Real Estate	1.25%	0.20%	1.05%		0.15
Magellan Wholesale TTR Infrastructure	1.63% <sup>1</sup>	0.20%	1.15%	0.28%1	0.10
Quay Wholesale TTR Global Real Estate – Unhedged	1.02%1,7	0.20%	0.82%7	0.00%1,7	0.15
Resolution Capital Wholesale TTR Global Property Securities	1.47%7	0.20%	1.27% <sup>7</sup>		0.10
Geared					
First Sentier Wholesale TTR Geared Share	1.05%(g)/2.19%(n)	0.10%(g)/0.20%(n)	0.95%(g)/1.99%(n)		0.20-0.504

These figures are inclusive of the net effect of GST and any related GST credits.

- 1 Refer to pages 33 to 35 for more details on the different types of performance fees, how they have been calculated and how they have been estimated in the assessment of fees and costs. This estimate is generally based on the average of the performance fees charged in the five previous financial years to 30 June 2022. As past performance is not a reliable indicator of future performance, the performance fee charged in the future may differ.
- 2 The fees and costs are estimates based on the costs incurred in the previous financial year. This excludes any performance fee which is shown separately in the next column.
- 3 The figures shown above for the geared share options express the Investment fees and costs and Total administration and investment fees and costs as a percentage of both the gross (g) and net (n) assets. Gross assets include assets acquired from borrowings and net assets exclude assets acquired from borrowings. The net fees reflect the level of gearing as a percentage at 30 June 2022. Your investment returns will reduce by the net Total administration and investment fees and costs. The net Investment fees and costs will vary in line with the gearing level of the option. Borrowings include any exposure to borrowings from an option investing directly or indirectly into another managed investment scheme that borrows.
- 4 Buy/sell spreads depend on the specific gearing level of the option.
- 5 These spreads may change without notice to you to reflect changing market conditions. Please refer to the 'Product Update' section of our website at www.cfs.com.au/product-updates for any changes to buy/sell spreads.
- 6 This fee has been temporarily reduced to 0.29% until 1 May 2023.
- 7 These options have not been in existence for 12 months (as at 30 June 2022). For these options, these are estimated figures. For any options with performance fees, we assume no outperformance.

#### **Defined fees**

Type of fee	Description	Does this fee apply?
Activity fees	<ul> <li>A fee is an activity fee if:</li> <li>a the fee relates to costs incurred by the trustee of the superannuation entity that are directly related to an activity of the trustee: <ol> <li>that is engaged in at the request, or with the consent, of a member; or</li> <li>that relates to a member and is required by law; and</li> <li>those costs are not otherwise charged as administration fees and costs, investment fees and costs, transaction costs, a buy/sell spread, a switching fee, an advice fee or an insurance fee.</li> </ol> </li> </ul>	N/A
	Administration fees and costs are fees and costs that relate to the administration or operation of the superannuation entity and includes costs incurred by the trustee of the entity that:  a relate to the administration or operation of the entity; and  b are not otherwise charged as investment fees and costs, a buy/sell spread, a switching fee, an activity fee, an advice fee or an insurance fee.	Yes – refer to pages 18 to 31 for details
Advice fees	<ul> <li>A fee is an advice fee if:</li> <li>a the fee relates directly to costs incurred by the trustee of the superannuation entity because of the provision of financial product advice to a member by: <ol> <li>a trustee of the entity; or</li> <li>another person acting as an employee of, or under an arrangement with, the trustee of the entity; and</li> <li>those costs are not otherwise charged as administration fees and costs, investment fees and costs, a switching fee, an activity fee or an insurance fee.</li> </ol> </li> </ul>	N/A
Buy/sell spreads¹	A buy/sell spread is a fee to recover costs incurred by the trustee of the superannuation entity in relation to the sale and purchase of assets of the entity.	Yes – refer to pages 18 to 31 for details
Exit fees	An exit fee is a fee, other than a buy/sell spread, that relates to the disposal of all or part of a member's interests in a superannuation entity.	N/A
Insurance fee	<ul> <li>A fee is an insurance fee if:</li> <li>a the fee relates directly to either or both of the following:</li> <li>(i) insurance premiums paid by the trustee of a superannuation entity in relation to a member or members of the entity;</li> <li>(ii) costs incurred by the trustee of a superannuation entity in relation to the provision of insurance for a member or members of the entity; and</li> <li>b the fee does not relate to any part of a premium paid or cost incurred in relation to a life policy or a contract of insurance that relates to a benefit to the member that is based on the performance of an investment rather than the realisation of a risk; and</li> <li>c the premiums and costs to which the fee relates are not otherwise charged as an administration fee, an investment fee, a switching fee, an activity fee or an advice fee.</li> </ul>	Yes – refer to page 51 for details
Investment fees and costs	Investment fees and costs are fees and costs that relates to the investment of the assets of a superannuation entity and includes:  a fees in payment for the exercise of care and expertise in the investment of those assets (including performance fees), and  b costs incurred by the trustee of the entity that:  (i) relate to the investment of assets of the entity; and  (ii) are not otherwise charged as administration fees and costs, a buy/sell spread, a switching fee, an activity fee, an advice fee or an insurance fee.	Yes – refer to pages 18 to 31 for details
Switching fees	A switching fee for superannuation products other than a MySuper product, is a fee to recover the costs of switching all or part of a member's interest in a superannuation entity from one investment option or product in the entity to another.	N/A
Transaction costs	Transaction costs are costs associated with the sale and purchase of assets of the superannuation entity other than costs that are recovered by the superannuation entity charging buy/sell spreads.	Yes – refer to pages 36 to 48 for details

#### Low account balances

If your account balance is below \$6,000 at the end of the financial year or at the time you exit the fund, you will not pay more than 3% of your account balance in administration fees and costs, investment fees and costs and transaction costs for the financial year. We will assess whether you have paid more than 3% in the relevant fees and costs at 30 June each year, or at your date of exit if you leave the fund before this date, and any excess will be refunded to you.

#### Managed account fees

When you invest in a FirstChoice Managed Account, you do not pay any additional fees or costs. Fees and costs will be deducted from the investment options that form part of your nominated FirstChoice Managed Account. Therefore, the total fees and costs you pay will reflect the fees and costs of the investment options and any changes to them that form your FirstChoice Managed Account.

Refer to the tables on pages 18 to 31 for the fees and costs of each option.

The composition of investment options that form your FirstChoice Managed Account may change over time as the portfolio is reviewed on your behalf. If this occurs, the underlying investments will change along with fees and costs that you pay. Refer to the Reference Guide – FirstChoice Managed Accounts for details on when and how the portfolio may be reviewed.

 $<sup>1\,</sup>$  Buy/sell spreads apply to most options (refer to page 35 for further details).

#### Performance fees

Performance fees are payable from some investment options if the investment returns of the option, or a portion of the option's investments, exceed specified targets. The tables on pages 18 to 31 show which options are subject to performance fees.

Performance fees increase the investment fees and costs for the relevant option. Performance fees are reflected in the daily unit price and are paid monthly at the relevant rate (inclusive of the net effect of GST and any related GST credits).

The fee is calculated as a percentage rate of the relevant investment return outperformance. The outperformance is the percentage return above the relevant benchmark.

**Please note:** There is no standard that is applied to how performance fees are calculated. You should carefully compare the different performance fee types in the tables below, noting which benchmark they aim to outperform and whether performance fees are calculated before or after administration and investment fees and costs are charged.

Performance fees disclosed in this PDS are estimates only. The actual amounts paid may be greater or less than the amounts disclosed.

For options with a performance fee, the following tables show how the fee is calculated.

## Performance fee before administration and investment fees and costs

Option	Benchmark	Base investment and administration fee (p.a.) <sup>1</sup>	Performance fee rate <sup>2</sup>
Ausbil Wholesale Australian Emerging Leaders³	Composite benchmark	1.13%	15%

- 1 This fee excludes the amounts included under 'Other operating expenses and abnormal costs'.
- 2 This rate is inclusive of the net effect of GST and any related GST credits.
- 3 The composite benchmark consists of a weighting of 70% to the S&P/ASX Midcap 50 Accumulation Index and 30% to the S&P/ASX Small Ordinaries Accumulation Index.

## Performance fee after administration and investment fees and costs

		Base investment and administration	Performance
Option	Benchmark	fee (p.a.) <sup>4</sup>	fee rate <sup>5</sup>
Antipodes Wholesale Global	MSCI All Country World Index	1.48%	15%
Aspect Wholesale Absolute Return	RBA cash rate	0.83%	10%
Aspect Wholesale Diversified Futures	RBA cash rate	1.43%	20%
Bennelong Wholesale ex-20 Australian Equities <sup>6</sup>	S&P/ASX 300 Accumulation Index (minus S&P/ASX 20 Index)	1.13%	15%
Celeste Wholesale Australian Small Companies	S&P/ASX Small Ordinaries Accumulation Index	1.03%	20%
Eiger Wholesale Australian Small Companies	S&P/ASX Small Ordinaries Accumulation Index	1.23%	20%
First Sentier Wholesale Target Return Income <sup>7</sup>	RBA cash rate plus 0.5%	0.53%	10%
Hyperion Wholesale Global Growth Companies	MSCI World Index	0.98%	20%
Magellan Wholesale Global Share	MSCI World Index	1.58%	10%
Magellan Wholesale Global Share – Hedged	MSCI World Index (Hedged)	1.58%	10%
Magellan Wholesale Infrastructure	S&P Global Infrastructure Index (Hedged)	1.33%	10%
OC Wholesale Premium Small Companies	S&P/ASX Small Ordinaries Accumulation Index	1.38%	20%
PM Capital Wholesale Enhanced Yield	RBA cash rate	0.73%	25%
PM Capital Wholesale Global Companies	RBA cash rate plus 4.5%	1.23%	20%
Quay Wholesale Real Estate – Unhedged	FTSE/EPRA NAREIT Developed Index Net TR AUD	1.00%	15.375%
Sage Capital Wholesale Equity Plus	S&P/ASX200 Accumulation Index	1.08%	20.5%

- 4 This fee excludes the amounts included under 'Other operating expenses and abnormal costs'.
- 5 This rate is inclusive of the net effect of GST and any related GST credits.
- 6 The performance fee is calculated based on the amount by which the investment return of the option (after administration and investment fees and costs) is greater than the return generated by the S&P/ASX 300 Accumulation Index excluding that part of the return that is generated by the constituents that are also members of the S&P/ASX 20 Index.
- 7 The return on the option includes total income, inclusive of overseas withholding tax deducted at source and grossed up by the amounts of Australian franking credits.

# Dollar fee example – performance fees (after administration and investment fees and costs) for the Magellan Wholesale Global Share option

Assumptions for this example: 2.00% return before administration and investment fees and costs above the relevant benchmark, \$50,000 investment, performance fee rate of 10% and administration and investment fees and costs of 1.58% p.a. (excluding other operating expenses).

Fees calculation		Fee amount
Administration and investment fees and costs (excluding performance fee)	1.60% p.a.	\$800
Plus Performance fee example: 10% × (2.00% – 1.58%)	0.042% p.a.	\$21
Total administration and investment fees and costs (including performance fee)	1.642% p.a.	\$821 inclusive of the net effect of GST and any related GST credits

**Please note:** This is just an example. In practice, the actual performance fee will depend on the option, the return of the option and the investment balance.

Sometimes the calculation of the performance fee will result in a negative dollar amount (negative performance fee). This negative performance fee is offset against any entitlement to future performance fees. We do not have to reimburse the option for negative performance. In extreme circumstances (e.g. if the net outflow from the option is more than 10% in one month), the negative performance fee which is offset may be reduced pro rata with the percentage of net outflow. However, if there is a change to the option, such as a change of investment manager or investment strategy, the performance fee for the new option will be based on the rates prescribed in the tables above and will not take into account any negative performance fee for the previous option.

It is also possible for the investment manager to exceed the relevant benchmark (and therefore be entitled to a performance fee) even where an option has had negative performance over a period, as that option may have performed better relative to the benchmark.

For periods of high outperformance, the performance fee may be substantial. We recommend you discuss this with your financial adviser to understand the impact of the performance fee.

#### Performance fees - alternative investments

The following performance fees are paid on the returns achieved from assets managed under a particular mandate, not the option as a whole; in this case, our alternatives mandate. Alternative investments typically include investments in futures, forwards and options and are not limited to investments in shares, bonds, cash and/or property.

FirstChoice Wholesale Conservative, FirstChoice Wholesale Diversified, FirstChoice Wholesale Moderate, FirstChoice Wholesale Balanced and FirstChoice Wholesale Growth may have an exposure to alternative investments by investing in multiple underlying funds that hold these investments. Their respective allocations are shown in the Investment Options Menu on pages 24 to 25.

FirstChoice Wholesale Alternatives also has exposure to alternative investments by investing in multiple underlying funds that hold these investments that, together, comprise the investment option. Each of the underlying funds that hold the alternative investments may pay a performance fee to the alternative investment managers of up to 27.50% for performance above a benchmark of either 0%¹ or a benchmark such as the RBA cash rate.

The effect of any performance fee paid is reflected in the return of the allocation that each option makes to alternative investments.

### Example – performance fees for multi-manager, multi-sector options

Assuming all alternative investment managers achieve 2% performance above their relevant benchmark, FirstChoice Wholesale Balanced (which has a 7% allocation to alternative investments) could effectively incur 0.039% in performance fees (2%  $\times$  7%  $\times$  27.50%), which would reduce the performance of the FirstChoice Wholesale Balanced option by this amount.

### CFS Thrive+ Sustainable Growth and AZ Sestante Wholesale options

These options each have exposures to multiple underlying funds that, together, comprise the assets of the CFS Thrive+ Sustainable Growth and AZ Sestante options. These underlying funds may pay a performance fee to the underlying investment manager of up to 30% for absolute performance or performance above a benchmark, such as the S&P/ASX 300 Accumulation Index or the RBA cash rate. Such performance fees may be calculated before or after the deduction of management fees depending on the underlying fund. The effect of any performance fees paid by the underlying fund is reflected in the return of the allocation that the options make to each underlying fund, and this will result in a reduction of the investment performance for the options. The allocation to underlying investment funds with or without performance fees may change at any time without notice to investors. Although performance fees may be paid to the underlying investment managers, no performance fees are paid to CFS or AZ Sestante.

### Example – performance fees for AZ Sestante Wholesale Diversified

This example assumes that the AZ Sestante Wholesale Diversified option includes a 15% allocation to three underlying investment funds that each have a performance fee. Each of the underlying investment funds has a 5% allocation and achieves the following outcomes:

- Investment manager 1: 3% return and applies a 20% performance fee on absolute return (3% × 5% × 20%).
- Investment manager 2: 3% return above RBA cash rate and applies a 20% performance fee (3% × 5% × 20%).
- Investment manager 3: 2% return above S&P/ASX 300 Accumulation Index and applies a 30% performance fee (2% × 5% × 30%).

The overall investment performance of the AZ Sestante Wholesale Diversified option would effectively be reduced by 0.09% due to performance fees  $(3\% \times 5\% \times 20\%) + (3\% \times 5\% \times 20\%) + (2\% \times 5\% \times 30\%)$ .

<sup>1</sup> The performance fee is calculated on the dollar value of positive performance (less carried forward negative performance) generated on the trading accounts only (this may include futures, forwards and/or options). Please note: Earnings generated on cash allocations held outside the trading accounts are excluded from attracting a performance fee. Also, the performance fee is calculated before the deduction of the option's administration and investment fees and costs.

#### Example – performance fees for CFS Thrive+ Sustainable Growth

This example assumes that CFS Thrive+ Sustainable Growth includes a 22% allocation to an underlying investment fund that has a performance fee. The underlying investment fund achieves a 2% return above the MSCI World (ex Australia) Index and applies a 20% performance fee.

The overall investment performance of CFS Thrive+ Sustainable Growth would effectively be reduced by 0.09% due to performance fees  $(2\% \times 20\% \times 22\%)$ .

#### Gross and net fees for geared options

Geared options borrow money to acquire additional assets on behalf of investors. We apply the fees against the total (gross) assets of the option.

We also disclose what this cost is equivalent to as a percentage of the assets excluding the value of assets acquired with the borrowing. These are the net fees.

The net fees will vary in line with changes in the level of borrowing (gearing). The net total administration and investment fees and costs (p.a.) represents the effective cost to investors.

Example – assume a geared option has gross administration and investment fees and costs of 1.00% and current gearing level of 55%.

Calculation	Amount
Total investor assets 45% of total assets	\$50,000,000
Assets from borrowing 55% of total assets	\$62,000,000
Total value of assets	\$112,000,000
Gross administration and investment fees and costs \$112,000,000 $\times$ 1.0%	\$1,120,000
Net administration and investment fees and costs \$1,120,000 ÷ \$50,000,000	2.24%

#### Increases or alterations to the fees

We may vary the fees set out on pages 18 to 31 at any time at our absolute discretion, without your consent, within the limits prescribed in the trust deed. If the variation is an increase in a fee or charge, we will give you at least 30 days prior written notice.

The trust deed provides for the following maximum fees to be paid to the trustee (fees are inclusive of the net effect of GST and any related GST credits):

- a maximum management fee of 3% (referred to in this PDS as administration and investment fees and costs)
- insurance administration fee of 10% of premium (for members entering the fund after 16 April 2004)
- a maximum switching fee of 5% of the value of the investment switched
- (for options with performance fees) a maximum performance fee rate of 25%
- a maximum transaction fee of \$50 (CPI-adjusted from 1 March 1994):
  - for each switch in excess of four per year
  - for each change in the frequency or amount of pension payments (other than those effective as from 1 July in any year)
  - for any other matter to which the trustee must attend in relation to a member, where the trustee reasonably considers a transaction fee is justified.

Please note: The maximums are provided for information and are not the current fees charged (except for the insurance administration fee and, for the PM Capital Wholesale Enhanced Yield investment option, the maximum performance fee rate). The current fees are shown on pages 18 to 31.

The law and the trust deed allow us to charge reasonable fees for requests for information relating to family law cases and the super splitting provisions. At this time we have elected not to charge these fees; however, we reserve the right to charge them at a later date.

#### **Transaction costs**

Transaction costs are the costs of buying and selling assets directly or indirectly held by an option and may include brokerage (and other related broker costs), government taxes/duties/levies, bank charges, custodian charges on transactions and the buy/sell spread of any underlying funds.

If the amount payable to acquire an investment exceeds the price for which it would be disposed of at that time, the difference is also a transaction cost.

Transaction costs are shown net of amounts recovered by buy/sell spread charged and is an additional cost where it has not already been recovered by the buy/sell spread charged.

Transaction costs are an additional cost to you but no part of a transaction cost (including the buy/sell spread) is paid to us or an investment manager. Transaction costs are usually paid for from the assets directly or indirectly held by an option at the time of the transaction.

#### Buy/sell spreads

For most options, there is a difference between the unit price used to issue and redeem units and the value of the option's assets. This difference is due to what is called the buy/sell spread. When you (or any person you have authorised) invest, switch or withdraw all or part of your investment in these options, we use the buy/sell spread to pay for the transaction costs incurred as a result of the transaction. We use the buy/sell spread to allocate transaction costs to the investor transacting rather than other investors in the option.

An option's buy/sell spread is set to reflect the estimated transaction costs the option will incur as a result of member transactions. The buy/sell spread that applies to each option is shown in the tables on pages 18 to 31.

**Please note:** The buy/sell spreads are not paid to us or the investment manager. They are paid to the option and can be altered at any time and may be altered without prior notice to you.

**Buy/sell spreads example:** If you make a \$50,000 investment in or withdrawal from the First Sentier Wholesale Diversified option (which charges a 0.20% buy spread), you will incur a buy/sell spread of \$100.

#### FirstRate Wholesale Deposits

If you withdraw or switch from a FirstRate Wholesale Term Deposit within the specified period, early withdrawal adjustments may apply. Please refer to the FirstChoice Reference Guide – Super and Pension products for more details.

#### Other transaction costs

Not all transaction costs are funded from the buy/sell spread. One reason for this is that an investment option may buy or sell assets even though there have been no member transactions. Additional transaction costs may be incurred either in the investment option or in underlying funds, and these will reduce the returns of the investment option.

The 'Gross transaction costs (A)' for each investment option, for the 12 months to 30 June 2022, the 'Cost recovered (B)' and the 'Net transaction costs (C)' which reduce the returns on the investment option are set out in the tables on pages 36 to 48.

#### Transaction costs – FirstChoice Wholesale Personal Super

Option name	(A) Gross transaction costs (p.a.) <sup>3</sup>	(B) Costs recovered (p.a.)	(C) Net transaction costs (p.a.) <sup>3</sup> (C=A-B)
FirstChoice Multi-manager multi-sector (These investment options a	re located in the 'Investment	Options Menu' on pag	ges 24 to 26.)
FirstChoice Wholesale Defensive	0.05%	0.05%	0.00%
FirstChoice Wholesale Conservative	0.04%	0.04%	0.00%
FirstChoice Wholesale Diversified	0.06%	0.06%	0.00%
FirstChoice Wholesale Moderate	0.07%	0.04%	0.03%
FirstChoice Wholesale Balanced	0.07%	0.05%	0.02%
FirstChoice Wholesale Growth	0.09%	0.04%	0.05%
FirstChoice Wholesale High Growth	0.10%	0.05%	0.05%
FirstChoice Wholesale Geared Growth Plus <sup>2</sup>	0.16%	0.11%	0.05%
FirstChoice Multi-manager single sector (These investment options a	are located in the 'Investment	Options Menu' on pa	ges 29 to 33.)
FirstChoice Wholesale Fixed Interest	0.05%	0.05%	0.00%
FirstChoice Wholesale Alternatives	0.24%	0.06%	0.18%
FirstChoice Wholesale Australian Share	0.11%	0.04%	0.07%
FirstChoice Wholesale Australian Small Companies	0.23%	0.08%	0.15%
FirstChoice Wholesale Global Share	0.08%	0.03%	0.05%
FirstChoice Wholesale Global Share – Hedged	0.09%	0.03%	0.06%
FirstChoice Wholesale Asian Share	0.10%	0.08%	0.02%
FirstChoice Wholesale Emerging Markets	0.06%	0.06%	0.00%
FirstChoice Wholesale Property Securities	0.08%	0.05%	0.03%
FirstChoice Wholesale Global Property Securities	0.10%	0.05%	0.05%
FirstChoice Wholesale Global Infrastructure Securities	0.11%	0.05%	0.06%
FirstChoice Wholesale Geared Australian Share <sup>2</sup>	0.22%	0.22%	0.00%
FirstChoice Wholesale Geared Global Share <sup>2</sup>	0.18%	0.09%	0.09%
CFS ETF Exposure Series (These investment options are located in the	e 'Investment Options Menu'	on page 34.)	
CFS ETF Exposure Series: Physical Gold <sup>1</sup>	0.01%	0.01%	0.00%
CFS ETF Exposure Series: All-World ex-US Shares¹	0.01%	0.01%	0.00%
CFS ETF Exposure Series: US Shares <sup>1</sup>	0.01%	0.01%	0.00%
CFS Sustainability (This investment option is located in the 'Investment')	ent Options Menu' on page 35	5.)	
CFS Thrive+ Sustainable Growth¹	0.17%	0.13%	0.04%
Colonial First State Enhanced Index Series (These investment option	s are located in the 'Investm	ent Options Menu' on	pages 36 to 37.)
Colonial First State Wholesale Enhanced Index Conservative	0.01%	0.01%	0.00%
Colonial First State Wholesale Enhanced Index Diversified	0.02%	0.02%	0.00%
Colonial First State Wholesale Enhanced Index Moderate	0.03%	0.03%	0.00%
Colonial First State Wholesale Enhanced Index Balanced	0.04%	0.03%	0.01%
Colonial First State Wholesale Enhanced Index Growth	0.04%	0.04%	0.00%
Colonial First State Wholesale Enhanced Index High Growth	0.05%	0.04%	0.01%
Colonial First State Index Series (These investment options are located)	ed in the 'Investment Option	s Menu' on pages 38 t	o 42.)
Colonial First State Wholesale Index Conservative	0.02%	0.02%	0.00%
Colonial First State Wholesale Index Diversified	0.03%	0.03%	0.00%
Colonial First State Wholesale Index Moderate	0.09%	0.09%	0.00%
Colonial First State Wholesale Index Balanced	0.09%	0.09%	0.00%
Colonial First State Wholesale Index Growth	0.04%	0.04%	0.00%

Colonial First State Wholesale Index High Growth Colonial First State Wholesale Index Australian Bond Colonial First State Wholesale Index Global Bond Colonial First State Wholesale Index Australian Share¹ Colonial First State Wholesale Index Global Share¹ Colonial First State Wholesale Index Global Share – Hedged Colonial First State Wholesale Index Property Securities Colonial First State Wholesale Index Global Property Securities Colonial First State Wholesale Index Global Property Securities Colonial First State Wholesale Index Global Listed Infrastructure Securities Colonial First State Wholesale Geared Index Australian Share¹,² Colonial First State Wholesale Geared Index Global Share¹,²	costs (p.a.) <sup>3</sup> 0.06% 0.02% 0.04% 0.01% 0.01% 0.02% 0.01% 0.02% 0.03% 0.18% 0.15%	(p.a.) 0.06% 0.02% 0.04% 0.01% 0.02% 0.01% 0.02% 0.01% 0.02% 0.03%	0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%
Colonial First State Wholesale Index Australian Bond Colonial First State Wholesale Index Global Bond Colonial First State Wholesale Index Australian Share¹ Colonial First State Wholesale Index Global Share¹ Colonial First State Wholesale Index Global Share – Hedged Colonial First State Wholesale Index Property Securities Colonial First State Wholesale Index Global Property Securities Colonial First State Wholesale Index Global Listed Infrastructure Securities Colonial First State Wholesale Geared Index Australian Share¹,²	0.04% 0.01% 0.01% 0.02% 0.01% 0.02% 0.03% 0.18%	0.04% 0.01% 0.01% 0.02% 0.01% 0.02%	0.00% 0.00% 0.00% 0.00% 0.00%
Colonial First State Wholesale Index Australian Share¹ Colonial First State Wholesale Index Global Share¹ Colonial First State Wholesale Index Global Share – Hedged Colonial First State Wholesale Index Property Securities Colonial First State Wholesale Index Global Property Securities Colonial First State Wholesale Index Global Listed Infrastructure Securities Colonial First State Wholesale Geared Index Australian Share¹.²	0.01% 0.01% 0.02% 0.01% 0.02% 0.03% 0.18%	0.01% 0.01% 0.02% 0.01% 0.02%	0.00% 0.00% 0.00% 0.00%
Colonial First State Wholesale Index Global Share  Colonial First State Wholesale Index Global Share – Hedged  Colonial First State Wholesale Index Property Securities  Colonial First State Wholesale Index Global Property Securities  Colonial First State Wholesale Index Global Listed Infrastructure Securities  Colonial First State Wholesale Geared Index Australian Share <sup>1, 2</sup>	0.01% 0.02% 0.01% 0.02% 0.03% 0.18%	0.01% 0.02% 0.01% 0.02%	0.00% 0.00% 0.00%
Colonial First State Wholesale Index Global Share – Hedged Colonial First State Wholesale Index Property Securities Colonial First State Wholesale Index Global Property Securities Colonial First State Wholesale Index Global Listed Infrastructure Securities Colonial First State Wholesale Geared Index Australian Share <sup>1, 2</sup>	0.02% 0.01% 0.02% 0.03% 0.18%	0.01% 0.02% 0.01% 0.02%	0.00% 0.00% 0.00%
Colonial First State Wholesale Index Property Securities  Colonial First State Wholesale Index Global Property Securities  Colonial First State Wholesale Index Global Listed Infrastructure Securities  Colonial First State Wholesale Geared Index Australian Share <sup>1, 2</sup>	0.02% 0.01% 0.02% 0.03% 0.18%	0.02% 0.01% 0.02%	0.00%
Colonial First State Wholesale Index Property Securities  Colonial First State Wholesale Index Global Property Securities  Colonial First State Wholesale Index Global Listed Infrastructure Securities  Colonial First State Wholesale Geared Index Australian Share <sup>1, 2</sup>	0.01% 0.02% 0.03% 0.18%	0.01% 0.02%	0.00%
Colonial First State Wholesale Index Global Property Securities Colonial First State Wholesale Index Global Listed Infrastructure Securities Colonial First State Wholesale Geared Index Australian Share <sup>1, 2</sup>	0.02% 0.03% 0.18%	0.02%	
Colonial First State Wholesale Index Global Listed Infrastructure Securities Colonial First State Wholesale Geared Index Australian Share <sup>1, 2</sup>	0.03% 0.18%		
Colonial First State Wholesale Geared Index Australian Share <sup>1, 2</sup>	0.18%	0.0070	0.00%
		0.18%	0.00%
colonial i not otale wholesale dealed index diobat onare		0.11%	0.04%
Other multi-sector (These investment options are located in the 'Investment O	Ontions Monu' on nad		0.0470
Onservative	Options Menu on pag	ges 45 to 47.)	
AZ Sestante Wholesale Conservative	0.08%	0.06%	0.02%
First Sentier Wholesale Conservative	0.08%	0.06%	0.02%
Perpetual Wholesale Conservative Growth	0.04%	0.03%	0.01%
Moderate			
AZ Sestante Wholesale Diversified	0.09%	0.07%	0.02%
First Sentier Wholesale Balanced	0.05%	0.04%	0.01%
Perpetual Wholesale Diversified Growth	0.06%	0.05%	0.01%
Growth			
First Sentier Wholesale Diversified	0.07%	0.04%	0.03%
Pendal Wholesale Sustainable Balanced <sup>1</sup>	0.25%	0.04%	0.21%
Perpetual Wholesale Balanced Growth	0.08%	0.04%	0.04%
Diversified real return			
Perpetual Wholesale Diversified Real Return <sup>1</sup>	0.13%	0.06%	0.07%
Schroder Wholesale Real Return	0.04%	0.04%	0.00%
High growth			
AZ Sestante Wholesale Growth	0.15%	0.08%	0.07%
First Sentier Wholesale High Growth	0.09%	0.03%	0.06%
Single manager single sector (These investment options are located in the 'In	vestment Options Me	enu' on pages 48 to 8	7.)
Cash and deposits			
FirstRate Wholesale Saver	0.00%	0.00%	0.00%
FirstRate Wholesale Term Deposits	0.00%	0.00%	0.00%
Enhanced cash			
First Sentier Wholesale Strategic Cash	0.00%	0.00%	0.00%
Short duration fixed interest			
First Sentier Wholesale Global Credit Income	0.05%	0.05%	0.00%
Franklin Wholesale Australian Absolute Return Bond¹	0.05%	0.00%	0.05%
Kapstream Wholesale Absolute Return Income	0.02%	0.02%	0.00%
Macquarie Wholesale Income Opportunities	0.03%	0.03%	0.00%
Perpetual Wholesale Diversified Income	0.09%	0.09%	0.00%
PM Capital Wholesale Enhanced Yield	0.03%	0.03%	0.00%
Schroder Wholesale Absolute Return Income	0.13%	0.13%	0.00%
Alternative income	5.2070	0.1070	0.0070
Acadian Wholesale Defensive Income	0.10%	0.08%	0.02%
First Sentier Wholesale Target Return Income	0.06%	0.06%	0.00%
Pendal Wholesale Monthly Income Plus	0.04%	0.04%	0.00%

Option name	(A) Gross transaction costs (p.a.) <sup>3</sup>	(B) Costs recovered (p.a.)	(C) Net transaction costs (p.a.) <sup>3</sup> (C=A-B)
Diversified fixed interest		(þ.α.)	COSTS (p.u.) (C-A D)
Affirmative Wholesale Global Impact Bond	0.12%	0.12%	0.00%
Brandywine Wholesale Global Income Optimiser <sup>1</sup>	0.19%	0.19%	0.00%
Colchester Wholesale Global Government Bond	0,27%	0.27%	0.00%
First Sentier Wholesale Diversified Fixed Interest	0.04%	0.04%	0.00%
PIMCO Wholesale Diversified Fixed Interest <sup>1</sup>	0.02%	0.02%	0.00%
PIMCO Wholesale Global Bond	0.02%	0.02%	0.00%
T. Rowe Price Wholesale Dynamic Global Bond <sup>1</sup>	0.42%	0.12%	0.30%
UBS Wholesale Diversified Fixed Income	0.04%	0.04%	0.00%
Australian fixed interest	<b>2.0</b>	0.0	0.0070
First Sentier Wholesale Australian Bond	0.04%	0.04%	0.00%
Janus Henderson Wholesale Tactical Income <sup>1</sup>	0.06%	0.01%	0.05%
Pendal Wholesale Sustainable Australian Fixed Interest <sup>1</sup>	0.02%	0.02%	0.00%
PIMCO Wholesale Australian Bond	0.02%	0.02%	0.00%
Western Asset Wholesale Australian Bond <sup>1</sup>	0.03%	0.03%	0.00%
Alternatives	0.0370	0.03 %	0.0076
Aspect Wholesale Absolute Return	0.36%	0.00%	0.36%
Aspect Wholesale Diversified Futures	0.29%	0.00%	0.29%
·	0.2970	0.00%	0.2970
Lower volatility share	0.530/	0.030/	0.400/
AB Wholesale Managed Volatility Equities¹	0.52%	0.03%	0.49%
Acadian Wholesale Global Managed Volatility Equity	0.05%	0.05%	0.00%
First Sentier Wholesale Equity Income	0.08%	0.02%	0.06%
Merlon Wholesale Australian Share Income	0.14%	0.12%	0.02%
State Street Wholesale Australian Equity	0.03%	0.03%	0.00%
Australian share	0.4007	0.000/	0.000/
Acadian Wholesale Australian Equity	0.10%	0.03%	0.07%
Alphinity Wholesale Sustainable Share	0.14%	0.11%	0.03%
Ausbil Wholesale Active Sustainable Equity <sup>1</sup>	0.08%	0.08%	0.00%
Ausbil Wholesale Australian Active Equity	0.06%	0.05%	0.01%
Bennelong Wholesale Ex-20 Australian Equities	0.10%	0.10%	0.00%
DNR Capital Wholesale Australian Equities High Conviction <sup>1</sup>	0.09%	0.09%	0.00%
Fidelity Wholesale Australian Equities	0.01%	0.01%	0.00%
First Sentier Wholesale Concentrated Australian Share	0.05%	0.04%	0.01%
First Sentier Wholesale Imputation	0.14%	0.07%	0.07%
Investors Mutual Wholesale Australian Share	0.05%	0.05%	0.00%
Lazard Wholesale Select Australian Equity	0.13%	0.06%	0.07%
Maple-Brown Abbott Wholesale Australian Share	0.08%	0.03%	0.05%
Pendal Wholesale Australian Share	0.07%	0.05%	0.02%
Pendal Wholesale Sustainable Australian Share	0.07%	0.07%	0.00%
Perennial Value Wholesale Australian Share	0.23%	0.07%	0.16%
Perpetual Wholesale Australian Share	0.20%	0.09%	0.11%
Perpetual Wholesale Industrial Share	0.12%	0.04%	0.08%
Realindex Wholesale Australian Share Value	0.01%	0.01%	0.00%
Schroder Wholesale Australian Equity	0.07%	0.04%	0.03%
Solaris Wholesale Core Australian Equity	0.12%	0.11%	0.01%
T. Rowe Price Wholesale Australian Equity	0.10%	0.02%	0.08%
Tyndall Wholesale Australian Share Income <sup>1</sup>	0.21%	0.21%	0.00%
WaveStone Wholesale Australian Share	0.13%	0.05%	0.08%

Option name	(A) Gross transaction costs (p.a.) <sup>3</sup>	(B) Costs recovered (p.a.)	(C) Net transaction costs (p.a.) <sup>3</sup> (C=A-B
Australian share – small companies	Costs (plai)	(piai)	
Ausbil Wholesale Australian Emerging Leaders	0.23%	0.06%	0.17%
Celeste Wholesale Australian Small Companies	0.24%	0.13%	0.11%
Eiger Wholesale Australian Small Companies <sup>1</sup>	0.39%	0.39%	0.00%
First Sentier Wholesale Australian Small Companies	0.13%	0.11%	0.02%
First Sentier Wholesale Developing Companies	0.14%	0.10%	0.04%
First Sentier Wholesale Future Leaders	0.35%	0.05%	0.30%
OC Wholesale Premium Small Companies	0.22%	0.12%	0.10%
Realindex Wholesale Australian Small Companies Value	0.22%	0.12%	
Global share	0.01%	0.01%	0.00%
	0.08%	0.03%	0.05%
Action dos Wholesele Clabel			
Antipodes Wholesale Global	0.18%	0.10%	0.08%
AXA IM Wholesale Sustainable Equity <sup>1</sup>	0.08%	0.08%	0.00%
Baillie Gifford Wholesale Sustainable Growth	0.11%	0.11%	0.00%
Baillie Gifford Wholesale Long Term Global Growth	0.03%	0.03%	0.00%
Barrow Hanley Wholesale Global Share	0.13%	0.13%	0.00%
Epoch Wholesale Global Equity Shareholder Yield	0.04%	0.03%	0.01%
GQG Partners Wholesale Global Equity <sup>1</sup>	0.18%	0.18%	0.00%
Hyperion Wholesale Global Growth Companies <sup>1</sup>	0.27%	0.27%	0.00%
Intermede Wholesale Global Equities <sup>1</sup>	0.03%	0.03%	0.00%
Ironbark Royal London Wholesale Concentrated Global Share <sup>1</sup>	0.14%	0.14%	0.00%
Magellan Wholesale Global Share	0.05%	0.03%	0.02%
Magellan Wholesale Global Share – Hedged	0.06%	0.04%	0.02%
MFS Wholesale Global Equity	0.01%	0.01%	0.00%
Nanuk Wholesale New World¹	0.10%	0.10%	0.00%
Pendal Wholesale Concentrated Global Share	0.05%	0.05%	0.00%
Pendal Wholesale Global Select <sup>1</sup>	0.08%	0.03%	0.05%
Realindex Wholesale Global Share Value	0.03%	0.03%	0.00%
Realindex Wholesale Global Share – Hedged Value	0.02%	0.02%	0.00%
Stewart Investors Wholesale Worldwide Leaders Sustainability	0.05%	0.03%	0.02%
Stewart Investors Wholesale Worldwide Sustainability	0.07%	0.07%	0.00%
Talaria Wholesale Global Equity¹	0.15%	0.15%	0.00%
T. Rowe Price Wholesale Global Equity	0.06%	0.05%	0.01%
T. Rowe Price Wholesale Global Equity – Hedged <sup>1</sup>	0.26%	0.21%	0.05%
Global share – emerging markets	0.2070	0.2170	0.0370
Fidelity Wholesale Asia <sup>1</sup>	0.18%	0.18%	0.00%
Pendal Wholesale Global Emerging Market Opportunities	0.07%	0.07%	0.00%
Platinum Wholesale Asia	0.08%	0.08%	0.00%
Realindex Wholesale Emerging Markets Value	0.17%	0.07%	0.10%
Stewart Investors Wholesale Global Emerging Markets Leaders Sustainability	0.27%	0.07%	0.20%
Specialist share			
Acadian Wholesale Australian Equity Long Short	0.27%	0.09%	0.18%
Acadian Wholesale Global Equity Long Short	0.18%	0.06%	0.12%
Bell Wholesale Global Emerging Companies <sup>1</sup>	0.13%	0.08%	0.05%
Colonial First State Wholesale Global Health & Biotechnology	0.04%	0.02%	0.02%
Colonial First State Wholesale Global Small Companies	0.15%	0.05%	0.10%
Colonial First State Wholesale Global Technology & Communications	0.08%	0.03%	0.05%
Janus Henderson Wholesale Global Natural Resources	0.42%	0.04%	0.38%
Platinum Wholesale International	0.13%	0.05%	0.08%
PM Capital Wholesale Global Companies	0.18%	0.17%	0.01%
Sage Capital Wholesale Equity Plus <sup>1</sup>	0.76%	0.38%	0.38%

Refer to page 40 for footnotes 1–3.

Option name	(A) Gross transaction costs (p.a.) <sup>3</sup>	(B) Costs recovered (p.a.)	(C) Net transaction costs (p.a.) <sup>3</sup> (C=A-B)
Australian property and infrastructure securities			
Dexus Wholesale AREIT	0.05%	0.05%	0.00%
First Sentier Wholesale Property Securities	0.02%	0.02%	0.00%
Ironbark Wholesale Property Securities	0.05%	0.03%	0.02%
Martin Currie Wholesale Real Income	0.08%	0.08%	0.00%
Pendal Wholesale Property Investment	0.12%	0.08%	0.04%
Global property and infrastructure securities			
First Sentier Wholesale Global Listed Infrastructure	0.06%	0.04%	0.02%
First Sentier Wholesale Global Property Securities	0.11%	0.06%	0.05%
Macquarie Wholesale Global Listed Real Estate	0.12%	0.07%	0.05%
Magellan Wholesale Infrastructure	0.04%	0.04%	0.00%
Quay Wholesale Global Real Estate – Unhedged¹	0.10%	0.10%	0.00%
Resolution Capital Wholesale Global Property Securities <sup>1</sup>	0.13%	0.12%	0.01%
Geared <sup>2</sup>			
Acadian Wholesale Geared Australian Equity	0.22%	0.11%	0.11%
Acadian Wholesale Geared Sustainable Global Equity	0.16%	0.11%	0.05%
First Sentier Wholesale Geared Share	0.22%	0.15%	0.07%

These figures are inclusive of the net effect of GST and any related GST credits. Please note: Past costs are not a reliable indicator of future costs. Future costs may differ.

 $<sup>1\,</sup>$  The figures are estimates as these options have not been in existence for 12 months (as at 30 June 2022).

<sup>2</sup> The figures shown above are based on the net assets of each of the geared options. Please note that borrowing costs include costs incurred directly or indirectly in an underlying fund.

<sup>3</sup> The costs are estimates based on the costs incurred in the previous financial year.

Option name	(A) Gross transaction costs (p.a.) <sup>3</sup>	(B) Costs recovered (p.a.)	(C) Net transaction costs (p.a.) <sup>3</sup> (C=A-B
FirstChoice Multi-manager multi-sector (These investment options a	re located in the 'Investment	Options Menu' on pa	ges 24 to 26.)
FirstChoice Wholesale Defensive	0.04%	0.04%	0.00%
FirstChoice Wholesale Conservative	0.04%	0.03%	0.01%
FirstChoice Wholesale Diversified	0.06%	0.05%	0.01%
FirstChoice Wholesale Moderate	0.08%	0.04%	0.04%
FirstChoice Wholesale Balanced	0.08%	0.05%	0.03%
FirstChoice Wholesale Growth	0.10%	0.03%	0.07%
FirstChoice Wholesale High Growth	0.12%	0.06%	0.06%
FirstChoice Wholesale Geared Growth Plus <sup>2</sup>	0.17%	0.08%	0.09%
FirstChoice Lifestage (These investment options are located in the 'I	nvestment Options Menu' on	pages 27 to 28.)	
FirstChoice Wholesale Lifestage 1945–49¹	0.07%	0.03%	0.04%
FirstChoice Wholesale Lifestage 1950–54 <sup>1</sup>	0.07%	0.05%	0.02%
FirstChoice Wholesale Lifestage 1955–59¹	0.06%	0.04%	0.02%
FirstChoice Wholesale Lifestage 1960–64¹	0.07%	0.03%	0.04%
FirstChoice Multi-manager single sector (These investment options a	are located in the 'Investment	t Options Menu' on pa	ges 29 to 33.)
FirstChoice Wholesale Fixed Interest	0.06%	0.06%	0.00%
FirstChoice Wholesale Alternatives	0.25%	0.05%	0.20%
FirstChoice Wholesale Australian Share	0.12%	0.05%	0.07%
FirstChoice Wholesale Australian Small Companies	0.23%	0.07%	0.16%
FirstChoice Wholesale Global Share	0.08%	0.02%	0.06%
FirstChoice Wholesale Global Share – Hedged	0.09%	0.03%	0.06%
FirstChoice Wholesale Asian Share	0.10%	0.07%	0.03%
FirstChoice Wholesale Emerging Markets	0.09%	0.09%	0.00%
FirstChoice Wholesale Property Securities	0.07%	0.04%	0.03%
FirstChoice Wholesale Global Property Securities	0.10%	0.06%	0.04%
FirstChoice Wholesale Global Infrastructure Securities	0.11%	0.04%	0.07%
FirstChoice Wholesale Geared Australian Share <sup>2</sup>	0.32%	0.32%	0.00%
FirstChoice Wholesale Geared Global Share <sup>2</sup>	0.23%	0.12%	0.11%
CFS ETF Exposure Series (These investment options are located in th			0.1170
CFS ETF Exposure Series: Physical Gold <sup>1</sup>	0.01%	0.01%	0.00%
CFS ETF Exposure Series: All-World ex-US Shares <sup>1</sup>	0.01%	0.01%	0.00%
CFS ETF Exposure Series: US Shares <sup>1</sup>	0.01%	0.01%	0.00%
CFS Sustainability (This investment option is located in the 'Investment')			0.0070
CFS Thrive+ Sustainable Growth <sup>1</sup>	0.17%	0.13%	0.04%
Colonial First State Enhanced Index Series (These investment option			
Colonial First State Wholesale Enhanced Index Conservative	0.02%	0.02%	0.00%
Colonial First State Wholesale Enhanced Index Conservative	0.03%	0.03%	0.00%
Colonial First State Wholesale Enhanced Index Moderate	0.03%	0.03%	0.00%
Colonial First State Wholesale Enhanced Index Prodefate	0.04%	0.03%	0.01%
Colonial First State Wholesale Enhanced Index Balanced  Colonial First State Wholesale Enhanced Index Growth	0.04%	0.05%	0.01%
Colonial First State Wholesale Enhanced Index Growth	0.08%	0.03%	0.01%
Colonial First State Index Series (These investment options are locat Colonial First State Wholesale Index Conservative	ed in the Investment Option 0.01%	s Menu <sup>-</sup> on pages 38 t 0.01%	0.00%
Colonial First State Wholesale Index Diversified	0.01%	0.01%	0.00%
Colonial First State Wholesale Index Moderate	0.07%	0.07%	0.00%
Colonial First State Wholesale Index Balanced	0.08%	0.08%	0.00%
Colonial First State Wholesale Index Growth	0.03%	0.03%	0.00%
Colonial First State Wholesale Index High Growth	0.06%	0.06%	0.00%
Colonial First State Wholesale Index Australian Bond	0.02%	0.02%	0.00%
Colonial First State Wholesale Index Global Bond	0.03%	0.03%	0.00%

Refer to page 45 for footnotes 1–3.

Ontion name	(A) Gross transaction costs (p.a.) <sup>3</sup>	(B) Costs recovered (p.a.)	(C) Net transaction costs (p.a.) <sup>3</sup> (C=A-B)
Option name  Colonial First State Wholesale Index Australian Share	0.01%	0.01%	0.00%
Colonial First State Wholesale Index Australian Share	0.01%	0.01%	0.00%
Colonial First State Wholesale Index Global Share – Hedged	0.01%	0.01%	0.00%
Colonial First State Wholesale Index Global Share – Hedged  Colonial First State Wholesale Index Property Securities	0.01%	0.02%	0.00%
. ,			
Colonial First State Wholesale Index Global Property Securities  Colonial First State Wholesale Index Global Listed Infrastructure Securities	0.02%	0.02%	0.00%
Colonial First State Wholesale Geared Index Australian Share <sup>1, 2</sup>	0.02%	0.02%	0.00%
	0.18%		
Colonial First State Wholesale Geared Index Global Share <sup>1, 2</sup>	0.15%	0.11%	0.04%
Other multi-sector (These investment options are located in the 'Investmen Conservative	t Options Menu on pa	ges 43 to 47.)	
	0.060/	0.040/	0.020/
AZ Sestante Wholesale Conservative	0.06%	0.04%	0.02%
First Sentier Wholesale Conservative	0.03%	0.03%	0.00%
Perpetual Wholesale Conservative Growth	0.04%	0.03%	0.01%
Moderate	/		
AZ Sestante Wholesale Diversified	0.08%	0.05%	0.03%
First Sentier Wholesale Balanced	0.07%	0.05%	0.02%
Perpetual Wholesale Diversified Growth	0.07%	0.06%	0.01%
Growth			
First Sentier Wholesale Diversified	0.09%	0.06%	0.03%
Pendal Wholesale Sustainable Balanced <sup>1</sup>	0.25%	0.04%	0.21%
Perpetual Wholesale Balanced Growth	0.09%	0.05%	0.04%
Diversified real return			
Perpetual Wholesale Diversified Real Return <sup>1</sup>	0.13%	0.06%	0.07%
Schroder Wholesale Real Return	0.03%	0.03%	0.00%
High growth			
AZ Sestante Wholesale Growth	0.19%	0.11%	0.08%
First Sentier Wholesale High Growth	0.12%	0.06%	0.06%
Single manager single sector (These investment options are located in the 'I	Investment Options Mo	enu' on pages 48 to 8	7.)
Cash and deposits			
FirstRate Cash Non-Auto-rebalancing	0.00%	0.00%	0.00%
FirstRate Wholesale Saver	0.00%	0.00%	0.00%
FirstRate Wholesale Term Deposits	0.00%	0.00%	0.00%
Enhanced cash			
First Sentier Wholesale Strategic Cash	0.00%	0.00%	0.00%
Short duration fixed interest			
First Sentier Wholesale Global Credit Income	0.07%	0.07%	0.00%
Franklin Wholesale Australian Absolute Return Bond¹	0.05%	0.00%	0.05%
Kapstream Wholesale Absolute Return Income	0.03%	0.03%	0.00%
Macquarie Wholesale Income Opportunities	0.02%	0.02%	0.00%
Perpetual Wholesale Diversified Income	0.07%	0.07%	0.00%
PM Capital Wholesale Enhanced Yield	0.04%	0.04%	0.00%
Schroder Wholesale Absolute Return Income	0.16%	0.16%	0.00%
Alternative income			
Acadian Wholesale Defensive Income	0.10%	0.07%	0.03%
First Sentier Wholesale Target Return Income	0.05%	0.05%	0.00%
Pendal Wholesale Monthly Income Plus	0.05%	0.05%	0.00%
Diversified fixed interest			2.22.70
Affirmative Wholesale Global Impact Bond	0.09%	0.09%	0.00%
Brandywine Wholesale Global Income Optimiser <sup>1</sup>	0.16%	0.16%	0.00%
Colchester Wholesale Global Government Bond	0.23%	0.23%	0.00%
55.555.51 THIOLOGAIO GLOBAL GOVERNMENT BOTTO	0.06%	0.06%	0.00%

Option name	(A) Gross transaction costs (p.a.) <sup>3</sup>	(B) Costs recovered (p.a.)	(C) Net transaction costs (p.a.) <sup>3</sup> (C=A-B)
PIMCO Wholesale Diversified Fixed Interest <sup>1</sup>	0.02%	0.02%	0.00%
PIMCO Wholesale Global Bond	0.01%	0.01%	0.00%
T. Rowe Price Wholesale Dynamic Global Bond¹	0.42%	0.12%	0.30%
UBS Wholesale Diversified Fixed Income	0.06%	0.06%	0.00%
Australian fixed interest			
First Sentier Wholesale Australian Bond	0.04%	0.04%	0.00%
Janus Henderson Wholesale Tactical Income¹	0.06%	0.01%	0.05%
Pendal Wholesale Sustainable Australian Fixed Interest <sup>1</sup>	0.02%	0.02%	0.00%
PIMCO Wholesale Australian Bond¹	0.02%	0.02%	0.00%
Western Asset Wholesale Australian Bond¹	0.03%	0.03%	0.00%
Alternatives			
Aspect Wholesale Absolute Return	0.36%	0.00%	0.36%
Aspect Wholesale Diversified Futures	0.29%	0.00%	0.29%
Lower volatility share			
AB Wholesale Managed Volatility Equities <sup>1</sup>	0.53%	0.04%	0.49%
Acadian Wholesale Global Managed Volatility Equity	0.04%	0.04%	0.00%
First Sentier Wholesale Equity Income	0.09%	0.03%	0.06%
Merlon Wholesale Australian Share Income	0.13%	0.13%	0.00%
State Street Wholesale Australian Equity	0.03%	0.03%	0.00%
Australian share			
Acadian Wholesale Australian Equity	0.11%	0.05%	0.06%
Alphinity Wholesale Sustainable Share	0.15%	0.12%	0.03%
Ausbil Wholesale Active Sustainable Equity <sup>1</sup>	0.08%	0.08%	0.00%
Ausbil Wholesale Australian Active Equity	0.07%	0.07%	0.00%
Bennelong Wholesale Ex-20 Australian Equities	0.08%	0.08%	0.00%
DNR Capital Wholesale Australian Equities High Conviction <sup>1</sup>	0.09%	0.09%	0.00%
Fidelity Wholesale Australian Equities	0.01%	0.01%	0.00%
First Sentier Wholesale Concentrated Australian Share	0.10%	0.10%	0.00%
First Sentier Wholesale Imputation	0.15%	0.09%	0.06%
Investors Mutual Wholesale Australian Share	0.07%	0.07%	0.00%
Lazard Wholesale Select Australian Equity	0.15%	0.07%	0.08%
Maple-Brown Abbott Wholesale Australian Share	0.07%	0.02%	0.05%
Pendal Wholesale Australian Share	0.07%	0.05%	0.02%
Pendal Wholesale Sustainable Australian Share	0.07%	0.07%	0.00%
Perennial Value Wholesale Australian Share	0.23%	0.07%	0.16%
Perpetual Wholesale Australian Share	0.21%	0.10%	0.11%
Perpetual Wholesale Industrial Share	0.14%	0.05%	0.09%
Realindex Wholesale Australian Share Value	0.01%	0.01%	0.00%
Schroder Wholesale Australian Equity	0.07%	0.04%	0.03%
Solaris Wholesale Core Australian Equity	0.10%	0.10%	0.00%
T. Rowe Price Wholesale Australian Equity	0.11%	0.03%	0.08%
Tyndall Wholesale Australian Equity	0.11%	0.03%	0.08%
WaveStone Wholesale Australian Share	0.21%	0.21%	0.00%
Australian share – small companies	0.1070	0.0070	0.0070
	0.220/	0.050/	0.100/
Ausbil Wholesale Australian Emerging Leaders	0.23%	0.05%	0.18%
Celeste Wholesale Australian Small Companies	0.27%	0.17%	0.10%
Eiger Wholesale Australian Small Companies <sup>1</sup>	0.39%	0.39%	0.00%
First Sentier Wholesale Australian Small Companies	0.11%	0.09%	0.02%
First Sentier Wholesale Developing Companies	0.14%	0.08%	0.06%
First Sentier Wholesale Future Leaders	0.36%	0.05%	0.31%

Option name	(A) Gross transaction costs (p.a.) <sup>3</sup>	(B) Costs recovered (p.a.)	(C) Net transaction costs (p.a.) <sup>3</sup> (C=A-B
OC Wholesale Premium Small Companies	0.23%	0.12%	0.11%
Realindex Wholesale Australian Small Companies Value	0.01%	0.01%	0.00%
Global share			
Acadian Wholesale Sustainable Global Equity	0.07%	0.02%	0.05%
Antipodes Wholesale Global	0.19%	0.11%	0.08%
AXA IM Wholesale Sustainable Equity <sup>1</sup>	0.08%	0.08%	0.00%
Baillie Gifford Wholesale Sustainable Growth <sup>1</sup>	0.11%	0.11%	0.00%
Baillie Gifford Wholesale Long Term Global Growth	0.02%	0.02%	0.00%
Barrow Hanley Wholesale Global Share	0.12%	0.12%	0.00%
Epoch Wholesale Global Equity Shareholder Yield	0.04%	0.04%	0.00%
GQG Partners Wholesale Global Equity¹	0.18%	0.18%	0.00%
Hyperion Wholesale Global Growth Companies¹	0.27%	0.27%	0.00%
Intermede Wholesale Global Equities¹	0.03%	0.03%	0.00%
Ironbark Royal London Wholesale Concentrated Global Share <sup>1</sup>	0.14%	0.14%	0.00%
Magellan Wholesale Global Share	0.05%	0.02%	0.03%
Magellan Wholesale Global Share – Hedged	0.05%	0.03%	0.02%
MFS Wholesale Global Equity	0.01%	0.01%	0.00%
Nanuk Wholesale New World¹	0.10%	0.10%	0.00%
Pendal Wholesale Concentrated Global Share	0.08%	0.08%	0.00%
Pendal Wholesale Global Select <sup>1</sup>	0.08%	0.03%	0.05%
Realindex Wholesale Global Share Value	0.04%	0.04%	0.00%
Realindex Wholesale Global Share Value – Hedged	0.02%	0.02%	0.00%
Stewart Investors Wholesale Worldwide Leaders Sustainability	0.08%	0.08%	0.00%
Stewart Investors Wholesale Worldwide Sustainability	0.07%	0.07%	0.00%
Talaria Wholesale Global Equity¹	0.15%	0.15%	0.00%
T. Rowe Price Wholesale Global Equity	0.06%	0.05%	0.01%
T. Rowe Price Wholesale Global Equity – Hedged¹	0.26%	0.21%	0.05%
Global share – emerging markets			
Fidelity Wholesale Asia¹	0.18%	0.18%	0.00%
Pendal Wholesale Global Emerging Market Opportunities	0.07%	0.07%	0.00%
Platinum Wholesale Asia	0.09%	0.09%	0.00%
Realindex Wholesale Emerging Markets Value	0.17%	0.07%	0.10%
Stewart Investors Wholesale Global Emerging Markets Leaders Sustainability	0.26%	0.03%	0.23%
Specialist share			
Acadian Wholesale Australian Equity Long Short	0.26%	0.07%	0.19%
Acadian Wholesale Global Equity Long Short	0.18%	0.05%	0.13%
Bell Wholesale Global Emerging Companies <sup>1</sup>	0.13%	0.08%	0.05%
Colonial First State Wholesale Global Health & Biotechnology	0.10%	0.08%	0.02%
Colonial First State Wholesale Global Small Companies	0.14%	0.04%	0.10%
Colonial First State Wholesale Global Technology & Communications	0.25%	0.22%	0.03%
Janus Henderson Wholesale Global Natural Resources	0.42%	0.05%	0.37%
Platinum Wholesale International	0.14%	0.05%	0.09%
PM Capital Wholesale Global Companies	0.16%	0.14%	0.02%
Sage Capital Wholesale Equity Plus <sup>1</sup>	0.76%	0.38%	0.38%

Option name	(A) Gross transaction costs (p.a.) <sup>3</sup>	(B) Costs recovered (p.a.)	(C) Net transaction costs (p.a.) <sup>3</sup> (C=A-B)
Australian property and infrastructure securities			
Dexus Wholesale AREIT	0.07%	0.07%	0.00%
First Sentier Wholesale Property Securities	0.02%	0.02%	0.00%
Ironbark Wholesale Property Securities	0.05%	0.03%	0.02%
Martin Currie Wholesale Real Income	0.10%	0.10%	0.00%
Pendal Wholesale Property Investment	0.10%	0.07%	0.03%
Global property and infrastructure securities			
First Sentier Wholesale Global Listed Infrastructure	0.06%	0.04%	0.02%
First Sentier Wholesale Global Property Securities	0.11%	0.07%	0.04%
Macquarie Wholesale Global Listed Real Estate	0.13%	0.07%	0.06%
Magellan Wholesale Infrastructure	0.04%	0.04%	0.00%
Quay Wholesale Global Real Estate – Unhedged¹	0.10%	0.10%	0.00%
Resolution Capital Wholesale Global Property Securities <sup>1</sup>	0.13%	0.12%	0.01%
Geared <sup>2</sup>			
Acadian Wholesale Geared Australian Equity	0.21%	0.10%	0.11%
Acadian Wholesale Geared Sustainable Global Equity	0.17%	0.10%	0.07%
First Sentier Wholesale Geared Share	0.31%	0.26%	0.05%

These figures are inclusive of the net effect of GST and any related GST credits. Please note: Past costs are not a reliable indicator of future costs. Future costs may differ.

<sup>1</sup> The figures are estimates as these options have not been in existence for 12 months (as at 30 June 2022).

<sup>2</sup> The figures shown above are based on the net assets of each of the geared options. Please note that borrowing costs include costs incurred directly or indirectly in an underlying fund.

<sup>3</sup> The costs are estimates based on the costs incurred in the previous financial year.

Option name	(A) Gross transaction costs (p.a.) <sup>3</sup>	(B) Costs recovered (p.a.)	(C) Net transaction costs (p.a.) <sup>3</sup> (C=A-B)
FirstChoice Multi-manager multi-sector (These investment options are local	ated in the 'Investment	Options Menu' on pag	ges 24 to 26.)
FirstChoice Wholesale TTR Defensive	0.06%	0.06%	0.00%
FirstChoice Wholesale TTR Conservative	0.07%	0.06%	0.01%
FirstChoice Wholesale TTR Diversified	0.09%	0.08%	0.01%
FirstChoice Wholesale TTR Moderate	0.09%	0.04%	0.05%
FirstChoice Wholesale TTR Balanced	0.12%	0.09%	0.03%
FirstChoice Wholesale TTR Growth	0.13%	0.06%	0.07%
FirstChoice Wholesale TTR High Growth	0.12%	0.04%	0.08%
FirstChoice Multi-manager single-sector (These investment options are loc	cated in the 'Investmen	t Options Menu' on pa	ges 29 to 33.)
FirstChoice Wholesale TTR Fixed Interest	0.10%	0.10%	0.00%
FirstChoice Wholesale TTR Alternatives	0.25%	0.04%	0.21%
FirstChoice Wholesale TTR Australian Share	0.15%	0.08%	0.07%
FirstChoice Wholesale TTR Australian Small Companies	0.30%	0.15%	0.15%
FirstChoice Wholesale TTR Global Share	0.11%	0.05%	0.06%
FirstChoice Wholesale TTR Emerging Markets	0.15%	0.15%	0.00%
FirstChoice Wholesale TTR Property Securities	0.13%	0.08%	0.05%
FirstChoice Wholesale TTR Global Infrastructure Securities <sup>1</sup>	0.11%	0.04%	0.07%
CFS Sustainability (This investment option is located in the 'Investment Op	ntions Menu' on page 35		
CFS TTR Thrive+ Sustainable Growth <sup>1</sup>	0.17%	0.13%	0.04%
Colonial First State Enhanced Index Series (These investment options are I			
Colonial First State Wholesale TTR Enhanced Index Conservative	0.04%	0.04%	0.00%
Colonial First State Wholesale TTR Enhanced Index Diversified	0.04%	0.04%	0.00%
Colonial First State Wholesale TTR Enhanced Index Moderate	0.06%	0.05%	0.01%
Colonial First State Wholesale TTR Enhanced Index Balanced	0.07%	0.05%	0.02%
Colonial First State Wholesale TTR Enhanced Index Growth	0.10%	0.09%	0.01%
Colonial First State Wholesale TTR Enhanced Index High Growth	0.13%	0.10%	0.03%
Colonial First State Index Series (These investment options are located in			
Colonial First State Wholesale TTR Index Conservative <sup>1</sup>	0.01%	0.01%	0.00%
Colonial First State Wholesale TTR Index Diversified <sup>1</sup>	0.01%	0.01%	0.00%
Colonial First State Wholesale TTR Index Moderate <sup>1</sup>	0.07%	0.07%	0.00%
Colonial First State Wholesale TTR Index Pladerde	0.08%	0.08%	0.00%
Colonial First State Wholesale TTR Index Growth <sup>1</sup>	0.03%	0.03%	0.00%
Colonial First State Wholesale TTR Index Growth <sup>1</sup>	0.06%	0.06%	0.00%
Colonial First State Wholesale TTR Index Australian Bond <sup>1</sup>	0.02%	0.02%	0.00%
Colonial First State Wholesale TTR Index Adstralian Bond  Colonial First State Wholesale TTR Index Global Bond <sup>1</sup>	0.03%	0.03%	0.00%
Colonial First State Wholesale TTR Index Global Bond  Colonial First State Wholesale TTR Index Australian Share	0.02%	0.03%	0.00%
Colonial First State Wholesale TTR Index Adstralian Share	0.02%	0.02%	0.00%
Colonial First State Wholesale TTR Index Global Share – Hedged	0.02%	0.02%	0.00%
Colonial First State Wholesale TTR Index Global Share – nedged  Colonial First State Wholesale TTR Index Property Securities			
	0.02%	0.02%	0.00%
Colonial First State Wholesale TTR Index Global Property Securities <sup>1</sup> Colonial First State Wholesale TTR Index Global Listed Infrastructure Securities <sup>3</sup>	0.02%	0.02%	0.00%
		0.02%	0.00%
Other multi-sector (These investment options are located in the 'Investment Conservative	nt Options Menu on pa	ges 43 to 47.)	
AZ Sestante Wholesale TTR Conservative <sup>1</sup>	0.06%	0.04%	0.02%
First Sentier Wholesale TTR Conservative <sup>1</sup>	0.03%	0.03%	0.00%
Perpetual Wholesale TTR Conservative Growth <sup>1</sup>	0.04%	0.03%	0.01%
Moderate			
AZ Sestante Wholesale TTR Diversified	0.14%	0.10%	0.04%
First Sentier Wholesale TTR Balanced <sup>1</sup>	0.07%	0.05%	0.02%
Perpetual Wholesale TTR Diversified Growth¹	0.07%	0.06%	0.01%
Growth			
First Sentier Wholesale TTR Diversified <sup>1</sup>	0.09%	0.06%	0.03%

Diversified real return	Ontion name	(A) Gross transaction	(B) Costs recovered	(C) Net transaction
Perpetual Wholesale TTR Diversified Real Return   0.13%   0.06%   0.08%   0.00%	•	costs (p.a.)°	(p.a.)	costs (p.a.) <sup>3</sup> (C=A-B
Schooler Wholesale TTR Real Return   0.08%   0.08%   0.08%   0.08%		0.400/	0.0404	0.050/
High growth   0.19%   0.19%   0.19%   0.19%   0.08%				
AZ Seatanet Wholesale TTR Growth'  One was also also also also also also also al		0.08%	0.08%	0.00%
Cash and deposits   First Faster   0.00%   0				
Cash and deposits				
First Sentier Wholesale TTR Strategic Cash  Non-Wholesale TTR Global Credit Income* First Sentier Wholesale TTR Australian Absolute Return Bond* Aspastream Wholesale TTR Australian Australian Credit Income  0.05% 0.05% 0.00% 0.0		n the 'Investment Options M	enu' on pages 48 to 8	7.)
First Sentier Wholesale TTR Strategic Cash  50.00%  50	FirstRate Wholesale TTR Saver	0.00%	0.00%	0.00%
Short duration fixed interest	Enhanced cash			
First Sentier Wholesale TTR Global Credit Income*  0.07% 0.00% 0.00% 0.00% 0.05% 0.00% 0.05% 0.00% 0.05% 0.00% 0.05% 0.00% 0.05% 0.00% 0.05% 0.00% 0.05% 0.00% 0.05% 0.00% 0.05% 0.00% 0.05% 0.00% 0.05% 0.00% 0.05% 0.00% 0.0	First Sentier Wholesale TTR Strategic Cash	0.00%	0.00%	0.00%
Franklin Wholesale TTR Australian Absolute Return Bond <sup>4</sup> 0.05% 0.05% 0.00% 0.00% Kapstream Wholesale TTR In Bosolute Return Income 0.05% 0.05% 0.05% 0.00%	Short duration fixed interest			
Kapstream Wholesale TTR Absolute Return Income         0.05%         0.05%         0.00%           Macquarie Wholesale TTR Income Opportunities         0.06%         0.06%         0.00%           PPP Capital Wholesale TTR Diversified Income         0.11%         0.01%         0.00%           PM Capital Wholesale TTR Absolute Return Income         0.19%         0.19%         0.00%           Schnoder Wholesale TTR Absolute Return Income         0.12%         0.08%         0.04%           Acadian Wholesale TTR Defensive Income         0.12%         0.08%         0.04%           Pendal Wholesale TTR Bothothly Income Plus         0.12%         0.12%         0.00%           Diversified Tixed Interest Income         0.12%         0.16%         0.00%           Diversified Tixed Interest Income         0.16%         0.16%         0.00%           Colchester Wholesale TTR Global Government Bond*         0.23%         0.23%         0.00%           First Sentier Wholesale TTR Diversified Fixed Interest*         0.06%         0.06%         0.00%           PIMCO Wholesale TTR Diversified Fixed Interest*         0.04%         0.04%         0.00%           PIMCO Wholesale TTR Diversified Fixed Income         0.06%         0.06%         0.00%           UBS Wholesale TTR Diversified Fixed Income         0.06%	First Sentier Wholesale TTR Global Credit Income <sup>1</sup>	0.07%	0.07%	0.00%
Macquarie Wholesale TTR Income Opportunities	Franklin Wholesale TTR Australian Absolute Return Bond¹	0.05%	0.00%	0.05%
Perpetual Wholesale TTR Diversified Income	Kapstream Wholesale TTR Absolute Return Income	0.05%	0.05%	0.00%
Perpetual Wholesale TTR Diversified Income	•	0.06%	0.06%	0.00%
PM Capital Wholesale TTR Absolute Return Income				
Schroder Wholesale TTR Absolute Return Income         0.19%         0.19%         0.00%           Alternative income         Acadian Wholesale TTR Defensive Income         0.12%         0.08%         0.04%           Pendal Wholesale TTR Bothsive Income         0.12%         0.12%         0.00%           Diversified fixed interest         Use of the properties of the propert	·			
Acadian Wholesale TTR Defensive Income   0.12%   0.08%   0.04%	•			
Pendal Wholesale TTR Monthly Income Plus  Diversified fixed interest  Brandywine Wholesale TTR Global Government Bond¹  O.16%  O.16%  O.16%  O.00%  Colchester Wholesale TTR Global Government Bond¹  O.23%  First Sentier Wholesale TTR Diversified Fixed Interest¹  O.06%  O.06%  O.00%  PIMCO Wholesale TTR Diversified Fixed Interest¹  O.04%  O.04%  O.04%  O.04%  O.00%  T. Rowe Price Wholesale TTR Dynamic Global Bond¹  O.04%  O.06%  O.06%  O.06%  O.06%  O.06%  O.06%  T. Rowe Price Wholesale TTR Diversified Fixed Interest¹  O.06%  O.0		0.1970	0.19%	0.00%
Pendal Wholesale TTR Monthly Income Plus  Diversified fixed interest  Brandywine Wholesale TTR Global Government Bond¹  O.16%  O.16%  O.16%  O.00%  Colchester Wholesale TTR Global Government Bond¹  O.23%  First Sentier Wholesale TTR Diversified Fixed Interest¹  O.06%  O.06%  O.00%  PIMCO Wholesale TTR Diversified Fixed Interest¹  O.04%  O.04%  O.04%  O.04%  O.00%  T. Rowe Price Wholesale TTR Dynamic Global Bond¹  O.04%  O.06%  O.06%  O.06%  O.06%  O.06%  O.06%  T. Rowe Price Wholesale TTR Diversified Fixed Interest¹  O.06%  O.0	Acadian Wholesale TTR Defensive Income	0.12%	0.08%	0.04%
Diversified fixed interest         Brandywine Wholesale TTR Global Income Optimiser¹         0.16%         0.00%           Colchester Wholesale TTR Global Government Bond¹         0.23%         0.23%         0.00%           First Sentier Wholesale TTR Diversified Fixed Interest¹         0.06%         0.06%         0.00%           PIMCO Wholesale TTR Diversified Fixed Interest¹         0.04%         0.04%         0.00%           PIMCO Wholesale TTR Global Bond         0.04%         0.04%         0.00%           PIMCO Wholesale TTR Diversified Fixed Income         0.06%         0.06%         0.00%           UBS Wholesale TTR Diversified Fixed Income         0.06%         0.06%         0.00%           UBS Wholesale TTR Diversified Fixed Income         0.06%         0.06%         0.00%           Australian fixed interest         0.06%         0.06%         0.00%           Pirst Sentier Wholesale TTR Australian Bond¹         0.04%         0.04%         0.05%           Pendal Wholesale TTR Sustainable Australian Fixed Interest¹         0.02%         0.02%         0.05%           Pendal Wholesale TTR Australian Bond¹         0.04%         0.04%         0.00%           Western Asset Wholesale TTR Australian Bond²         0.03%         0.03%         0.03%           Alternatives         0.29%         0.0				
Colchester Wholesale TTR Global Government Bond¹         0.23%         0.23%         0.00%           First Sentier Wholesale TTR Diversified Fixed Interest¹         0.06%         0.06%         0.00%           PIMCO Wholesale TTR Diversified Fixed Interest¹         0.04%         0.04%         0.00%           PIMCO Wholesale TTR Global Bond         0.04%         0.04%         0.00%           T. Rowe Price Wholesale TTR Dynamic Global Bond¹         0.42%         0.12%         0.30%           UBS Wholesale TTR Diversified Fixed Income         0.06%         0.06%         0.00%           Australian fixed interest         Test Sentier Wholesale TTR Australian Bond¹         0.04%         0.04%         0.00%           Pendal Wholesale TTR Sustainable Australian Fixed Interest¹         0.06%         0.01%         0.05%           Pendal Wholesale TTR Sustainable Australian Fixed Interest¹         0.02%         0.02%         0.00%           PIMCO Wholesale TTR Australian Bond¹         0.04%         0.04%         0.00%           Western Asset Wholesale TTR Diversified Futures         0.29%         0.00%         0.29%           Alternatives         0.29%         0.00%         0.29%           Lower votatility share         0.29%         0.00%         0.29%           Lower votatility share         0.04%		0.1270	0.1270	0.0070
Colchester Wholesale TTR Global Government Bond¹ 0.23% 0.23% 0.00% First Sentier Wholesale TTR Diversified Fixed Interest¹ 0.06% 0.06% 0.06% 0.00% PIMCO Wholesale TTR Diversified Fixed Interest¹ 0.04% 0.04% 0.04% 0.00% PIMCO Wholesale TTR Diversified Fixed Interest¹ 0.06% 0.06% 0.06% 0.00% 0.00% 0.00% 0.00% 0.00% 0.04% 0.04% 0.00% 0.00% 0.00% 0.06% 0.06% 0.06% 0.06% 0.06% 0.06% 0.00% 0.06% 0.06% 0.06% 0.06% 0.06% 0.00% 0.06% 0.06% 0.06% 0.00% 0.06% 0.06% 0.00% 0.06% 0.06% 0.00% 0.0	Brandywine Wholesale TTR Global Income Ontimiser <sup>1</sup>	0.16%	0.16%	0.00%
First Sentier Wholesale TTR Diversified Fixed Interest¹ 0.06% 0.06% 0.00% PIMCO Wholesale TTR Diversified Fixed Interest¹ 0.04% 0.04% 0.00% PIMCO Wholesale TTR Global Bond 0.04% 0.04% 0.00% 0.	•			
PIMCO Wholesale TTR Diversified Fixed Interest <sup>1</sup> 0.04% 0.04% 0.00% 0.00% 1. Rowe Price Wholesale TTR Dynamic Global Bond 0.04% 0.02% 0.12% 0.30% UBS Wholesale TTR Dynamic Global Bond <sup>1</sup> 0.06% 0.06% 0.00%				
PIMCO Wholesale TTR Global Bond				
T. Rowe Price Wholesale TTR Dynamic Global Bond¹       0.42%       0.12%       0.30%         UBS Wholesale TTR Diversified Fixed Income       0.06%       0.06%       0.00%         Australian fixed interest       First Sentier Wholesale TTR Australian Bond¹       0.04%       0.04%       0.00%         Janus Henderson Wholesale TTR Australian Exed Interest¹       0.06%       0.01%       0.05%         Pendal Wholesale TTR Sustainable Australian Fixed Interest¹       0.02%       0.02%       0.00%         Pendal Wholesale TTR Australian Bond       0.04%       0.04%       0.00%         Western Asset Wholesale TTR Australian Bond¹       0.03%       0.03%       0.00%         Alternatives       Usewer volatility share         Acadian Wholesale TTR Diversified Futures       0.29%       0.00%       0.29%         Lower volatility share       Acadian Wholesale TTR Global Managed Volatility Equity¹       0.04%       0.04%       0.00%         First Sentier Wholesale TTR Equity Income       0.10%       0.03%       0.07%         Merton Wholesale TTR Australian Share Income       0.18%       0.13%       0.05%         State Street Wholesale TTR Sustainable Share¹       0.15%       0.12%       0.03%         Australian share       0.05%       0.07%       0.00% <td></td> <td></td> <td></td> <td></td>				
UBS Wholesale TTR Diversified Fixed Income         0.06%         0.06%         0.00%           Australian fixed interest         First Sentier Wholesale TTR Australian Bond¹         0.04%         0.04%         0.00%           Janus Henderson Wholesale TTR Tactical Income¹         0.06%         0.01%         0.05%           Pendal Wholesale TTR Sustainable Australian Fixed Interest¹         0.02%         0.02%         0.00%           PIMCO Wholesale TTR Australian Bond¹         0.04%         0.04%         0.00%           Western Asset Wholesale TTR Australian Bond¹         0.03%         0.03%         0.00%           Alternatives         0.29%         0.00%         0.29%           Aspect Wholesale TTR Diversified Futures         0.29%         0.00%         0.29%           Lower volatility share         0.29%         0.00%         0.29%           Acadian Wholesale TTR Global Managed Volatility Equity¹         0.04%         0.04%         0.00%           First Sentier Wholesale TTR Australian Share Income         0.18%         0.13%         0.05%           State Street Wholesale TTR Australian Equity¹         0.03%         0.03%         0.00%           Australian share         0.15%         0.12%         0.03%           Alphinity Wholesale TTR Sustralian Equities         0.15%				
Australian fixed interest  First Sentier Wholesale TTR Australian Bond¹ 0.04% 0.04% 0.00%  Janus Henderson Wholesale TTR Tactical Income¹ 0.06% 0.01% 0.05%  Pendal Wholesale TTR Sustainable Australian Fixed Interest¹ 0.02% 0.02% 0.00%  PIMCO Wholesale TTR Australian Bond 0.04% 0.04% 0.00%  Western Asset Wholesale TTR Australian Bond¹ 0.03% 0.03% 0.00%  Alternatives  Aspect Wholesale TTR Diversified Futures 0.29% 0.00% 0.29%  Lower volatility share  Acadian Wholesale TTR Global Managed Volatility Equity¹ 0.04% 0.04% 0.03% 0.07%  Merlon Wholesale TTR Equity Income 0.10% 0.03% 0.03% 0.07%  Merlon Wholesale TTR Australian Share Income 0.18% 0.13% 0.05%  State Street Wholesale TTR Sustainable Share¹ 0.15% 0.12% 0.03%  Australian share  Alphinity Wholesale TTR Sustainable Share¹ 0.15% 0.12% 0.03%  Ausbil Wholesale TTR Australian Equity¹ 0.07% 0.07% 0.00%  Bennelong Wholesale TTR Ex-20 Australian Equities 0.13% 0.12% 0.01%  DNR Capital Wholesale TTR Australian Equities High Conviction¹ 0.09% 0.09% 0.00%  First Sentier Wholesale TTR Australian Equities 0.03% 0.03% 0.00%  First Sentier Wholesale TTR Sustainable Share¹ 0.10% 0.09% 0.00%  Bennelong Wholesale TTR Australian Equities High Conviction¹ 0.09% 0.09% 0.00%  First Sentier Wholesale TTR Australian Equities 0.03% 0.03% 0.00%  First Sentier Wholesale TTR Australian Share¹ 0.10% 0.10% 0.00%  First Sentier Wholesale TTR Imputation¹ 0.15% 0.09% 0.00%  First Sentier Wholesale TTR Imputation¹ 0.15% 0.09% 0.00%  Investors Mutual Wholesale TTR Australian Share¹ 0.09% 0.09% 0.00%  Investors Mutual Wholesale TTR Australian Share¹ 0.09% 0.09% 0.00%  Pendal Wholesale TTR Select Australian Share¹ 0.00% 0.09% 0.00%  Investors Mutual Wholesale TTR Australian Share¹ 0.00% 0.09% 0.00%  Pendal Wholesale TTR Australian Share¹ 0.00% 0.09% 0.00%				
First Sentier Wholesale TTR Australian Bond¹         0.04%         0.04%         0.00%           Janus Henderson Wholesale TTR Tactical Income¹         0.06%         0.01%         0.05%           Pendal Wholesale TTR Sustainable Australian Fixed Interest¹         0.02%         0.02%         0.00%           PIMCO Wholesale TTR Australian Bond¹         0.04%         0.04%         0.00%           Western Asset Wholesale TTR Diversified Futures         0.29%         0.00%         0.29%           Alternatives         0.29%         0.00%         0.29%           Aspect Wholesale TTR Diversified Futures         0.29%         0.00%         0.29%           Lower volatility share         0.04%         0.04%         0.00%           First Sentier Wholesale TTR Global Managed Volatility Equity¹         0.04%         0.04%         0.00%           First Sentier Wholesale TTR Australian Share Income         0.10%         0.03%         0.07%           Merlon Wholesale TTR Australian Equity¹         0.03%         0.03%         0.05%           State Street Wholesale TTR Australian Equity²         0.03%         0.03%         0.00%           Australian Share         0.15%         0.12%         0.03%           Alphinity Wholesale TTR Sustainable Share¹         0.15%         0.12%         0.03%		0.06%	0.06%	0.00%
Janus Henderson Wholesale TTR Tactical Income¹         0.06%         0.01%         0.05%           Pendal Wholesale TTR Sustainable Australian Fixed Interest¹         0.02%         0.02%         0.00%           PIMCO Wholesale TTR Australian Bond         0.04%         0.04%         0.00%           Western Asset Wholesale TTR Australian Bond¹         0.03%         0.03%         0.00%           Alternatives         ***********************************				
Pendal Wholesale TTR Sustainable Australian Fixed Interest¹         0.02%         0.00%           PIMCO Wholesale TTR Australian Bond         0.04%         0.04%         0.00%           Western Asset Wholesale TTR Australian Bond¹         0.03%         0.03%         0.00%           Alternatives         0.29%         0.00%         0.29%           Aspect Wholesale TTR Diversified Futures         0.29%         0.00%         0.29%           Lower volatility share         0.04%         0.04%         0.00%           Acadian Wholesale TTR Global Managed Volatility Equity¹         0.04%         0.04%         0.00%           First Sentier Wholesale TTR Equity Income         0.10%         0.03%         0.07%           Merlon Wholesale TTR Australian Share Income         0.18%         0.13%         0.05%           State Street Wholesale TTR Australian Equity¹         0.03%         0.03%         0.00%           Australian share         0.15%         0.12%         0.03%           Alphinity Wholesale TTR Sustainable Share¹         0.15%         0.12%         0.03%           Ausbil Wholesale TTR Australian Equities         0.13%         0.12%         0.01%           Bennelong Wholesale TTR Australian Equities High Conviction¹         0.09%         0.09%         0.00%           First				
PIMCO Wholesale TTR Australian Bond         0.04%         0.04%         0.00%           Western Asset Wholesale TTR Australian Bond¹         0.03%         0.03%         0.00%           Alternatives         Aspect Wholesale TTR Diversified Futures         0.29%         0.00%         0.29%           Lower volatility share         Acadian Wholesale TTR Global Managed Volatility Equity¹         0.04%         0.04%         0.00%           First Sentier Wholesale TTR Equity Income         0.10%         0.03%         0.07%           Merlon Wholesale TTR Australian Share Income         0.18%         0.13%         0.05%           State Street Wholesale TTR Australian Equity¹         0.03%         0.03%         0.00%           Australian share         Alphinity Wholesale TTR Sustainable Share¹         0.15%         0.12%         0.03%           Alphinity Wholesale TTR Australian Active Equity¹         0.07%         0.07%         0.00%           Bennelong Wholesale TTR Australian Equities         0.13%         0.12%         0.01%           Bennelong Wholesale TTR Australian Equities High Conviction¹         0.09%         0.09%         0.00%           Birst Sentier Wholesale TTR Concentrated Australian Share¹         0.10%         0.09%         0.00%           First Sentier Wholesale TTR Imputation¹ <t< td=""><td></td><td></td><td></td><td></td></t<>				
Western Asset Wholesale TTR Australian Bond¹ 0.03% 0.03% 0.00%  Alternatives  Aspect Wholesale TTR Diversified Futures 0.29% 0.00% 0.29%  Lower volatility share  Acadian Wholesale TTR Global Managed Volatility Equity¹ 0.04% 0.04% 0.00%  First Sentier Wholesale TTR Equity Income 0.10% 0.3% 0.07%  Merlon Wholesale TTR Australian Share Income 0.18% 0.13% 0.05%  State Street Wholesale TTR Australian Equity¹ 0.03% 0.03% 0.00%  Australian share  Alphinity Wholesale TTR Sustainable Share¹ 0.15% 0.12% 0.03%  Ausbil Wholesale TTR Australian Equities 0.07% 0.07% 0.00%  Bennelong Wholesale TTR Australian Equities 0.13% 0.12% 0.01%  DNR Capital Wholesale TTR Australian Equities High Conviction¹ 0.09% 0.09% 0.00%  First Sentier Wholesale TTR Concentrated Australian Share¹ 0.10% 0.10% 0.00%  First Sentier Wholesale TTR Imputation¹ 0.15% 0.09% 0.00%  First Sentier Wholesale TTR Imputation¹ 0.15% 0.09% 0.00%  Investors Mutual Wholesale TTR Australian Share¹ 0.09% 0.09% 0.00%  Lazard Wholesale TTR Select Australian Equity 0.15% 0.06% 0.09%  Pendal Wholesale TTR Select Australian Equity 0.15% 0.06% 0.09%  Pendal Wholesale TTR Select Australian Share¹ 0.07% 0.05% 0.05%				
Alternatives  Aspect Wholesale TTR Diversified Futures  0.29% 0.00% 0.29%  Lower volatility share  Acadian Wholesale TTR Global Managed Volatility Equity¹ 0.04% 0.04% 0.03% 0.07%  Merlon Wholesale TTR Australian Share Income 0.18% 0.13% 0.05%  State Street Wholesale TTR Australian Equity¹ 0.03% 0.03% 0.00%  Australian share  Alphinity Wholesale TTR Sustainable Share¹ 0.15% 0.12% 0.03% 0.03% 0.03% 0.03% 0.03% 0.03% 0.03% 0.00%  Bennelong Wholesale TTR Australian Equities 0.13% 0.12% 0.01%  DNR Capital Wholesale TTR Australian Equities High Conviction¹ 0.09% 0.09% 0.09% 0.00% First Sentier Wholesale TTR Concentrated Australian Share¹ 0.10% 0.10% 0.09% 0.00% First Sentier Wholesale TTR Imputation² 0.15% 0.09% 0.09% 0.00%  Investors Mutual Wholesale TTR Australian Equity 0.15% 0.09% 0.09% 0.00%  Pendal Wholesale TTR Select Australian Equity 0.15% 0.06% 0.09% 0.00% 0.00%	PIMCO Wholesale TTR Australian Bond	0.04%	0.04%	0.00%
Aspect Wholesale TTR Diversified Futures         0.29%         0.00%         0.29%           Lower volatility share         Acadian Wholesale TTR Global Managed Volatility Equity¹         0.04%         0.04%         0.00%           First Sentier Wholesale TTR Equity Income         0.10%         0.03%         0.07%           Merlon Wholesale TTR Australian Share Income         0.18%         0.13%         0.05%           State Street Wholesale TTR Australian Equity¹         0.03%         0.03%         0.00%           Australian share         0.15%         0.12%         0.03%           Alphinity Wholesale TTR Sustainable Share¹         0.15%         0.12%         0.03%           Ausbil Wholesale TTR Australian Active Equity¹         0.07%         0.07%         0.00%           Bennelong Wholesale TTR Australian Equities         0.13%         0.12%         0.01%           DNR Capital Wholesale TTR Australian Equities High Conviction¹         0.09%         0.09%         0.00%           First Sentier Wholesale TTR Concentrated Australian Share¹         0.10%         0.10%         0.00%           First Sentier Wholesale TTR Imputation¹         0.15%         0.09%         0.06%           Investors Mutual Wholesale TTR Australian Share         0.09%         0.09%         0.00%           Lazard Wholesal	Western Asset Wholesale TTR Australian Bond <sup>1</sup>	0.03%	0.03%	0.00%
Acadian Wholesale TTR Global Managed Volatility Equity¹ 0.04% 0.04% 0.00%  First Sentier Wholesale TTR Equity Income 0.10% 0.13% 0.05%  Merlon Wholesale TTR Australian Share Income 0.18% 0.13% 0.05%  State Street Wholesale TTR Australian Equity¹ 0.03% 0.03% 0.00%  Australian share  Alphinity Wholesale TTR Sustainable Share¹ 0.15% 0.12% 0.03%  Ausbil Wholesale TTR Australian Active Equity¹ 0.07% 0.07% 0.00%  Bennelong Wholesale TTR Ex-20 Australian Equities 0.13% 0.12% 0.01%  DNR Capital Wholesale TTR Australian Equities High Conviction¹ 0.09% 0.09% 0.00%  Fidelity Wholesale TTR Australian Equities 0.03% 0.03% 0.00%  First Sentier Wholesale TTR Concentrated Australian Share¹ 0.10% 0.10% 0.00%  First Sentier Wholesale TTR Imputation¹ 0.15% 0.09% 0.00%  Investors Mutual Wholesale TTR Australian Share 0.09% 0.09% 0.00%  Lazard Wholesale TTR Select Australian Equity 0.15% 0.06% 0.09%  Pendal Wholesale TTR Select Australian Share¹ 0.07% 0.05% 0.00%	Alternatives			
Acadian Wholesale TTR Global Managed Volatility Equity <sup>1</sup> 0.04%  0.04%  0.00%  First Sentier Wholesale TTR Equity Income  0.10%  0.18%  0.13%  0.05%  State Street Wholesale TTR Australian Share Income  0.18%  0.03%  0.03%  0.00%  Australian share  Alphinity Wholesale TTR Sustainable Share <sup>1</sup> 0.15%  0.12%  0.07%  0.00%  Bennelong Wholesale TTR Equitye <sup>1</sup> 0.07%  0.01%  DNR Capital Wholesale TTR Australian Equities  0.13%  0.12%  0.01%  DNR Capital Wholesale TTR Australian Equities High Conviction <sup>1</sup> 0.09%  First Sentier Wholesale TTR Concentrated Australian Share <sup>1</sup> 0.10%  0.00%  First Sentier Wholesale TTR Imputation <sup>1</sup> 0.15%  0.09%  0.00%  Investors Mutual Wholesale TTR Australian Share  0.09%  0.00%  0.00%  Pendal Wholesale TTR Select Australian Equity  0.15%  0.05%  0.05%  0.02%	· · · · · · · · · · · · · · · · · · ·	0.29%	0.00%	0.29%
First Sentier Wholesale TTR Equity Income         0.10%         0.03%         0.07%           Merlon Wholesale TTR Australian Share Income         0.18%         0.13%         0.05%           State Street Wholesale TTR Australian Equity¹         0.03%         0.03%         0.00%           Australian share         0.15%         0.12%         0.03%           Alphinity Wholesale TTR Sustainable Share¹         0.07%         0.07%         0.00%           Ausbil Wholesale TTR Australian Active Equity¹         0.07%         0.07%         0.00%           Bennelong Wholesale TTR Ex-20 Australian Equities         0.13%         0.12%         0.01%           DNR Capital Wholesale TTR Australian Equities High Conviction¹         0.09%         0.09%         0.00%           Firest Sentier Wholesale TTR Australian Equities         0.03%         0.03%         0.00%           First Sentier Wholesale TTR Concentrated Australian Share¹         0.10%         0.10%         0.06%           Investors Mutual Wholesale TTR Australian Share         0.09%         0.09%         0.00%           Lazard Wholesale TTR Select Australian Equity         0.15%         0.06%         0.09%           Pendal Wholesale TTR Australian Share¹         0.07%         0.05%         0.02%	•			
Merlon Wholesale TTR Australian Share Income         0.18%         0.13%         0.05%           State Street Wholesale TTR Australian Equity¹         0.03%         0.03%         0.00%           Australian share         Alphinity Wholesale TTR Sustainable Share¹         0.15%         0.12%         0.03%           Ausbil Wholesale TTR Australian Active Equity¹         0.07%         0.07%         0.00%           Bennelong Wholesale TTR Ex-20 Australian Equities         0.13%         0.12%         0.01%           DNR Capital Wholesale TTR Australian Equities High Conviction¹         0.09%         0.09%         0.00%           Fidelity Wholesale TTR Australian Equities         0.03%         0.03%         0.00%           First Sentier Wholesale TTR Concentrated Australian Share¹         0.10%         0.10%         0.00%           First Sentier Wholesale TTR Imputation¹         0.15%         0.09%         0.06%           Investors Mutual Wholesale TTR Australian Share         0.09%         0.09%         0.00%           Lazard Wholesale TTR Select Australian Equity         0.15%         0.06%         0.09%           Pendal Wholesale TTR Australian Share¹         0.07%         0.05%         0.02%	Acadian Wholesale TTR Global Managed Volatility Equity <sup>1</sup>	0.04%	0.04%	
State Street Wholesale TTR Australian Equity¹  O.03%  O.03%  O.00%  Australian share  Alphinity Wholesale TTR Sustainable Share¹  O.15%  O.07%  O.07%  O.07%  O.00%  Bennelong Wholesale TTR Ex-20 Australian Equities  O.13%  O.12%  O.01%  DNR Capital Wholesale TTR Australian Equities High Conviction¹  O.09%  O.09%  O.00%  Fidelity Wholesale TTR Australian Equities  O.03%  O.03%  O.00%  First Sentier Wholesale TTR Concentrated Australian Share¹  O.10%  O.10%  O.09%  O.00%  Investors Mutual Wholesale TTR Australian Equity  O.05%  O.09%  O.00%  D.00%  O.00%	First Sentier Wholesale TTR Equity Income	0.10%	0.03%	0.07%
Australian share  Alphinity Wholesale TTR Sustainable Share¹  Ausbil Wholesale TTR Australian Active Equity¹  Durant Ex-20 Australian Equities  Durant Ex-20 Australian Equities  Durant Ex-20 Australian Equities High Conviction¹  Durant Ex-20 Australian Equities	Merlon Wholesale TTR Australian Share Income	0.18%	0.13%	0.05%
Alphinity Wholesale TTR Sustainable Share¹  Ausbil Wholesale TTR Australian Active Equity¹  D.007%  O.07%  O.07%  O.00%  Bennelong Wholesale TTR Ex-20 Australian Equities  DNR Capital Wholesale TTR Australian Equities High Conviction¹  O.09%  O.09%  O.09%  O.00%  Fidelity Wholesale TTR Australian Equities  O.03%  O.03%  O.03%  O.00%  First Sentier Wholesale TTR Concentrated Australian Share¹  O.10%  O.10%  O.09%  O.09%  O.00%  First Sentier Wholesale TTR Imputation¹  O.15%  O.09%  O.09%  O.00%  D.00%	State Street Wholesale TTR Australian Equity <sup>1</sup>	0.03%	0.03%	0.00%
Ausbil Wholesale TTR Australian Active Equity¹  0.07%  0.07%  0.07%  0.00%  Bennelong Wholesale TTR Ex-20 Australian Equities  0.13%  0.12%  0.01%  DNR Capital Wholesale TTR Australian Equities High Conviction¹  0.09%  0.09%  0.09%  0.00%  Fidelity Wholesale TTR Australian Equities  0.03%  0.03%  0.03%  0.00%  First Sentier Wholesale TTR Concentrated Australian Share¹  0.10%  0.15%  0.09%  0.09%  0.06%  Investors Mutual Wholesale TTR Australian Share  0.09%  0.09%  0.00%  Pendal Wholesale TTR Select Australian Equity  0.15%  0.05%  0.02%	Australian share			
Bennelong Wholesale TTR Ex-20 Australian Equities  0.13%  0.01%  DNR Capital Wholesale TTR Australian Equities High Conviction¹  0.09%  0.09%  0.00%  Fidelity Wholesale TTR Australian Equities  0.03%  0.03%  0.03%  0.00%  First Sentier Wholesale TTR Concentrated Australian Share¹  0.10%  0.10%  0.00%  First Sentier Wholesale TTR Imputation¹  0.15%  0.09%  0.09%  0.00%  Lazard Wholesale TTR Select Australian Equity  0.15%  0.06%  0.09%  0.09%  0.09%  0.09%  0.09%  0.09%  0.09%  0.09%  0.00%	Alphinity Wholesale TTR Sustainable Share <sup>1</sup>	0.15%	0.12%	0.03%
DNR Capital Wholesale TTR Australian Equities High Conviction¹  0.09%  0.09%  0.09%  0.00%  Fidelity Wholesale TTR Australian Equities  0.03%  0.03%  0.00%  First Sentier Wholesale TTR Concentrated Australian Share¹  0.10%  0.10%  0.09%  0.09%  0.06%  Investors Mutual Wholesale TTR Australian Share  0.09%  0.09%  0.00%  Lazard Wholesale TTR Select Australian Equity  0.15%  0.06%  0.09%  0.09%  0.00%  0.00%	Ausbil Wholesale TTR Australian Active Equity <sup>1</sup>	0.07%	0.07%	0.00%
Fidelity Wholesale TTR Australian Equities  0.03%  0.03%  0.00%  First Sentier Wholesale TTR Concentrated Australian Share¹  0.10%  0.10%  0.09%  0.06%  Investors Mutual Wholesale TTR Australian Share  0.09%  0.09%  0.00%  Lazard Wholesale TTR Select Australian Equity  0.15%  0.06%  0.09%  0.09%  0.00%  0.00%	Bennelong Wholesale TTR Ex-20 Australian Equities	0.13%	0.12%	0.01%
First Sentier Wholesale TTR Concentrated Australian Share¹ 0.10% 0.10% 0.00%  First Sentier Wholesale TTR Imputation¹ 0.15% 0.09% 0.06%  Investors Mutual Wholesale TTR Australian Share 0.09% 0.09% 0.00%  Lazard Wholesale TTR Select Australian Equity 0.15% 0.06% 0.09%  Pendal Wholesale TTR Australian Share¹ 0.07% 0.05% 0.02%	DNR Capital Wholesale TTR Australian Equities High Conviction¹	0.09%	0.09%	0.00%
First Sentier Wholesale TTR Concentrated Australian Share¹ 0.10% 0.10% 0.00%  First Sentier Wholesale TTR Imputation¹ 0.15% 0.09% 0.06%  Investors Mutual Wholesale TTR Australian Share 0.09% 0.09% 0.00%  Lazard Wholesale TTR Select Australian Equity 0.15% 0.06% 0.09%  Pendal Wholesale TTR Australian Share¹ 0.07% 0.05% 0.02%		0.03%	0.03%	0.00%
First Sentier Wholesale TTR Imputation¹ 0.15% 0.09% 0.06% Investors Mutual Wholesale TTR Australian Share 0.09% 0.09% 0.00% Lazard Wholesale TTR Select Australian Equity 0.15% 0.06% 0.09% Pendal Wholesale TTR Australian Share¹ 0.07% 0.05% 0.02%				
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Lazard Wholesale TTR Select Australian Equity0.15%0.06%0.09%Pendal Wholesale TTR Australian Share10.07%0.05%0.02%	·			
Pendal Wholesale TTR Australian Share <sup>1</sup> 0.07% 0.05% 0.02%				
Perennial Value Wholesale TTR Australian Share <sup>1</sup> 0.23% 0.07% 0.16%		0.07%	0.05%	0.02%

Option name	(A) Gross transaction costs (p.a.) <sup>3</sup>	(B) Costs recovered (p.a.)	(C) Net transaction costs (p.a.) <sup>3</sup> (C=A-B)
Perpetual Wholesale TTR Australian Share <sup>1</sup>	0.21%	0.10%	0.11%
Perpetual Wholesale TTR Industrial Share <sup>1</sup>	0.14%	0.05%	0.09%
Realindex Wholesale TTR Australian Share Value	0.02%	0.02%	0.00%
Schroder Wholesale TTR Australian Equity	0.09%	0.05%	0.04%
T. Rowe Price Wholesale TTR Australian Equity <sup>1</sup>	0.11%	0.03%	0.08%
WaveStone Wholesale TTR Australian Share	0.15%	0.07%	0.08%
Australian share – small companies	0.1370	0.0770	0.0070
Ausbil Wholesale TTR Australian Emerging Leaders	0.28%	0.08%	0.20%
First Sentier Wholesale TTR Australian Small Companies <sup>1</sup>	0.11%	0.09%	0.02%
OC Wholesale TTR Premium Small Companies	0.29%	0.16%	0.13%
Global share	0.2770	0.1070	0.1070
AXA IM Wholesale TTR Sustainable Equity <sup>1</sup>	0.08%	0.08%	0.00%
Baillie Gifford Wholesale TTR Long Term Global Growth <sup>1</sup>	0.02%	0.02%	0.00%
Barrow Hanley Wholesale TTR Global Share <sup>1</sup>	0.12%	0.12%	0.00%
Epoch Wholesale TTR Global Equity Shareholder Yield	0.06%	0.04%	0.02%
GQG Partners Wholesale TTR Global Equity <sup>1</sup>	0.18%	0.18%	0.02%
· ·			
Intermede Wholesale TTR Global Equities <sup>1</sup>	0.03%	0.03%	0.00%
Ironbark Royal London Wholesale TTR Concentrated Global Share <sup>1</sup>	0.14%	0.14%	0.00%
Magellan Wholesale TTR Global Share	0.05%	0.02%	0.03%
Magellan Wholesale TTR Global Share – Hedged	0.06%	0.03%	0.03%
MFS Wholesale TTR Global Equity	0.02%	0.02%	0.00%
Nanuk Wholesale TTR New World <sup>1</sup>	0.10%	0.10%	0.00%
Pendal Wholesale TTR Global Select <sup>1</sup>	0.08%	0.03%	0.05%
Realindex Wholesale TTR Global Share Value	0.05%	0.05%	0.00%
Realindex Wholesale TTR Global Share Value – Hedged¹	0.02%	0.02%	0.00%
Stewart Investors Wholesale TTR Worldwide Sustainability	0.14%	0.13%	0.01%
Talaria Wholesale TTR Global Equity <sup>1</sup>	0.15%	0.15%	0.00%
T. Rowe Price Wholesale TTR Global Equity	0.08%	0.06%	0.02%
T. Rowe Price Wholesale TTR Global Equity – Hedged <sup>1</sup>	0.26%	0.21%	0.05%
Global share – emerging markets			
Pendal Wholesale TTR Global Emerging Market Opportunities <sup>1</sup>	0.07%	0.07%	0.00%
Platinum Wholesale TTR Asia	0.12%	0.08%	0.04%
Specialist share			
Bell Wholesale TTR Global Emerging Companies <sup>1</sup>	0.13%	0.08%	0.05%
Platinum Wholesale TTR International	0.14%	0.05%	0.09%
Sage Capital Wholesale TTR Equity Plus <sup>1</sup>	0.76%	0.38%	0.38%
Australian property and infrastructure securities			
Dexus Wholesale TTR AREIT	0.09%	0.08%	0.01%
Pendal Wholesale TTR Property Investment	0.14%	0.08%	0.06%
Global property and infrastructure securities			
First Sentier Wholesale TTR Global Listed Infrastructure	0.08%	0.05%	0.03%
First Sentier Wholesale TTR Global Property Securities <sup>1</sup>	0.11%	0.07%	0.04%
Macquarie Wholesale TTR Global Listed Real Estate	0.13%	0.08%	0.05%
Magellan Wholesale TTR Infrastructure	0.08%	0.07%	0.01%
Quay Wholesale TTR Global Real Estate – Unhedged¹	0.10%	0.10%	0.00%
Resolution Capital Wholesale TTR Global Property Securities <sup>1</sup>	0.13%	0.12%	0.01%
Geared <sup>2</sup>			
First Sentier Wholesale TTR Geared Share	0.48%	0.35%	0.13%

These figures are inclusive of the net effect of GST and any related GST credits. Please note: Past costs are not a reliable indicator of future costs. Future costs may differ.

 $<sup>{</sup>f 1}$  The figures are estimates as these options have not been in existence for 12 months (as at 30 June 2022).

<sup>2</sup> The figures shown above are based on the net assets of each of the geared options. Please note that borrowing costs include costs incurred directly or indirectly in an underlying fund.

<sup>3</sup> The costs are estimates based on the costs incurred in the previous financial year.

#### Other operating expenses and abnormal costs

The trust deed allows for the ongoing operating costs, charges and expenses (such as registry, audit, regulatory, production of the offer documents and taxation advice) and other administration and management costs, charges and expenses that relate to the trust, to be paid directly from the trust. Alternatively, the trustee is entitled to recover these costs from the trust. However, we pay such amounts ourselves. The trust deed does not place any limit on the amount of these costs that can be paid from the trust.

Abnormal costs such as the costs of investor meetings, changes to the trust deed, recovery and realisation of assets and defending legal proceedings are paid from the FirstChoice Trust. These costs are incurred fairly infrequently.

#### What is paid to your adviser?

The adviser recommending this product may receive from us certain non-monetary benefits allowed under law ('soft dollar'). Under our obligations pursuant to the *Corporations Act 2001* and the Financial Services Council Code of Practice, we keep a record of soft dollar payments which we are entitled to make to dealer groups or advisers.

Dealer groups and other licensees who have an arrangement with us may receive remuneration from us to the extent that it is permitted under law. This includes remuneration for services provided to us in relation to FirstChoice Managed Accounts which will be negotiated directly with individual dealer groups or licensees. Any remuneration will be paid out of the fees we derive from you that are indicated in the tables on pages 18 to 31 in a given year. If these amounts are paid, they are paid by us from our revenue and are not an extra amount paid from the fund, nor are they a further amount you pay. Please see the Financial Services Guide for further information on related party remuneration.

#### Adviser service fee

You can arrange for the cost of advice services provided by your adviser, which relates to your investment in the fund, to be deducted from your account by setting up an adviser service fee (ASF). An ASF can be deducted monthly as an ongoing or fixed term arrangement, or as a one-off arrangement.

Where an ASF is deducted from your superannuation or pension account it must be:

- · consented to by you in writing and provided to us
- · for advice and services provided only to you
- for advice relating to your superannuation or pension account, from which the fee is being deducted
- a reasonable amount for the advice and services provided to you.

Your adviser must provide you with a detailed summary of the fees you've agreed to pay, including the amount which relates to your superannuation account. No amount of the ASF may relate to advice about an insurance product held outside of superannuation, a non-superannuation investment such as an investment property, or other superannuation accounts. AIL has complete discretion to decline a request to pay adviser service fees, including in order to comply with its obligations under any applicable laws. An ASF deduction which does not relate to advice concerning your superannuation account in the fund may be considered to be an illegal early release of superannuation and tax penalties may apply.

In the event where the rights of your adviser and/or their licensee have been assigned or novated to another person or entity, the agreed fees and payments of these fees, may transfer to that person or entity. Where your superannuation account balance is transferred due to a Successor Fund Transfer/Intra-Fund Transfer (trustee does not change), the agreed fees may transfer to the new account.

You can generally choose the investment option from which your ASF is deducted. Where you do not nominate an investment option or the investment option you nominate has insufficient funds to pay the fee, we will generally deduct the fee from the most conservative investment option you hold at the time the fee is deducted. ASFs are typically deducted within the first five business days of the following month.

#### One-off adviser service fee

A one-off adviser service fee is charged as a set dollar amount. You can choose to have this one-off fee deducted proportionately from all investment options in which you're invested or from one specified investment option. Where the fee is deducted from all your investment options, it will be based the investment weighting of your account as at the day the fee is deducted.

#### Ongoing or fixed term adviser service fees

An ongoing or fixed term adviser service fee, which is deducted monthly, can be charged as:

- a percentage of your account value, and/or
- a set dollar amount.

You can't arrange for both an ongoing and a fixed term fee to be deducted at the same time. Where the fee is charged as a percentage of your account balance, the fee deduction will occur at the beginning of each month and will generally be calculated based on the number of days in the previous month that the fee was applied to your account. If you request for a specific dollar amount to be deducted each month, that amount will thereafter be deducted at the beginning of each month until the fee arrangement ends or is terminated. Pro-rata fee calculations are not applied to fixed dollar fee arrangements. No deduction will occur after the arrangement ends or is terminated, except where the arrangement ends on the last day of the month.

An ongoing or fixed term adviser service fee may only be deducted from one investment option and it must be the same investment option from which other account based fees and costs, such as insurance premiums, are deducted.

Where you agree to pay an ongoing or fixed term adviser service fee this will continue to be deducted from your account until:

- the term of the arrangement ends and, if an ongoing fee arrangement, you do not renew the arrangement, or
- you, or your adviser, ask us to stop the fee arrangement.

We recommend speaking to your adviser before making changes to the ASF as this may affect the advice and services they provide to you.

Any ongoing or fixed term adviser service fee will be paid to the current adviser listed on your account. You can change your adviser or renegotiate your adviser service fee with your adviser at any time by providing a new written consent.

### Your written consent to deduct the fees from your account

To set-up an adviser service fee on your account, we must be provided with a completed adviser service fee form. This form requires you to consent to the amount of the adviser service fee that is to be deducted from your account and to which adviser the fee is to be paid (through their dealer group).

The form also outlines the frequency, time and amount of any fees, a reasonable estimate of the fees you will pay in the next 12 months if it is not a set dollar fee and, for fixed term and one-off fees, the services to be provided by your adviser. In addition to the form provided to us, details of the adviser service fee must also be disclosed to you by your adviser in a Statement of Advice or other related advice documentation, such as a Record of Advice.

Where you do not consent to an ASF, your adviser can't arrange for it to be deducted from your account. Your consent for an ongoing adviser service fee must be renewed annually through your adviser. The fee arrangement will terminate on the 'end date' you and your adviser provide to us on an adviser service fee form, if you do not provide prior consent to renew the fee.

Please note: Paying an adviser service fee from a FirstRate Wholesale Term Deposit will be treated as an early withdrawal and this will reduce your interest rate, or the amount you receive may be subject to an adjustment (reduction), depending on the investment term you choose. Please refer to the FirstChoice Reference Guide – Super and Pension products for further details. The trustee may at its discretion limit, reduce or refuse to deduct an adviser service fee or refuse to record or deal with your adviser at any time.

The trustee sets guidelines for the amount of adviser service fees deemed reasonable to be released from your superannuation account based on your account balance. Where your fees are outside of these set guidelines they will be reduced or removed. We will notify you and your adviser if this occurs. You and your adviser may discuss an alternative means for payment.

You should discuss the services your adviser will provide to you as a result of the fees you pay. If you have any queries in relation to the advice or services received your adviser is best placed to assist you with these.

If you want to know how much you are paying in fees to your adviser, you can visit FirstNet to view your transaction history, alternatively you can contact us or your adviser directly.

#### Portfolio rebate

You may be entitled to a portfolio rebate of part of the administration and investment fees and costs on your investment options depending on the size of your portfolio invested in eligible FirstChoice products. Eligible FirstChoice products included in the calculation of your portfolio rebate are:

- FirstChoice Wholesale Investments,
- FirstChoice Wholesale Personal Super,
- · FirstChoice Wholesale Pension,
- FirstChoice Investments,
- · FirstChoice Pension, and
- FirstChoice Employer Super.

Portfolio rebates are calculated and paid net of income tax.

Portfolio rebates are calculated monthly using your account balances¹ and the rebate rate that applied on the last day of the month. If you close your account, your redemption will only include a rebate calculated to the end of the month prior to the redemption. Portfolio rebates will be credited to your account in the form of additional units six-monthly in September and March.

Unless you nominate a particular option, the portfolio rebates will be paid to your options as outlined on page A2 (FirstChoice Wholesale Personal Super) and A2 (FirstChoice Wholesale Pension) in the application forms section.

Although your investments in FirstChoice Employer Super, the First Sentier Wholesale Strategic Cash and the FirstRate Wholesale investment options in any of the eligible FirstChoice products count towards whether you are eligible for the portfolio rebate, no rebate is payable on amounts invested in those options.

FirstChoice accounts that are individually owned and held under the same Member ID (OIN) are automatically counted towards your portfolio rebate.

You can also nominate investments held in joint names or as trustee for a trust or superannuation fund to be included in your portfolio rebate – however this linking process does not occur automatically for these account types. If you hold more than one Member ID (OIN), or own a non-individual account, please contact us to ensure you are receiving the correct level of rebate. Each account can only be linked to one Member ID (OIN) for portfolio rebate purposes. We do not allow linking of nominee company accounts.

If you have more than one eligible FirstChoice product, all your investments will be aggregated for the purposes of calculating the portfolio rebate, and the rebate will be paid to each eligible product in proportion to your total portfolio.

The following table details the level of portfolio rebate you may be entitled to:

Value of eligible FirstChoice products and investment options	Portfolio rebate (p.a.)
\$0-\$100,000	Nil
next \$400,000	0.05%
next \$500,000	0.10%
over \$1,000,000	0.20%

**Please note:** First Sentier Wholesale Strategic Cash, FirstRate Wholesale investment options and FirstChoice Employer Super are counted first in each tier amount.

<sup>1</sup> In calculating your portfolio rebate, your account balance is determined using the gross unit price of each option.

**Example calculation:** A FirstChoice Wholesale Personal Super member has the following investments:

•	FirstRate Wholesale Saver (Saver option)	\$100,000
•	First Sentier Wholesale Strategic Cash	
	(Cash option)	\$100,000
•	FirstChoice Wholesale Balanced	\$1,800,000
•	TOTAL PORTFOLIO	\$2,000,000

Portfolio balance	Rate	Portfolio rebate
First \$100,000 (Cash/Saver options counted first)	\$100,000 × 0.00%	\$0
Next \$400,000 (Cash/Saver option – \$100,000 remaining × 0.00% plus \$300,000 × 0.05%)	\$300,000 × 0.05%	\$150
Next \$500,000	\$500,000 × 0.10%	\$500
Over \$1,000,000	\$1,000,000 × 0.20%	\$2,000
TOTAL		\$2,650

**Please note:** This is just an example. In practice, any actual portfolio rebate will depend on the options you are invested in and your investment balance.

We may change the portfolio rebate level or eligibility criteria at any time. If you require any clarification, please refer to cfs.com.au, contact Investor Services on 13 13 36 or speak to your financial adviser.

Avanteos Investments Limited ABN 20 096 259 979 AFSL 245531 is the issuer of each of the eligible FirstChoice super and pension products. Colonial First State Investments Limited ABN 98 002 348 352, AFSL 232468 is the issuer of each of the eligible FirstChoice investments products. You should consider the PDS for the relevant FirstChoice product (which is available by contacting us on 13 13 36) and consider talking to a financial adviser before making an investment decision in relation to the product.

#### Client fee rebate

We may choose to offer rebate of the monthly Administration fee in respect of members of certain advisers. If you are eligible for a rebate, it will be credited to your accounts monthly and referred to as a 'Client fee rebate' in the periodic statement and on FirstNet. If you leave your adviser, your rebate may cease. If you close or rollover your account prior to the date of the rebate calculation and payment, your withdrawal benefit will not include any rebate.

If we choose to reduce or cease to apply a Client fee rebate, we will provide you with at least 30 days' notice prior to the change. Other changes to the fee rebate may occur without any prior notice.

## Insurance costs (FirstChoice Wholesale Personal Super only)

#### Insurance premiums

The cost of insurance premiums depends on the amount of cover you choose and your personal circumstances, including your gender, health, occupation, age and smoking status.

The insurance premium is deducted monthly in advance from one of your options. You or your adviser must specify the option from which the insurance premium is deducted on the insurance application form.

**Please note:** Choosing FirstRate Wholesale Term Deposits investment options for premium deductions will be an 'early withdrawal' and reduce the interest you receive. Please refer to the FirstChoice Reference Guide – Super and Pension products.

#### Insurance administration fee

An insurance administration fee of up to 10.0% (including the net effect of GST and any related GST credits) of Death, Death and Total and Permanent Disablement and Salary Continuance premiums is charged for administering your insurance arrangements.

This administration fee is included in the standard premium rates and is not an additional fee charged to your account.

For more information on insurance, please refer to section 7 'Insurance in FirstChoice Wholesale Personal Super' and the FirstChoice Wholesale Personal Super Insurance booklet.

#### **Taxation**

Please refer to section 6 'Taxation' for further details.

#### Expenses

Where any expenses of an option other than outlined below are tax deductible, the benefit is already reflected in the daily unit price for the option.

#### Tax deductibility of fees

The fees quoted in this PDS are shown before any allowance for tax payable.

Under current tax legislation, the fund may be able to claim a tax deduction (currently at the rate of 15%) on fees payable in the fund, including administration fees and costs. This deduction is passed on to the members of the fund at the time the fees are levied (through the unit price for administration and investment fees and costs). As a result, the actual fees charged are net of the tax deduction and cannot be claimed in your personal tax return (where applicable).

#### Tax deductibility of insurance premiums

Similarly, the insurance premiums quoted in the PDS are shown before any allowance for tax payable.

Under current tax legislation, the fund is able to claim a tax deduction in respect of all or part of the insurance premiums paid through your account.

This deduction is passed on to the members of the fund, at the time each monthly premium is deducted from your account. As a result, the actual insurance premium charged against your account reflects the benefit of the tax deduction and cannot be claimed in your personal tax return.

#### **6** Taxation

Super is taxed in three stages: when it comes into the fund (super contributions), when it is in the fund (investment earnings) and when it leaves the fund (super benefits). There are many rules surrounding these taxes and a variety of factors which may impact the amount of tax you pay.

#### Tax on super contributions

Tax is deducted from certain contributions made to your account. The trustee pays the tax directly to the Australian Taxation Office (ATO). Compulsory employer contributions (e.g. Super Guarantee), salary sacrifice contributions, and personal contributions for which you claim a tax deduction, made to your account are generally subject to 15% tax unless you exceed your concessional contributions cap.

Personal contributions that you make from your post-tax salary are classified as non-concessional contributions. You do not pay tax on these contributions as long as they are below your non-concessional contributions cap and you have not claimed a tax deduction for them.

Please refer to the FirstChoice Reference Guide – Super and Pension products for further information about the taxation of super contributions and contributions caps.

**Warning:** If you exceed the contributions caps, you may also be liable for tax of up to the top marginal tax rate (plus applicable levies), depending on your circumstances and the types of contributions.

#### Tax on investment earnings in accumulation

Income which is earned in the fund (investment earnings) is taxed at a maximum rate of 15%. The effective rate of tax varies from fund to fund, depending on the level of tax deductions in the fund plus any tax offsets available. This may actually result in the tax being lower than 15%.

Taxation costs are reflected in the unit price of each option, except for the FirstRate Wholesale options. The FirstRate Wholesale options have a fixed unit price, and the interest rate credited will be net of super earnings tax of 15%.

#### Tax on super benefits

The amount of tax you pay on your super benefits depends on the type of super benefit, your age and whether you choose to receive your benefits as a lump sum or a pension. The amount of tax will also depend on the tax components that make up your super benefit.

In most cases, all super benefits, both lump sum and pension from **taxed** super funds such as this fund, are not subject to tax if you're age 60 or over (excluding certain death benefit payments). If you access your super before age 60, you may have to pay tax on all or part of your benefit.

There may be tax advantages in rolling your super into a pension, rather than taking it as a lump sum.

#### Warning: Your Tax File Number (TFN)

Under super law (Superannuation Industry (Supervision) Act 1993), we can collect, use and disclose your TFN. If you provide your TFN, it will be treated confidentially. We may disclose your TFN to another superannuation provider when your benefits are being transferred, unless you request us in writing that your TFN not be disclosed to any other superannuation provider.

If you give us your TFN you are giving us consent to use it for legal purposes, including:

- calculating the tax on any benefits you're entitled to
- providing information, including your TFN, to the Commissioner of Taxation
- where applicable and unless you opt out, searching for your other super accounts.

With your consent, when we search for your other super accounts, you are consenting to us acting on your behalf and using your TFN to search the ATO's SuperMatch program for super amounts held on your behalf by the ATO or by other super funds (and seeking more information from those funds about the accounts found). This consent will be held into the future and will allow us to complete periodic searches. If at any time you wish to withdraw your consent, please contact us on 13 13 36.

We will let you know the results of all searches of the SuperMatch program, and we will contact you to see if you would like us to consolidate your super accounts with us.

If you ever ask us to roll over your benefits to another super fund, we may also give your TFN to that fund.

#### What are the advantages of providing it?

You don't have to give us your TFN – it's not required by law and it is not an offence to decline to give us your TFN. But giving us your TFN has the following advantages:

- we will be able to accept all permitted types of contributions to your account(s)
- other than the tax that may ordinarily apply, you will not pay more tax than you need to – this affects both contributions to your super and benefit payments when you start drawing down your super benefits
- it will make it much easier to find different super accounts in your name so that you receive all your super benefits when you retire.

#### When will we be checking and updating your TFN?

Under current legislation, we are required to check whether you have supplied us with a valid TFN whenever we roll over or transfer your account balance. We may do this more often, to ensure that we have the most current and valid data for you. Where you don't provide us with a valid TFN, we may update our records with a valid TFN provided by the ATO. In such an event, we will not inform you of this update. If we receive a TFN from the ATO, you will be taken to have provided your TFN.

If you don't provide your TFN and you roll over your balance from another fund, the trustee of the other fund may provide your TFN. If so, we will update our records accordingly.

**Please note:** The legal purposes may change in the future following legislative change and the consequences of not providing your TFN may also change.

#### How pensions are taxed

If you hold an account based pension, the fund does not pay tax on investment earnings on assets supporting your pension, whereas earnings on assets supporting a pre-retirement pension are taxed at a maximum of 15%.

On commencement of your pension, your account balance will be proportioned between your:

- taxable component, and
- tax-free component.

For further information on your tax components, please call Investor Services on 13 13 36.

The taxation components of each pension payment amount will be in the same proportion as your account balance on the commencement of your pension. You should talk to your financial adviser about what this means for you given your individual objectives, financial situation and needs.

No tax is payable:

- on your whole pension payment amount if you are age 60 or over
- on the tax-free component of your pension payment amount, or
- on your whole pension payment amount if you are receiving a pension because you are an eligible pension dependant of a member who died age 60 or over.

If you are under age 60, tax may be withheld from the taxable component of your pension payment amount:

- calculated on current income tax rates (taking into account whether you can claim the tax-free threshold and various tax offsets)<sup>2</sup>
- if you have reached your preservation age (your preservation age will be between ages 55 and 60, depending on your date of birth) or are permanently disabled or are an eligible pension dependant of a member who died under age 60, you are entitled to a 15% pension tax offset on the tax withheld
- at the highest marginal tax rate (plus applicable levies), if you have not quoted your TFN and do not have a TFN exemption.

If tax is withheld from your pension payment amounts, we will give you a Payment Summary annually that you must include in your personal income tax return.

**Please note:** Irregular pension payments and lump sum payments taken outside of your scheduled pension payments may be taxed differently.

You should talk with your financial adviser about how a pension may be appropriate for your individual objectives, financial situation and needs.

#### Capital gains tax

#### Accumulation and pre-retirement pension

A net capital gain realised upon the sale of assets is also included in the fund's assessable income for tax purposes. For assets held for more than 12 months, only 2/3 of the net capital gain is assessable. Tax costs due to realised capital gains are reflected in the unit price of your investment option.

A provision is also made for future estimated tax liabilities associated with unrealised capital gains and losses on assets held by the fund and is also reflected in the unit price of your investment option. When withdrawing from an investment option or switching, capital gains tax is not separately deducted from your account. This is because an estimate of future tax on unrealised capital gains has already been factored in.

#### Retirement phase pension

The fund does not pay tax on retirement phase pension investment earnings – this includes where your preretirement pension has become a retirement phase income stream (for example where you have retired and notified us, or reached age 65). Account based pensions are also retirement phase pensions.

You should talk with your financial adviser about how super or a pension may be appropriate for your individual objectives, financial situation and needs.

You should read the important information (incorporated by reference) about how super and pensions are taxed before making a decision. Please refer to the FirstChoice Reference Guide – Super and Pension products, available online at cfs.com.au/fcwps or by calling 13 13 36. The material relating to tax may change between the time you read this PDS and the day you sign the application form.

<sup>1</sup> Once you reach age 65, or notify us that you satisfy another eligible condition of release (retirement, terminal medical condition or permanent incapacity), future earnings on investments used to fund your pension are tax free.

<sup>2</sup> If you would like us to adjust the amount withheld from payments made to you, or need to advise us of changes to information you have previously provided, you must complete a 'Withholding declaration and upward variation agreement' form, available from www.ato.gov.au

## 7 Insurance in FirstChoice Wholesale Personal Super

Insurance is a very important part of your financial planning, as it provides you and your family with financial security should something unexpected happen to you. Linking insurance to your super can potentially be both cost and tax-effective.

Insurance cover is provided through group policies issued to the trustee.

#### Types of insurance cover

FirstChoice Wholesale Personal Super offers a range of insurance cover options to suit your individual needs. These options are:

- · Death only cover
- Death and Total and Permanent Disablement (TPD) cover
- · Salary Continuance Insurance (SCI) cover.

Insurance cover can be increased or reduced to meet your changing needs. It is therefore important that you regularly review your insurance arrangements. We recommend that you speak to your financial adviser before applying for insurance cover.

#### When does your cover commence?

Your application for insurance cover will need to be assessed by AIA Australia. Your insurance cover will commence when:

- the insurer has accepted your application for insurance, and
- you have sufficient account balance in FirstChoice Wholesale Personal Super to cover the monthly insurance premiums.

You will be notified in writing of AIA Australia's assessment of your application and, if it is accepted, the date that your insurance cover or increase in cover commences.

#### How much does your insurance cover cost?

Insurance premiums are the cost that you pay for insurance cover. Insurance premiums vary according to your age, gender, occupation and type of cover. Insurance premiums may also be affected by your health, whether or not you smoke and any sporting or recreational activities in which you may participate.

Premiums are calculated based on your age next birthday, the type of insurance cover that you hold and the applicable premium rate. To work out how much your premium is likely to cost, please refer to the FirstChoice Wholesale Personal Super Insurance booklet for more detailed information or call us for a premium estimate on 13 13 36.

Premiums are paid each month in advance and are deducted from your account on or around the 15th of each month.

You can cancel your insurance at any time but if you subsequently decide you would like to reinstate your insurance, you may be required to provide medical evidence.

If you wish to apply for insurance cover, you must complete the insurance application form and personal statement which is provided in the FirstChoice Wholesale Personal Super Insurance booklet.

Important information (incorporated by reference) regarding the insurance benefits available to you is outlined in the FirstChoice Wholesale Personal Super Insurance booklet, which is available online at colonialfirststate.com.au/firstchoiceinsurance. Alternatively, your adviser can provide you with this booklet or you can call Investor Services on 13 13 36 and a copy will be provided to you free of charge. You should read this information carefully in order to decide whether the insurance offered is appropriate for your circumstances.

## 8 How to open an account, cooling-off period, financial advice and complaints

You should read all parts of the PDS. You can contact Investor Services on 13 13 36 or email us at contactus@cfs.com.au if you would like a paper copy to be sent to you free of charge or for further information regarding the product. You should assess whether the product is appropriate for you and speak to your financial adviser before making a decision to invest in the product.

If you decide to invest in the product, you should always check that you are completing an application form from the most up-to-date version of the PDS.

By completing the application, you agree to the content of the PDS available at the date you first become an investor in FirstChoice Wholesale Personal Super or FirstChoice Wholesale Pension. Thereafter, we will notify you of changes to the information in the PDS in accordance with our legal obligations. The trustee of the funds is not bound to accept an application.

## Complete the forms required in the application forms section

Complete the application form included with or accompanied by the PDS and send it to us. Alternatively, you can complete the application online. Please refer to the application form checklist to help you determine which forms to complete.

Units in FirstChoice Wholesale cannot be issued to you unless you use the application form (and complete all steps detailed in the checklist) attached to or accompanied by either a paper or an electronic copy of the PDS.

If we cannot issue the product immediately after receiving your application form and application monies (for whatever reason), these monies will be deposited in a trust account. Any interest on these monies may be retained by us.

#### Documents available on the website

Information regarding trustee and executive remuneration and other documents we are required to provide under super legislation (such as a copy of the trust deed) are available online.

You can find all this information at cfs.com.au/about-us/corporate-governance/trustee-and-fund-documents

#### FirstChoice Wholesale Personal Super only

Product dashboards (when required) will also be available online at cfs.com.au

#### Is there a cooling-off period?

A 14-day 'cooling-off period' will apply to your initial investment in the funds in certain circumstances. Scheduled pension payments for FirstChoice Wholesale Pension accounts will not be made during this time. If, during the 14-day cooling-off period, you decide that FirstChoice Wholesale Pension or the SuperFirst Transfer Facility does not meet your needs, then contact your financial adviser and advise us in writing.

Amounts that are, or become 'preserved' or 'restricted non-preserved' cannot be refunded directly to you if you take advantage of the 14-day cooling-off period (unless you satisfy a condition of release). We will roll over or transfer these amounts to the super fund, Retirement Savings Account (RSA) or Approved Deposit Fund (ADF) you nominate. However, the amount will still be reported to the ATO.

The 14 days start when your transaction confirmation is received by you or five days after your units are issued, whichever is earlier.

We will refund your investment, reduced or increased for market movements. We will also deduct any tax or duty incurred and an amount for reasonable transaction and administration costs we incur in relation to your investment in the fund, including determining your application. As a result, the amount returned to you may be less than your original investment.

**Please note** that the cooling-off period will lapse if you transact on your account within the 14 days.

Under normal circumstances we will return your investment within seven working days of you notifying us (and, where relevant, once we have established your identity). For more information, please call Investor Services on 13 13 36.

#### Financial advice

Financial advice can be an important step in helping you secure your financial freedom. That is why we are exploring additional opportunities to provide you with greater access to financial advice.

In some cases, simple financial advice may not come at any additional cost to you. This type of advice is generally referred to as "intra-fund" or "limited advice" and can include advice on a range of important topics, like:

- understanding the most suitable investment option within your fund
- determining what insurance is available to you in the fund and what cover may be suitable
- advising on what contributions you can make and how to make additional contributions.

If the advice you need is more complex or comprehensive, we have a CFS find an adviser tool on our website to connect you with a financial adviser. Alternatively, there is full list of all advisers in Australia on the ASIC MoneySmart website. If you engage with a financial adviser and receive personal advice, you may be able to deduct the cost of the advice from your superannuation account.

We will be providing updates on any partnership and how you can access this advice on our website cfs.com.au

#### What to do if you have a complaint

We recognise that even in the best run organisations things can go wrong. If you have a complaint, please tell us so we can work with you to try and fix the problem. We aim to resolve complaints promptly and we will do all we can to resolve the situation for you.

In resolving your complaint, we will:

- acknowledge your complaint and make sure we understand the issues
- · record your complaint and investigate the matters raised
- do everything we can to fix any problems
- · keep you informed of our progress
- give you our name, a reference number and contact details so that you can follow up at any time and
- provide a written resolution letter (for complaints not resolved within 5 business days), which explains our investigation, decision and reasons for our decision.

We will make every effort to resolve your query as quickly as possible, but no later than 45 days, unless your complaint relates to a death benefit distribution, in which case no later than 90 days.

Occasionally, there may be delays in responding to your complaint, due to the complexity of the resolution or due to circumstances outside of our control. If this occurs we will let you know about the delay, the reason for the delay and your options, including your right to complain to the external dispute body.

To lodge a complaint, you can contact us by:

Phone	13 13 36 Monday to Friday – for our contact centre operating hours, please refer to cfs.com.au/about-us/contact-us
Email	membercare@cfs.com.au
Website	Submit a feedback form (cfs.com.au/feedback)
Mail	CFS Complaints Resolution Reply Paid 27 Sydney NSW 2001

#### **External dispute resolution**

If at any time you are not satisfied with the handling of your complaint or the resolution we have provided, you can lodge a complaint with the Australian Financial Complaints Authority (AFCA). AFCA provides fair and independent financial services complaint resolution that is free to consumers. You can contact AFCA by:

Website: www.afca.org.au Email: info@afca.org.au

Phone: 1800 931 678 (free call)

Mail: Australian Financial Complaints Authority

GPO Box 3

Melbourne VIC 3001

Time limits may apply to complain to AFCA so you should act promptly or otherwise consult the AFCA website to find out if or when the time limit relevant to your circumstances expires.

#### Financial Services Guide

#### 21 November 2022

This Financial Services Guide (FSG) is an important document which we are required to give to you under the requirements of our Australian Financial Services License. It provides you with information about Avanteos Investments Limited ABN 20 096 259 979 ('AIL', 'we', 'our', or 'us') to help you decide whether to use the financial services we provide. This FSG outlines the types of services and products we can offer to you. It also explains how we (and other relevant persons) are remunerated for these services and includes details of our internal and external complaints handling procedures and how you can access them.

To invest in any of our financial products you, or your participating employer sponsor (if applicable), must complete the application form accompanying the relevant Product Disclosure Statement (PDS). The PDS contains information about the particular product and will assist you in making an informed decision about that product. You may also receive other documents from your adviser, financial planner or Private Wealth Manager (adviser). A copy of the relevant PDS is available free of charge on request.

Any material provided to you by us will contain factual information or general advice. This factual information or general advice does not take into account your particular objectives, financial situation and needs, and a statement of advice will not be provided. Accordingly, you will need to consider the appropriateness of the information contained herein having regard to your particular circumstances.

#### Who are we?

Colonial First State (CFS) refers to Superannuation and Investments HoldCo Pty Limited ABN 64 644 660 882 (HoldCo) and its subsidiaries which include Colonial First State Investments Limited ABN 98 002 348 352, AFSL 232468 (CFSIL) and Avanteos Investments Limited ABN 20 096 259 979, AFSL 245531 (AIL). CFS is majority owned by an affiliate of Kohlberg Kravis Roberts & Co. L.P. (KKR), with the Commonwealth Bank of Australia ABN 48 123 123 124 AFSL 234945 (CBA) holding a significant minority interest in HoldCo.

Any financial services offered will be provided by a representative of AIL. AIL has an Australian Financial Services Licence granted under the Corporations Act to provide these services to you.

AIL is licensed to be the trustee of superannuation funds under the *Superannuation Industry (Supervision) Act* 1993.

We do not act as a representative of any other licensee in relation to the services we provide you.

The investment performance and the repayment of capital of AIL products is not guaranteed. Investments in AIL products are investment type products subject to investment risk, including possible delays in repayment, and loss of income and capital invested.

#### How to contact us?

To contact us for CFS FirstChoice products you can:

- call us on 13 13 36
- email us at contactus@cfs.com.au
- visit our website at cfs.com.au
- write to us at Reply Paid 27, Sydney NSW 2001

For CFS FirstChoice Employer Super products you can:

- call us on 1300 654 666
- email us at employer@cfs.com.au

## What financial services and financial products do we offer?

We are authorised under our AFSL to offer a range of financial services to retail and wholesale clients, including:

- general financial advice in relation to superannuation and/or pension products
- deal on behalf of our clients in securities, warrants, interests in managed investment schemes, superannuation, deposit products and debentures, stocks or bonds, and investment life insurance products
- being the trustee of superannuation funds.

#### How can you transact with us?

If you invest in FirstChoice, you can give us instructions electronically, by telephone, mail or via our website. Any dealings with us by telephone or electronically will be governed by our standard 'telephone and electronic communications terms and conditions'. These terms and conditions are contained in the PDS for each FirstChoice product and are also available on the website at cfs.com.au

There are also terms and conditions of use for our website and FirstNet, our secure internet service. These terms and conditions can be obtained on the website at cfs.com.au/terms-of-use

## How are we remunerated for the services we provide?

If you invest in a product we offer, we receive remuneration in relation to your investment in that product. Detailed information on fees and charges payable, including who fees are paid to and if they can be negotiated, are set out in the relevant PDS. You can obtain a copy of these from your adviser or by contacting us directly. The actual amount of remuneration may vary depending on a number of factors including your:

- investment account balance
- fee structure
- transactions.

AIL will receive remuneration from CFSIL, the responsible entity for most of the investment options in FirstChoice.

AIL is entitled to remuneration from Authorised Deposittaking Institutions (ADIs) that provide term deposits and other fixed interest investments, and these providers may be charged annual maintenance levies by us. The annual maintenance levies are paid by the provider and are not additional costs charged to you. You can contact us to request further information about these arrangements before joining the superannuation fund.

AIL may receive remuneration, including from third parties, for administrative and other services in relation to your investment. Such investments may be offered via the superannuation and pension products we provide. Refer to the relevant PDS or Policy Document from the product issuer (which you may obtain from your adviser) for more information.

Investment Managers and Product Issuers may be charged annual maintenance levies by us. The annual maintenance levies paid by the investment manager or Product Issuer are not additional fees charged to you.

Where we advise you about products offered by other CFS entities or other licensees and you acquire or have an interest in that product, then that company or licensee may receive remuneration as well as some benefits.

This remuneration may include management costs (which include transaction, ongoing and, if applicable, any borrowing costs). In some situations, account fees and transaction fees may apply.

The remuneration we will receive for the products we offer is set out in the relevant disclosure document for the particular product.

We do not receive any fees, nor do we charge you additional fees for providing general financial product advice.

#### Payments to your adviser

We are not paid for the provision of advice. When you invest in a product we issue, you will agree with your adviser an amount that will be paid for the provision of advice by your adviser in relation to your investment. We will then pay that amount to your adviser.

You may receive advice in relation to the products we offer from financial advisers who do not work for AIL or other CFS entities. These advisers, as well as their licensed dealer groups, may receive some benefits as well as remuneration from us. Remuneration for the adviser and their licensed dealer group is included in the fees you pay when investing in our products.

Details on the remuneration payable to your adviser in connection with your investment are set out in the 'What is paid to your adviser?' section of the PDS on page 49 of this combined document.

The manner in which your adviser receives any remuneration from AIL, or any remuneration (including commission) from any other party in connection with your investment, should also be set out in any Statement of Advice your adviser provides you.

## What commissions, fees or other benefits are received?

Employees of AIL or other CFS entities who give you advice do not receive specific payments or commissions for the giving of that advice. These employees and our directors receive salaries, bonuses and other benefits from us. Bonus payments and other benefits are discretionary, and based on achievement of pre-determined objectives, in compliance with the *Corporations Act 2001*.

We do not pay commissions to third parties for referring customers to us.

#### Related party remuneration

Companies related to us may also receive:

- fees and charges as the investment manager/responsible entity for investment funds offered through the superannuation fund services. This depends on the type of investments made
- fees and charges associated with cash and fixed interest investments offered
- payment for administration, management, information technology and other services provided to us
- brokerage and custodial fees associated with the product.

CFSIL is the responsible entity for most of the investment options in FirstChoice. CFSIL receives and retains fees in connection with those investment options and the relevant disclosure document. Other CFS entities and CBA may charge annual maintenance levies to us as an issuer of underlying investments.

These are not additional charges to you. The only fees payable in respect of those investment options are the charges disclosed in the relevant disclosure documents.

Other CFS entities and CBA may provide products that are available through FirstChoice. They receive and retain fees in connection with these products.

#### Managing conflicts of interest

CBA holds an interest in CFS through its significant minority interest in HoldCo.

All related party transactions are conducted on arm's length terms. Accordingly, AIL believes that related parties are receiving reasonable remuneration. Any conflict of interest or potential conflict of interest is managed in accordance with CFS's Conflicts Management Policy. AIL is the trustee of superannuation funds and makes its investment decisions in accordance with its systems and processes separately from other CFS entities and CBA. The available investments may include securities or other financial products issued by other CFS entities or CBA. As a result, their activities may have an effect on the investments.

AIL makes no representation as to the future performance of any underlying investments held in the superannuation funds, including those issued by other CFS entities or CBA. AIL, other CFS entities, members of CBA and their directors and employees may hold, buy or sell shares or other financial products included in the options in the superannuation funds. They may have business relationships (including joint ventures) with related parties or any of the entities included in the superannuation funds. In addition, they may from time to time advise AIL in relation to activities unconnected with the superannuation funds. Such relationships and advisory roles may include acting as general financial adviser in respect of, without limitation, corporate advice, financing, funds management, property and other services. The directors and employees of AIL, other CFS entities and members of CBA may hold directorships in the companies included in the superannuation funds. Any confidential information they receive as a result of the business relationships, advisory roles and directorships discussed above will not be made available to AIL.

## What kind of compensation arrangements are in place for a breach of our legal obligations?

Where we are liable to meet a claim, payment will generally be paid from our cash flows and available resources.

For claims, we may rely on and claim under the professional indemnity insurances that we hold. These insurances are between us and the insurer and are intended to respond to civil liability resulting from significant claims for compensation made against us for financial services provided by us or our representatives. These insurances provide cover even if one of our representatives has ceased to act or work for us.

Our compensation arrangements comply with the legal requirements set out in section 912B of the *Corporations Act*.¹

#### Privacy and personal information

Please refer to the inside cover of this combined document (the PDS dated 21 November 2022) and the Reference Guide for details on how your personal information is dealt with.

#### What to do if you have a complaint

Please refer to page 56 of this combined document (the PDS dated 21 November 2022) for details about our complaints handling procedures.

<sup>1</sup> Section 912B requires financial services licensees who provide financial services to retail clients to have arrangements for compensating those persons for loss or damage suffered because of breaches of relevant legal obligations by a licensee or its representatives.

#### FirstChoice Wholesale Personal Super



# Scan the QR code with your mobile device for an interactive PDF of the FirstChoice Wholesale Personal Super application form

Units in FirstChoice Wholesale Personal Super will only be issued on receipt of the completed application form and any documents required to be attached, issued together with the PDS dated 21 November 2022. You should read all parts of the current PDS before applying. Refer to the Application form checklist for instructions on how to complete this form.

## FirstChoice Wholesale Pension



# Scan the QR code with your mobile device for an interactive PDF of the FirstChoice Wholesale Pension application form

A FirstChoice Wholesale Pension account will only be established on receipt of a completed application form and any documents required to be attached, issued together with the PDS dated 21 November 2022. You should read all parts of the current PDS before applying. Refer to the Application form checklist for instructions on how to complete this form.



## FirstChoice Wholesale Personal Super

**Application forms** 

Issue No 2022/2, dated 21 November 2022

#### Send your completed application form and cheque (if required) to:

Colonial First State, Reply Paid 27, Sydney NSW 2001 or via the secure online system (e-Post) with FirstNet Investor and FirstNet Adviser

#### Which forms should you complete?

How can you	Application Form (page A3)	Non-lapsing Death Benefit Nomination (page C1)	Consolidate my super (page D1)
Make a super contribution	•		
Transfer/Roll over super funds from another institution	•		•
Nominate who receives your benefit on death	•	•	

#### FirstChoice Wholesale Personal Super application form

To ensure that we are able to process your application quickly and efficiently, please check that you have completed the following steps:

Step 1 – Part A	Your details – Complete sections 1–4	
Account details	Nominate to open a new account or link to an existing account.	
Investor details	Provide your full name, date of birth and Tax File Number (refer to the PDS for further details).	
Contact details	Provide your contact details, including residential address.	
Online services	You are automatically provided with access to online services. Do not cross the box if you want online access.	
Step 2 – Part B	Your investment – Complete sections 5–7	
Contribution/Rollover details	de details of your contribution and/or rollover. If you are making a personal contribution and intend to clair sonal tax deduction, you must provide us with a completed notice of intent to claim or vary a deduction for onal super contributions form, available in the forms library at www.cfs.com.au or from the ATO. In the applying for a pension. You will not be able to lodge this request once you have commenced a pension. If If you are making a Downsizer contribution, you will need to provide us with a Downsizer contribution into reform (available from the ATO). You must give your signed and dated election form to us either with the ibution or before it is made. It is not valid if the contribution is already made.  If you are making a CGT contribution, you will need to provide us with a CGT cap election form (available from TO) either with the contribution or before it is made. If you don't provide us with the form, we must treat the ibution as a non-concessional contribution and it will count towards your non-concessional contributions cap. If you are making a personal injury payment, you will need to provide us with a contribution for personal or election form (available from the ATO) either with the contribution or before it is made. If you don't provide us with a contribution for personal or election form (available from the ATO) either with the contribution or before it is made. If you don't provide us with a contribution for personal or election form (available from the ATO) either with the contribution or before it is made. If you don't provide it is made.	
	You must have already notified the trustee of your super fund and received an acknowledgement from the trust before applying for a pension. You will not be able to lodge this request once you have commenced a pension.	
	<b>Note:</b> If you are making a <b>Downsizer contribution</b> , you will need to provide us with a Downsizer contribution into super form (available from the ATO). You must give your signed and dated election form to us either with the contribution or before it is made. It is not valid if the contribution is already made.	
	<b>Note:</b> If you are making a <b>CGT contribution</b> , you will need to provide us with a CGT cap election form (available from the ATO) either with the contribution or before it is made. If you don't provide us with the form, we must treat the contribution as a non-concessional contribution and it will count towards your non-concessional contributions cap	
	<b>Note:</b> If you are making a <b>personal injury payment</b> , you will need to provide us with a contribution for personal injury election form (available from the ATO) either with the contribution or before it is made. If you don't provid us with this form, we must treat the contribution as a non-concessional contribution.	
	<b>Note:</b> If you are making a <b>re-contribution of COVID-19 early release of superannuation amounts</b> , you will need to provide us with a Notice of re-contribution of COVID-19 early release amounts form (available from the ATO) eithe with the contribution or before it is made. If you don't provide us with this form, we must treat the contribution as non-concessional contribution.	
	We can receive Downsizer contributions, CGT contributions, personal injury contributions, and re-contributions COVID-19 early release superannuation amounts in the form of a cheque or by a direct debit deduction from you bank account. We can't accept these payments via Electronically Funded Transfers or BPAY.	
	Due to regulatory changes, we can only receive SMSF rollovers via the SuperStream electronic payment system. Please contact your SMSF Administrator or SMSF messaging provider to facilitate your rollover.	
	Please contact Investor Services on 13 13 36 or speak with your adviser if you require further information.	
Payment details <sup>1</sup>	Indicate your method of payment. If investing by direct debit, please complete your bank details. If investing via cheque, please cross your cheque 'Not Negotiable' and make payable to:	
	'FirstChoice Wholesale Personal Super, <investor name="">'.</investor>	
nvestment allocation	Complete your investment allocation details including:	
	the option(s) you wish to invest in	
	<ul> <li>the percentage to be attributed to each option for initial investments</li> </ul>	
	• the percentage to be attributed to each option for your regular investment plan (if applicable).	
	Note: If no investment option is selected, your investment will be delayed.	

<sup>1</sup> We require a separate direct debit request to be completed in all cases where the bank account details do not exactly match the investor details on this account. In this case, you will need to obtain a separate direct debit request form, available from our forw ms library.

Step 3 – Parts C and D	Other information and declaration – Complete sections 8–12
Auto-rebalancing facility	This facility allows you to rebalance the percentage amounts across each of your investment options, back in line with your preferred investment strategy. Please refer to the Reference Guide for further details of this facility.
Adviser service fee	You only need to complete this section if you have agreed with your financial adviser to have an ongoing and/or one-off adviser service fee deducted from your investment.
Portfolio rebate	Select the investment option to which any portfolio rebate that may be applicable is to be credited. Refer to the PDS to see if you are eligible and for further details on the portfolio rebate.
Declaration and signature	Sign the declaration. If you are signing under a Power of Attorney, please see below.
Step 4	Identification and verification
	You or your adviser may also like to complete the identification and verification form on page B1 so that we can establish your identity (for the purposes of Anti-Money Laundering and Counter-Terrorism Financing laws) and assist us in processing any future withdrawal request efficiently.

**Note:** If you are signing under a Power of Attorney, please comply with the following:

- Attach a certified copy of the Power of Attorney document.
- Each page of the Power of Attorney document must be certified by a Justice of the Peace, Notary Public or Solicitor. Alternatively, additional certification options are available on page B1.
- The Attorney will also need to complete a power of attorney identification form (to enable us to establish the identity of the Attorney, including certified primary identification document, eg driver's licence, passport).
   The identification form can be obtained from our forms library at cfs.com.au/forms or by phoning Investor Services on 13 13 36.

## Default order for deduction of fees and portfolio rebates

**Note:** Where amounts are to be deducted from or credited to your investment; for example, insurance premiums, adviser service fees or portfolio rebates, and no option or an invalid option has been nominated by you, a default order exists. Generally, the default order draws from or credits to your more conservative option, as determined by us. Special rules may apply where you hold FirstRate Wholesale Term Deposit options. Please call Investor Services on 13 13 36 should you require further information.

#### Direct Debit Request Service Agreement

This is your Direct Debit Service Agreement with Colonial First State Investments Limited, User ID 011802 & 619909, ABN 98 002 348 352 (the Debit User). It explains what your obligations are when undertaking a Direct Debit arrangement with us. It also details what our obligations are to you as your Direct Debit provider. Please keep this agreement for future reference. It forms part of the terms and conditions of your Direct Debit Request (DDR) and should be read in conjunction with your DDR authorisation.

#### Our commitment to you

- We will send you regular transaction statements in addition to the initial confirmation of your drawings.
- Where the due date for a drawing falls on a non-business day, we will draw the amount on the next business day. If you are unsure about which day your account has or will be debited you should ask your financial institution.
- We may vary any details of this agreement or a Direct Debit Request at any time by giving you at least fourteen (14) days written notice sent to the preferred email or address you have given us. If you are unhappy with any changes we make, you may cancel your direct debit arrangement without fee or charge by providing us with written notice as outlined under the heading 'Your rights'.
- We may terminate your direct debit arrangement if drawings are returned unpaid, or if debit is unsuccessful three times in any 12-month period.
- We may disclose your direct debit and related account details at the request of your financial institution in connection with a claim made for an alleged incorrect or wrongful debit, or to the extent specifically required by law. Otherwise, we will keep all information provided by you, and details of your nominated account at the financial institution, private and confidential.
- We will investigate and deal promptly with any queries, claims or complaints regarding debits, providing a response within 21 business days.

#### Your commitment to us

- It is your responsibility to check with your financial institution
  whether direct debiting is available from your account as direct
  debiting is not available through BECS on all accounts offered
  by financial institutions.
- It is your responsibility to ensure that the authorisation on the direct debit request is identical to the account signing instruction held by the financial institution of the nominated account.

- It is your responsibility to ensure at all times that sufficient funds are available in the nominated account to meet a drawing on the due date for payment.
- It is your responsibility to advise us if the account nominated by you to receive the drawings is altered, transferred or closed.
- It is your responsibility to arrange with us a suitable alternative payment method if the drawing arrangements are stopped either by you or by the nominated financial institution.
- It is your responsibility to meet any charges resulting from the use of the direct debit system. This may include fees charged by us as a result of drawings returned unpaid, such fees being equal to actual costs we incur.

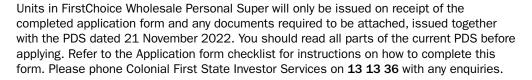
#### Your rights

- You may request to defer or alter the agreed drawing schedule by giving written notice to us or by calling Investor Services on 13 13 36. Such notice should be received by us at least five business days prior to the due date for the next drawing.
- You may cancel the direct debit arrangement at any time by giving written notice to us or by calling Investor Services on 13 13 36. Such notice should be received by us at least five business days prior to the due date for the next drawing. Your nominated financial institution may also accept a request to cancel your direct debit arrangement with us.
- All transaction disputes, queries and claims should be raised directly with us. We will provide a verbal or written response within 21 business days from the date of the notice. If the claim/dispute is successful, we will reimburse you by way of cheque or electronic credit to your nominated account. Alternatively you can contact your financial institution for assistance.

Please phone Colonial First State Investor Services on 13 13 36 with any enquiries or send an email to contactus@cfs.com.au.

#### FirstChoice Wholesale Personal Super Application Form

#### 21 November 2022





**SAVE FORM** 

**PRINT FORM** 

Please complete this form using BLACK INK and print well within the boxes in CAPITAL LETTERS. Mark appropriate answer boxes with a cross X. Start at the left of each answer space and leave a gap between words.

Fields marked with an asterisk (\*) **must** be completed for the purposes of anti-money laundering laws.

The Target Market Determinations (TMD) for our financial products can be found at cfs.com.au/tmd and include a description of who the financial product is appropriate for.

PART A – YOUR DETAILS
1 ACCOUNT DETAILS
This is a new account  This is a new account to be linked to my account number  This is an additional investment into my account number
2 INVESTOR DETAILS  Title
Title Gender  Mr Mrs Miss Ms Other Male Female  Full given name(s)*
Surname*
Tax File Number (TFN). You are not obliged to disclose your TFN, but there may be tax consequences. Refer to the PDS for information on the implications of not providing your TFN.  If you have (an) existing FirstChoice superannuation and/or pension account(s) with Avanteos Investments Limited (AIL), it is possible that you may have already provided us with your TFN. We are authorised under the Superannuation Industry (Supervision) Act (Cth) to collect your TFN for this application. We may also use your TFN to administer other superannuation and/or pension accounts you hold with us in the future. Where we use your TFN in this way, we will only use it for legal purposes, such as to calculate tax on your benefits, provide information to the Commissioner of Taxation or search for your other super accounts.  Yes – use my existing TFN information for this application
No – do not use my existing TFN information for this application
Do you consent to AIL acting on your behalf and using your TFN to search the ATO's SuperMatch program for your other super accounts? This consent will be held into the future and will allow us to complete periodic searches on your behalf. For further information on how we use your TFN, see the 'Taxation' section of the PDS.  Yes No
You may withdraw your consent at any time by calling us on 13 13 36.
Date of birth*
(dd/mm/yyyy)
Are you a permanent resident of Australia?* Your main country of residence, if not Australia*  Yes No
Occupation* (If retired, state RETIRED)

	<b>NTACT DETAIL</b> lian residentia		'P∩ Roy is	NOT acce	ntahle\*								
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number		number _		name							]	ΔΠΖ	ΓRALIA
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Postal :	address (if dif	Street	oove)				Street						
number		number		PO Box			name				1		
Suburb						State		Posto	ode		Country		
Mobile	phone number	*		Work phone	e numbe	er		Home p	hone n	umber			
Email a	address*												
Note: V	Ve require you	r mobile nu	ımber and	d email add	lress to	help ac	dministe	er your acc	count as	outlined	l below.		
We wi	ill use your co	ntact deta	ils in the	following v	vay:								
includ online	oviding your en ling statement e, SMS, mobile oducts and se	s, transacti phone app	on confirm	mations, sig	gnificant	event	notices,	, educatio	n and m	narket up	dates v	a email,	your account
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	LINE SERVICE												
1	<b>e note</b> that you ed under the t									_			
Please	cross (X) this	box if you	do not wis	sh to have (	online a	ccess	to your i	nvestmen	ıt.				

#### 5 CONTRIBUTION/ROLLOVER DETAILS

Please indicate below the amount of your contribution and/or rollover. If you have multiple contributions and/or rollovers and wish to invest in a FirstRate Wholesale Term Deposit and only open one term deposit, please cross (X) the box on page A15. We will then hold funds in FirstRate Wholesale Saver until all application monies are received.

	Investment or contribution amount	Regular investment plan (Minimum \$100 per month)
a) Personal contribution	\$	\$
intent to claim or vary a deduction for	for your personal contributions, you will need to progressional super contributions' form, available on cfe ATO's work test or work test exemption.	
b) Employer contribution	\$	\$
c) Salary sacrifice	\$	\$
d) Spouse contribution	\$	\$
e) Rollover	\$	
	information and please ensure that your previous sinitiate this rollover on your behalf, please complete	
		\$
		\$
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		¢
) CGT contribution		Φ
lease provide a Capital gains tax cap	election' form at the time you make the contribution	n (available from the AIO).
g) Personal injury payment		\$
lease provide a 'Contribution for perso	nal injury election' form at the time you make the c	contribution (available from the ATO).
n) Downsizer contribution		\$
	te a downsizer contribution. Please provide a 'Downstion (available from the ATO).	sizer contribution into superannuation'
) Re-contribution of COVID-19 early rel	ease superannuation amounts	\$
·	on of COVID-19 early release amounts' form at the	time you make the contribution
OTAL INVESTMENT	\$	\$

<sup>1</sup> The Government has proposed to reduce the eligibility age for downsizer contributions from age 60 to age 55. At the time of writing this is not yet law.

How will this inv		nt be made? NOTE: Cash is not accepted. We can only accept funds in Australian dollars.
WOULD YOU L	IKE US	TO DIRECT DEBIT THE FUNDS FROM YOUR BANK ACCOUNT?
Direct debit (One-off investment)		Make sure you also complete your bank account details below so that we can deduct the funds from your nominated account. Please ensure cleared funds are available.
		Earliest date funds are to be direct debited (dd/mm/yyyy)  (leave blank if we can direct debit when your application is processed)
Direct debit (Regular investment plan)		Make sure you complete your bank account details below so that we can deduct the funds from your nominated account. Also complete <b>section 7</b> .
held in a difference your bank accompany 232468 (CFSIL	ent nam unt det .) to us	e a bank account that is held in the name on this application. If you wish to nominate a bank account that is ne(s), please complete a separate 'Direct Debit Request' form, available from our forms library. By providing tails in this section, you authorise Colonial First State Investments Limited ABN 98 002 348 352 AFSL the these details for all future transaction requests that you nominate. Refer to the 'Direct Debit Request the Application form checklist.
Please provide y		count details in this section if you have requested us to debit or credit your bank account.  Ancial institution
Duamata mana		
Branch name		
Branch number  Name of accour		Account number
Traine of accoun	it Holde	<u>'</u>
OR WOULD YO	U LIKE	TO TRANSFER THE FUNDS TO YOUR FIRSTCHOICE ACCOUNT?
Electronic funds transfer (EFT)		Go to cfs.com.au/paymentoptions for details on how to make an EFT payment to your account
Врау		Go to cfs.com.au/paymentoptions or www.bpay.com.au for details on how to make a BPAY payment to your account
Cheque (attached)		Make cheque payable to 'FirstChoice Wholesale Personal Super, <investor name="">'</investor>
ARE THERE FL	INDS C	OMING FROM ANOTHER SUPER ACCOUNT?
External rollover		Make sure you have completed the 'Consolidate my super' form and section 5 of this form
Internal rollover	L	If you are rolling funds from another AIL superannuation account, you do not need to complete the 'Consolidate my super' form. Please provide details on page A7.

<sup>1</sup> If you are transferring from FirstChoice Employer Super and your new employer will be contributing to this account, please ensure that you have supplied your new employer with a choice of fund nomination form. This will ensure they can continue to contribute to FirstChoice Wholesale Personal Super.

6 PAYMENT DETAILS (CONTINUED)					
INTERNAL FIRSTCHOICE ROLLOVER – 1					
I would like to transfer funds from my existing FirstChoice superannuation or pension account number					
Cross (X) one box only					
I would like to transfer the entire balance. I understand that doing this will close my existing account.					
Please transfer exactly \$ to open this new account.					
Please transfer the balance leaving exactly \$\ in my above mentioned existing account.  Please leave the remaining funds invested in the following investment allocation:					
If no investment allocation is indicated, we will leave the balance in your current weightings.					
Transfer of insurance within FirstChoice superannuation accounts					
Would you like to transfer your existing insurance cover (if applicable)? Yes No					
<b>Note:</b> If a selection is not made, insurance cover cannot be transferred at a later date. A new insurance application form will be					
required. If you are requesting an increase to your cover, you will need to complete the insurance application form in our FirstChoice					
Wholesale Personal Super Insurance booklet. If you wish to transfer cover from an external superannuation fund (including Commonwealth Essential Super), you will need to complete the 'Transfer of insurance cover' form, available from our forms					
library at cfs.com.au/forms					
INTERNAL FIRSTCHOICE ROLLOVER – 2					
I would like to transfer funds from my existing FirstChoice superannuation or pension account number					
Cross (X) one box only					
I would like to transfer the entire balance. I understand that doing this will close my existing account.					
Please transfer exactly \$ to open this new account.					
Please transfer the balance leaving exactly \$ in my above mentioned existing account.					
Please leave the remaining funds invested in the following investment allocation:					
If no investment allocation is indicated, we will leave the balance in your current weightings.					
Transfer of insurance within FirstChoice superannuation accounts					
Would you like to transfer your existing insurance cover (if applicable)? Yes No					
Note: If a selection is not made, insurance cover cannot be transferred at a later date. A new insurance application form will be					
required. If you are requesting an increase to your cover, you will need to complete the insurance application form in our FirstChoice					
Wholesale Personal Super Insurance booklet. If you wish to transfer cover from an external superannuation fund (including Commonwealth Essential Super), you will need to complete the 'Transfer of insurance cover' form, available from our forms					
library at cfs.com.au/forms					

## Please specify the percentage you wish to invest in each option. Total must equal 100%. The minimum regular investment plan amount is \$100 per month. If no investment option, or an invalid option is selected, your investment will be delayed. Regular investment plans cannot be commenced until initial funds are received.

Cross (X) this box if you would like to increase your regular investment plan amount in line with inflation (CPI) each year (or 3%, whichever is the greater). **Note:** This is not available for employer or salary sacrifice contributions.

#### Risk measure categories

**7** INVESTMENT ALLOCATION

The table below outlines the different risk measure categories of the investment options. Please refer to the Investment Options Menu for more information on risk measure categories.

Risk band	Risk label	Estimated number of negative annual returns over any 20-year period
1	Very low	Less than 0.5
2	Low	0.5 to less than 1
3	Low to medium	1 to less than 2
4	Medium	2 to less than 3
5	Medium to high	3 to less than 4
6	High	4 to less than 6
7	Very high	6 or greater

Option name	Option CODE	Minimum suggested timeframe	Risk band	Initial or additional investments	Regular investment plan (per month)
FIRSTCHOICE OPTIONS					
FirstChoice Wholesale Defensive	001	At least 3 years	3	<u></u> %	%
FirstChoice Wholesale Conservative	013	At least 3 years	4	<u></u> %	%
FirstChoice Wholesale Diversified	311	At least 5 years	5	%	%
FirstChoice Wholesale Moderate	014	At least 5 years	5	%	%
FirstChoice Wholesale Balanced	251	At least 5 years	6	%	%
FirstChoice Wholesale Growth	015	At least 5 years	6	%	%
FirstChoice Wholesale High Growth	032	At least 7 years	6	%	%
FirstChoice Wholesale Geared Growth Plus <sup>3</sup>	240	At least 7 years	7	%	%
FirstChoice Wholesale Fixed Interest	012	At least 3 years	5	%	%
FirstChoice Wholesale Alternatives <sup>1, 2</sup>	304	At least 5 years	5	%	%
FirstChoice Wholesale Australian Share	016	At least 7 years	7	%	%
FirstChoice Wholesale Australian Small Companies <sup>3</sup>	071	At least 7 years	7	%	%
FirstChoice Wholesale Global Share	017	At least 7 years	7	%	%
FirstChoice Wholesale Global Share – Hedged	101	At least 7 years	7	%	%
FirstChoice Wholesale Asian Share <sup>3</sup>	202	At least 7 years	7	%	%
FirstChoice Wholesale Emerging Markets <sup>3</sup>	233	At least 7 years	7	%	%
FirstChoice Wholesale Property Securities <sup>4</sup>	018	At least 7 years	7	%	%
FirstChoice Wholesale Global Property Securities <sup>4</sup>	204	At least 7 years	7	%	%

7 INVESTMENT ALLOCATION (CONTINUED)					
Option name	Option CODE	Minimum suggested timeframe	Risk band	Initial or additional investments	Regular investment plan (per month)
FirstChoice Wholesale Global Infrastructure Securities <sup>3</sup>	205	At least 7 years	7	<u></u> %	%
FirstChoice Wholesale Geared Australian Share <sup>3</sup>	206	At least 7 years	7	%	%
FirstChoice Wholesale Geared Global Share <sup>3</sup>	046	At least 7 years	7	%	%
CFS ETF Exposure Series					
CFS ETF Exposure Series: US Shares	396	At least 7 years	7	<u></u> %	%
CFS ETF Exposure Series: Physical Gold	397	At least 7 years	7	%	%
CFS ETF Exposure Series: All-World ex-US Shares	398	At least 7 years	7	%	%
CFS Sustainability					
CFS Thrive+ Sustainable Growth	381	At least 5 years	6	<u></u> %	%
Colonial First State Enhanced Index Series					
Colonial First State Wholesale Enhanced Index Conservative	005	At least 3 years	4	%	%
Colonial First State Wholesale Enhanced Index Diversified	008	At least 5 years	5	<u></u> %	%
Colonial First State Wholesale Enhanced Index Moderate	312	At least 5 years	5	%	%
Colonial First State Wholesale Enhanced Index Balanced	022	At least 5 years	6	%	%
Colonial First State Wholesale Enhanced Index Growth	099	At least 5 years	6	%	%
Colonial First State Wholesale Enhanced Index High Growth	034	At least 7 years	6	%	%
Colonial First State Index Series					
Colonial First State Wholesale Index Conservative	353	At least 3 years	4	%	%
Colonial First State Wholesale Index Diversified	354	At least 5 years	5	<u></u> %	%
Colonial First State Wholesale Index Moderate	356	At least 5 years	5	%	%
Colonial First State Wholesale Index Balanced	357	At least 5 years	6	%	%
Colonial First State Wholesale Index Growth	355	At least 5 years	6	%	%
Colonial First State Wholesale Index High Growth	358	At least 7 years	6	%	%
Colonial First State Wholesale Index Australian Bond	086	At least 3 years	4	%	%
Colonial First State Wholesale Index Global Bond	344	At least 3 years	5	%	<u></u> %
Colonial First State Wholesale Index Australian Share	028	At least 7 years	7	%	%
Colonial First State Wholesale Index Global Share	041	At least 7 years	7	%	%
Colonial First State Wholesale Index Global Share – Hedged	095	At least 7 years	7	%	%
Colonial First State Wholesale Index Property Securities <sup>4</sup>	087	At least 7 years	7	%	%
Colonial First State Wholesale Index Global Property Securities <sup>4</sup>	250	At least 7 years	7	%	%
Colonial First State Wholesale Index Global Listed Infrastructure Securities <sup>4</sup>	359	At least 7 years	7	<u></u> %	%

Option name         Option         Minimum (uniform)         Read (uniform)         Initial or seventher (uniform)         Perpetual (uniform)         Perpe	7 INVESTMENT ALLOCATION (CONTINUED)					
Colonial First State Wholesale Geared Index Global Share*   367    34    least 7 years   7	Option name		suggested		additional	
Conservative	Colonial First State Wholesale Geared Index Australian Share <sup>3</sup>	366	At least 7 years	7	%	%
Conservative         330         At least 3 years         4         %         %           First Sentier Wholesale Conservative         004         At least 3 years         4         %         %           Perpetual Wholesale Conservative Growth         006         At least 3 years         4         %         %           Moderate         Weight of the properties of t	Colonial First State Wholesale Geared Index Global Share <sup>3</sup>	367	At least 7 years	7	%	%
AZ Sestante Wholesale Conservative   330   At least 3 years   4	OTHER MULTI-SECTOR OPTIONS					
Perpetual Wholesale Conservative Growth   004   At least 3 years   4   %   %   %   %   %   %   %   %   %	Conservative					
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Moderate         AZ Sestante Wholesale Diversified         331         At least 5 years         5         %         %           First Sentier Wholesale Balanced         007         At least 5 years         5         %         %           Perpetual Wholesale Diversified Growth         009         At least 5 years         5         %         %           Growth         First Sentier Wholesale Diversified         021         At least 5 years         6         %         %           Pendal Wholesale Sustainable Balanced         030         At least 5 years         6         %         %           Perpetual Wholesale Balanced Growth         031         At least 5 years         6         %         %           Diversified real return*         Suggested to be now more than 70% of your portfolio           Perpetual Wholesale Diversified Real Return         147         At least 5 years         6         %         %           Schroder Wholesale Real Return         303         At least 7 years         6         %         %           High growth         AZ Sestante Wholesale Growth         332         At least 7 years         6         %         %           First Sentier Wholesale Saver         800         No minimum         1         %         % <td>First Sentier Wholesale Conservative</td> <td>004</td> <td>At least 3 years</td> <td>4</td> <td>%</td> <td>%</td>	First Sentier Wholesale Conservative	004	At least 3 years	4	%	%
AZ Sestante Wholesale Diversified 331 At least 5 years 5 % % %  First Sentier Wholesale Balanced 007 At least 5 years 5 % % %  Perpetual Wholesale Diversified Growth 009 At least 5 years 5 % % %  Growth  First Sentier Wholesale Diversified 021 At least 5 years 6 % %  Pendal Wholesale Sustainable Balanced 030 At least 5 years 6 % %  Pendal Wholesale Sustainable Balanced 030 At least 5 years 6 % %  Perpetual Wholesale Balanced Growth 031 At least 5 years 6 % %  Diversified real return 5 Suggested to be no more than 70% of your portfolio Perpetual Wholesale Diversified Real Return 147 At least 5 years 6 % %  Schroder Wholesale Real Return 303 At least 5 years 6 % %  High growth AZ Sestante Wholesale Growth 332 At least 7 years 6 % %  First Sentier Wholesale High Growth 033 At least 7 years 6 % %  SINGLE MANAGER SINGLE-SECTOR  Cash and deposits  FirstRate Wholesale Saver 800 No minimum 1 % %  FirstRate Wholesale Strategic Cash 011 No minimum 1 % %  Short duration fixed Interest  First Sentier Wholesale Strategic Cash 36 At least 3 years 4 % %  Fanaklin Wholesale Australian Absolute Return Bond 368 At least 3 years 4 % %  Kapstream Wholesale Absolute Return Income 302 At least 3 years 4 %  Kapstream Wholesale Absolute Return Income 302 At least 3 years 4 %  Kapstream Wholesale Absolute Return Income 302 At least 3 years 4 %  Kapstream Wholesale Absolute Return Income 302 At least 3 years 4 %  Kapstream Wholesale Absolute Return Income 302 At least 3 years 4 %  Kapstream Wholesale Absolute Return Income 302 At least 3 years 4 %  Kapstream Wholesale Absolute Return Income 302 At least 3 years 4 %  Kapstream Wholesale Absolute Return Income 302 At least 3 years 4 %  Kapstream Wholesale Absolute Return Income 302 At least 3 years 4 %  Kapstream Wholesale Absolute Return Income 302 At least 3 years 4 %  Kapstream Wholesale Absolute Return Income 302 At least 3 years 4 %  Kapstream Wholesale Absolute Return Income 302 At least 3 years 4 %  Kapstream Wholesale Absolute Return Income 302 At least 3 years 4 %  Kapstream Whol	Perpetual Wholesale Conservative Growth	006	At least 3 years	4	%	%
First Sentier Wholesale Balanced 007 At least 5 years 5 % % % % Perpetual Wholesale Diversified Growth 009 At least 5 years 5 % % % % Growth  First Sentier Wholesale Diversified 021 At least 5 years 6 % % % % Perpetual Wholesale Balanced 030 At least 5 years 6 % % % % Pendal Wholesale Sustainable Balanced 030 At least 5 years 6 % % % % Perpetual Wholesale Balanced Growth 031 At least 5 years 6 % % % % Diversified real return® Suggested to be no more than 70% of your portfolio properties wholesale Diversified Real Return 147 At least 5 years 6 % % % % Schroder Wholesale Real Return 303 At least 5 years 6 % % % % Schroder Wholesale Real Return 303 At least 5 years 6 % % % % Schroder Wholesale Growth 332 At least 7 years 6 % % % % Schroder Wholesale High Growth 332 At least 7 years 6 % % % Schroder Wholesale High Growth 333 At least 7 years 6 % % % SINGLE MANAGER SINGLE-SECTOR Cash 30 No minimum 1 % % % FirstRate Wholesale Saver 800 No minimum 1 % % % Short duration fixed interest  First Sentier Wholesale Strategic Cash 011 No minimum 1 % % % Short duration fixed interest  First Sentier Wholesale Global Credit Income 078 At least 3 years 4 % % % % Short duration fixed interest  First Sentier Wholesale Absolute Return Bond 368 At least 3 years 4 % % % % Short duration Myolesale Absolute Return Bond 368 At least 3 years 4 % % % % Short duration Wholesale Absolute Return Bond 368 At least 3 years 4 % % % % Short duration Myolesale Absolute Return Bond 368 At least 3 years 4 % % % % Short duration Myolesale Absolute Return Bond 368 At least 3 years 4 % % % % Short duration Myolesale Absolute Return Bond 368 At least 3 years 4 % % % % Short duration Myolesale Absolute Return Income 302 At least 3 years 4 % % % % Short duration Myolesale Absolute Return Income 302 At least 3 years 4 % % % % Short duration Myolesale Absolute Return Bond 368 At least 3 years 4 % % % % Short duration Myolesale Absolute Return Income 302 At least 3 years 4 % % % Short duration Myolesale Absolute Return Income 302 At least 3 years 4 % % Shor	Moderate					
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Growth  First Sentier Wholesale Diversified 021 At least 5 years 6 % %  Pendal Wholesale Sustainable Balanced 030 At least 5 years 6 % %  Perpetual Wholesale Balanced Growth 031 At least 5 years 6 % %  Diversified real return® Suggested to be no more than 70% of your portfolio Perpetual Wholesale Diversified Real Return 147 At least 5 years 6 % %  Schroder Wholesale Real Return 303 At least 5 years 6 % %  High growth  AZ Sestante Wholesale Growth 332 At least 7 years 6 % %  SINGLE MANAGER SINGLE-SECTOR  Cash and deposits  First Sentier Wholesale Saver 800 No minimum 1 % %  FirstRate Wholesale Term Deposits® - Please refer to page A15 for the options available  Enhanced cash  First Sentier Wholesale Strategic Cash 011 No minimum 1 %  Short duration fixed interest  First Sentier Wholesale Global Credit Income 078 At least 3 years 4 %  Franklin Wholesale Absolute Return Bond 368 At least 3 years 4 %  Kapstream Wholesale Absolute Return Income 302 At least 3 years 4 %  Masser August 1 & Masser 1 & Masser 2 & Masser 3 & Mas	First Sentier Wholesale Balanced	007	At least 5 years	5	%	%
Growth         First Sentier Wholesale Diversified         021         At least 5 years         6         %         %           Pendal Wholesale Sustainable Balanced         030         At least 5 years         6         %         %           Perpetual Wholesale Balanced Growth         031         At least 5 years         6         %         %           Diversified real returne         Suggested to be no more than 70% of your portfolio         Perpetual Wholesale Diversified Real Return         147         At least 5 years         6         %         %           Schroder Wholesale Real Return         303         At least 5 years         6         %         %           Schroder Wholesale Growth         332         At least 7 years         6         %         %           First Sentier Wholesale Growth         332         At least 7 years         6         %         %           SINGLE MANAGER SINGLE-SECTOR         X	Perpetual Wholesale Diversified Growth	009	At least 5 years	5	%	%
Pendal Wholesale Sustainable Balanced  030 At least 5 years 6 % %  Perpetual Wholesale Balanced Growth  031 At least 5 years 6 % %  Notersified real return <sup>6</sup> Suggested to be no more than 70% of your portfolion your portfolion of your portf	Growth					
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Diversified real returns  Perpetual Wholesale Diversified Real Return  147 At least 5 years 6 % %  Schroder Wholesale Real Return  303 At least 5 years 6 % %  High growth  AZ Sestante Wholesale Growth  332 At least 7 years 6 % %  SINGLE MANAGER SINGLE-SECTOR  Cash and deposits  First Rate Wholesale Saver  800 No minimum 1 % %  FirstRate Wholesale Term Deposits - Please refer to page A15 for the options available  Enhanced cash  First Sentier Wholesale Strategic Cash  011 No minimum 1 % %  Short duration fixed interest  First Sentier Wholesale Global Credit Income  078 At least 3 years 4 %  Kapstream Wholesale Absolute Return Bond  368 At least 3 years 4 %  Kapstream Wholesale Absolute Return Income  302 At least 3 years 4 %  Kapstream Wholesale Absolute Return Income  302 At least 3 years 4 %  Kapstream Wholesale Absolute Return Income  303 At least 3 years 4 %  Kapstream Wholesale Absolute Return Income  304 At least 3 years 4 %  Kapstream Wholesale Absolute Return Income  305 At least 3 years 4 %  Kapstream Wholesale Absolute Return Income  306 At least 3 years 4 %  Kapstream Wholesale Absolute Return Income  307 At least 3 years 4 %  Kapstream Wholesale Absolute Return Income	Pendal Wholesale Sustainable Balanced	030	At least 5 years	6	%	%
Perpetual Wholesale Diversified Real Return  147 At least 5 years 6 % % Schroder Wholesale Real Return  303 At least 5 years 6 % % High growth  AZ Sestante Wholesale Growth 332 At least 7 years 6 % %  First Sentier Wholesale High Growth  333 At least 7 years 6 % %  SINGLE MANAGER SINGLE-SECTOR  Cash and deposits  FirstRate Wholesale Saver  800 No minimum 1 % %  FirstRate Wholesale Term Deposits <sup>5</sup> - Please refer to page A15 for the options available  Enhanced cash  First Sentier Wholesale Strategic Cash 011 No minimum 1 % %  Short duration fixed interest  First Sentier Wholesale Global Credit Income 078 At least 3 years 4 %  Kapstream Wholesale Absolute Return Bond 368 At least 3 years 4 %  Kapstream Wholesale Absolute Return Income 302 At least 3 years 4 %  %  %  Kapstream Wholesale Absolute Return Income 302 At least 3 years 4 %  %  %	Perpetual Wholesale Balanced Growth	031	At least 5 years	6	%	%
Schroder Wholesale Real Return  303 At least 5 years 6  %  %  High growth  AZ Sestante Wholesale Growth 332 At least 7 years 6  %  %  First Sentier Wholesale High Growth 033 At least 7 years 6  %  %  SINGLE MANAGER SINGLE-SECTOR  Cash and deposits  FirstRate Wholesale Saver 800 No minimum 1  %  %  FirstRate Wholesale Term Deposits <sup>6</sup> - Please refer to page A15 for the options available  Enhanced cash  First Sentier Wholesale Strategic Cash 011 No minimum 1  %  Short duration fixed interest  First Sentier Wholesale Global Credit Income 078 At least 3 years 4  %  Kapstream Wholesale Absolute Return Bond 368 At least 3 years 4  %  Kapstream Wholesale Absolute Return Income 302 At least 3 years 4  %	Diversified real return <sup>6</sup>		Suggested to	be no	more than 70%	of your portfolio
High growth  AZ Sestante Wholesale Growth  332 At least 7 years 6 % %  First Sentier Wholesale High Growth  333 At least 7 years 6 % %  SINGLE MANAGER SINGLE-SECTOR  Cash and deposits  FirstRate Wholesale Saver  800 No minimum 1 % %  FirstRate Wholesale Term Deposits <sup>5</sup> - Please refer to page A15 for the options available  Enhanced cash  First Sentier Wholesale Strategic Cash  011 No minimum 1 % %  Short duration fixed interest  First Sentier Wholesale Global Credit Income  078 At least 3 years 4 %  Kapstream Wholesale Australian Absolute Return Bond  368 At least 3 years 4 %  Kapstream Wholesale Absolute Return Income  302 At least 3 years 4 %  %  %	Perpetual Wholesale Diversified Real Return	147	At least 5 years	6	%	%
AZ Sestante Wholesale Growth  332 At least 7 years 6 % %  First Sentier Wholesale High Growth  333 At least 7 years 6 %  SINGLE MANAGER SINGLE-SECTOR  Cash and deposits  FirstRate Wholesale Saver  800 No minimum  1 % %  FirstRate Wholesale Term Deposits <sup>c</sup> - Please refer to page A15 for the options available  Enhanced cash  First Sentier Wholesale Strategic Cash  011 No minimum  1 % %  Short duration fixed interest  First Sentier Wholesale Global Credit Income  078 At least 3 years  4 %  Kapstream Wholesale Australian Absolute Return Bond  368 At least 3 years  4 %  %  Kapstream Wholesale Absolute Return Income  302 At least 3 years  4 %  %	Schroder Wholesale Real Return	303	At least 5 years	6	%	%
First Sentier Wholesale High Growth  O33 At least 7 years 6 % %  SINGLE MANAGER SINGLE-SECTOR  Cash and deposits  FirstRate Wholesale Saver 800 No minimum 1 % %  FirstRate Wholesale Term Deposits <sup>5</sup> - Please refer to page A15 for the options available  Enhanced cash  First Sentier Wholesale Strategic Cash 011 No minimum 1 % %  Short duration fixed interest  First Sentier Wholesale Global Credit Income 078 At least 3 years 4 % %  Franklin Wholesale Australian Absolute Return Bond 368 At least 3 years 4 % %  Kapstream Wholesale Absolute Return Income 302 At least 3 years 4 % %  %	High growth					
SINGLE MANAGER SINGLE-SECTOR  Cash and deposits  FirstRate Wholesale Saver  800 No minimum  1 % %  FirstRate Wholesale Term Deposits <sup>5</sup> - Please refer to page A15 for the options available  Enhanced cash  First Sentier Wholesale Strategic Cash  O11 No minimum  1 % %  Short duration fixed interest  First Sentier Wholesale Global Credit Income  078 At least 3 years  4 %  Kapstream Wholesale Australian Absolute Return Bond  368 At least 3 years  4 %  %  %  %  Mapstream Wholesale Absolute Return Income  302 At least 3 years  4 %  %  %  %  %  %  %  %  %  %  %  %  %	AZ Sestante Wholesale Growth	332	At least 7 years	6	<u></u> %	%
Cash and deposits  FirstRate Wholesale Saver 800 No minimum 1 9% 9%  FirstRate Wholesale Term Deposits <sup>5</sup> - Please refer to page A15 for the options available  Enhanced cash  First Sentier Wholesale Strategic Cash 011 No minimum 1 9% 9%  Short duration fixed interest  First Sentier Wholesale Global Credit Income 078 At least 3 years 4 9% 9%  Franklin Wholesale Australian Absolute Return Bond 368 At least 3 years 4 9% 9%  Kapstream Wholesale Absolute Return Income 302 At least 3 years 4 9% 9%	First Sentier Wholesale High Growth	033	At least 7 years	6	%	%
FirstRate Wholesale Saver  800 No minimum  1  %  FirstRate Wholesale Term Deposits <sup>5</sup> - Please refer to page A15 for the options available  Enhanced cash  First Sentier Wholesale Strategic Cash  9011 No minimum  1  %  800 No minimum  1  %  80	SINGLE MANAGER SINGLE-SECTOR					
FirstRate Wholesale Term Deposits <sup>5</sup> - Please refer to page A15 for the options available  Enhanced cash  First Sentier Wholesale Strategic Cash  Short duration fixed interest  First Sentier Wholesale Global Credit Income  078 At least 3 years  Franklin Wholesale Australian Absolute Return Bond  Kapstream Wholesale Absolute Return Income  302 At least 3 years  4 %  %  %  %  %  %  %  %  %  %  %  %  %	Cash and deposits					
Enhanced cash  First Sentier Wholesale Strategic Cash  Oll No minimum  Molesale Strategic Cash  Short duration fixed interest  First Sentier Wholesale Global Credit Income  Ora At least 3 years  Franklin Wholesale Australian Absolute Return Bond  Molesale Australian Absolute Return Bond  At least 3 years  At least 3 years  Molesale Absolute Return Income  Ora At least 3 years  At least 3 years  Molesale Absolute Return Income  Ora At least 3 years  Molesale Absolute Return Income  Ora At least 3 years	FirstRate Wholesale Saver	800	No minimum	1	%	%
First Sentier Wholesale Strategic Cash  O11 No minimum  My  Short duration fixed interest  First Sentier Wholesale Global Credit Income  O78 At least 3 years  Franklin Wholesale Australian Absolute Return Bond  At least 3 years  Kapstream Wholesale Absolute Return Income  O80 At least 3 years  At least 3 years  At least 3 years  My  My  My  My  My  My  My  My  My  M	FirstRate Wholesale Term Deposits <sup>5</sup> – Please refer to page A15	for the opt	ions available		-	
Short duration fixed interest  First Sentier Wholesale Global Credit Income  078 At least 3 years 4 % %  Franklin Wholesale Australian Absolute Return Bond  368 At least 3 years 4 % %  Kapstream Wholesale Absolute Return Income  302 At least 3 years 4 % %	Enhanced cash					
First Sentier Wholesale Global Credit Income  078 At least 3 years 4 % %  Franklin Wholesale Australian Absolute Return Bond  368 At least 3 years 4 % %  Kapstream Wholesale Absolute Return Income  302 At least 3 years 4 % %	First Sentier Wholesale Strategic Cash	011	No minimum	1	%	%
Franklin Wholesale Australian Absolute Return Bond  368 At least 3 years  4 %  Kapstream Wholesale Absolute Return Income  302 At least 3 years  4 %  %	Short duration fixed interest					
Kapstream Wholesale Absolute Return Income  302 At least 3 years 4  %  %	First Sentier Wholesale Global Credit Income	078	At least 3 years	4	%	%
	Franklin Wholesale Australian Absolute Return Bond	368	At least 3 years	4	<u></u> %	%
Macquarie Wholesale Income Opportunities 252 At least 3 years 4 %	Kapstream Wholesale Absolute Return Income	302	At least 3 years	4	%	%
	Macquarie Wholesale Income Opportunities	252	At least 3 years	4	%	%

7 INVESTMENT ALLOCATION (CONTINUED)					
Option name	Option CODE	Minimum suggested timeframe	Risk band	Initial or additional investments	Regular investment plan (per month)
Perpetual Wholesale Diversified Income	103	At least 3 years	4	%	%
PM Capital Wholesale Enhanced Yield <sup>1</sup>	091	At least 3 years	4	%	%
Schroder Wholesale Absolute Return Income	079	At least 3 years	4	%	%
Alternative income					
Acadian Wholesale Defensive Income	236	At least 3 years	4	%	%
First Sentier Wholesale Target Return Income <sup>1</sup>	047	At least 5 years	4	%	%
Pendal Wholesale Monthly Income Plus	094	At least 5 years	5	<u>%</u>	%
Diversified fixed interest					
Affirmative Wholesale Global Impact Bond	337	At least 3 years	5	%	%
Brandywine Wholesale Global Income Optimiser <sup>1</sup>	313	At least 3 years	5	%	%
Colchester Wholesale Global Government Bond	362	At least 3 years	5	%	%
First Sentier Wholesale Diversified Fixed Interest	002	At least 3 years	5	%	%
PIMCO Wholesale Diversified Fixed Interest	369	At least 3 years	5	<u>%</u>	%
PIMCO Wholesale Global Bond	276	At least 3 years	5	%	%
T. Rowe Price Wholesale Dynamic Global Bond	394	At least 3 years	5	%	%
UBS Wholesale Diversified Fixed Income	254	At least 3 years	5	%	<u></u> %
Australian fixed interest					
First Sentier Wholesale Australian Bond	084	At least 3 years	4	<b>%</b>	<b>%</b>
Janus Henderson Wholesale Tactical Income	606	At least 3 years	4	%	%
Pendal Wholesale Sustainable Australian Fixed Interest	129	At least 3 years	4	%	%
PIMCO Wholesale Australian Bond	003	At least 3 years	4	%	%
Western Asset Wholesale Australian Bond	385	At least 3 years	4	%	%
Alternatives <sup>6</sup>		Suggested to	be no	more than 20%	6 of your portfolio
Aspect Wholesale Absolute Return <sup>1</sup>	333	At least 5 years	5	%	%
Aspect Wholesale Diversified Futures <sup>1</sup>	261	At least 5 years	5	%	%
Lower volatility share					
AB Wholesale Managed Volatility Equities	083	At least 7 years	6	%	%
Acadian Wholesale Global Managed Volatility Equity	277	At least 7 years	6	<u></u> %	%
First Sentier Wholesale Equity Income	232	At least 7 years	6	%	%
Merlon Wholesale Australian Share Income	234	At least 7 years	6	%	%
State Street Wholesale Australian Equity	027	At least 7 years	6	%	%

Option name	Option CODE	Minimum suggested timeframe	Risk band	Initial or additional investments	Regular investment plan (per month)
Australian share					, ( <sub>1</sub>
Acadian Wholesale Australian Equity	096	At least 7 years	7	%	%
Alphinity Wholesale Sustainable Share	324	At least 7 years	7	%	%
Ausbil Wholesale Active Sustainable Equity	025	At least 7 years	7	%	%
Ausbil Wholesale Australian Active Equity	036	At least 7 years	7	%	%
Bennelong Wholesale Ex-20 Australian Equities	314	At least 7 years	7	%	%
DNR Capital Wholesale Australian Equities High Conviction	393	At least 7 years	7	%	%
Fidelity Wholesale Australian Equities	050	At least 7 years	7	%	%
First Sentier Wholesale Concentrated Australian Share	088	At least 7 years	7	%	%
First Sentier Wholesale Imputation	024	At least 7 years	7	%	%
Investors Mutual Wholesale Australian Share	074	At least 7 years	7	%	%
Lazard Wholesale Select Australian Equity	069	At least 7 years	7	%	%
Maple-Brown Abbott Wholesale Australian Share	037	At least 7 years	7	%	%
Pendal Wholesale Australian Share	038	At least 7 years	7	%	%
Pendal Wholesale Sustainable Australian Share	073	At least 7 years	7	%	%
Perennial Value Wholesale Australian Share	075	At least 7 years	7	%	%
Perpetual Wholesale Australian Share	111	At least 7 years	7	%	%
Perpetual Wholesale Industrial Share	026	At least 7 years	7	%	%
Realindex Wholesale Australian Share Value	241	At least 7 years	7	%	%
Schroder Wholesale Australian Equity	039	At least 7 years	7	%	%
Solaris Wholesale Core Australian Equity	072	At least 7 years	7	%	%
T. Rowe Price Wholesale Australian Equity	035	At least 7 years	7	%	%
Tyndall Wholesale Australian Share Income	068	At least 7 years	7	%	%
WaveStone Wholesale Australian Share	092	At least 7 years	7	%	%
Australian share – small companies <sup>6</sup>		Suggested to	be no	more than 30%	% of your portfolio
Ausbil Wholesale Australian Emerging Leaders	211	At least 7 years	7	<u></u> %	<u></u> %
Celeste Wholesale Australian Small Companies	049	At least 7 years	7	%	<u></u> %
Eiger Wholesale Australian Small Companies	374	At least 7 years	7	<u></u> %	<u></u> %
	089	At least 7 years	7	%	

7 INVESTMENT ALLOCATION (CONTINUED)					
Option name	Option CODE	Minimum suggested timeframe	Risk band	Initial or additional investments	Regular investment plan (per month)
First Sentier Wholesale Developing Companies	080	At least 7 years	7	%	%
First Sentier Wholesale Future Leaders	081	At least 7 years	7	<u>%</u>	%
OC Wholesale Premium Small Companies	318	At least 7 years	7	%	%
Realindex Wholesale Australian Small Companies Value	242	At least 7 years	7	%	%
Global share					
Acadian Wholesale Sustainable Global Equity	048	At least 7 years	7	%	%
Antipodes Wholesale Global <sup>1</sup>	259	At least 7 years	7	%	<u></u> %
AXA IM Wholesale Sustainable Equity	389	At least 7 years	7	%	%
Baillie Gifford Wholesale Sustainable Growth	365	At least 7 years	7	%	%
Baillie Gifford Wholesale Long Term Global Growth	270	At least 7 years	7	%	%
Barrow Hanley Wholesale Global Share	064	At least 7 years	7	%	%
Epoch Wholesale Global Equity Shareholder Yield	238	At least 7 years	7	%	%
GQG Partners Wholesale Global Equity	388	At least 7 years	7	%	%
Hyperion Wholesale Global Growth Companies	378	At least 7 years	7	%	%
Intermede Wholesale Global Equities	390	At least 7 years	7	%	%
Ironbark Royal London Wholesale Concentrated Global Share	076	At least 7 years	7	%	%
Magellan Wholesale Global Share	267	At least 7 years	7	%	%
Magellan Wholesale Global Share – Hedged	326	At least 7 years	7	<u></u> %	%
MFS Wholesale Global Equity	063	At least 7 years	7	%	%
Nanuk Wholesale New World	384	At least 7 years	7	%	%
Pendal Wholesale Concentrated Global Share	043	At least 7 years	7	%	%
Pendal Wholesale Global Select	257	At least 7 years	7	%	%
Realindex Wholesale Global Share Value	243	At least 7 years	7	%	%
Realindex Wholesale Global Share – Hedged Value	244	At least 7 years	7	%	%
Stewart Investors Wholesale Worldwide Leaders Sustainability	029	At least 7 years	7	<u></u> %	<u></u> %
Stewart Investors Wholesale Worldwide Sustainability	197	At least 7 years	7	<u></u> %	<u></u> %
Talaria Wholesale Global Equity	376	At least 7 years	7	<u></u> %	<u></u> %
T. Rowe Price Wholesale Global Equity	042	At least 7 years	7	<u></u> %	<u></u> %
T. Rowe Price Wholesale Global Equity – Hedged	377	At least 7 years	7	%	%

	Option	Minimum suggested	Risk	Initial or additional	Regular investmen
Option name	CODE	timeframe	band	investments	plan (per month)
Global share – emerging markets <sup>6</sup>		Suggested to	be no	more than 30%	6 of your portfolio
Fidelity Wholesale Asia	379	At least 7 years	7	%	%
Pendal Wholesale Global Emerging Market Opportunities	336	At least 7 years	7	%	<u></u> %
Platinum Wholesale Asia <sup>1</sup>	258	At least 7 years	7	<u></u> %	<u></u> %
Realindex Wholesale Emerging Markets Value	263	At least 7 years	7	%	%
Stewart Investors Wholesale Global Emerging Markets Leaders Sustainability	260	At least 7 years	7	%	%
Specialist share <sup>6</sup>		Suggested to	be no	more than 30%	6 of your portfolio
Acadian Wholesale Australian Equity Long Short	097	At least 7 years	7	%	%
Acadian Wholesale Global Equity Long Short	203	At least 7 years	7	%	%
Bell Wholesale Global Emerging Companies	375	At least 7 years	7	%	%
Colonial First State Wholesale Global Health & Biotechnology	060	At least 7 years	7	%	%
Colonial First State Wholesale Global Small Companies	077	At least 7 years	7	%	%
Colonial First State Wholesale Global Technology & Communications	058	At least 7 years	7	%	%
Janus Henderson Wholesale Global Natural Resources	040	At least 7 years	7	%	%
Platinum Wholesale International <sup>1</sup>	070	At least 7 years	7	%	%
PM Capital Wholesale Global Companies <sup>1</sup>	100	At least 7 years	7	<u></u> %	%
Sage Capital Wholesale Equity Plus	387	At least 7 years	7	<u></u> %	%
Australian property and infrastructure securities <sup>6</sup>		Suggested to	be no	more than 50%	6 of your portfolio
Dexus Wholesale AREIT	090	At least 7 years	7	%	%
First Sentier Wholesale Property Securities	065	At least 7 years	7	%	%
Ironbark Wholesale Property Securities	044	At least 7 years	7	%	%
Martin Currie Wholesale Real Income	235	At least 7 years	7	%	%
Pendal Wholesale Property Investment	066	At least 7 years	7	%	%
Global property and infrastructure securities <sup>6</sup>		Suggested to	be no	more than 50%	6 of your portfolio
First Sentier Wholesale Global Listed Infrastructure	226	At least 7 years	7	%	%
First Sentier Wholesale Global Property Securities	093	At least 7 years	7	%	%
Macquarie Wholesale Global Listed Real Estate	271	At least 7 years	7	%	%
Magellan Wholesale Infrastructure	325	At least 7 years	7	%	%
Quay Wholesale Global Real Estate – Unhedged	386	At least 7 years	7	%	%
Resolution Capital Wholesale Global Property Securities	372	At least 7 years	7	%	%

7 INVESTMENT ALLOCATION (CONTINUED)					
Option name	Option CODE	Minimum suggested timeframe	Risk band	Initial or additional investments	Regular investment plan (per month)
Geared <sup>6</sup>		Suggested to	be no	more than 30%	of your portfolio
Acadian Wholesale Geared Australian Equity	082	At least 7 years	7	<u></u> %	%
Acadian Wholesale Geared Sustainable Global Equity	207	At least 7 years	7	%	<u></u> %
First Sentier Wholesale Geared Share	045	At least 7 years	7	%	<b>%</b>
Term deposits <sup>5</sup>					
If you are rolling multiple funds into this account, please of commencing your term deposit. Funds will be held in First					
FirstRate Wholesale Term Deposit – 3 month	810	No minimum	1	<u></u> %	
FirstRate Wholesale Term Deposit – 6 month	811	No minimum	1	<u></u> %	
FirstRate Wholesale Term Deposit – 9 month	812	No minimum	1	<u></u> %	
FirstRate Wholesale Term Deposit – 12 month	813	No minimum	1	<u></u> %	
FirstRate Wholesale Term Deposit – 2 Year Monthly	400	No minimum	1	<u></u> %	
FirstRate Wholesale Term Deposit – 2 Year Annual	403	No minimum	1	<u></u> %	
FirstRate Wholesale Term Deposit – 3 Year Monthly	406	No minimum	1	%	
FirstRate Wholesale Term Deposit – 3 Year Annual	409	No minimum	1	<u></u> %	
FirstRate Wholesale Term Deposit – 5 Year Monthly	418	No minimum	1	<u></u> %	
FirstRate Wholesale Term Deposit – 5 Year Annual	421	No minimum	1	%	
FirstRate Wholesale Term Deposit – 7 Year Monthly	424	No minimum	1	%	
FirstRate Wholesale Term Deposit – 7 Year Annual	427	No minimum	1	%	
FirstRate Wholesale Term Deposit – 10 Year Monthly	430	No minimum	1	<u></u> %	
FirstRate Wholesale Term Deposit – 10 Year Annual	433	No minimum	1	<u></u> %	
FirstRate Wholesale Term Deposit – 15 Year Monthly	436	No minimum	1	<u></u> %	
FirstRate Wholesale Term Deposit – 15 Year Annual	439	No minimum	1	<u></u> %	
TOTAL				100%	100%

<sup>1</sup> This option has been identified as a 'complex' option which requires further disclosure and reporting prescribed by ASIC, as outlined on page 8 of the PDS.

This information is provided in the Reference Guide – Complex Funds, available online at colonialfirststate.com.au/complex or by calling 13 13 36.

<sup>2</sup> The trustee suggests that no more than 20% of your portfolio is invested in these investment options. See the Investment Options Menu for more information on diversifying your portfolio.

<sup>3</sup> The trustee suggests that no more than 30% of your portfolio is invested in these investment options. See the Investment Options Menu for more information on diversifying your portfolio.

<sup>4</sup> The trustee suggests that no more than 50% of your portfolio is invested in these investment options. See the Investment Options Menu for more information on diversifying your portfolio.

 $<sup>\,\,</sup>$  Term Deposits cannot be used for ongoing transactions.

<sup>6</sup> The trustee suggests that your portfolio holds no more of its value in these investment categories than the maximum limit shown. See the Investment Options Menu for more information on diversifying your portfolio.

## **PART C – OTHER INFORMATION** 8 AUTO-REBALANCING FACILITY Please cross (X) the boxes below to indicate if you want your investment selection above to be applied to auto-rebalance your account (excluding FirstRate Wholesale Term Deposits). Before taking up this facility, refer to the FirstChoice Reference Guide Super and Pension products. Frequency Please select the frequency for your account. If you make no Establish auto-rebalancing facility frequency selection, we will rebalance your portfolio annually. Annually Quarterly 9 INSURANCE Important information regarding the insurance benefits available to you is outlined in the FirstChoice Wholesale Personal Super Insurance booklet which is available online at colonialfirststate.com.au/firstchoiceinsurance. Alternatively, your adviser can provide you with this booklet or you can call Investor Services on 13 13 36 and a copy will be provided to you free of charge. If you wish to apply for insurance cover, you must complete the insurance application form and personal statement which is provided in the booklet. To transfer insurance cover from your existing FirstChoice super account, see section 6 of this form. **10** ADVISER SERVICE FEE Would you like to nominate an adviser service fee? Yes No To add an adviser service fee to your account, please fill out a standalone adviser service fee consent form. ADVISER ONLINE TRANSACTION AUTHORITY I authorise the named adviser, and any person authorised by that adviser (authorised delegate) named in Section 12 of this application form to act on my behalf on matters relating to my account/s, unless I inform AIL otherwise, either by ticking the box below or by advising AIL in writing. I have read and understood the important warning regarding my financial adviser including sections under Adviser Online Transaction Authority, and Role of your financial adviser in this PDS. I confirm and agree to the release of AIL from liability in relation to actions by my financial adviser as described in the PDS. Tick this box only if you do NOT wish for your nominated financial adviser to have online transaction authority for this account. I do NOT wish for adviser online transaction authority to be applied to this account. OR Apply adviser online transaction authority to the following accounts only (if this account now being applied for, write 'this account')

С	П	$\alpha$	,		$\mathbf{a}$	J	ΕB		
	. 12	w	7	120		1	ΕВ	ΔΝ	_

Select **ONE** investment option for which any portfolio rebate that may be applicable is to be credited.

Option **CODE** (refer to pages A8 to A15)

If no option, more than one option or an invalid option is nominated, we will credit this rebate to the more conservative option, as outlined in the Application form checklist.

#### **12** DECLARATION AND SIGNATURE

Avanteos Investments Limited ABN 20 096 259 979, AFSL 245531 (AIL, 'the Trustee') is the trustee of the Colonial First State FirstChoice Superannuation Trust ABN 26 458 298 557 and issuer of the FirstChoice range of super and pension products. Colonial First State Investments Limited ABN 98 002 348 352 AFSL 232468 (CFSIL) administers direct debit arrangements for AIL. Colonial First State (CFS) is Superannuation and Investments HoldCo Pty Limited ABN 64 644 660 882 and its subsidiaries which include AIL and CFSIL.

#### About your application

You acknowledge that if your application to become a member is accepted, your membership will be subject to the terms of the trust deed.

By applying for FirstChoice Wholesale Personal Super, you:

- confirm that you have received and read the FirstChoice Wholesale Personal Super Product Disclosure Statement and have been given access to all statements and information that are incorporated by reference (together referred to below as 'the PDS')
- confirm that you have accepted this offer in Australia
- confirm that you have received the PDS personally or electronically and it was included with or accompanied by this application form
- declare that your application is true and correct
- · declare that you have legal power to invest
- agree that if you have not chosen an investment option or an investment option you have chosen is suspended, restricted or unavailable, AIL may reject your investment or your investment will be delayed
- agree that future investments will be made in line with the most recent transaction (excluding FirstRate Wholesale Term Deposits and/or regular investment plans) unless you tell us otherwise
- confirm that by investing (and remaining invested) with AIL, you give your consent to the collection, use and disclosure of personal information as set out in the PDS and CFS's Privacy Policy available at cfs.com.au/privacy
- understand that other than FirstRate Wholesale products, which are deposit products of Commonwealth Bank of Australia (CBA), investments in FirstChoice Wholesale Super options are subject to investment and other risks, including possible delays in repayment and the loss of income and principal invested
- agree that you will tell us if your employment status changes
- agree that by providing your tax file number, you consent to its use and disclosure as set out in the PDS.

### About your financial adviser

- You confirm that any adviser service fee agreed with your adviser is:
  - in line with a fee arrangement you've entered into
  - only for financial advice and advice services provided to you
  - only for financial advice in relation to your investment in FirstChoice Wholesale Personal Super, and
  - in your belief, a reasonable amount for the financial advice provided.
- You understand and agree that AIL may decline a request to pay this adviser service fee in order to comply with its obligations under superannuation law, and that it may be an offence including an illegal early release of super scheme if the above confirmation is not true and correct.
- You agree that your adviser will receive the payments specified in this application form via the sale of units from your investment, and you consent to AIL deducting and paying the adviser service fee to your adviser as specified in section 10 of the application form through their dealer group (licensee).
- You understand that by nominating an adviser on your account, they will have the ability to update your personal details on your behalf.

#### **Direct Debit Request Authorisation**

- You authorise and request Colonial First State Investments Limited (User ID 011802 & 619909) to arrange for funds to be debited from the bank account you nominated in this application form and in accordance with the Bulk Electronic Clearing System (BECS).
- You confirm you have read the 'Direct Debit Request Service Agreement' provided in the Application form checklist and you agree with its terms and conditions.
- You request this arrangement to remain in force in accordance with details set out in section 6 of this application form, and in compliance with the 'Direct Debit Request Service Agreement'.

### **Product suitability**

- I declare that I understand that this product is subject to investment risk, meaning its value will fluctuate, and the repayment of capital of this product is not guaranteed.
- I acknowledge that I am unable to access my account balance until a condition of release is met (as set out in the PDS).

#### **12** DECLARATION AND SIGNATURE (CONTINUED)

Conditions for authorising an adviser to transact on your behalf

By signing this authority you acknowledge:

- The adviser remains authorised, even if this adviser transfers to a new dealer group (with the current dealer's release) without notice to you.
- If the dealer group's Australian Financial Services Licence is suspended or cancelled by ASIC, we have the discretion to switch off the adviser authority.
- We can refuse to accept an authority, permit a person to transact or carry out a transaction.
- We will process transactions under this authority until we receive a signed notification, from you, amending or revoking this authority.
- This authority continues until the second business day after we receive written notice from you of cancellation of authority.
- You agree to release, discharge and indemnify us from and against any liability, cost or loss that is incurred by us or you as a result of our acting on this authority except if we have acted fraudulently or have wilfully defaulted in our obligations to you.
- Use of AlL's online facilities is subject to specific terms and conditions (including e-Post declarations and FirstNet Adviser terms and conditions). These are available on each respective internet site. At our complete discretion, we can refuse access or suspend access to AlL's online facilities.
- We can cancel or vary these conditions by giving you not less than seven (7) days prior written notice.

You acknowledge and agree that:

 In the event that your account balance is transferred, but the trustee does not change (for example a Successor Fund Transfer/Intra-Fund Transfer) and you have provided your adviser with authority to transact this may transfer to the new account.

#### Note:

- As the adviser may delegate this authority, you should carefully consider the implications of giving this authority.
- The adviser and the authorised delegate will be authorised to carry out these activities using AlL's online facilities only.
- We will not accept or be on notice of any restrictions on their authority and therefore all instructions provided by your adviser and/or their delegate under this authority will be taken to be authorised by you. Depending on your arrangements with your adviser, it is possible your adviser may provide an instruction to us without notice to you.
- Investments and withdrawals can only be made to and from a bank account pre-nominated by you.

PLEASE NOTE THAT BY APPOINTING AN ADVISER TO TRANSACT ON YOUR BEHALF, YOU ARE GIVING THAT ADVISER, AND ANY PERSON ACTING ON BEHALF OF THE ADVISER, AUTHORITY TO TRANSACT AND MODIFY DETAILS ON YOUR ACCOUNT(S), UNTIL WE RECEIVE A VALID WRITTEN NOTIFICATION, SIGNED BY YOU, AMENDING OR REVOKING THIS AUTHORITY.

Acknowledgment of the risk and return characteristics for each se	elected investment option.				
Please cross the box below to accept the declaration and procee	d with the application.				
I understand and accept the stated minimum investment timeframe, and risk characteristics of my selected investment allocations, as displayed in the investment allocation table on this form.					
For more information on the risk and return characteristics Investment Options Menu available from cfs.com.au.	of each individual investment option, please refer to the				
Original signature of member	Print name				
Date signed					
(dd/mm/yyyy)					

If this application is signed under Power of Attorney, the Attorney declares that he/she has not received notice of revocation of that power (a certified copy of the Power of Attorney should be submitted with this application unless we have already sighted it). The Attorney will also need to complete a power of attorney identification form (to enable us to establish the identity of the Attorney) which can be obtained from our forms library at cfs.com.au/forms or by phoning Investor Services on 13 13 36.

Please send the completed form to:

Colonial First State

Reply Paid 27, Sydney NSW 2001

or via the secure online system (e-Post) with FirstNet Investor and FirstNet Adviser

PART E – ADVISER DETAILS				
Adviser name			Dealer/Adviser st	amp (if applicable)
Contact phone number	Doglar ID	Advisor ID		
Contact phone number	Dealer ID	Adviser ID		
Mandatory: I confirm that I have padvice is current in relation to this steps to ensure the customer is i lead to a delay in processing the Are you a discount broker?	s transaction. <b>Not</b> n the Target Mark	te: If you select No, yo	ou must take reasonable	Yes No
Yes No				
By providing your (adviser) details	-			
<ul> <li>have read and understood the</li> </ul>	•	• •		
agree to be bound by the Licer		•	•	
<ul> <li>certify that you are appropriate</li> </ul>	ely authorised to	provide financial ser	vices in relation to the AIL ac	count being established.
ADVISER SERVICE FEE				
Where fees are deducted from a	member's accou	ints and are paid to v	ou or your dealer group, you:	
<ul> <li>agree that where services are r compensation where applicable</li> </ul>	not provided, AIL r	· · · · · · · · · · · · · · · · · · ·		
confirm that the fee arrangeme statement given to the member	ents are consisten	nt with the information	in any applicable opt-in renew	al notice or fee disclosure
<ul> <li>confirm that where any adviser account to you, these fees are:</li> </ul>				e Personal Superannuation
<ul> <li>agreed with the member in I</li> </ul>				
	vice in relation to	the member's supera	nnuation account that the fee	is deducted from
<ul><li>are an appropriate and reason</li><li>acknowledge that it may be ar</li></ul>				ofirmation is not true
and correct	Tonence includin	ig all illegal early lele	ase of super if the above con	mimation is not true
<ul><li>and you acknowledge that:</li><li>to your knowledge, no part of t</li></ul>	ho advisor sorvio	o foo has boon calcul	atad an ar by reference to an	, manay harrawad aftar
1 July 2013, used or to be use			,	,
<ul> <li>AIL has complete discretion to under any applicable law.</li> </ul>	decline a reque	st to pay adviser ser	vice fees, including in order to	o comply with its obligations
If the adviser service fee is a large	e percentage of the	ne application proceed	ds or of an unusually high amo	ount, please provide reasons:
Additional comments/instructions	5			
L				



## Identification and Verification Form – individuals

Full name of investor	

All clients applying for a new FirstChoice Wholesale Pension account **must** complete the identification procedures (for the purposes of Anti-Money Laundering and Counter-Terrorism Financing laws). This form is to assist with those procedures for individuals. FirstChoice Wholesale Personal Super investors may also like to complete this form so that we can establish your identity and assist us in processing any future request efficiently.

Financial advisers undertake identification and verification procedures by completing sections 1 to 2 of this form or by using other industry standard forms.

If you do not have a financial adviser, you are required to complete section 1 of this form and provide certified copies of the ID documents (do not send original documents).

The list of the parties who can certify copies of the documents is set out below. To be correctly certified, we need the ID documents to be clearly noted 'True copy of the original document'. The party certifying the ID documents will also need to state what position they hold and sign and date the certified documents. If this certification does not appear, you may be asked to send in new certified documents.

List of persons who can certify documents1 (for the purposes of Anti-Money Laundering and Counter-Terrorism Financing laws):

- Justice of the Peace
- Solicitor
- · Police Officer
- Magistrate
- Notary Public (for the purposes of the Statutory Declaration Regulations 1993)
- Employee of Australia Post (with two or more years of continuous service)
- Your financial adviser (provided they have two or more years of continuous service)
- Your accountant (provided they hold a current membership to a professional accounting body)
- Australian consular officer or an Australian diplomatic officer (within the meaning of the Consular Fees Act 1955)
- An officer of a bank, building society, credit union or finance company provided they have two or more years
  of continuous service.

#### **SECTION 1: VERIFICATION PROCEDURE**

Complete Part 1 (or if the individual does not own a document from Part 1, then complete either Part 2 or Part 3).

Part 1	Acceptable primary photographic ID documents
Cross X	Select ONE valid option from this section only
	Australian State/Territory driver's licence containing a photograph of the person
	Australian passport (a passport that has expired within the preceding two years is acceptable)
	Card issued under a State or Territory for the purpose of proving a person's age containing a photograph of the person
	Foreign passport or similar travel document containing a photograph and the signature of the person <sup>2</sup>

Continued over the page...

<sup>1</sup> There are additional persons who can certify documents. A full list of the persons who can certify documents is available from our forms library at www.cfs.com.au

<sup>2</sup> Documents that are written in a language that is not English must be accompanied by an English translation prepared by an accredited translator. An accredited translator is any person who is currently accredited by the National Accreditation Authority for Translators and Interpreters Ltd (NAATI) at the level of Professional Translator or above. Please refer to www.naati.com.au for further information.

Part 2	Acceptable secondary ID docume	<b>nts</b> – should or	nly be co	empleted if the individual does	not own a doo	cument fron	n Part 1		
Cross X	Select ONE valid option from this s	section							
	Australian birth certificate								
	Australian citizenship certificate								
	Pension card issued by Services Australia (Centrelink)								
Cross X	AND ONE valid option from this se	ction							
	A document issued by the Commo					at records t	he provision of financial		
	benefits to the individual and which contains the individual's name and residential address  A Notice of Assessment issued by the ATO within the preceding 12 months that records a debt payable by the individual to the Commonwealth (or by the Commonwealth to the individual), which contains the individual's name and residential address. Block out the TFN before scanning, copying or storing this document								
	A document issued by a local gove of services to that address or to t	-		•	_		· ·		
	If under the age of 18, a notice that and contains the name and reside					_			
Part 3	Acceptable foreign photographic I	ID documents -	- should	only be completed if the indiv	idual does not	own a doc	ument from Part 1		
Cross X	Select ONE valid option from this s	section only							
	Foreign driver's lineage that contain	ina a nhatadra	ab af +ba	a maraan in udaaa nama it ia	icauch and th	o individual	'a data of histb1		
	Foreign driver's licence that contain National ID card issued by a foreign			·					
FINANCIAL A	was issued¹  DVISER USE ONLY								
IMPORTANT									
Alternati	tach a legible certified copy of vely, if agreed between your lic nd DO NOT attach copies of the	ensee and th	ne prod				·		
SECTION 2	: RECORD OF VERIFICATIO	N PROCED							
SECTION 2		N PROCED			Document 2	(if required	<b>(</b> )		
			URE	Certified copy	Document 2 Origina		rtified copy		
ID document	details	Document 1	URE	Certified copy			•		
ID document Verified from	details	Document 1	URE	Certified copy  (dd/mm/yyyy)			•		
Verified from  Document iss	details	Document 1	URE				ertified copy		
Verified from  Document iss  Issue date	<b>details</b> uer	Document 1	URE	(dd/mm/yyyy)			(dd/mm/yyyy)		
Verified from Document iss Issue date Expiry date Document num	<b>details</b> uer	Document 1	URE	(dd/mm/yyyy) (dd/mm/yyyy)			(dd/mm/yyyy) (dd/mm/yyyy)		
Verified from  Document iss  Issue date  Expiry date  Document num  Accredited En	details  uer  mber glish translation	Original  N/A	C	(dd/mm/yyyy) (dd/mm/yyyy)	Origina	Ce	(dd/mm/yyyy) (dd/mm/yyyy)		
ID document Verified from Document iss Issue date Expiry date Document num Accredited En	details uer mber	Original  N/A  CONDUCTE	Sight	(dd/mm/yyyy) (dd/mm/yyyyy)	Origina N/A	I Ce	(dd/mm/yyyy) (dd/mm/yyyy)		
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<sup>1</sup> Documents that are written in a language that is not English must be accompanied by an English translation prepared by an accredited translator. An accredited translator is any person who is currently accredited by the National Accreditation Authority for Translators and Interpreters Ltd (NAATI) at the level of Professional Translator or above. Please refer to www.naati.com.au for further information.

# Frequently asked questions about non-lapsing death benefit nominations

## What is a non-lapsing death benefit nomination?

A non-lapsing death benefit nomination is a request by you to the trustee of FirstChoice Wholesale to pay your death benefit to the person or persons nominated on your non-lapsing death benefit nomination form. The trustee may consent to your nomination if your nomination satisfies the requirements described in the following paragraphs.

We are required to follow your nomination if, prior to your death, you complete and we receive your valid non-lapsing death benefit nomination, and we consent to that nomination.

The nomination remains valid until you revoke or make a new nomination. This can provide you with greater certainty on who will receive your death benefit when you die.

#### Who can I nominate?

A valid non-lapsing death benefit nomination can only nominate your legal personal representative and/or your dependants. Your legal personal representative is the person appointed on your death as the executor or administrator of your estate.

**Please note:** If you hold a pension account that has an existing reversionary beneficiary, you are not able to make a nomination until the existing reversionary beneficiary has been revoked.

Your dependants are:

- · your current spouse
  - This includes the person at your death to whom you are married, in a relationship registered under certain state or territory laws, or living with on a genuine domestic basis in a relationship as a couple.
- your child

**Example:** 

This includes any person who at your death is your natural, step, adopted, ex-nuptial or current spouse's child, including a child who was born through artificial conception procedures or under surrogacy arrangements with your current or then spouse.

- any person financially dependent on you
   This includes any person who at your death is wholly or
   partially financially dependent on you. Generally, this is
   the case if the person receives financial assistance or
   maintenance from you on a regular basis that the person
   relies on or is dependent on you to maintain their standard
   of living at the time of your death.
- any person with whom you have an interdependency relationship

This includes any person where at your death:

- you have a close personal relationship with this person
- you live together with this person
- you or this person provides the other with financial support, and
- you or this person provides the other with domestic support and personal care.

An interdependency relationship is not required to meet the last three conditions, if the reason these requirements cannot be met is because you or the other person is suffering from a disability.

In establishing whether such an interdependency relationship exists, all of the circumstances of the relationship are taken into account, including (where relevant):

- the duration of the relationship
- · whether or not a sexual relationship exists
- the ownership, use and acquisition of property
- · the degree of mutual commitment to a shared life
- · the care and support of children
- the reputation and public aspects of the relationship (such as whether the relationship is publicly acknowledged)
- · the degree of emotional support
- the extent to which the relationship is one of mere convenience, and
- any evidence suggesting that the parties intended the relationship to be permanent.

If you are considering relying on this category of dependency to nominate a person, you should consider completing a statutory declaration addressing these points as evidence of whether such a relationship exists. You should talk to your financial adviser for more information.

## How do I make an alteration to my completed form?

#### Witness declaration I declare that I am over the age of 18 and this non-lapsing death benefit nomination was signed and dated by the member in my presence. Any alterations Original signature of member Original signature of witness 1 Original signature of witness 2 to the completed form must John Smith Sally Brown Stephen Jones be initialled by Print name Print name you and both Print name witnesses. SALLY BROWN STEPHEN JONES Both witnesses must sign this Note: The dates below must match the date of your two witnesses. form on the Date signed: Witness 2 Date signed: Witness 1 Date signed: Member same date as the 30/05/2014 30/05/2015 30/05/2015 member. (dd/mm/yyyy) (dd/mm/yyyy) (dd/mm/yyyy)

### How do I nominate more beneficiaries?

If you wish to nominate more beneficiaries, you can attach their nomination details to this form. The attachment must be headed 'Attachment to Non-lapsing Death Benefit Nomination Form'.

The attachment must include your full name and account number, the full names of the beneficiaries, their date of birth, their relationship to you and the percentage of the benefit to be paid to each person. The attachment must also be signed and dated by you. The same two witnesses who sign section 5 of this form must also sign and date the attachment and include in the attachment the declaration "I declare that I am over the age of 18 and this non-lapsing nomination was signed and dated by the member in my presence".

## How do I make a valid non-lapsing death benefit nomination?

To make a valid non-lapsing death benefit nomination:

- you must be at least 18 years of age
- you must complete in writing the non-lapsing death benefit nomination form available in the most up-to-date PDS or on our website or by calling us
- you must only nominate your legal personal representative and/or a person(s) who is your dependant
- you must provide the full name, date of birth and the relationship which exists between you and each of the nominated beneficiaries
- you must ensure that the proportion payable to each person nominated is stated and you have allocated 100% of your death benefit
- your nomination must not be ambiguous in any other way
- you must sign the non-lapsing death benefit nomination form in the presence of two witnesses who are both at least age 18 and are not nominated by you as a beneficiary on the form.

For your validly completed non-lapsing death benefit nomination to be effective you must send and we must receive and consent to your validly completed non-lapsing death benefit nomination prior to your death.

You may seek to revoke your nomination or make a new nonlapsing death benefit nomination at any time by completing a new non-lapsing death benefit nomination form in writing, available in the most up-to-date PDS or on our website or by calling us.

## Is my nomination effective?

It is important to be aware before completing a non-lapsing death benefit nomination that if your non-lapsing death benefit nomination is valid and the trustee consents to that nomination, the trustee must follow the nomination and it cannot be overruled by the trustee.

However, if you nominate a person who is not your legal personal representative or a dependant when you die, then your nomination will not be valid to the extent that it relates to that person despite any consent granted by the trustee.

It is important to review your nomination regularly to ensure it is still appropriate to your personal circumstances and reflects your wishes. If, after making a non-lapsing death benefit nomination, you marry, separate or divorce, enter a de facto relationship (including same-sex), have a child, or if someone you nominate has died, or someone becomes or is no longer financially dependent upon you or in an interdependency relationship with you, then you should review your non-lapsing death benefit nomination or consider making a new nomination.

If you nominate your legal personal representative, your death benefit will be paid to your estate and distributed in accordance with your Will or the laws of intestacy. This means that the distribution may be challenged if someone disputes your Will or the distribution of your estate.

If you nominate one or more of your dependants, your death benefit will be paid directly to them.

If a person nominated on your non-lapsing death benefit nomination form is no longer a dependant at the date of your death, then the proportion of your death benefit which would have been payable to that person will be paid to your legal personal representative.

Tax may be withheld from your death benefit when paid to your dependants or distributed from your estate. There are differing tax treatments of death benefits depending on how old you are, how old your nominated beneficiaries are and who you nominate and whether it is paid as a pension or lump sum. You should read the PDS for more information or talk to your financial adviser.

## How is my death benefit paid?

At the time of your death, we will contact the people you have nominated in your non-lapsing death benefit nomination to ensure that they are still a dependant.

We are also generally required to establish the identity of this person before paying out your death benefit.

If you have nominated one or more of your dependants, they will be provided the choice of taking their proportion of the death benefit as a lump sum cash payment or, if available, a pension from FirstChoice Pension or FirstChoice Wholesale Pension. **Please note**, however, that from 1 July 2007 if you have nominated a child, the death benefit must be paid to them as a lump sum cash payment unless the child:

- is under age 18
- is under age 25 and is financially dependent on you, or
- · has a certain type of disability.

If your child is eligible to receive, and commences to receive, a pension, it must be converted to a tax free lump sum by no later than age 25, unless they continue to have a certain type of disability. A PDS describing the features of a pension from FirstChoice Pension or FirstChoice Wholesale Pension is available on our website or by calling us.

## What if I don't have a valid non-lapsing death benefit nomination?

Your death benefit will be paid to your legal personal representative if:

- at the time of your death, you have not completed or we have not received and consented to a valid non-lapsing death benefit nomination
- you have revoked your last non-lapsing death benefit nomination and you have not made a new non-lapsing death benefit nomination
- the person or persons you have nominated cannot be identified or are not your dependant or legal personal representative at the time of your death, or
- the trustee determines that the whole of your non-lapsing death benefit nomination is otherwise invalid.

This is general information only and does not take into account your personal circumstances. Please talk to your financial adviser for more information on non-lapsing death benefit nominations and your personal estate planning needs.

## **Non-lapsing Death Benefit Nomination Form**



Please refer to 'Frequently asked questions about non-lapsing death benefit nominations' for guidance on how to complete this form. Alterations to your form must be initialled by you and both witnesses or it will be invalid. Please complete this form using BLACK INK and print well within the boxes in CAPITAL LETTERS. Start at the left of each answer space and leave a gap between words. Please cross  $\boxtimes$  appropriate answer boxes.

SAVE FORM
PRINT FORM

Make sure any changes you make are initialled by you and both witnesses.

mane care any changes year mane are initialied by year and sec			
1 PERSONAL DETAILS			
Account number (if known)			
Mr Mrs Miss Ms Other	Date of birth	(0	dd/mm/yyyy)
Given name(s)	Surname		
Phone number	Mobile phone numb	per	
Email			
2 ACCOUNT DETAILS			
your nomination will only apply to the account nominated above attached. Total Care Plan Super (TCPS) policies cannot be inclu nomination of beneficiary' form for TCPS accounts.  This nomination is to apply to all existing accounts OR  NOMINATION DETAILS	ded in this nomination.  This nomination a	• • • • • • • • • • • • • • • • • • • •	IA Australia 'Binding ounts listed below
To make a new nomination or update an existing nomination, pl proceed to section 5.	ease complete all nece	ssary fields in the tab	le below and then
Name of beneficiary (including middle names)	Their date of birth	Relationship to you	Percentage
You can only nominate the following dependants as beneficiaries: your spouse/defacto or child, someone who is financially dependent on you or in an interdependency relationship with you, or the legal personal representative of your estate.	(dd/mm/yyyy)	Spouse/defacto Child Financial dependant Interdependant	Make sure the total adds up to 100%
1			%
2			%
3			%
		 ]	
4			<u>%</u>
5			%
6			%
7 Legal Personal Representative (Your Estate)			
·G	N/A	N/A	%

#### 4 REVOKE (REMOVE) ALL EXISTING BENEFICIARIES REVOKE (REMOVE) ALL EXISTING NON-LAPSING REVOKE (REMOVE) EXISTING REVERSIONARY BENEFICIARY **DEATH BENEFIT NOMINATIONS** NOMINATION (applicable only to pension products, with the exception of Term Allocated Pension accounts) **5** MEMBER DECLARATION Avanteos Investments Limited ABN 20 096 259 979 AFSL 245531 (AIL). I understand/declare that: my attorney can only nominate themselves as a beneficiary if my Power of Attorney document specifically states that if this nomination is consented to by AIL, any existing death they can be nominated as a beneficiary of my death benefit benefit nomination (for example a non-lapsing death benefit nomination) or any existing reversionary death benefit • I may at any time revoke or replace a non-lapsing death nomination (if applicable) will be revoked and replaced benefit nomination in accordance with FirstChoice's any beneficiary nominated by me, other than my legal procedures and with the consent of AIL personal representative, must be a dependant within the this declaration must be signed and dated by me in the meaning of the Superannuation Industry (Supervision) Act presence of two witnesses (who are not nominated by me 1993 (SIS Act). A dependant includes my spouse, child, as a beneficiary of my death benefit), both of whom are over a person who is financially dependent on me or with whom the age of 18 I have an interdependency relationship this nomination applies to the account number(s) identified at the time of making this nomination, the beneficiary or on this form. This nomination may be transferred with the beneficiaries nominated by me are dependants within the identified account(s) to another superannuation or pension meaning of the SIS Act account within the same superannuation trust if my nomination is invalid in whole or in part, or cannot I have read the PDS and agree to be bound by the provisions be followed for any reason or because a beneficiary/ of the trust deed governing the fund (as amended) beneficiaries is no longer a dependant at the date of I am over the age of 18. my death, then that proportion of my benefit will be paid I acknowledge that AIL and/or its related entities ('the Group') to my legal personal representative will not be liable to me or other persons for any loss suffered my beneficiary/beneficiaries and I will be bound by the (including consequential loss) where transactions are delayed, provisions of the trust deed relating to non-lapsing death blocked, frozen or where the Group refuses to process a benefit nominations transaction or ceases to provide me with a product or service, for example, a breach of the laws of any jurisdiction would prevent the transaction. A nomination is not considered valid unless it has been completed correctly and we receive it. Any alterations to your form must be initialled by yourself and both witnesses or it will be invalid. A nomination will not be effective until we have consented to it. You should regularly review your nomination to ensure that the nominated beneficiary/beneficiaries remain eligible to receive the portion of your death benefit specified in this nomination and that this nomination accurately reflects your wishes. If you wish to revoke or replace an existing death benefit nomination, you must complete and lodge with us a new 'Non-lapsing death benefit nomination' form. Your existing death benefit nomination will be revoked and replaced on consent being granted by AIL to the new non-lapsing death benefit nomination. If you have any questions, please contact your adviser or Investor Services on 13 13 36. Your non-lapsing death benefit nomination will be invalid unless: All nominations will be invalid unless: you and two adult witnesses (aged over 18) have signed all required sections on this form are completed • neither of your witnesses are named as beneficiaries • total percentage of nominations equal 100%. • your witnesses have dated the form the same date as you all alterations on this form have been initialled by three parties. Witness declaration I declare that I am over the age of 18 and this non-lapsing death benefit nomination was signed and dated by the member in my presence. Original signature of member Original signature of witness 2 Original signature of witness 1 Print name Print name Print name

Please send the completed form to: Colonial First State, Reply Paid 27, Sydney NSW 2001 or via the secure online system (e-Post) with FirstNet Investor and FirstNet Adviser

(dd/mm/yyyy)

Date signed: Witness 1

Note: Date of signature must be the same date for both applicant and witnesses.

(dd/mm/yyyy)

Date signed: Member

Date signed: Witness 2

(dd/mm/yyyy)

## Consolidating your super

By completing this form, you will initiate a rollover or request to transfer your super benefits between funds.

This form will **not** change the fund to which your employer pays your contribution. The 'Superannuation Standard choice' form must be used by you to change funds.

Before completing this form, please read the important information below.

## Important information

This transfer may close your account (you will need to check this with your fund). This form CANNOT be used to:

- transfer benefits if you don't know where your superannuation is
- change the fund to which your employer pays contributions on your behalf (known as choice), or
- open a superannuation account, or transfer benefits under certain conditions or circumstances; for example, if there is an interest split or payment flag in operation under the Family Law Act 1975.

## Checklist

<b>Check</b> that you have completed all sections and fields marked with an asterisk
Sign and date the authorisation in section 4
Send the form (no stamp required) to:
CONSOLIDATE MY SUPER
REPLY PAID 27
SYDNEY NSW 2001

## Transfers from Self-Managed Super Funds (SMSFs)

We can only accept transfers from SMSFs via SuperStream due to regulatory requirements. This means your SMSF will need:

- an Australian Business Number (ABN)
- an Electronic Service Address (ESA) alias.

Please contact your ESA provider to facilitate your rollover and ensure the SMSF details held by the ATO are up-to-date including bank account information.

## What happens to your future employer contributions?

Using this form to transfer your benefits will not change the fund to which your employer pays your contributions and may close the account you are transferring your benefits from.

## Things you need to consider when transferring your superannuation

When you transfer your super, your entitlements under that fund may cease. You need to consider all relevant information before you make a decision to transfer your super. If you ask for information, your super provider must give it to you. Some of the points you may consider are:

- Fees your FROM fund must give you information about any fees they charge. If you are not aware of the fees that may apply, you should contact your fund for further information before completing this form. Differences in fees funds charge can have a significant effect on what you will have to retire on. For example, a 1% increase in fees may significantly reduce your final benefit.
- Insurance your FROM fund may insure you against death, illness or an accident which leaves you unable to return to work. If you choose to leave your current fund, you may lose any insurance entitlements you have. AlL may not offer you insurance or may require you to pass a medical examination before we cover you. You may wish to check the costs and amount of any cover offered by AlL.
- Tax deductions if you are planning to claim a tax deduction for super contributions made to your FROM fund, you should submit your Notice of Intent, and receive acknowledgment from that fund, before you request a transfer of your super. If you transfer your super first, you will lose the ability to claim a tax deduction.
- Spouse contribution splitting if you are planning to split contributions made to your FROM fund, to your spouse's superannuation, complete the spouse contribution splitting process before you request to transfer your remaining super.



Avanteos Investments Limited Telephone 02 9303 3000 www.cfs.com.au Investor Services 13 13 36

21 November 2022

To whom it may concern

### FirstChoice Wholesale Personal Super and FirstChoice Wholesale Pension compliance advice

FirstChoice Wholesale Personal Super and FirstChoice Wholesale Pension are both parts of the Colonial First State FirstChoice Superannuation Trust ('the Fund'). The Fund is a complying, resident, regulated superannuation fund and is constituted under a trust deed dated 29 April 1998. The trustee of the Fund is Avanteos Investments Limited ('the trustee').

In the event that the Fund's complying status was revoked the trustee would receive notice to that effect under section 63 of the Superannuation Industry (Supervision) Act. The trustee confirms that it has not received nor does it expect to receive any such notice.

Yours faithfully

**Yolande Rozanic** 

**Executive Director, Customer Operations** 

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For and on behalf of the trustee, Avanteos Investments Limited

Avanteos Investments Limited ABN 20 096 259 979, AFSL 245531 (AIL) is the trustee of the Colonial First State FirstChoice Superannuation Trust ABN 26 458 298 557 and issuer of FirstChoice range of super and pension products.

This document may include general advice but does not take into account your individual objectives, financial situation, needs or tax circumstances. The Target Market Determinations (TMD) for our financial products can be found at www.cfs.com.au/tmd, which include a description of who a financial product might suit. You should read the relevant Product Disclosure Statement (PDS) and Financial Services Guide (FSG) carefully, assess whether the information is appropriate for you, and consider talking to a financial adviser before making an investment decision. You can get the PDS and FSG at www.cfs.com.au or by calling us on 13 13 36.

## **Consolidate my super**

Rollover initiation request to transfer superannuation benefits between funds

This form will NOT change the fund to which your employer pays your contributions. USE BLACK OR BLUE PEN AND CAPITAL LETTERS.

You should contact your other super fund to find out if there are any fees, charges or other consequences for transferring your super out of that fund, such as loss of insurance cover, if requesting a full balance transfer.

\*These fields are mandatory.

**SAVE FORM** 

**PRINT FORM** 

**WARNING:** If you are transferring insurance from your other fund, please do not return this form to us until you have been notified by us that we have accepted the insurance transfer.

1 YOUR PERSONAL DETAILS
*Name
TVAITE
*Gender *Date of birth Tax File Number Under the Superannuation Industry (Supervision)  Act 1993, you are not obliged to disclose your tax file
M F Inumber, but there may be tax consequences. Refer to the product disclosure statement for more information.
*Contact phone number
2 DETAILS OF YOUR COLONIAL FIRST STATE FUND - 'TO' FUND
*Fund/product name
FIRSTCHOICE WHOLESALE PERSONAL SUPER
*Account/member umber Unique Superannuation Identifier (USI)
0 1 1 F S F 0 5 1 1 A U
① Refer to your last statement for account information, or call us on 13 13 36.
3A DETAILS OF YOUR OTHER SUPER FUNDS – 'FROM' FUNDS
These are the funds you are moving out of. You can use this form to transfer up to five super funds to your Colonial First State
fund. If you have more than five super funds to transfer, please complete a separate form.
If you are transferring insurance from your other fund, please do not return this form to us until you have been notified by us that we have accepted the insurance transfer.
*Your other super fund/product name
*Account/member number Unique Superannuation Identifier (USI)
Full rollover Partial rollover Transfer amount (only complete for partial rollovers) \$
*Your other super fund/product name
*Account/member number Unique Superannuation Identifier (USI)
Full rollover Partial rollover Transfer amount (only complete for partial rollovers) \$
*Your other super fund/product name
Total States Super runay produce name
*Account/member Unique Superannuation Identifier (USI)
Full rollover Partial rollover Transfer amount (only complete for partial rollovers) \$

<b>3A</b> DETAILS OF YOUR OTHER SUPER FUNDS – 'FROM' FUNDS (CONTINUED)		
*Your other super fund/product name		
Toda Guilla Guper Turita) product name		
*Account/member number  Unique Superannuation Identifier (USI)  Full rollover  Partial rollover  Transfer amount (only complete for partial rollovers) \$		
*Your <b>other</b> super fund/product name		
*Account/member number Unique Superannuation Identifier (USI)  Full rollover Partial rollover Transfer amount (only complete for partial rollovers) \$		
3B DETAILS OF YOUR SELF-MANAGED SUPER FUND (SMSF) - 'FROM' FUND		
*Your SMSF name		
*Account/member number *Australian Business Number (ABN)  *Electronic Service Address (ESA) alias  Full rollover Partial rollover Transfer amount (only complete for partial rollovers) \$		
4 AUTHORISATION		
<ul> <li>By signing this request form I am making the following statements:</li> <li>I declare I have fully read this form and the information completed is true and correct.</li> <li>I am aware I may ask my superannuation provider for information about any fees or charges that may apply, or any other information about the effect this transfer may have on my benefits, and I have obtained or do not require any further information.</li> <li>I consent to my tax file number being disclosed for the purposes of consolidating my account.</li> <li>I discharge the superannuation provider of my FROM fund of all further liability in respect of the benefits paid and transferred to my TO fund.</li> <li>I request and consent to the transfer of superannuation as described above and authorise the superannuation provider of each fund to give effect to this transfer.</li> <li>If I have applied to transfer my insurance cover, I request that my super only be consolidated once the insurer has made a decision in relation to that application.</li> <li>Where my other fund is an SMSF, I confirm that I am a member.</li> </ul>		
Original signature of member Print name		
Date signed		

(dd/mm/yyyy)



# FirstChoice Wholesale Pension

**Application forms** 

Issue No 2022/2, dated 21 November 2022

## Send your completed application form and cheque (if required) to:

Colonial First State, Reply Paid 27, Sydney NSW 2001 or via the secure online system (e-Post) with FirstNet Investor and FirstNet Adviser

## Which forms should you complete?

How can you	Application Form (page A4)	Tax File Number Declaration (page C1) <sup>1</sup>	Non-lapsing Death Benefit Nomination (page D1)	Consolidate my super (page E1)
Use your super benefits from FirstChoice Wholesale Personal Super to receive payments through FirstChoice Wholesale Pension	•	•		
Transfer other funds into FirstChoice Wholesale Pension <sup>2</sup>	•	•		•
Use the SuperFirst Transfer Facility	•	•		•
Make a non-lapsing death benefit nomination	•		•	

### FirstChoice Wholesale Pension application form

To ensure that we are able to process your application quickly and efficiently, please check that you have completed the following steps:

Step 1 – Part A	Your details - Complete sections 1-2			
Investor details	Provide your full name, date of birth, occupation, industry, contact details and Tax File Number.			
Eligibility to commence a pension	Use this section to indicate the type of benefit you are eligible to receive. Please read the Reference Guid for more information on when you can be paid a pension.			
Step 2 – Part B	Your investment - Complete sections 3-5			
Complete this section to tell us how yo	ou would like your transfer processed and how you	would like yo	our funds invested.	
Like-for-like transfers	As part of setting up your account, you will not pay a buy/sell spread on funds transferred between like-for-like investment options, between eligible FirstChoice products. Please see the PDS for further information.			
	Eligible Fir	stChoice ac	counts	
	From account	<b>→</b>	To account	
	FirstChoice Wholesale Personal Super	<b>→</b>		
	FirstChoice Pension	<b>→</b>	FirstChoice Wholesale Pension (including TTR)	
	FirstChoice Wholesale Pension (including TTR)			
	<b>Note:</b> if you are applying for a Pre-retirement (TTR) Pension account, any investment options that you currently hold that are not available in the Pre-retirement (TTR) Pension will be switched into First Sentier Wholesale Strategic Cash first to facilitate the transfer.			
Existing FirstChoice Wholesale Personal Super and Pension investors	Complete this section if you are an existing FirstChoice Wholesale Personal Super or FirstChoice Wholesale Pension investor and you wish to use your super benefits or pension to receive payments through FirstChoice Wholesale Pension.			
Rollover details	Provide details of your rollover. Please contact Investor Services on 13 13 36 or speak with your adviser if you require further information.			
Investment allocation and	Complete your investment allocation details including:			
pension payment order	the option(s) you wish to invest in			
	<ul> <li>the percentage to be attributed to each option</li> </ul>			
	pension payment order or percentage.			

<sup>1</sup> Instructions for completing this declaration are on pages C1 and C2. Note: You only need to complete this declaration if you are under age 60.

<sup>2</sup> Your pension will be established when we have received a completed application form, all application monies and any other details that we require. Prior to the issue of your pension, your fund(s) will be held in a trust account for 30 days. Any interest on the application monies may be retained by us. Alternatively, you can amalgamate your external investments by using the SuperFirst Transfer Facility as detailed in the Reference Guide.

Step 3 – Part C	SuperFirst Transfer Facility details - Complete sections 6-8
	this section if you are consolidating <b>external</b> super investments, adding additional contributions and/or have adviser service fee to be deducted from your super account. Refer to the Reference Guide for further details before
Payment details	Indicate your method of payment. If investing by direct debit, please complete your bank details in <b>section 10</b> . If investing by rollover, please complete the 'Consolidate my super' form on page E1. If investing via cheque, please cross your cheque 'Not Negotiable' and make payable to: 'FirstChoice Wholesale Personal Super, <investor name="">'.</investor>
Establishment of FirstChoice Wholesale Pension	Indicate the timing for your pension to begin.
Contribution/Rollover details	Provide details of your contribution and/or rollover. If you are making a personal contribution and intend to claim a <b>personal tax deduction</b> , you must provide us with a completed notice of intent to claim or vary a deduction for personal super contributions form, available in the forms library at www.cfs.com.au or from the ATO.
	You must have already notified the trustee of your super fund and received an acknowledgement from the trustee before applying for a pension. You will not be able to lodge this request once you have commenced a pension.
	<b>Note:</b> If you are making a <b>Downsizer contribution</b> , you will need to provide us with a Downsizer contribution into super form (available from the ATO). You must give your signed and dated election form to us either with the contribution or before it is made. It is not valid if the contribution is already made.
	<b>Note:</b> If you are making a <b>CGT contribution</b> , you will need to provide us with a CGT cap election form (available from the ATO) either with the contribution or before it is made. If you don't provide us with the form, we must treat the contribution as a non-concessional contribution and it will count towards your non-concessional contributions cap.
	<b>Note:</b> If you are making a <b>personal injury payment</b> , you will need to provide us with a contribution for personal injury election form (available from the ATO) either with the contribution or before it is made. If you don't provide us with this form, we must treat the contribution as a non-concessional contribution.
	<b>Note:</b> If you are making a <b>re-contribution of COVID-19 early release of superannuation</b> amounts, you will need to provide us with a Notice of re-contribution of COVID-19 early release amounts form (available from the ATO) either with the contribution or before it is made. If you don't provide us with this form, we must treat the contribution as a non-concessional contribution.
	We can receive Downsizer contributions, CGT contributions, personal injury contributions, and re-contributions of COVID-19 early release superannuation amounts in the form of a cheque or by a direct debit deduction from your bank account. We can't accept these payments via Electronically Funded Transfers or BPAY.
	Due to regulatory changes, we can only receive SMSF rollovers via the SuperStream electronic payment system. Please contact your SMSF Administrator or SMSF messaging provider to facilitate your rollover.

Step 4 – Parts D, E and F	Your payment details, other information and declaration – Complete sections 9–16
Pension payment details	Indicate the frequency and amount of your pension payment. If the bank account details you have supplied in <b>section 10</b> are invalid, after making reasonable attempts to contact you, we will change your pension payments to annual payments (paid on 25 June) and provide you with a cheque. If the bank account details are left blank, the pension account will not be opened until it is provided.
Bank account details	Provide your bank account details.
Beneficiary details	Complete any beneficiary details.
Portfolio rebate	Select the investment option to which any portfolio rebate that may be applicable is to be credited. Refer to the PDS to see if you are eligible and for further details on the portfolio rebate.
Auto-rebalancing facility	This facility allows you to rebalance the percentage amounts across each of your investment options, back in line with your preferred investment strategy. Please refer to the Reference Guide for further details of this facility.
Online services	You are automatically provided with access to online services. Do not cross the box if you want online access.
Adviser service fee	You only need to complete this section if you have agreed with your financial adviser to have an ongoing and/or one-off adviser service fee deducted from your investment.
Declaration and signature	Sign the declaration. If you are signing under a Power of Attorney, please comply with the following:
	<ul> <li>Attach a certified copy of the Power of Attorney document.</li> </ul>
	<ul> <li>Each page of the Power of Attorney document must be certified by a Justice of the Peace, Notary Public or Solicitor.</li> </ul>
	<ul> <li>Should the Power of Attorney document NOT contain a sample of the Attorney's signature, please also supply a certified copy of the identification documents for the Attorney, containing a sample of their signature, eg Driver's Licence, Passport, etc.</li> </ul>
	<ul> <li>The Attorney will also need to complete a power of attorney identification form (to enable us to establish the identity of the Attorney), which can be obtained from our forms library at www.cfs.com.au or by phoning Investor Services on 13 13 36.</li> </ul>

Please contact Investor Services on 13 13 36 or speak with your adviser if you require further information.

#### Step 5 Identification and verification

You or your adviser **must** also complete the identification and verification form on page B1 so that we can establish your identity of the identity of other people associated with your account.

#### Default order for deduction of fees and portfolio rebates

Where amounts are to be deducted from or credited to your investment; for example, adviser service fees, pension payments or portfolio rebates, and no option or an invalid option or invalid pension payment order has been nominated by you, a default order exists. Generally, the default order draws from or credits to your more conservative option, as determined by us. Special rules may apply where you hold FirstRate Wholesale Term Deposit options. Please call Investor Services on 13 13 36 should you require further information.

## Direct Debit Request Service Agreement

This is your Direct Debit Service Agreement with Colonial First State Investments Limited, User ID 011802 & 619909, ABN 98 002 348 352 (the Debit User). It explains what your obligations are when undertaking a Direct Debit arrangement with us. It also details what our obligations are to you as your Direct Debit provider. Please keep this agreement for future reference. It forms part of the terms and conditions of your Direct Debit Request (DDR) and should be read in conjunction with your DDR authorisation.

#### Our commitment to you

- We will send you regular transaction statements in addition to the initial confirmation of your drawings.
- Where the due date for a drawing falls on a non-business day, we will draw the amount on the next business day. If you are unsure about which day your account has or will be debited you should ask your financial institution.
- We may vary any details of this agreement or a Direct Debit Request at any time by giving you at least fourteen (14) days written notice sent to the preferred email or address you have given us. If you are unhappy with any changes we make, you may cancel your direct debit arrangement without fee or charge by providing us with written notice as outlined under the heading 'Your rights'.
- We may terminate your direct debit arrangement if drawings are returned unpaid, or if debit is unsuccessful three times in any 12-month period.
- We may disclose your direct debit and related account details at the request of your financial institution in connection with a claim made for an alleged incorrect or wrongful debit, or to the extent specifically required by law. Otherwise, we will keep all information provided by you, and details of your nominated account at the financial institution, private and confidential.
- We will investigate and deal promptly with any queries, claims or complaints regarding debits, providing a response within 21 business days.

#### Your commitment to us

- It is your responsibility to check with your financial institution
  whether direct debiting is available from your account as direct
  debiting is not available through BECS on all accounts offered
  by financial institutions.
- It is your responsibility to ensure that the authorisation on the direct debit request is identical to the account signing instruction held by the financial institution of the nominated account.

- It is your responsibility to ensure at all times that sufficient funds are available in the nominated account to meet a drawing on the due date for payment.
- It is your responsibility to advise us if the account nominated by you to receive the drawings is altered, transferred or closed.
- It is your responsibility to arrange with us a suitable alternative payment method if the drawing arrangements are stopped either by you or by the nominated financial institution.
- It is your responsibility to meet any charges resulting from the use of the direct debit system. This may include fees charged by us as a result of drawings returned unpaid, such fees being equal to actual costs we incur.

#### Your rights

- You may request to defer or alter the agreed drawing schedule by giving written notice to us or by calling Investor Services on 13 13 36. Such notice should be received by us at least five business days prior to the due date for the next drawing.
- You may cancel the direct debit arrangement at any time by giving written notice to us or by calling Investor Services on 13 13 36. Such notice should be received by us at least five business days prior to the due date for the next drawing. Your nominated financial institution may also accept a request to cancel your direct debit arrangement with us.
- All transaction disputes, queries and claims should be raised directly with us. We will provide a verbal or written response within 21 business days from the date of the notice. If the claim/dispute is successful, we will reimburse you by way of cheque or electronic credit to your nominated account. Alternatively you can contact your financial institution for assistance.

Please phone Colonial First State Investor Services on 13 13 36 with any enquiries or send an email to contactus@cfs.com.au.

## **FirstChoice Wholesale Pension Application Form**

#### 21 November 2022

A FirstChoice Wholesale Pension account will only be established on receipt of this completed application form and any documents required to be attached, issued together with the PDS dated 21 November 2022. You should read all parts of the current PDS before applying. Refer to the Application form checklist for instructions on how to complete this form. Please phone Colonial First State Investor Services on 13 13 36 with any enquiries.



**SAVE FORM** 

PRINT FORM

Please complete this form using BLACK INK and print well within the boxes in CAPITAL LETTERS. Mark appropriate answer boxes with a cross X. Start at the left of each answer space and leave a gap between words.

Fields marked with an asterisk (\*) **must** be completed for the purposes of anti-money laundering laws.

The Target Market Determinations (TMD) for our financial products can be found at cfs.com.au/tmd and include a description of who the financial product is appropriate for.

PART A - YOUR DETAILS			
1 INVESTOR DETAILS			
Title Gender			
Mr Mrs Miss Ms Other Male Female			
Full given name(s)*			
Surname*			
Date of birth*  Tax File Number (TFN)  We are unable to open your pension account unless you provide us with your TFN. If you are under age 60, please also complete the 'Tax file number declaration' form.			
Are you a permanent resident of Australia?			
Yes No No			
If you have (an) existing FirstChoice superannuation and/or pension account(s) with Avanteos Investments Limited (AIL), it is possible that you may have already provided us with your TFN. We are authorised under the Superannuation Industry (Supervision) Act (Cth) to collect your TFN for this application. We may also use your TFN to administer other superannuation and/or pension accounts you hold with us in the future. Where we use your TFN in this way, we will only use it for legal purposes, such as to calculate tax on your benefits, provide information to the Commissioner of Taxation or search for your other super accounts.			
Yes – use my existing TFN information for this application			
No – do not use my existing TFN information for this application			
Your main country of residence, if not Australia*			
If you are not an Australian resident, what is the country of residence for tax purposes?			
Occupation* (If retired, state RETIRED)			

<b>1</b> II	NVESTOR DETAILS (CONTINUED)		
	tralian residential address (PO Box is NOT acceptable)*		
Unit numbe	Street number name		
Suburl	State Postcode Country AUSTRALIA		
	al address (if different to above)		
Unit numbe	Street Street		
Suburl	b State Postcode Country ile phone number* Work phone number Home phone number		
Ema	iil address*		
Note	e: We require your mobile number and email address to help administer your account as outlined below.		
We	will use your contact details in the following way:		
incl	providing your email address and mobile number you are consenting to receive important information about your account luding statements, transaction confirmations, significant event notices, education and market updates via email, your account ine, SMS, mobile phone app or other electronic means. You are also consenting to receive marketing communications about products and services.		
Plea	ase note, you are able to change your communications preferences at any time via your secure online login or by calling us 13 13 36.		
	or mobile number will also be used for security validations, to give you online access to your account and to access mmunications such as your statement via email.		
2 5	ELIGIBILITY TO COMMENCE A PENSION		
	ise <b>select one option</b> to indicate the type of pension or benefit you are applying for.		
PRE	E-RETIREMENT (TTR) PENSION		
	I am aged between my preservation age and age 64 but have not permanently retired – I note my preservation components will be applied to my pre-retirement pension(s) (unless I tell you otherwise) in the following order: unrestricted non-preserved restricted non-preserved; preserved.		
RET	FIREMENT PENSION		
	I am aged between my preservation age and age 64 and have permanently retired and do not intend to be gainfully employed again for 10 hours or more per week. <sup>1</sup>		
I am aged 60 to 64 and have ceased a gainful employment arrangement since turning age 60.			
	I am aged 65 or older		
10/	N-PRESERVED CASH BENEFIT		
	I am commencing a pension with my unrestricted non-preserved benefits.		
	I am commencing a pension with my restricted non-preserved benefits only and have terminated my employment with an employer who has contributed to this fund.		
Note resid OR	e: In order to receive any of the above pensions or benefits you must be an Australian or New Zealand citizen, permanent dent in Australia or hold a 405 or 410 retirement visa and you must meet the relevant criteria for that pension or benefit.		
	total and permanent disability benefit – I am permanently incapacitated. <sup>2</sup>		
	terminal illness benefit – I have a terminal medical condition. <sup>2</sup>		
	death benefit – I am the beneficiary of a deceased member's death benefit.		

Note: In order to receive any of the above benefits, you must meet the relevant criteria for that benefit.

Please be aware that you may incur adverse taxation consequences and penalties if you make a false declaration in relation to whether you are entitled to receive a super benefit. If you are a temporary resident, we may also be required to pay your account balance to the ATO. Please refer to the PDS and FirstChoice Reference Guide – Super and Pension products for more information on the terms above and when you can be paid your pension.

<sup>1</sup> Your preservation age depends on your date of birth. Refer to the section 'When can you be paid your super' on page 4 of the FirstChoice Reference Guide – Super and Pension products for further details.

You may be required to supply medical evidence to satisfy this criteria.

### 3 LIKE-FOR-LIKE TRANSFER (FROM ELIGIBLE FIRSTCHOICE PRODUCTS)

Complete this section if you are transferring funds from an eligible FirstChoice product (as outlined in the Application form checklist). Your account will be credited with a refund for the buy/sell spread that has been charged on any funds that are transferred between like-for-like investment options and between eligible FirstChoice products. Please see the PDS for further information. Please be aware that any buy/sell spread refunds will increase the commencement value of the pension and therefore the amount of the credit that AIL will report to the ATO for transfer balance cap purposes. Where a like-for-like transfer is not available buy/sell spreads will be charged. If you are commencing your pension from existing FirstChoice accounts and external sources of funds, and investing these funds as per

If you are commencing your pension from existing FirstChoice accounts and external sources of funds, and investing these funds as per the investment allocation outlined in section 5, the SuperFirst Transfer Facility must be used. Please refer to the FirstChoice Reference Guide – Super and Pension products for further information.

Please select <b>one option</b> below – if no selection is made, we will invest your funds as per section 5.
Invest all funds per the allocation in section 5 If you are commencing your pension with internal AND external funds, your external funds will be consolidated using Part C – SuperFirst Transfer Facility.
Eligible internal FirstChoice accounts ONLY: Like-for-like transfer of all funds with no changes to current allocations. Please do not complete section 5.
Internal accounts with external money Like-for-like transfer of internal funds, and all external funds will be invested in the same allocation as your internal accounts This includes creating new term deposits where a term deposit is already held. Do not complete section 5 or Part C – SuperFirst Transfer Facility.
All external funds to be invested as per section 5  Like-for-like transfer of internal funds. Please complete Part C – SuperFirst Transfer Facility. Please note a day two switch will be performed on the external funds only.
If you have any additional investment allocation instructions, please provide details below.
4 ROLLOVER DETAILS  WARNING: If you intend to claim a tax deduction for any personal contributions you have made to your existing accounts, you will need to provide us with a completed 'Notice of intent to claim or vary a deduction for personal super contributions' form, available from our forms library at cfs.com.au/ forms or from the ATO. This should be provided before the time your pension will commence otherwise the notice will be deemed to be invalid.
INTERNAL ROLLOVER 1
Complete this section to use your existing super benefits or pension to receive payments through FirstChoice Wholesale Pension.
I would like to use funds from my existing account number
Cross (X) one box only
I would like to roll over the entire balance. I understand that doing this will close my existing account.
Leave minimum balance required to keep account open.
Please use exactly \$ to open this new account.
Please use the balance leaving exactly \$ in my above mentioned existing account.
I would like the remaining funds invested in the following investment allocation:
If no investment allocation is indicated, we will leave the balance in your current weightings.
INTERNAL ROLLOVER 2
Complete this section to use your existing super benefits or pension to receive payments through FirstChoice Wholesale Pension.
I would like to use funds from my existing account number
Cross (X) one box only
I would like to roll over the entire balance. I understand that doing this will close my existing account.
Leave minimum balance required to keep account open.
Please use exactly \$ to open this new account.
Please use the balance leaving exactly \$ in my above mentioned existing account.
Thease use the palatice leaving exactly $\mathbf{v}$
Please use the balance leaving exactly \$ in my above mentioned existing account.  I would like the remaining funds invested in the following investment allocation:

If no investment allocation is indicated, we will leave the balance in your current weightings.

#### 4 ROLLOVER DETAILS (CONTINUED)

#### EXTERNAL ROLLOVERS

Please indicate below the amount of any external rollovers. Please ensure that your previous super funds have been instructed to roll over your funds or if you would like us to initiate this rollover on your behalf, please complete the 'Consolidate my super' form.

External rollover provider	Approximate amount
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
t.	·

Note: If you are using the SuperFirst Transfer Facility, please complete Part C.

#### 5 INVESTMENT ALLOCATION AND PENSION PAYMENT ORDER

Please specify the percentage you wish to invest in each option. Total must equal 100%.

### **INVESTMENT SELECTION**

- If you are applying for a Retirement account, please select the Retirement Pension Options from pages A8 to A15
- If you are applying for a Pre-Retirement account, please select Pre-retirement Pension Options from pages A16 to A21

Please select your investment options by selecting the percentage (total must be 100%) you would like allocated to each option. The minimum initial investment is \$20,000. If you are investing external funds only and no investment options are nominated, we will allocate your investment and pension payments to the First Sentier Wholesale Strategic Cash option and First Sentier TTR Strategic Cash option for pre-retirement accounts.

Please also indicate the order or percentage of investment options from which you would like to draw down your pension payments. If you do not specify an order or you provide an invalid or incomplete instruction, we will use the order as outlined in the Application form checklist.

If you specify an order, please number all investment options you have selected.

#### Risk measure categories

The table below outlines the different risk measure categories of the investment options. Please refer to the Investment Options Menu for more information on risk measure categories.

Risk band	Risk label	Estimated number of negative annual returns over any 20-year period
1	Very low	Less than 0.5
2	Low	0.5 to less than 1
3	Low to medium	1 to less than 2
4	Medium	2 to less than 3
5	Medium to high	3 to less than 4
6	High	4 to less than 6
7	Very high	6 or greater

		Minimum			Pension	payment
Option name	Option CODE	suggested timeframe	Risk band	Investment	Order OR	%
FIRSTCHOICE OPTIONS						
FirstChoice Wholesale Defensive	001	At least 3 years	3	%		Ç
FirstChoice Wholesale Conservative	013	At least 3 years	4	<u></u> %		C
FirstChoice Wholesale Diversified	311	At least 5 years	5	%		Ç
FirstChoice Wholesale Moderate	014	At least 5 years	5	%		Ç
FirstChoice Wholesale Balanced	251	At least 5 years	6	%		C
FirstChoice Wholesale Growth	015	At least 5 years	6	%		C
FirstChoice Wholesale High Growth	032	At least 7 years	6	<u></u> %		C
FirstChoice Wholesale Geared Growth Plus <sup>3</sup>	240	At least 7 years	7	%		C
FirstChoice Wholesale Fixed Interest	012	At least 3 years	5	%		C
FirstChoice Wholesale Alternatives <sup>1, 2</sup>	304	At least 5 years	5	%		C
FirstChoice Wholesale Australian Share	016	At least 7 years	7	%		C
FirstChoice Wholesale Australian Small Companies <sup>3</sup>	071	At least 7 years	7	%		C
FirstChoice Wholesale Global Share	017	At least 7 years	7	%		
FirstChoice Wholesale Global Share – Hedged	101	At least 7 years	7	%		
FirstChoice Wholesale Asian Share <sup>3</sup>	202	At least 7 years	7	%		
FirstChoice Wholesale Emerging Markets <sup>3</sup>	233	At least 7 years	7	%		Ç
FirstChoice Wholesale Property Securities <sup>4</sup>	018	At least 7 years	7	%		C
FirstChoice Wholesale Global Property Securities <sup>4</sup>	204	At least 7 years	7	%		C
FirstChoice Wholesale Global Infrastructure Securities <sup>4</sup>	205	At least 7 years	7	%		C
FirstChoice Wholesale Geared Australian Share <sup>3</sup>	206	At least 7 years	7	%		C
FirstChoice Wholesale Geared Global Share <sup>3</sup>	046	At least 7 years	7	%		
CFS ETF Exposure Series						
CFS ETF Exposure Series: US Shares	396	At least 7 years	7	%		C
CFS ETF Exposure Series: Physical Gold	397	At least 7 years	7	%		Ç
CFS ETF Exposure Series: All-World ex-US Shares	398	At least 7 years	7	%		, in the second
FirstChoice Lifestage						
FirstChoice Wholesale Lifestage 1945–49	605	At least 3 years	4	<u></u> %		C
FirstChoice Wholesale Lifestage 1950–54	604	At least 3 years	4	%		Ç
FirstChoice Wholesale Lifestage 1955–59	603	At least 3 years	4	%		
FirstChoice Wholesale Lifestage 1960–64	602	At least 5 years		<u></u> %		Ç

RETIREMENT PENSION OPTIONS (FOR PRE-RETIREMENT (TTR) INVE	STMENT	T OPTIONS - PLEAS	E REFER	TO PAGES A16	to A21)		
	Option	Minimum suggested	Risk		Pension payment		
Option name  CFS Sustainability	CODE	timeframe	band	Investment	Order OR	%	
CFS Thrive+ Sustainable Growth	381	At least 5 years	6	%		%	
Colonial First State Enhanced Index Series				70			
Colonial First State Wholesale Enhanced Index Conservative	005	At least 3 years	4	<u></u> %		%	
Colonial First State Wholesale Enhanced Index Diversified	008	At least 5 years	5	<u></u> %		%	
Colonial First State Wholesale Enhanced Index Moderate	312	At least 5 years	5	%		%	
Colonial First State Wholesale Enhanced Index Balanced	022	At least 5 years	6	%		%	
Colonial First State Wholesale Enhanced Index Growth	099	At least 5 years	6	%		%	
Colonial First State Wholesale Enhanced Index High Growth	034	At least 7 years	6	%		%	
Colonial First State Index Series							
Colonial First State Wholesale Index Conservative	353	At least 3 years	4	%		%	
Colonial First State Wholesale Index Diversified	354	At least 5 years	5	%		%	
Colonial First State Wholesale Index Moderate	356	At least 5 years	5	%		%	
Colonial First State Wholesale Index Balanced	357	At least 5 years	6	%		%	
Colonial First State Wholesale Index Growth	355	At least 5 years	6	%		%	
Colonial First State Wholesale Index High Growth	358	At least 7 years	6	%		%	
Colonial First State Wholesale Index Australian Bond	086	At least 3 years	4	%		%	
Colonial First State Wholesale Index Global Bond	344	At least 3 years	5	<u></u> %		%	
Colonial First State Wholesale Index Australian Share	028	At least 7 years	7	%		%	
Colonial First State Wholesale Index Global Share	041	At least 7 years	7	<u></u> %		%	
Colonial First State Wholesale Index Global Share – Hedged	095	At least 7 years	7	%		%	
Colonial First State Wholesale Index Property Securities <sup>4</sup>	087	At least 7 years	7	<u></u> %		%	
Colonial First State Wholesale Index Global Property Securities <sup>4</sup>	250	At least 7 years	7	%		%	
Colonial First State Wholesale Index Global Listed Infrastructure Securities <sup>4</sup>	359	At least 7 years	7	<u></u> %		%	
Colonial First State Wholesale Geared Index Australian Share <sup>3</sup>	366	At least 7 years	7	%		%	
Colonial First State Wholesale Geared Index Global Share <sup>3</sup>	367	At least 7 years	7	%		%	
OTHER MULTI-SECTOR OPTIONS							
Conservative		A					
AZ Sestante Wholesale Conservative	330	At least 3 years	4	<u></u> %		%	
First Sentier Wholesale Conservative	004	At least 3 years	4	%		%	
Perpetual Wholesale Conservative Growth	006	At least 3 years	4	%		%	

#### 5 INVESTMENT ALLOCATION AND PENSION PAYMENT ORDER (CONTINUED) RETIREMENT PENSION OPTIONS (FOR PRE-RETIREMENT (TTR) INVESTMENT OPTIONS - PLEASE REFER TO PAGES A16 to A21) Minimum Pension payment suggested Option Risk CODE **Option name** timeframe band Investment Order OR Moderate AZ Sestante Wholesale Diversified 331 At least 5 years First Sentier Wholesale Balanced 007 At least 5 years 5 % Perpetual Wholesale Diversified Growth 009 At least 5 years 5 % % Growth First Sentier Wholesale Diversified 021 At least 5 years 6 % % Pendal Wholesale Sustainable Balanced 030 At least 5 years % % Perpetual Wholesale Balanced Growth **031** At least 5 years 6 % % Diversified real return<sup>5</sup> Suggested to be no more than 70% of your portfolio Perpetual Wholesale Diversified Real Return 147 At least 5 years % % Schroder Wholesale Real Return 303 At least 5 years 6 % % High growth AZ Sestante Wholesale Growth 332 At least 7 years % % First Sentier Wholesale High Growth 6 033 At least 7 years % **SINGLE MANAGER SINGLE-SECTOR** Cash and deposits Note: Pension payments from FirstRate Wholesale Term Deposit options are early withdrawals, refer to the FirstChoice Reference Guide - Super and Pension products. You should consider using other investment options in your account for pension payments. FirstRate Wholesale Saver 800 No minimum % % FirstRate Cash Non-Auto-rebalancing 805 No minimum FirstRate Wholesale Term Deposits - Please refer to page A15 for the options available **Enhanced cash** First Sentier Wholesale Strategic Cash 011 No minimum 1 % **Short duration fixed interest** First Sentier Wholesale Global Credit Income 078 At least 3 years 4 Franklin Wholesale Australian Absolute Return Bond 368 At least 3 years 4 % % Kapstream Wholesale Absolute Return Income 302 4 At least 3 years % % Macquarie Wholesale Income Opportunities 252 At least 3 years 4 % % Perpetual Wholesale Diversified Income 103 At least 3 years 4 % PM Capital Wholesale Enhanced Yield<sup>1</sup> 4 **091** At least 3 years % % Schroder Wholesale Absolute Return Income 079 At least 3 years

		Minimum			Pension	payment
Option name	Option CODE	suggested timeframe	Risk band	Investment	Order OR	%
Alternative income	CODE	uniename	Daniu	mvestment	Oluei Ok	70
Acadian Wholesale Defensive Income	236	At least 3 years	4	%		
First Sentier Wholesale Target Return Income <sup>1</sup>	047	At least 5 years	4	%		
Pendal Wholesale Monthly Income Plus	094	At least 5 years	5	%		
Diversified fixed interest						
Affirmative Wholesale Global Impact Bond	337	At least 3 years	5	<u></u> %		
Brandywine Wholesale Global Income Optimiser <sup>1</sup>	313	At least 3 years	5	<u></u> %		
Colchester Wholesale Global Government Bond	362	At least 3 years	5	%		
First Sentier Wholesale Diversified Fixed Interest	002	At least 3 years	5	%		
PIMCO Wholesale Diversified Fixed Interest	369	At least 3 years	5	%		
PIMCO Wholesale Global Bond	276	At least 3 years	5	%		
T. Rowe Price Wholesale Dynamic Global Bond	394	At least 3 years	5	%		
UBS Wholesale Diversified Fixed Income	254	At least 3 years	5	%		
Australian fixed interest						
First Sentier Wholesale Australian Bond	084	At least 3 years	4	<u></u> %		
Janus Henderson Wholesale Tactical Income	606	At least 3 years	4	<u></u> %		
Pendal Wholesale Sustainable Australian Fixed Interest	129	At least 3 years	4	%		
PIMCO Wholesale Australian Bond	003	At least 3 years	4	%		
Western Asset Wholesale Australian Bond	385	At least 3 years	4	%		
Alternatives <sup>5</sup>		Suggest	ed to b	e no more tha	n 20% of yo	ur portfoli
Aspect Wholesale Absolute Return <sup>1</sup>	333	At least 5 years	5	%		
Aspect Wholesale Diversified Futures <sup>1</sup>	261	At least 5 years	5	%		
Lower volatility share						
AB Wholesale Managed Volatility Equities	083	At least 7 years	6	%		
Acadian Wholesale Global Managed Volatility Equity	277	At least 7 years	6	%		
First Sentier Wholesale Equity Income	232	At least 7 years	6	%		
Merlon Wholesale Australian Share Income	234	At least 7 years	6	%		
State Street Wholesale Australian Equity	027	At least 7 years	6	%		
Australian share						
Acadian Wholesale Australian Equity	096	At least 7 years	7	%		
Alphinity Wholesale Sustainable Share	324	At least 7 years	7	%		
Ausbil Wholesale Active Sustainable Equity	025	At least 7 years	7	%		

		Minimum			Pension	payment
Option name	Option CODE	suggested timeframe	Risk band	Investment	Order OR	%
Ausbil Wholesale Australian Active Equity	036	At least 7 years	7	%		C
Bennelong Wholesale Ex-20 Australian Equities	314	At least 7 years	7	%		C
DNR Capital Wholesale Australian Equities High Conviction	393	At least 7 years	7	%		C
Fidelity Wholesale Australian Equities	050	At least 7 years	7	%		C
First Sentier Wholesale Concentrated Australian Share	088	At least 7 years	7	%		C
First Sentier Wholesale Imputation	024	At least 7 years	7	%		C
Investors Mutual Wholesale Australian Share	074	At least 7 years	7	%		C
Lazard Wholesale Select Australian Equity	069	At least 7 years	7	%		Ç
Maple-Brown Abbott Wholesale Australian Share	037	At least 7 years	7	%		Ç
Pendal Wholesale Australian Share	038	At least 7 years	7	%		C
Pendal Wholesale Sustainable Australian Share	073	At least 7 years	7	<u>%</u>		C
Perennial Value Wholesale Australian Share	075	At least 7 years	7	%		C
Perpetual Wholesale Australian Share	111	At least 7 years	7	%		(
Perpetual Wholesale Industrial Share	026	At least 7 years	7	%		(
Realindex Wholesale Australian Share Value	241	At least 7 years	7	%		(
Schroder Wholesale Australian Equity	039	At least 7 years	7	<u>%</u>		(
Solaris Wholesale Core Australian Equity	072	At least 7 years	7	%		(
T. Rowe Price Wholesale Australian Equity	035	At least 7 years	7	%		
Tyndall Wholesale Australian Share Income	068	At least 7 years	7	%		(
WaveStone Wholesale Australian Share	092	At least 7 years	7	%		C
Australian share – small companies <sup>5</sup>		Suggest	ed to b	e no more tha	n 30% of yo	ur portfolio
Ausbil Wholesale Australian Emerging Leaders	211	At least 7 years	7	%		C
Celeste Wholesale Australian Small Companies	049	At least 7 years	7	%		(
Eiger Wholesale Australian Small Companies	374	At least 7 years	7	%		(
First Sentier Wholesale Australian Small Companies	089	At least 7 years	7	%		(
First Sentier Wholesale Developing Companies	080	At least 7 years	7	%		(
First Sentier Wholesale Future Leaders	081	At least 7 years	7	%		(
OC Wholesale Premium Small Companies	318	At least 7 years	7	%		(
Realindex Wholesale Australian Small Companies Value	242	At least 7 years	7	<u> </u>		

		Minimum			Pension p	ayment
Option name	Option CODE	suggested timeframe	Risk band	Investment	Order OR	%
Global share						
Acadian Wholesale Sustainable Global Equity	048	At least 7 years	7	%		9/
Antipodes Wholesale Global <sup>1</sup>	259	At least 7 years	7	<u></u> %		9/
AXA IM Wholesale Sustainable Equity	389	At least 7 years	7	<u></u> %		9/
Baillie Gifford Wholesale Sustainable Growth	365	At least 7 years	7	%		9/
Baillie Gifford Wholesale Long Term Global Growth	270	At least 7 years	7	%		9/
Barrow Hanley Wholesale Global Share	064	At least 7 years	7	%		9/
Epoch Wholesale Global Equity Shareholder Yield	238	At least 7 years	7	%		9/
GQG Partners Wholesale Global Equity	388	At least 7 years	7	%		%
Hyperion Wholesale Global Growth Companies	378	At least 7 years	7	%		9/
Intermede Wholesale Global Equities	390	At least 7 years	7	%		%
Ironbark Royal London Wholesale Concentrated Global Share	076	At least 7 years	7	%		9/
Magellan Wholesale Global Share	267	At least 7 years	7	%		9/
Magellan Wholesale Global Share – Hedged	326	At least 7 years	7	%		9/
MFS Wholesale Global Equity	063	At least 7 years	7	%		9/
Nanuk Wholesale New World	384	At least 7 years	7	%		9/
Pendal Wholesale Concentrated Global Share	043	At least 7 years	7	%		9/
Pendal Wholesale Global Select	257	At least 7 years	7	%		9/
Realindex Wholesale Global Share Value	243	At least 7 years	7	%		9/
Realindex Wholesale Global Share – Hedged Value	244	At least 7 years	7	%		9/
Stewart Investors Wholesale Worldwide Leaders Sustainability	029	At least 7 years	7	%		9/
Stewart Investors Wholesale Worldwide Sustainability	197	At least 7 years	7	%		9/
Talaria Wholesale Global Equity	376	At least 7 years	7	%		9/
T. Rowe Price Wholesale Global Equity	042	At least 7 years	7	%		9/
T. Rowe Price Wholesale Global Equity – Hedged	377	At least 7 years	7	%		9/
Global share – emerging markets <sup>5</sup>		Suggest	ed to b	e no more tha	n 30% of you	ır portfolio
Fidelity Wholesale Asia	379	At least 7 years	7	%		9/
Pendal Wholesale Global Emerging Market Opportunities	336	At least 7 years	7	%		9/
Platinum Wholesale Asia¹	258	At least 7 years	7	%		9/

		Minimum			Pension payment		
Option name	Option CODE	suggested timeframe	Risk band	Investment	Order OR	%	
Realindex Wholesale Emerging Markets Value	263	At least 7 years	7	%		9/	
Stewart Investors Wholesale Global Emerging Markets Leaders Sustainability	260	At least 7 years	7	%		9/	
Specialist share⁵		Suggest	ed to b	e no more tha	n 30% of you	ur portfolio	
Acadian Wholesale Australian Equity Long Short	097	At least 7 years	7	%		9/	
Acadian Wholesale Global Equity Long Short	203	At least 7 years	7	%		9/	
Bell Wholesale Global Emerging Companies	375	At least 7 years	7	%		9/	
Colonial First State Wholesale Global Health & Biotechnology	060	At least 7 years	7	%		9	
Colonial First State Wholesale Global Small Companies	077	At least 7 years	7	%		9/	
Colonial First State Wholesale Global Technology & Communications	058	At least 7 years	7	%		9/	
Janus Henderson Wholesale Global Natural Resources	040	At least 7 years	7	%		9/	
Platinum Wholesale International <sup>1</sup>	070	At least 7 years	7	%		9/	
PM Capital Wholesale Global Companies <sup>1</sup>	100	At least 7 years	7	%		9/	
Sage Capital Wholesale Equity Plus	387	At least 7 years	7	%		9/	
Australian property and infrastructure securities <sup>5</sup>		Suggest	ed to b	e no more tha	n 50% of you	ır portfolio	
Dexus Wholesale AREIT	090	At least 7 years	7	<u></u> %		9/	
First Sentier Wholesale Property Securities	065	At least 7 years	7	%		9/	
Ironbark Wholesale Property Securities	044	At least 7 years	7	%		9	
Martin Currie Wholesale Real Income	235	At least 7 years	7	%		9/	
Pendal Wholesale Property Investment	066	At least 7 years	7	%		9/	
Global property and infrastructure securities <sup>5</sup>		Suggest	ed to b	e no more tha	n 50% of you	ır portfolio	
First Sentier Wholesale Global Listed Infrastructure	226	At least 7 years	7	<u></u> %		9/	
First Sentier Wholesale Global Property Securities	093	At least 7 years	7	%		9/	
Macquarie Wholesale Global Listed Real Estate	271	At least 7 years	7	%		9/	
Magellan Wholesale Infrastructure	325	At least 7 years	7	%		9/	
Quay Wholesale Global Real Estate – Unhedged	386	At least 7 years	7	%		9/	
Resolution Capital Wholesale Global Property Securities	372	At least 7 years	7	%		9/	
Geared⁵		Suggest	ed to b	e no more tha	n 30% of you	ır portfolio	
Acadian Wholesale Geared Australian Equity	082	At least 7 years	7	%		9/	
Acadian Wholesale Geared Sustainable Global Equity	207	At least 7 years	7	%		9/	
First Sentier Wholesale Geared Share	045	At least 7 years	7	%		9/	

	Option	Minimum	gested Risk		Pension		payment
Option name	CODE	timeframe		Investment	Order	OR	%
Term deposits							
FirstRate Wholesale Term Deposit – 3 month	810	No minimum	1	%			
FirstRate Wholesale Term Deposit – 6 month	811	No minimum	1	%			C.
FirstRate Wholesale Term Deposit – 9 month	812	No minimum	1	%			C
FirstRate Wholesale Term Deposit – 12 month	813	No minimum	1	%			C
FirstRate Wholesale Term Deposit – 2 Year Monthly	400	No minimum	1	%			C
FirstRate Wholesale Term Deposit – 2 Year Annual	403	No minimum	1	%			C
FirstRate Wholesale Term Deposit – 2 Year Compound	405	No minimum	1	%			C
FirstRate Wholesale Term Deposit – 3 Year Monthly	406	No minimum	1	%			C
FirstRate Wholesale Term Deposit – 3 Year Annual	409	No minimum	1	%			C
FirstRate Wholesale Term Deposit – 3 Year Compound	411	No minimum	1	%			C
FirstRate Wholesale Term Deposit – 5 Year Monthly	418	No minimum	1	%			C
FirstRate Wholesale Term Deposit – 5 Year Annual	421	No minimum	1	%			C
FirstRate Wholesale Term Deposit – 5 Year Compound	423	No minimum	1	%			C
FirstRate Wholesale Term Deposit – 7 Year Monthly	424	No minimum	1	%			C
FirstRate Wholesale Term Deposit – 7 Year Annual	427	No minimum	1	%			C
FirstRate Wholesale Term Deposit – 7 Year Compound	429	No minimum	1	%			C
FirstRate Wholesale Term Deposit – 10 Year Monthly	430	No minimum	1	%			C
FirstRate Wholesale Term Deposit – 10 Year Annual	433	No minimum	1	%			C
FirstRate Wholesale Term Deposit – 10 Year Compound	435	No minimum	1	%			C
FirstRate Wholesale Term Deposit – 15 Year Monthly	436	No minimum	1	%			C
FirstRate Wholesale Term Deposit – 15 Year Annual	439	No minimum	1	%			C
FirstRate Wholesale Term Deposit – 15 Year Compound	441	No minimum	1	%			C
TOTAL				100%			100

<sup>1</sup> This option has been identified as a 'complex' option which requires further disclosure and reporting prescribed by ASIC, as outlined on page 8 of the PDS.

This information is provided in the Reference Guide – Complex Funds, available online at colonialfirststate.com.au/complex or by calling 13 13 36.

<sup>2</sup> The trustee suggests that no more than 20% of your portfolio is invested in these investment options. See the Investment Options Menu for more information on diversifying your portfolio.

<sup>3</sup> The trustee suggests that no more than 30% of your portfolio is invested in these investment options. See the Investment Options Menu for more information on diversifying your portfolio.

<sup>4</sup> The trustee suggests that no more than 50% of your portfolio is invested in these investment options. See the Investment Options Menu for more information on diversifying your portfolio.

<sup>5</sup> The trustee suggests that your portfolio holds no more of its value in these investment categories than the maximum limit shown. See the Investment Options Menu for more information on diversifying your portfolio.

PRE-RETIREMENT PENSION OPTIONS							
	Option	Minimum suggested	Risk		Pensior	payment	
Option name	CODE		band	Investment	Order OR	%	
FIRSTCHOICE OPTIONS							
FirstChoice Wholesale TTR Defensive	901	At least 3 years	3	<u></u> %		%	
FirstChoice Wholesale TTR Conservative	902	At least 3 years	4	<u></u> %		9/	
FirstChoice Wholesale TTR Diversified	903	At least 5 years	5	<u></u> %		9/	
FirstChoice Wholesale TTR Moderate	904	At least 5 years	5	%		9/	
FirstChoice Wholesale TTR Balanced	905	At least 5 years	6	%		9/	
FirstChoice Wholesale TTR Growth	906	At least 5 years	6	%		9/	
FirstChoice Wholesale TTR High Growth	907	At least 7 years	6	%		9/	
FirstChoice Wholesale TTR Fixed Interest	908	At least 3 years	5	%		9/	
FirstChoice Wholesale TTR Alternatives <sup>1, 2</sup>	909	At least 5 years	5	%		9/	
FirstChoice Wholesale TTR Australian Share	910	At least 7 years	7	%		9/	
FirstChoice Wholesale TTR Australian Small Companies <sup>3</sup>	911	At least 7 years	7	%		9/	
FirstChoice Wholesale TTR Global Share	912	At least 7 years	7	%		9/	
FirstChoice Wholesale TTR Emerging Markets <sup>3</sup>	913	At least 7 years	7	%		9/	
FirstChoice Wholesale TTR Property Securities <sup>4</sup>	914	At least 7 years	7	%		9/	
FirstChoice Wholesale TTR Global Infrastructure Securities <sup>4</sup>	880	At least 7 years	7	%		9/	
CFS Sustainability							
CFS TTR Thrive+ Sustainable Growth	967	At least 5 years	6	%		9/	
Colonial First State Enhanced Index Series							
Colonial First State Wholesale TTR Enhanced Index Conservative	915	At least 3 years	4	<u></u> %		9/	
Colonial First State Wholesale TTR Enhanced Index Diversified	916	At least 5 years	5	%		9/	
Colonial First State Wholesale TTR Enhanced Index Moderate	917	At least 5 years	5	%		9/	
Colonial First State Wholesale TTR Enhanced Index Balanced	918	At least 5 years	6	%		9/	
Colonial First State Wholesale TTR Enhanced Index Growth	919	At least 5 years	6	%		9/	
Colonial First State Wholesale TTR Enhanced Index High Growth	920	At least 7 years	6	%		9/	
Colonial First State Index Series							
Colonial First State Wholesale TTR Index Conservative	862	At least 3 years	4	%		9/	
Colonial First State Wholesale TTR Index Diversified	863	At least 5 years	5	%		9/	
Colonial First State Wholesale TTR Index Moderate	869	At least 5 years	5	%		9/	

PRE-RETIREMENT PENSION OPTIONS							
	Option	Minimum suggested	Risk		Pen	sion pay	ment
Option name	CODE	timeframe	band	Investment	Order	OR	%
Colonial First State Wholesale TTR Index Balanced	861	At least 5 years	6	%			9/
Colonial First State Wholesale TTR Index Growth	868	At least 5 years	6	%			9/
Colonial First State Wholesale TTR Index High Growth	864	At least 7 years	6	%			9/
Colonial First State Wholesale TTR Index Australian Bond	860	At least 3 years	4	%			9/
Colonial First State Wholesale TTR Index Global Bond	865	At least 3 years	5	%			9
Colonial First State Wholesale TTR Index Australian Share	939	At least 7 years	7	%			9
Colonial First State Wholesale TTR Index Global Share	948	At least 7 years	7	%			9/
Colonial First State Wholesale TTR Index Global Share – Hedged	949	At least 7 years	7	%			9/
Colonial First State Wholesale TTR Index Property Securities <sup>4</sup>	961	At least 7 years	7	%			9/
Colonial First State Wholesale TTR Index Global Property Securities <sup>4</sup>	867	At least 7 years	7	%			9
Colonial First State Wholesale TTR Index Global Listed Infrastructure Securities <sup>4</sup>	866	At least 7 years	7	%			9
OTHER MULTI-SECTOR OPTIONS							
Conservative							
AZ Sestante Wholesale TTR Conservative	857	At least 3 years	4	%			9
First Sentier Wholesale TTR Conservative	874	At least 3 years	4	%			9
Perpetual Wholesale TTR Conservative Growth	844	At least 3 years	4	%			9
Moderate							
AZ Sestante Wholesale TTR Diversified	921	At least 5 years	5	%			9
First Sentier Wholesale TTR Balanced	872	At least 5 years	5	%			9
Perpetual Wholesale TTR Diversified Growth	845	At least 5 years	5	%			9
Growth							
First Sentier Wholesale TTR Diversified	875	At least 5 years	6	%			9/
Perpetual Wholesale TTR Balanced Growth	843	At least 5 years	6	%			9
Diversified real return <sup>5</sup>		Suggest	ed to b	e no more tha	n 70% o	f your p	portfolio
Perpetual Wholesale TTR Diversified Real Return	899	At least 5 years	6	%			9
Schroder Wholesale TTR Real Return	922	At least 5 years	6	%			9
High growth							
AZ Sestante Wholesale TTR Growth	858	At least 7 years	6	%			9

PRE-RETIREMENT PENSION OPTIONS							
	Option	Minimum suggested	Risk		Pe	nsion <sub> </sub>	payment
Option name	CODE	timeframe	band	Investment	Order	OR	%
SINGLE MANAGER SINGLE-SECTOR	-	_	-	_	-	-	
Cash and deposits	004	No material and a	4			7	
FirstRate Wholesale TTR Saver	924	No minimum	1	<u></u> %			%
Enhanced cash  First Sentier Wholesale TTR Strategic Cash	923	No minimum	1	04		7 [	0,4
Short duration fixed interest	923	No miniman	_	<u></u> %		J L	%
First Sentier Wholesale TTR Global Credit Income	877	At least 3 years	4			7 [	
				<u></u> %		J L	%
Franklin Wholesale TTR Australian Absolute Return Bond	897	At least 3 years	4	<u></u> %			%
Kapstream Wholesale TTR Absolute Return Income	925	At least 3 years	4	%			%
Macquarie Wholesale TTR Income Opportunities	926	At least 3 years	4	<u></u> %			%
Perpetual Wholesale TTR Diversified Income	927	At least 3 years	4	%			%
PM Capital Wholesale TTR Enhanced Yield <sup>1</sup>	928	At least 3 years	4	%			%
Schroder Wholesale TTR Absolute Return Income	932	At least 3 years	4	%			%
Alternative income							
Acadian Wholesale TTR Defensive Income	929	At least 3 years	4	%			%
Pendal Wholesale TTR Monthly Income Plus	930	At least 5 years	5	<u>%</u>			%
Diversified fixed interest							
Brandywine Wholesale TTR Global Income Optimiser <sup>1</sup>	884	At least 3 years	5	%			%
Colchester Wholesale TTR Global Government Bond	898	At least 3 years	5	%			%
First Sentier Wholesale TTR Diversified Fixed Interest	876	At least 3 years	5	%			%
PIMCO Wholesale TTR Diversified Fixed Interest	896	At least 3 years	5	%			%
PIMCO Wholesale TTR Global Bond	931	At least 3 years	5	%			%
T. Rowe Price Wholesale TTR Dynamic Global Bond	978	At least 3 years	5	%			%
UBS Wholesale TTR Diversified Fixed Income	933	At least 3 years	5	%			%
Australian fixed interest							
First Sentier Wholesale TTR Australian Bond	870	At least 3 years	4	%			%
Janus Henderson Wholesale TTR Tactical Income	988	At least 3 years	4	%			%
Pendal Wholesale TTR Sustainable Australian Fixed Interest	900	At least 3 years	4	%			%
PIMCO Wholesale TTR Australian Bond	934	At least 3 years	4	%			%
Western Asset Wholesale TTR Australian Bond	969	At least 3 years	4	%			%

PRE-RETIREMENT PENSION OPTIONS						
	Option	Minimum suggested	Risk		Pensio	on payment
Option name	CODE	timeframe	band	Investment	Order O	
Alternatives <sup>5</sup>				pe no more than	1 20% of :	our portfolio
Aspect Wholesale TTR Diversified Futures <sup>1</sup>	935	At least 5 years	s <b>5</b>	<u></u> %		%
Lower volatility share						
Acadian Wholesale TTR Global Managed Volatility Equity	854	At least 7 years	s 6	%		%
First Sentier Wholesale TTR Equity Income	936	At least 7 years	s <b>6</b>	<u></u> %		<u></u> %
Merlon Wholesale TTR Australian Share Income	937	At least 7 years	s 6	%		%
State Street Wholesale TTR Australian Equity	848	At least 7 years	s <b>6</b>	<u></u> %		%
Australian share						
Alphinity Wholesale TTR Sustainable Share	855	At least 7 years	s 7	%		<u>%</u>
Ausbil Wholesale TTR Australian Active Equity	856	At least 7 years	s 7	%		%
Bennelong Wholesale TTR Ex-20 Australian Equities	938	At least 7 years	s 7	%		%
DNR Capital Wholesale TTR Australian Equities High Conviction	977	At least 7 years	s 7	%		%
Fidelity Wholesale TTR Australian Equities	940	At least 7 years	s 7	%		%
First Sentier Wholesale TTR Concentrated Australian Share	873	At least 7 years	s 7	%		%
First Sentier Wholesale TTR Imputation	879	At least 7 years	s 7	<u></u> %		%
Investors Mutual Wholesale TTR Australian Share	941	At least 7 years	s 7	%		%
Lazard Wholesale TTR Select Australian Equity	943	At least 7 years	s 7	%		%
Pendal Wholesale TTR Australian Share	881	At least 7 years	s 7	%		%
Perennial Value Wholesale TTR Australian Share	883	At least 7 years	s 7	%		%
Perpetual Wholesale TTR Australian Share	842	At least 7 years	s 7	%		<u>%</u>
Perpetual Wholesale TTR Industrial Share	846	At least 7 years	s 7	%		%
Realindex Wholesale TTR Australian Share Value	944	At least 7 years	s 7	%		%
Schroder Wholesale TTR Australian Equity	945	At least 7 years	s 7	%		%
T. Rowe Price Wholesale TTR Australian Equity	849	At least 7 years	s 7	%		%
WaveStone Wholesale TTR Australian Share	942	At least 7 years	s 7	%		%
Australian share – small companies <sup>5</sup>		Sugge	sted to l	e no more than	1 30% of	your portfolio
Ausbil Wholesale TTR Australian Emerging Leaders	946	At least 7 years	s 7	<u></u> %		%
First Sentier Wholesale TTR Australian Small Companies	871	At least 7 years	s 7	%		%
OC Wholesale TTR Premium Small Companies	947	At least 7 years	s 7	%		%

		Minimum			Pension payment		
Option name	Option CODE	suggested timeframe	Risk band	Investment	Order OR	%	
Global share							
AXA IM Wholesale TTR Sustainable Equity	973	At least 7 years	7	<u></u> %		9	
Baillie Gifford Wholesale TTR Long Term Global Growth	859	At least 7 years	7	%		9	
Barrow Hanley Wholesale TTR Global Share	987	At least 7 years	7	%		9	
Epoch Wholesale TTR Global Equity Shareholder Yield	950	At least 7 years	7	<u></u> %		9	
GQG Partners Wholesale TTR Global Equity	972	At least 7 years	7	<u></u> %		9	
Intermede Wholesale TTR Global Equities	974	At least 7 years	7	%		9	
Ironbark Royal London Wholesale TTR Concentrated Global Share	885	At least 7 years	7	%		9	
Magellan Wholesale TTR Global Share	951	At least 7 years	7	%		9	
Magellan Wholesale TTR Global Share – Hedged	952	At least 7 years	7	%		9	
MFS Wholesale TTR Global Equity	953	At least 7 years	7	%		9	
Nanuk Wholesale TTR New World	968	At least 7 years	7	%		9	
Pendal Wholesale TTR Global Select	979	At least 7 years	7	%		9	
Realindex Wholesale TTR Global Share Value	955	At least 7 years	7	%		9	
Realindex Wholesale TTR Global Share – Hedged Value	847	At least 7 years	7	%		9	
Stewart Investors Wholesale TTR Worldwide Sustainability	966	At least 7 years	7	%		9	
Talaria Wholesale TTR Global Equity	889	At least 7 years	7	%		9	
T. Rowe Price Wholesale TTR Global Equity	956	At least 7 years	7	%		9	
Г. Rowe Price Wholesale TTR Global Equity – Hedged	888	At least 7 years	7	%		9	
Global share – emerging markets <sup>5</sup>		Suggest	ed to b	e no more tha	n 30% of yo	ur portfolio	
Pendal Wholesale TTR Global Emerging Market Opportunities	882	At least 7 years	7	%		9	
Platinum Wholesale TTR Asia <sup>1</sup>	957	At least 7 years	7	<u></u> %		9	
Specialist share⁵		Suggest	ed to b	e no more tha	n 30% of yo	ur portfolio	
Bell Wholesale TTR Global Emerging Companies	986	At least 7 years	7	%		9	
Platinum Wholesale TTR International <sup>1</sup>	954	At least 7 years	7	%		9	
Sage Capital Wholesale TTR Equity Plus	971	At least 7 years	7	<u></u> %		9	
Australian property and infrastructure securities <sup>5</sup>		Suggest	ed to b	e no more tha	n 50% of yo	ur portfolio	
Dexus Wholesale TTR AREIT	959	At least 7 years	7	%		9	
Pendal Wholesale TTR Property Investment	960	At least 7 years	7	%		9	

PRE-RETIREMENT PENSION OPTIONS							
	Option	Minimum suggested	Risk		Pen	sion pa	ayment
Option name	CODE	timeframe	band	Investment	Order	OR	%
Global property and infrastructure securities <sup>5</sup>		Suggest	ed to k	e no more tha	n 50% o	f you	portfolio
First Sentier Wholesale TTR Global Listed Infrastructure	963	At least 7 years	7	<u></u> %			%
First Sentier Wholesale TTR Global Property Securities	878	At least 7 years	7	%			%
Macquarie Wholesale TTR Global Listed Real Estate	962	At least 7 years	7	%			%
Magellan Wholesale TTR Infrastructure	964	At least 7 years	7	%			%
Quay Wholesale TTR Global Real Estate – Unhedged	970	At least 7 years	7	%			%
Resolution Capital Wholesale TTR Global Property Securities	893	At least 7 years	7	%			%
Geared <sup>5</sup>		Suggest	ed to k	e no more tha	n 30% o	f youı	portfolio
First Sentier Wholesale TTR Geared Share	965	At least 7 years	7	<u></u> %			%
TOTAL				100%		1	00%

<sup>1</sup> This option has been identified as a 'complex' option which requires further disclosure and reporting prescribed by ASIC, as outlined on page 8 of the PDS. This information is provided in the Reference Guide – Complex Funds, available online at colonialfirststate.com.au/complex or by calling 13 13 36.

<sup>2</sup> The trustee suggests that no more than 20% of your portfolio is invested in these investment options. See the Investment Options Menu for more information on diversifying your portfolio.

<sup>3</sup> The trustee suggests that no more than 30% of your portfolio is invested in these investment options. See the Investment Options Menu for more information on diversifying your portfolio.

<sup>4</sup> The trustee suggests that no more than 50% of your portfolio is invested in these investment options. See the Investment Options Menu for more information on diversifying your portfolio.

<sup>5</sup> The trustee suggests that your portfolio holds no more of its value in these investment categories than the maximum limit shown. See the Investment Options Menu for more information on diversifying your portfolio.

### PART C - SUPERFIRST TRANSFER FACILITY DETAILS (IF APPLICABLE)

Note: You will need to complete this section if you are consolidating your super investments before commencing your pension.

### FirstChoice Wholesale Personal Super - First Sentier Wholesale Strategic Cash option

Units in the First Sentier Wholesale Strategic Cash option of FirstChoice Wholesale Personal Super will only be issued on receipt of this application form, issued together with the PDS dated 21 November 2022. Refer to the Application form checklist for instructions on how to complete this form. Please phone Colonial First State Investor Services on 13 13 36 with any enquiries.

6 PAYMENT DETA	ILS
How will this invest	ment be made? NOTE: Cash is not accepted. We can only accept funds in Australian dollars.
Cheque	Make cheque payable to 'FirstChoice Wholesale Personal Super, <investor name="">'</investor>
Rollover	Make sure you have completed the 'Consolidate my super' form and section 8 of this form
Direct debit	Make sure you also complete your bank account details in <b>section 10</b> if this account is held in the name on this application. If you wish to nominate a bank account that is held in different name(s), you will have to complete a separate Direct Debit Request, available from our forms library. Please ensure cleared funds are available.
	are to be direct debited (dd/mm/yyyy) an direct debit when your application is processed)
7 ESTABLISHMEN	IT OF FIRSTCHOICE WHOLESALE PENSION
Please select eithe	r of the following:
received and	ish FirstChoice Wholesale Pension after all superannuation monies (as shown in <b>section 8</b> ) have been processed. <b>Note:</b> If you hold a current FirstChoice Wholesale Pension account, this will not be closed until all on monies are received.
	e to open your pension account (dd/mm/yyyy)
Note: The spe	ecified date must be within 90 days of when your initial superannuation monies are received. This is the date account will open and not the date your first pension payment will be made.
	ate a specific date and you have returned a completed application form for FirstChoice Wholesale Pension, we will your FirstChoice Wholesale Pension the day after your investment is complete and we have confirmed your

### IMPORTANT NOTE REGARDING EXISTING FIRSTCHOICE ACCOUNTS

Existing FirstChoice accounts can be transferred directly into a FirstChoice Wholesale Pension without using the SuperFirst Transfer Facility. Complete this section if you are consolidating external super accounts before commencing a pension. Note: If you decide to consolidate existing FirstChoice accounts using the SuperFirst Transfer Facility then buy/sell spreads will apply.

8 CONTRIBUTION/ROLLOVER DETAILS	
Please indicate below the amount of your contribution and/or rollover.	
	Investment or contribution amount
(a) Personal contribution	\$
Cross (X) this box if you will be claiming a tax deduction	
If you intend to claim a tax deduction for your personal contributions, you intent to claim or vary a deduction for personal super contributions' form, or from the ATO. This should be provided before the time your pension will be invalid. If you are aged 65 – 74 you must also meet the ATO's work testing the state of the ATO's work testing the atom to the ATO's work testing the ATO's work testing the atom to the ATO's work testing the atom to the ATO's work testing the ATO's work testing the atom to the ATO's work testing the atom to the ATO's work testing the ATO's work t	available from our forms library at cfs.com.au/forms commence otherwise the notice will be deemed to
(b) Employer contribution	\$
(c) Salary sacrifice	\$
(d) Spouse contribution	\$
(e) Rollover	\$
If (e) is selected, provide the following information and please ensure that y over your funds. If you would like us to initiate this rollover on your behalf, p	
Name of previous institution	Approximate amount
	\$
	\$
	\$
	·
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	Φ
(f) CGT contribution  Please provide a 'Capital gains tax cap election' form at the time you make	the contribution (available from the ATO)
riease provide a Capital gains tax cap election form at the time you make	the contribution (available from the Aro).
(g) Personal injury payment	\$
Please provide a 'Contribution for personal injury election' form at the time y	you make the contribution (available from the ATO).
(h) Downsizer contribution	\$
You must have reached age $60^{1}$ to make a downsizer contribution. Please proform at the time you make the contribution (available from the ATO).	rovide a 'Downsizer contribution into superannuation'
(i) Re-contribution of COVID-19 early release superannuation amounts	\$
Please provide a 'Notice of re-contribution of COVID-19 early release amount (available from the ATO).	ts' form at the time you make the contribution
TOTAL INVESTMENT	\$

1 The Government has proposed to reduce the eligibility age for downsizer contributions from age 60 to age 55. At the time of writing this is not yet law.

9 PENSION PAYMENT DETAILS How much would you like to receive per payment? If you make no	selection we pay the minimum level (refer to the PDS for further
details). <b>Note:</b> If you commence a pension part way through the fi payment amount for the number of days remaining in the financia payment based on your account open date.	inancial year, we will pro rata the minimum and maximum
Minimum level <sup>1</sup>	
Maximum level (only applies to pre-retirement pensions)	
Specific amount (please enter the gross amount per pension	payment)
\$ gross amount	
Note: The gross amount must be between the minimum and max	imum limits (if applicable).
Increase in line with inflation OR (This does not apply to	set percentage between 1% and 15%. minimum and maximum pensions, if chosen.)
How often would you like to receive your pension payments? If you	u make no selection, we pay your pension monthly.
Fortnightly	
Monthly	
Quarterly	
Half-yearly Month	
Yearly Note: Your yearly paym	nent will be paid on or around the 25th of your chosen month.
If you invest between 1 June and 30 June in any given year, by cronext financial year.	ossing (X) this box you can defer your payments until
Please indicate above your preferred payment option for the follow	wing financial year.
10 BANK ACCOUNT DETAILS	
By providing your bank account details, you authorise Colonial Fir AFSL 232468 (CFSIL) to use these details for all future transacti	
PENSION PAYMENT ACCOUNT DETAILS	DIRECT DEBIT ACCOUNT DETAILS
Please provide your account details in this section. This nominated account will be credited with your pension payments.	Only complete your account details in this section if you would like your initial investment debited from a different
Note: a valid bank account is required to open a pension	bank account.
account. Name of Australian financial institution	This account must be in either your name or a joint account.  Name of Australian financial institution
Traine of Additional Institution	Name of Australian mandar metatation
Branch name	Branch name
Branch number (BSB) Account number	Branch number (BSB) Account number

Name of account holder

Name of account holder

<sup>1</sup> It is important to note that legislated minimum pension payments for pensions (including pre-retirement pensions) have been temporarily reduced by 50% for the 2019–20, 2020–21, 2021–22 and 2022–23 financial years. Please refer to the PDS for minimum annual pension payment requirements.

### PART E – OTHER INFORMATION

11 BENEFICIARY DETAILS			
Complete this section only if you wish a beneficiary and/or you	estate to receive bene	efits if you die.	
What type of beneficiary do you wish to nominate.  Please cross (X) one:  Non-lapsing death benefit nomination (please complete the Do not complete any details in this section.  OR	'Non-lapsing Death Bo	enefit Nomination' f	orm).
Reversionary beneficiary (pension to continue to be paid af details below.	ter your death). <b>Pleas</b> e	complete your reve	rsionary beneficiary
Reversionary beneficiary details			
Title	Postal address	<b>7</b>	
Mr Mrs Miss Ms Other	Unit number	Street number	PO Box
Given name(s)	Street name		
	Suburb		
Surname	State	Postcode	
Date of birth Gender	Country		
(dd/mm/yyyy) Male Female	Email		
Relationship to investor <sup>1</sup>			
Work phone number Home phone number	Mobile phone numb	or	
Tione phone number	Woone phone namb	ei —	
12 PORTFOLIO REBATE			
Select $\ensuremath{\mathbf{ONE}}$ investment option to which any portfolio rebate that	may be applicable is to	o be credited.	
Option <b>CODE</b> (refer to pages A8 to A21)			
If no option or more than one option or an invalid option is nomi as outlined in the Application form checklist.	nated, we will credit th	is rebate to the mo	re conservative option,
13 AUTO-REBALANCING FACILITY			
Please cross (X) the boxes below to indicate if you want your in account (excluding the FirstRate Cash Non-Auto-rebalancing opt this facility, refer to the FirstChoice Reference Guide – Super ar	ion and FirstRate Who	• •	-
			Frequency
Please select the frequency selection, we			Approally
Establish auto-rebalancing facility frequency selection, we	wiii rebalance your po	n tiono annually.	Annually
			Quarterly
14 ONLINE SERVICES			
Please note that you will be automatically granted access to m provided under the terms and conditions provided in the FirstCh			
provided ander the terms and conditions provided in the Histor	ioloc Reference dulue		ni products.
Please cross (X) the box if you <b>do not</b> wish to have online access	s to your investment.		

<sup>1</sup> To be a valid reversionary beneficiary nomination, the person must (at the time of your death) be eligible under super law to receive your death benefit as an income stream. Eligible beneficiaries include a spouse, financial dependant, interdependent relation and some children. See the FirstChoice Reference Guide – Super and Pension products for further information.

15 ADVISER SERVICE FEE
Would you like to nominate an adviser service fee?  Yes No
To add an adviser service fee to your account, please fill out a standalone adviser service fee consent form.
ADVISER ONLINE TRANSACTION AUTHORITY
I authorise the named adviser, and any person authorised by that adviser (authorised delegate) named in Section 16 of this application form to act on my behalf on matters relating to my account/s, unless I inform AIL otherwise, either by ticking the box below or by advising AIL in writing. I have read and understood the important warning regarding my financial adviser including sections under Adviser Online Transaction Authority, and Role of your financial adviser in the PDS. I confirm and agree to the release of AIL from liability in relation to actions by my financial adviser as described in the PDS.  Tick this box only if you do NOT wish for your nominated financial adviser to have online transaction authority for this account.  I do NOT wish for adviser online transaction authority to be applied to this account.
Apply adviser online transaction authority to the following accounts only (if for this account now being applied for, write 'this account')

#### **16** DECLARATION AND SIGNATURE

Avanteos Investments Limited ABN 20 096 259 979, AFSL 245531 (AIL, 'the Trustee') is the trustee of the Colonial First State FirstChoice Superannuation Trust ABN 26 458 298 557 and issuer of the FirstChoice range of super and pension products. Colonial First State Investments Limited ABN 98 002 348 352 AFSL 232468 (CFSIL) administers direct debit arrangements for AIL. Colonial First State (CFS) is Superannuation and Investments HoldCo Pty Limited ABN 64 644 660 882 and its subsidiaries which include AIL and CFSIL.

#### Things you should know

If you are under age 60, please complete the 'Tax File Number declaration' form.

#### About your application

You acknowledge that if your application to become a member is accepted, your membership will be subject to the terms of the trust deed

By applying for FirstChoice Wholesale Pension and the SuperFirst Transfer Facility (if applicable), you:

- confirm that you have received and read the FirstChoice Wholesale Personal Super and Pension Product Disclosure Statement and have been given access to all statements and information that are incorporated by reference (together referred to below as 'the PDS')
- · confirm you have accepted the offer in Australia
- confirm that you have received the PDS personally or electronically and it was included with or accompanied by this application form
- declare that your application is true and correct
- · declare that you have legal power to invest
- declare that, if you have selected that you are eligible for a pre-retirement pension, retirement benefit or a nonpreserved cash benefit, you are an Australian or New Zealand citizen, permanent resident in Australia or hold a 405 or 410 retirement visa and you are entitled to receive that pension or benefit
- declare that, if you have selected that you are eligible for a total and permanent disability benefit, terminal illness benefit or death benefit, that you are entitled to receive that benefit
- agree that if you have not chosen an investment option or an investment option you have chosen is suspended, restricted or unavailable, AIL may reject your investment or invest it in the First Sentier Wholesale Strategic Cash option
- confirm that if you are intending to claim a personal tax deduction for your personal super contributions, you have already notified your super fund by submitting a 'Notice of intent to claim or vary a deduction for personal super contributions' form, and you have received an acknowledgement before applying for this pension
- confirm that by investing (and remaining invested) with AIL, you give your consent to the collection, use and disclosure of personal information as set out in the PDS and CFS's Privacy Policy available at cfs.com.au/privacy
- agree that by providing your tax file number, you consent to its use and disclosure as set out in the PDS
- understand that other than FirstRate Wholesale products, which are deposit products of Commonwealth Bank of Australia (CBA), investments in FirstChoice Wholesale Pension and FirstChoice Wholesale Personal Super options are subject to investment and other risks, including possible delays in repayment and the loss of income and principal invested
- understand that the investment performance and the repayment of capital of AIL products is not guaranteed
- agree that, with respect to the SuperFirst Transfer Facility, you will tell us if your employment status changes.

#### About your financial adviser

- You confirm that any adviser service fee agreed with your adviser is:
  - in line with a fee arrangement you've entered into
  - only for financial advice and advice services provided to you
  - only for financial advice in relation to your investment in FirstChoice Wholesale Pension and/or through the SuperFirst Transfer Facility, and
  - in your belief, a reasonable amount for the financial advice provided.
- You understand and agree that AIL may decline a request to pay an adviser service fee in order to comply with its obligations under superannuation law, and that it may be an offence, including an illegal early release of super scheme, if the above confirmation is not true and correct.
- You agree that your adviser will receive the payments specified in this application form via the sale of units from your investment, and you consent to AIL deducting and paying the adviser service fee to your adviser as specified in section 15 of the application form through their dealer group.
- You understand that by nominating an adviser on your account, they will have the ability to update your personal details on your behalf.

#### **Direct Debit Request Authorisation**

- You authorise and request Colonial First State Investments Limited (User ID 011802 & 619909) to arrange for funds to be debited from the bank account you nominated in this application form and in accordance with the Bulk Electronic Clearing System (BECS).
- You have read the 'Direct Debit Request Service Agreement' provided in the Application form checklist and agree with its terms and conditions.
- You request this arrangement to remain in force in accordance with details set out in section 10 of this application form and in compliance with the 'Direct Debit Request Service Agreement'.

### **Product suitability**

- If you are a retirement member, an account based pension may be suitable for you subject to your longevity risk (refer to the PDS for more information). That is the product does not necessarily pay an income stream for life or for your life expectancy.
- I declare that I understand that this product is subject to investment risk, meaning its value will fluctuate and the product is not guaranteed to last for the term of my natural life or my life expectancy.
- I understand that investments in a transition to retirement account can't be accessed as a lump sum where a condition of release has not been met.

#### **16** DECLARATION AND SIGNATURE (CONTINUED)

Conditions for authorising an adviser to transact on your behalf

By signing this authority you acknowledge:

- The adviser remains authorised, even if this adviser transfers to a new dealer group (with the current dealer's release) without notice to you.
- If the dealer group's Australian Financial Services Licence is suspended or cancelled by ASIC, we have the discretion to switch off the adviser authority.
- We can refuse to accept an authority, permit a person to transact or carry out a transaction.
- We will process transactions under this authority until we receive signed notification, from you, amending or revoking this authority.
- This authority continues until the second business day after we receive written notice from you of cancellation of the authority.
- You agree to release, discharge and indemnify us from and against any liability, cost or loss that is incurred by us or you as a result of our acting on this authority except if we have acted fraudulently or have wilfully defaulted in our obligations to you.
- Use of AlL's online facilities is subject to specific terms and conditions (including e-Post declarations and FirstNet Adviser terms and conditions). These are available on each respective internet site. At our complete discretion, we can refuse access or suspend access to AlL's online facilities.

• We can cancel or vary these conditions by giving you not less than seven (7) days prior written notice.

You acknowledge and agree that:

 In the event that your account balance is transferred, but the trustee does not change (for example a Successor Fund Transfer/Intra-Fund Transfer) and you have provided your adviser with authority to transact this may transfer to the new account.

#### Note:

- As the adviser may delegate this authority, you should carefully consider the implications of giving this authority.
- The adviser and the authorised delegate will be authorised to carry out these activities using AlL's online facilities only.
- We will not accept or be on notice of any restrictions on their authority and therefore all instructions provided by your adviser and/or their delegate under this authority will be taken to be authorised by you. Depending on your arrangements with your adviser, it is possible your adviser may provide an instruction to us without notice to you.
- All withdrawals can only be made to and from a bank account pre-nominated by you.

**PLEASE NOTE** THAT BY APPOINTING AN ADVISER TO TRANSACT ON YOUR BEHALF, YOU ARE GIVING THAT ADVISER, AND ANY PERSON ACTING ON BEHALF OF THE ADVISER, AUTHORITY TO TRANSACT AND MODIFY DETAILS ON YOUR ACCOUNT(S), UNTIL WE RECEIVE A VALID WRITTEN NOTIFICATION, SIGNED BY YOU, AMENDING OR REVOKING THIS AUTHORITY.

elected investment option.							
d with the application.							
I understand and accept the stated minimum investment timeframe, and risk characteristics of my selected investment allocations, as displayed in the investment allocation table on this form.							
of each individual investment option, please refer to the							
Print name							
(dd/mm/yyyy)							
1							

If this application is signed under Power of Attorney, the Attorney declares that he/she has not received notice of revocation of that power (a certified copy of the Power of Attorney should be submitted with this application unless we have already sighted it). The Attorney will also need to complete a power of attorney identification form (to enable us to establish the identity of the Attorney), which can be obtained from our forms library at cfs.com.au/forms or by phoning Investor Services on 13 13 36.

Please send the completed form to: Colonial First State Reply Paid 27, Sydney NSW 2001

or via the secure online system (e-Post) with FirstNet Investor and FirstNet Adviser

PART G – ADVISER DETAILS					
ADVISER USE ONLY					
Adviser name				Dealer/Adviser stamp (if	applicable)
				,	,
Contact phone number	Dealer ID	Adviser ID			
<b>Mandatory:</b> I confirm that I have advice is current in relation to the steps to ensure the customer is lead to a delay in processing the	nis transaction. <b>Not</b> s in the Target Mark	e: If you select No,	you must tak	ke reasonable	Yes No
Are you a discount broker? Yes No No					
By providing your (adviser) detail	ls, you:				
have read and understood the contract of					
<ul> <li>agree to be bound by the Lic</li> </ul>		_	-		noing actablished
certify that you are appropria	itely authorised to	provide ilitariciai se	TVICES III TEIG	ation to the AIL account t	being established.
ADVISER SERVICE FEE					
<ul> <li>Where fees are deducted from</li> <li>agree that where services are compensation where applical</li> <li>confirm that the fee arrangen statement given to the member of these fees are: <ul> <li>agreed with the member in</li> <li>only for financial product at an appropriate and read</li> <li>are an appropriate and read</li> <li>acknowledge that it may be an and you acknowledge, no part of 1 July 2013, used or to be used.</li> <li>AIL has complete discretion under any applicable law.</li> </ul> </li> <li>If the adviser service fee is a lar</li> </ul>	e not provided, AIL is ble ments are consister per er service fees are in line with a fee arrandvice and advice sendvice in relation to asonable amount for noffence including of the adviser service sed by the member to decline a requestible.	reserves the right to nt with the information paid from a member angement they've entervices provided to the member's pensor the services proving an illegal early release the fee has been calculated to invest in this prosest to pay adviser se	o clawback feron in any apprication in any apprication account to the member ion account to ded ase of superfulated on or liduct or any convice fees, in	ees, including an amount for policable opt-in renewal not policable opt-in renewal not policable opt-in renewal not policable opt-in renewal not that the fee is deducted for the above confirmation by reference to any mone other financial product including in order to comp	tice or fee disclosure sion account to you, rom is not true and correctly borrowed after ally with its obligations
Additional comments/instruction	ns				



# Identification and Verification Form – individuals

Full name of investor	

All clients applying for a new FirstChoice Wholesale Pension account **must** complete the identification procedures (for the purposes of Anti-Money Laundering and Counter-Terrorism Financing laws). This form is to assist with those procedures for individuals. FirstChoice Wholesale Personal Super investors may also like to complete this form so that we can establish your identity and assist us in processing any future request efficiently.

Financial advisers undertake identification and verification procedures by completing sections 1 to 2 of this form or by using other industry standard forms.

If you do not have a financial adviser, you are required to complete section 1 of this form and provide certified copies of the ID documents (do not send original documents).

The list of the parties who can certify copies of the documents is set out below. To be correctly certified, we need the ID documents to be clearly noted 'True copy of the original document'. The party certifying the ID documents will also need to state what position they hold and sign and date the certified documents. If this certification does not appear, you may be asked to send in new certified documents.

List of persons who can certify documents1 (for the purposes of Anti-Money Laundering and Counter-Terrorism Financing laws):

- Justice of the Peace
- Solicitor
- · Police Officer
- Magistrate
- Notary Public (for the purposes of the Statutory Declaration Regulations 1993)
- Employee of Australia Post (with two or more years of continuous service)
- Your financial adviser (provided they have two or more years of continuous service)
- Your accountant (provided they hold a current membership to a professional accounting body)
- Australian consular officer or an Australian diplomatic officer (within the meaning of the Consular Fees Act 1955)
- An officer of a bank, building society, credit union or finance company provided they have two or more years
  of continuous service.

#### **SECTION 1: VERIFICATION PROCEDURE**

Complete Part 1 (or if the individual does not own a document from Part 1, then complete either Part 2 or Part 3).

Part 1	Acceptable primary photographic ID documents
Cross X	Select ONE valid option from this section only
	Australian State/Territory driver's licence containing a photograph of the person
	Australian passport (a passport that has expired within the preceding two years is acceptable)
	Card issued under a State or Territory for the purpose of proving a person's age containing a photograph of the person
	Foreign passport or similar travel document containing a photograph and the signature of the person <sup>2</sup>

Continued over the page...

<sup>1</sup> There are additional persons who can certify documents. A full list of the persons who can certify documents is available from our forms library at www.cfs.com.au

<sup>2</sup> Documents that are written in a language that is not English must be accompanied by an English translation prepared by an accredited translator. An accredited translator is any person who is currently accredited by the National Accreditation Authority for Translators and Interpreters Ltd (NAATI) at the level of Professional Translator or above. Please refer to www.naati.com.au for further information.

Part 2	Acceptable secondary ID documen	<b>nts</b> – should only	be comple	eted if the individual does	s not own a doo	ument from	n Part 1
Cross X	Select ONE valid option from this s	ection					
	Australian birth certificate						
	Australian citizenship certificate						
	Pension card issued by Services A	ustralia (Centreli	ink)				
Cross X	AND ONE valid option from this see	ction					
	A document issued by the Commo benefits to the individual and whic					at records t	he provision of financial
	A Notice of Assessment issued by Commonwealth (or by the Common the TFN before scanning, copying o	nwealth to the in	dividual), v	•		-	
	A document issued by a local gove of services to that address or to the	•	•		•		•
	If under the age of 18, a notice that and contains the name and reside					_	
Part 3	Acceptable foreign photographic I	<b>D documents</b> – s	should only	be completed if the indi	vidual does not	own a docu	ument from Part 1
Cross X	Select ONE valid option from this s	ection only					
	Foreign driver's licence that contai	ne a nhotograph	of the ner	eon in whose name it is	issued and the	individual'	's data of hirth1
	National ID card issued by a foreig		-				
FINANCIAL A	was issued¹  DVISER USE ONLY						
Alternati	tach a legible certified copy of vely, if agreed between your lic nd DO NOT attach copies of the	ensee and the	product			-	•
below ar	ia 20 Not attach copies of the	TID GOCGITICITES	•				
	: RECORD OF VERIFICATIO						
	RECORD OF VERIFICATIO				Document 2	(if required	)
SECTION 2	RECORD OF VERIFICATIO	N PROCEDUI	RE	ied copy	Document 2 Origina		) rtified copy
SECTION 2	e: RECORD OF VERIFICATIO	N PROCEDU	RE	ied copy			
SECTION 2  ID document  Verified from	e: RECORD OF VERIFICATIO	N PROCEDU	<b>RE</b> Certif	ied copy d/mm/yyyy)			
SECTION 2  ID document  Verified from  Document iss	e: RECORD OF VERIFICATIO	N PROCEDU	Certif				rtified copy
SECTION 2 ID document Verified from Document iss Issue date	e: RECORD OF VERIFICATIO	N PROCEDU	Certif	d/mm/yyyy)			rtified copy  (dd/mm/yyyy)
SECTION 2  ID document  Verified from  Document iss  Issue date  Expiry date  Document numbers	e: RECORD OF VERIFICATIO	N PROCEDU	Certif	d/mm/yyyy)			(dd/mm/yyyy) (dd/mm/yyyyy)
SECTION 2  ID document  Verified from  Document iss  Issue date  Expiry date  Document num  Accredited En	e: RECORD OF VERIFICATIO	Document 1 Original N/A	Certif	d/mm/yyyy)	Origina	Ce	(dd/mm/yyyy) (dd/mm/yyyyy)
SECTION 2 ID document Verified from Document iss Issue date Expiry date Document num Accredited En IDENTIFICA By completin	exercises and signing this Record of Very AML/CTF Rules, in the capacitation.	N PROCEDUI  Document 1  Original  N/A  CONDUCTED  erification Processing	Certif  (d (d Sighted BY:	d/mm/yyyy)  d/mm/yyyy)  declare that I have ve	Origina  N/A  Perified the ide	Sighte	rtified copy  (dd/mm/yyyy)  (dd/mm/yyyyy)  d  e Customer
Document issue date  Expiry date  Document num  Accredited En  IDENTIFICA  By completing as required by	exercises and signing this Record of Very AML/CTF Rules, in the capacitation.	N PROCEDUI  Document 1  Original  N/A  CONDUCTED  erification Processing	Certif  (d (d Sighted BY:	d/mm/yyyy)  d/mm/yyyy)  declare that I have ver an authorised representations.	Origina  N/A  Perified the ide	Sighte	rtified copy  (dd/mm/yyyy)  (dd/mm/yyyyy)  d  e Customer
Document issue date  Expiry date  Document num  Accredited En  IDENTIFICA  By completing as required by	exercises and signing this Record of Very AML/CTF Rules, in the capacitation.	N PROCEDUI  Document 1  Original  N/A  CONDUCTED  erification Processing	Certif  (d (d Sighted BY:	d/mm/yyyy)  d/mm/yyyy)  declare that I have ver an authorised representations.	Origina  N/A  Perified the ide	Sighte	rtified copy  (dd/mm/yyyy)  (dd/mm/yyyyy)  d  e Customer
Document issue date  Expiry date  Document num  Accredited En  IDENTIFICA  By completing as required to AFS Licensee	exercises and signing this Record of Very AML/CTF Rules, in the capacitation.	N PROCEDUI  Document 1  Original  N/A  CONDUCTED  erification Processing	Certif  (d (d Sighted BY:	d/mm/yyyy)  d/mm/yyyy)  declare that I have ver an authorised representations.	Origina  N/A  Perified the ide	Sighte	rtified copy  (dd/mm/yyyy)  (dd/mm/yyyyy)  d  e Customer
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Document issue date  Expiry date  Document num  Accredited En  IDENTIFICA  By completing as required to AFS Licensee	mber glish translation  ATION AND VERIFICATION Or and signing this Record of Very AML/CTF Rules, in the capacite name	N PROCEDUI  Document 1  Original  N/A  CONDUCTED  erification Processing	Certif  (d (d Sighted BY:	d/mm/yyyy)  d/mm/yyyy)  declare that I have ver an authorised representation of the control of t	Origina  N/A  Perified the ide esentative of	Sighte ntity of th	rtified copy  (dd/mm/yyyy)  (dd/mm/yyyyy)  d  e Customer

<sup>1</sup> Documents that are written in a language that is not English must be accompanied by an English translation prepared by an accredited translator. An accredited translator is any person who is currently accredited by the National Accreditation Authority for Translators and Interpreters Ltd (NAATI) at the level of Professional Translator or above. Please refer to www.naati.com.au for further information.

## Tax File Number declaration instructions

We have provided some information below to assist you with the completion of the tax file number declaration form on page C3.

For full instructions on how to complete this form, please go to www.ato.gov.au/Forms/TFN-declaration/

#### What is this declaration for?

This declaration helps us calculate how much tax to deduct from your pension payments. The amount of tax deducted may be reduced if you are entitled to the tax-free threshold.

Please complete the declaration on page C3 and attach it to your application form.

**Please note:** If you are over age 60, you no longer need to complete this declaration.

If you do not complete the declaration, we must withhold an amount at the highest marginal tax rate (plus applicable levies) from any payment made to you. Additionally, if you do not quote a TFN, we will not be able to accept non-concessional contributions.

# Question 1: What is your tax file number (TFN)?

It is not an offence to not quote your TFN. However, quoting your TFN reduces the risk of administration errors and having extra tax withheld. If you choose not to provide us with your TFN or claim an exemption you are entitled to, we must withhold an amount at the highest marginal tax rate (plus applicable levies) from any payment made to you.

Your TFN is usually on any papers sent to you from the ATO, such as last year's tax assessment. If you have never had a TFN, call the ATO on 13 28 61.

If you are not sure you have one, or cannot find it, call 13 28 61. You will be asked for information about your identity and if your number can be found, it will be posted to your current registered postal address. Privacy laws prevent the number being given over the phone.

# You may be able to claim an exemption from quoting your TFN.

Put a cross in the appropriate box if you:

- have lodged a TFN application form or made an enquiry to obtain your TFN. You now have 28 days to provide your TFN to us, and we must withhold tax at the standard rate during this time. After 28 days, if you have not given your TFN to us, we will withhold the top rate of tax from future payments
- are claiming an exemption from quoting a TFN because you are under 18 years of age and do not earn enough to pay tax, or are an applicant or recipient of certain pensions, benefits or allowances from:
  - Services Australia however, you will need to quote your TFN if you receive a JobSeeker Payment, Youth or sickness allowance, or an Austudy or parenting payment
  - The Department of Veterans' Affairs a service pension under the Veteran's Entitlement Act 1986
  - The Military Rehabilitation and Compensation Commission.

#### Providing your TFN to your super fund

Your payer must give your TFN to the super fund they pay your contributions to. If your super fund does not have your TFN, you can provide one to us separately. This ensures:

- we can accept all types of contributions to your accounts
- additional tax will not be imposed on contributions as a result of failing to provide your TFN
- you can trace different super accounts in your name.



For more information about providing your TFN to your super fund, visit www.ato.gov.au/supereligibility

## Question 7: On what basis are you paid?

We have answered this for you as 'Superannuation income stream' as your basis of payment.

# Question 8: Are you an Australian resident for tax purposes or a working holiday maker?

Generally, we consider you to be an Australian resident for tax purposes if you:

- have always lived in Australia or you have come to Australia and now live here permanently
- are an overseas student doing a course that takes more than six months to complete
- migrate to Australia and intend to reside here permanently. If you go overseas temporarily and do not set up a permanent home in another country, you may continue to be treated as an Australian resident for tax purposes.

If you are in Australia on a working holiday visa (subclass 417) or a work and holiday visa (subclass 462) you must place an X in the working holiday maker box. Special rates of tax apply for working holiday makers.



For more information about working holiday makers, visit ato.gov.au/whm

If you're not an Australian resident for tax purposes or a working holiday maker, place an X in the foreign resident box, unless you are in receipt of an Australian Government pension or allowance.

Temporary residence can claim super when leaving Australia, if all requirements are met. For more information, visit ato.gov.au/departaustralia

#### Foreign tax rates are different

A higher rate of tax applies to foreign residents' taxable income and foreign residents are not entitled to a tax-free threshold nor can they claim tax offsets to reduce withholding, unless they are in receipt of an Australian Government pension or allowance.



To check your Australian residency status for tax purposes, visit www.ato.gov.au/residency

# Tax File Number declaration instructions (continued)

# Question 9: Do you want to claim the tax-free threshold from this payer?

The tax-free threshold is the amount of income you can earn each financial year that is not taxed. By claiming the threshold, you reduce the amount of tax that is withheld from your pay during the year.

Answer **yes** if you want to claim the tax-free threshold, you are an Australian resident for tax purposes and **one** of the following applies:

- you are not currently claiming the tax-free threshold from another payer
- you are currently claiming the tax-free threshold from another payer and your total income from all sources will be less than the tax-free threshold.

Answer **yes** if you are a foreign resident in receipt of an Australian Government pension or allowance.

Answer **no** if none of the above applies or you are a working holiday maker.

If you receive any taxable government payments or allowances, such as JobSeeker Payment, Youth Allowance or Austudy, you are likely to be already claiming the tax-free threshold from that payment.



For more information about the current tax-free threshold, which payer you should claim it from or how to vary your withholding rate, refer to: www.ato.gov.au/taxfreethreshold

## Question 10: Do you have a Higher Education Loan Program (HELP), VET Student Loan (VSL), Financial Supplement (FS), Student Start-up Loan (SSL) or Trade Support Loan (TSL) debt?

Answer yes if you have a HELP, VSL, FS, SSL or TSL debt.

Answer **no** if you do not have a HELP, VSL, FS, SSL or TSL debt, or you have repaid your debt in full.

You have a HELP debt if either:

- the Australian Government lent you money under HECS-HELP, FEE-HELP, OS-HELP, VET FEE-HELP, VET Student loans prior to 1 July 2019 or SA-HELP.
- you have a debt from the previous Higher Education Contribution Scheme (HECS).

You have a SSL debt if you have an ABSTUDY SSL debt. You have a separate VSL debt that is not part of your HELP debt if you incurred it from 1 July 2019.



For information about repaying your HELP, VSL, FS, SSL or TSL debt, visit ato.gov.au/getloaninfo

# Have you repaid your HELP, VSL, FS, SSL or TSL debt?

When you have repaid your HELP, VSL, FS, SSL or TSL debt, you need to complete a Withholding declaration (NAT 3093) notifying your payer of the change in your circumstances.

### Sign and date the declaration

Make sure you have answered all the questions in section A, then sign and date the declaration. Give your completed declaration to your payer to complete section B.

### Privacy of information

Taxation law authorises the ATO to collect information and to disclose it to other government agencies. For information about your privacy, go to www.ato.gov.au/privacy

#### More information

#### Internet

- For general information about TFNs, tax and super in Australia, including how to deal with us online, visit our website at ato.gov.au
- For information about applying for a TFN on the web, visit our website at ato.gov.au/tfn
- For information about your super, visit our website at ato.gov.au/checkyoursuper

#### **Useful products**

In addition to this TFN declaration, you may also need to complete and give your payer the following forms which you can download from our website at ato.gov.au:

- Medicare levy variation declaration (NAT 0929), if you qualify for a reduced rate of Medicare levy or are liable for the Medicare levy surcharge. You can vary the amount your payer withholds from your payments.
- Standard choice form (NAT 13080) to choose a super fund for your employer to pay super contributions to. You can find information about your current super accounts and transfer any unnecessary super accounts through myGov after you have linked to the ATO. Temporary residents should visit ato.gov.au/departaustralia for more information about super. Other forms and publications are also available from our website at ato.gov.au/onlineordering or by phoning 1300 720 092.



## Tax file number declaration

This declaration is NOT an application for a tax file number.

- Use a black or blue pen and print clearly in BLOCK LETTERS.
- Print **X** in the appropriate boxes.

ato.	gov.au					Read	all the	e instr	uctions	includin	g the priv	vacy s	stateme	nt bef	ore yo	u compl	ete t	this d	eclar	ation.			
Section .	4: <b>To be c</b>	comp	leted	l by t	he P	AYI	EE			5 WI	nat is yo	ur pri	imary e	-mail	addre	ss?							
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Section	∃: <b>To be o</b>	comp	letec	by t	he P	ΑΥΙ	ER (i	if you	ı are r	ot lodg	ging on	line)											
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Sensitive (when completed)



# Frequently asked questions about non-lapsing death benefit nominations

# What is a non-lapsing death benefit nomination?

A non-lapsing death benefit nomination is a request by you to the trustee of FirstChoice Wholesale to pay your death benefit to the person or persons nominated on your non-lapsing death benefit nomination form. The trustee may consent to your nomination if your nomination satisfies the requirements described in the following paragraphs.

We are required to follow your nomination if, prior to your death, you complete and we receive your valid non-lapsing death benefit nomination, and we consent to that nomination.

The nomination remains valid until you revoke or make a new nomination. This can provide you with greater certainty on who will receive your death benefit when you die.

#### Who can I nominate?

A valid non-lapsing death benefit nomination can only nominate your legal personal representative and/or your dependants. Your legal personal representative is the person appointed on your death as the executor or administrator of your estate.

**Please note:** If you hold a pension account that has an existing reversionary beneficiary, you are not able to make a nomination until the existing reversionary beneficiary has been revoked.

Your dependants are:

- your current spouse
  - This includes the person at your death to whom you are married, in a relationship registered under certain state or territory laws, or living with on a genuine domestic basis in a relationship as a couple.
- your child

**Example:** 

This includes any person who at your death is your natural, step, adopted, ex-nuptial or current spouse's child, including a child who was born through artificial conception procedures or under surrogacy arrangements with your current or then spouse.

- any person financially dependent on you
   This includes any person who at your death is wholly or
   partially financially dependent on you. Generally, this is
   the case if the person receives financial assistance or
   maintenance from you on a regular basis that the person
   relies on or is dependent on you to maintain their standard
   of living at the time of your death.
- any person with whom you have an interdependency relationship

This includes any person where at your death:

- you have a close personal relationship with this person
- you live together with this person
- you or this person provides the other with financial support, and
- you or this person provides the other with domestic support and personal care.

An interdependency relationship is not required to meet the last three conditions, if the reason these requirements cannot be met is because you or the other person is suffering from a disability.

In establishing whether such an interdependency relationship exists, all of the circumstances of the relationship are taken into account, including (where relevant):

- the duration of the relationship
- · whether or not a sexual relationship exists
- the ownership, use and acquisition of property
- the degree of mutual commitment to a shared life
- · the care and support of children
- the reputation and public aspects of the relationship (such as whether the relationship is publicly acknowledged)
- · the degree of emotional support
- the extent to which the relationship is one of mere convenience, and
- any evidence suggesting that the parties intended the relationship to be permanent.

If you are considering relying on this category of dependency to nominate a person, you should consider completing a statutory declaration addressing these points as evidence of whether such a relationship exists. You should talk to your financial adviser for more information.

# How do I make an alteration to my completed form?

#### Witness declaration I declare that I am over the age of 18 and this non-lapsing death benefit nomination was signed and dated by the member in my presence. Any alterations Original signature of member Original signature of witness 1 Original signature of witness 2 to the completed form must John Smith Sally Brown Stephen Jones be initialled by Print name Print name you and both Print name witnesses. SALLY BROWN STEPHEN JONES Both witnesses must sign this Note: The dates below must match the date of your two witnesses. form on the Date signed: Witness 2 Date signed: Witness 1 Date signed: Member same date as the 30/05/2014 30/05/2015 30/05/2015 member. (dd/mm/yyyy) (dd/mm/yyyy) (dd/mm/yyyy)

### How do I nominate more beneficiaries?

If you wish to nominate more beneficiaries, you can attach their nomination details to this form. The attachment must be headed 'Attachment to Non-lapsing Death Benefit Nomination Form'.

The attachment must include your full name and account number, the full names of the beneficiaries, their date of birth, their relationship to you and the percentage of the benefit to be paid to each person. The attachment must also be signed and dated by you. The same two witnesses who sign section 5 of this form must also sign and date the attachment and include in the attachment the declaration "I declare that I am over the age of 18 and this non-lapsing nomination was signed and dated by the member in my presence".

# How do I make a valid non-lapsing death benefit nomination?

To make a valid non-lapsing death benefit nomination:

- you must be at least 18 years of age
- you must complete in writing the non-lapsing death benefit nomination form available in the most up-to-date PDS or on our website or by calling us
- you must only nominate your legal personal representative and/or a person(s) who is your dependant
- you must provide the full name, date of birth and the relationship which exists between you and each of the nominated beneficiaries
- you must ensure that the proportion payable to each person nominated is stated and you have allocated 100% of your death benefit
- your nomination must not be ambiguous in any other way
- you must sign the non-lapsing death benefit nomination form in the presence of two witnesses who are both at least age 18 and are not nominated by you as a beneficiary on the form.

For your validly completed non-lapsing death benefit nomination to be effective you must send and we must receive and consent to your validly completed non-lapsing death benefit nomination prior to your death.

You may seek to revoke your nomination or make a new nonlapsing death benefit nomination at any time by completing a new non-lapsing death benefit nomination form in writing, available in the most up-to-date PDS or on our website or by calling us.

## Is my nomination effective?

It is important to be aware before completing a non-lapsing death benefit nomination that if your non-lapsing death benefit nomination is valid and the trustee consents to that nomination, the trustee must follow the nomination and it cannot be overruled by the trustee.

However, if you nominate a person who is not your legal personal representative or a dependant when you die, then your nomination will not be valid to the extent that it relates to that person despite any consent granted by the trustee.

It is important to review your nomination regularly to ensure it is still appropriate to your personal circumstances and reflects your wishes. If, after making a non-lapsing death benefit nomination, you marry, separate or divorce, enter a de facto relationship (including same-sex), have a child, or if someone you nominate has died, or someone becomes or is no longer financially dependent upon you or in an interdependency relationship with you, then you should review your non-lapsing death benefit nomination or consider making a new nomination.

If you nominate your legal personal representative, your death benefit will be paid to your estate and distributed in accordance with your Will or the laws of intestacy. This means that the distribution may be challenged if someone disputes your Will or the distribution of your estate.

If you nominate one or more of your dependants, your death benefit will be paid directly to them.

If a person nominated on your non-lapsing death benefit nomination form is no longer a dependant at the date of your death, then the proportion of your death benefit which would have been payable to that person will be paid to your legal personal representative.

Tax may be withheld from your death benefit when paid to your dependants or distributed from your estate. There are differing tax treatments of death benefits depending on how old you are, how old your nominated beneficiaries are and who you nominate and whether it is paid as a pension or lump sum. You should read the PDS for more information or talk to your financial adviser.

### How is my death benefit paid?

At the time of your death, we will contact the people you have nominated in your non-lapsing death benefit nomination to ensure that they are still a dependant.

We are also generally required to establish the identity of this person before paying out your death benefit.

If you have nominated one or more of your dependants, they will be provided the choice of taking their proportion of the death benefit as a lump sum cash payment or, if available, a pension from FirstChoice Pension or FirstChoice Wholesale Pension. **Please note**, however, that from 1 July 2007 if you have nominated a child, the death benefit must be paid to them as a lump sum cash payment unless the child:

- is under age 18
- is under age 25 and is financially dependent on you, or
- · has a certain type of disability.

If your child is eligible to receive, and commences to receive, a pension, it must be converted to a tax free lump sum by no later than age 25, unless they continue to have a certain type of disability. A PDS describing the features of a pension from FirstChoice Pension or FirstChoice Wholesale Pension is available on our website or by calling us.

# What if I don't have a valid non-lapsing death benefit nomination?

Your death benefit will be paid to your legal personal representative if:

- at the time of your death, you have not completed or we have not received and consented to a valid non-lapsing death benefit nomination
- you have revoked your last non-lapsing death benefit nomination and you have not made a new non-lapsing death benefit nomination
- the person or persons you have nominated cannot be identified or are not your dependant or legal personal representative at the time of your death, or
- the trustee determines that the whole of your non-lapsing death benefit nomination is otherwise invalid.

This is general information only and does not take into account your personal circumstances. Please talk to your financial adviser for more information on non-lapsing death benefit nominations and your personal estate planning needs.

# **Non-lapsing Death Benefit Nomination Form**



Please refer to 'Frequently asked questions about non-lapsing death benefit nominations' for guidance on how to complete this form. Alterations to your form must be initialled by you and both witnesses or it will be invalid. Please complete this form using BLACK INK and print well within the boxes in CAPITAL LETTERS. Start at the left of each answer space and leave a gap between words. Please cross  $\boxtimes$  appropriate answer boxes.

SAVE FORM
PRINT FORM

Make sure any changes you make are initialled by you and both witnesses.

care any changes year mane are illustrated by year and see			
1 PERSONAL DETAILS			
Account number (if known)		_	
Mr Mrs Miss Ms Other	Date of birth	((	dd/mm/yyyy)
Given name(s)	Surname		
Phone number	Mobile phone numb	oer	
Email			
2 ACCOUNT DETAILS			
attached. Total Care Plan Super (TCPS) policies cannot be inclunomination of beneficiary' form for TCPS accounts.  This nomination is to apply to all existing accounts OR  NOMINATION DETAILS	This nomination a	Please complete an A	ounts listed below
To make a new nomination or update an existing nomination, pl proceed to section 5.	ease complete all nece	ssary fields in the tab	le below and then
Name of beneficiary (including middle names)	Their date of birth	Relationship to you	Percentage
You can only nominate the following dependants as beneficiaries: your spouse/defacto or child, someone who is financially dependent on you or in an interdependency relationship with you, or the legal personal representative of your estate.	(dd/mm/yyyy)	Spouse/defacto Child Financial dependant Interdependant	Make sure the total adds up to 100%
1			%
2			%
			%
3			
4			<u> </u>
5			<u></u> %
6			%
7 Legal Personal Representative (Your Estate)			
	N/A	N/A	%

#### 4 REVOKE (REMOVE) ALL EXISTING BENEFICIARIES REVOKE (REMOVE) ALL EXISTING NON-LAPSING REVOKE (REMOVE) EXISTING REVERSIONARY BENEFICIARY **DEATH BENEFIT NOMINATIONS** NOMINATION (applicable only to pension products, with the exception of Term Allocated Pension accounts) **5** MEMBER DECLARATION Avanteos Investments Limited ABN 20 096 259 979 AFSL 245531 (AIL). I understand/declare that: my attorney can only nominate themselves as a beneficiary if my Power of Attorney document specifically states that if this nomination is consented to by AIL, any existing death they can be nominated as a beneficiary of my death benefit benefit nomination (for example a non-lapsing death benefit nomination) or any existing reversionary death benefit • I may at any time revoke or replace a non-lapsing death nomination (if applicable) will be revoked and replaced benefit nomination in accordance with FirstChoice's any beneficiary nominated by me, other than my legal procedures and with the consent of AIL personal representative, must be a dependant within the this declaration must be signed and dated by me in the meaning of the Superannuation Industry (Supervision) Act presence of two witnesses (who are not nominated by me 1993 (SIS Act). A dependant includes my spouse, child, as a beneficiary of my death benefit), both of whom are over a person who is financially dependent on me or with whom the age of 18 I have an interdependency relationship this nomination applies to the account number(s) identified at the time of making this nomination, the beneficiary or on this form. This nomination may be transferred with the beneficiaries nominated by me are dependants within the identified account(s) to another superannuation or pension meaning of the SIS Act account within the same superannuation trust if my nomination is invalid in whole or in part, or cannot I have read the PDS and agree to be bound by the provisions be followed for any reason or because a beneficiary/ of the trust deed governing the fund (as amended) beneficiaries is no longer a dependant at the date of I am over the age of 18. my death, then that proportion of my benefit will be paid I acknowledge that AIL and/or its related entities ('the Group') to my legal personal representative will not be liable to me or other persons for any loss suffered my beneficiary/beneficiaries and I will be bound by the (including consequential loss) where transactions are delayed, provisions of the trust deed relating to non-lapsing death blocked, frozen or where the Group refuses to process a benefit nominations transaction or ceases to provide me with a product or service, for example, a breach of the laws of any jurisdiction would prevent the transaction. A nomination is not considered valid unless it has been completed correctly and we receive it. Any alterations to your form must be initialled by yourself and both witnesses or it will be invalid. A nomination will not be effective until we have consented to it. You should regularly review your nomination to ensure that the nominated beneficiary/beneficiaries remain eligible to receive the portion of your death benefit specified in this nomination and that this nomination accurately reflects your wishes. If you wish to revoke or replace an existing death benefit nomination, you must complete and lodge with us a new 'Non-lapsing death benefit nomination' form. Your existing death benefit nomination will be revoked and replaced on consent being granted by AIL to the new non-lapsing death benefit nomination. If you have any questions, please contact your adviser or Investor Services on 13 13 36. Your non-lapsing death benefit nomination will be invalid unless: All nominations will be invalid unless: you and two adult witnesses (aged over 18) have signed all required sections on this form are completed • neither of your witnesses are named as beneficiaries • total percentage of nominations equal 100%. • your witnesses have dated the form the same date as you all alterations on this form have been initialled by three parties. Witness declaration I declare that I am over the age of 18 and this non-lapsing death benefit nomination was signed and dated by the member in my presence. Original signature of member Original signature of witness 2 Original signature of witness 1 Print name Print name Print name

Please send the completed form to: Colonial First State, Reply Paid 27, Sydney NSW 2001 or via the secure online system (e-Post) with FirstNet Investor and FirstNet Adviser

(dd/mm/yyyy)

Date signed: Witness 1

Note: Date of signature must be the same date for both applicant and witnesses.

(dd/mm/yyyy)

Date signed: Member

(dd/mm/yyyy)

Date signed: Witness 2

# Consolidating your super

By completing this form, you will initiate a rollover or request to transfer your super benefits between funds.

This form will **not** change the fund to which your employer pays your contribution. The 'Superannuation Standard choice' form must be used by you to change funds.

Before completing this form, please read the important information below.

### Important information

This transfer may close your account (you will need to check this with your fund). This form CANNOT be used to:

- transfer benefits if you don't know where your superannuation is
- change the fund to which your employer pays contributions on your behalf (known as choice), or
- open a superannuation account, or transfer benefits under certain conditions or circumstances; for example, if there is an interest split or payment flag in operation under the Family Law Act 1975.

### Checklist

Check that you have completed all sections and fields
marked with an asterisk
Sign and data the authorisation in section A
Sign and date the authorisation in section 4
Could the forms (on atoms we suring all to
Send the form (no stamp required) to:
CONSOLIDATE MY SUPER
REPLY PAID 27
CVDNEV NCW 2004
SYDNEY NSW 2001

# Transfers from Self-Managed Super Funds (SMSFs)

We can only accept transfers from SMSFs via SuperStream due to regulatory requirements. This means your SMSF will need:

- an Australian Business Number (ABN)
- an Electronic Service Address (ESA) alias.

Please contact your ESA provider to facilitate your rollover and ensure the SMSF details held by the ATO are up-to-date including bank account information.

# What happens to your future employer contributions?

Using this form to transfer your benefits will not change the fund to which your employer pays your contributions and may close the account you are transferring your benefits from.

# Things you need to consider when transferring your superannuation

When you transfer your super, your entitlements under that fund may cease. You need to consider all relevant information before you make a decision to transfer your super. If you ask for information, your super provider must give it to you. Some of the points you may consider are:

- Fees your FROM fund must give you information about any fees they charge. If you are not aware of the fees that may apply, you should contact your fund for further information before completing this form. Differences in fees funds charge can have a significant effect on what you will have to retire on. For example, a 1% increase in fees may significantly reduce your final benefit.
- Insurance your FROM fund may insure you against death, illness or an accident which leaves you unable to return to work. If you choose to leave your current fund, you may lose any insurance entitlements you have. AlL may not offer you insurance or may require you to pass a medical examination before we cover you. You may wish to check the costs and amount of any cover offered by AlL.
- Tax deductions if you are planning to claim a tax deduction for super contributions made to your FROM fund, you should submit your Notice of Intent, and receive acknowledgment from that fund, before you request a transfer of your super. If you transfer your super first, you will lose the ability to claim a tax deduction.
- Spouse contribution splitting if you are planning to split contributions made to your FROM fund, to your spouse's superannuation, complete the spouse contribution splitting process before you request to transfer your remaining super.



Avanteos Investments Limited Telephone 02 9303 3000 www.cfs.com.au Investor Services 13 13 36

21 November 2022

To whom it may concern

### FirstChoice Wholesale Personal Super and FirstChoice Wholesale Pension compliance advice

FirstChoice Wholesale Personal Super and FirstChoice Wholesale Pension are both parts of the Colonial First State FirstChoice Superannuation Trust ('the Fund'). The Fund is a complying, resident, regulated superannuation fund and is constituted under a trust deed dated 29 April 1998. The trustee of the Fund is Avanteos Investments Limited ('the trustee').

In the event that the Fund's complying status was revoked the trustee would receive notice to that effect under section 63 of the Superannuation Industry (Supervision) Act. The trustee confirms that it has not received nor does it expect to receive any such notice.

Yours faithfully

**Yolande Rozanic** 

**Executive Director, Customer Operations** 

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For and on behalf of the trustee, Avanteos Investments Limited

Avanteos Investments Limited ABN 20 096 259 979, AFSL 245531 (AIL) is the trustee of the Colonial First State FirstChoice Superannuation Trust ABN 26 458 298 557 and issuer of FirstChoice range of super and pension products.

This document may include general advice but does not take into account your individual objectives, financial situation, needs or tax circumstances. The Target Market Determinations (TMD) for our financial products can be found at www.cfs.com.au/tmd, which include a description of who a financial product might suit. You should read the relevant Product Disclosure Statement (PDS) and Financial Services Guide (FSG) carefully, assess whether the information is appropriate for you, and consider talking to a financial adviser before making an investment decision. You can get the PDS and FSG at www.cfs.com.au or by calling us on 13 13 36.

## **Consolidate my super**

Rollover initiation request to transfer superannuation benefits between funds

This form will NOT change the fund to which your employer pays your contributions. USE BLACK OR BLUE PEN AND CAPITAL LETTERS.

You should contact your other super fund to find out if there are any fees, charges or other consequences for transferring your super out of that fund, such as loss of insurance cover, if requesting a full balance transfer.

\*These fields are mandatory.

**SAVE FORM** 

**PRINT FORM** 

**WARNING:** If you are transferring insurance from your other fund, please do not return this form to us until you have been notified by us that we have accepted the insurance transfer.

1 YOUR PERSONAL DETAILS
*Name
Name
*Gender *Date of birth Tax File Number Under the Superannuation Industry (Supervision)  Act 1993, you are not obliged to disclose your tax file
M F unmber, but there may be tax consequences. Refer to the product disclosure statement for more information.
*Contact phone number
2 DETAILS OF YOUR COLONIAL FIRST STATE FUND - 'TO' FUND
*Fund/product name
FIRSTCHOICE WHOLESALE PENSION
*Account/member number Unique Superannuation Identifier (USI)
O 5 1 FSFO 5 1 O A U
(!) Refer to your last statement for account information, or call us on 13 13 36.
3A DETAILS OF YOUR OTHER SUPER FUNDS - 'FROM' FUNDS
These are the funds you are moving out of. You can use this form to transfer up to five super funds to your Colonial First State fund. If you have more than five super funds to transfer, please complete a separate form.  If you are transferring insurance from your other fund, please do not return this form to us until you have been notified by us that we have accepted the insurance transfer.
*Your other super fund/product name
*Account/member number Unique Superannuation Identifier (USI)
Full rollover Partial rollover Transfer amount (only complete for partial rollovers) \$
*Your other super fund/product name
*Account/member number Unique Superannuation Identifier (USI)
Full rollover Partial rollover Transfer amount (only complete for partial rollovers) \$
*Your other super fund/product name
*Account/member number Unique Superannuation Identifier (USI)
Accounty member mainber conque superannuation identifier (03)
Full rollover Partial rollover Transfer amount (only complete for partial rollovers) \$

3A DETAILS OF YOUR OTHER SUPER FUNDS - 'FROM' FUNDS (CONTINUED)
*Your other super fund/product name
Toda Garer Super rundy product harmo
*Account/member number Unique Superannuation Identifier (USI)
Full rollover Partial rollover Transfer amount (only complete for partial rollovers) \$
*Your other super fund/product name
*Account/member Unique Superannuation Identifier (USI)
Full rollover Partial rollover Transfer amount (only complete for partial rollovers) \$
Tail tollover — Tail dail tollover — Tail dail tollover — Tail tollower — Tail tollover — Tail tollover — Tail tollower — Tail
<b>3B</b> DETAILS OF YOUR SELF-MANAGED SUPER FUND (SMSF) – 'FROM' FUND
*Your SMSF name
Account/member number *Australian Business Number (ABN)
*Electronic Service Address (ESA) alias
Full rollover Partial rollover Transfer amount (only complete for partial rollovers) \$
4 AUTHORISATION
By signing this request form I am making the following statements:
I declare I have fully read this form and the information completed is true and correct.
• I am aware I may ask my superannuation provider for information about any fees or charges that may apply, or any other information about the effect this transfer may have on my benefits, and I have obtained or do not require any further information.
<ul> <li>I consent to my tax file number being disclosed for the purposes of consolidating my account.</li> </ul>
• I discharge the superannuation provider of my FROM fund of all further liability in respect of the benefits paid and transferred
<ul> <li>to my TO fund.</li> <li>I request and consent to the transfer of superannuation as described above and authorise the superannuation provider</li> </ul>
of each fund to give effect to this transfer.
• If I have applied to transfer my insurance cover, I request that my super only be consolidated once the insurer has made
<ul> <li>a decision in relation to that application.</li> <li>Where my other fund is an SMSF, I confirm that I am a member.</li> </ul>
Original signature of member Print name
Date signed
pare albuea

(dd/mm/yyyy)